

lines of a clear distinction between offense and defense.

"Such an attempt," the note continues, "seems to the president to be the logical outgrowth—in fact, the only logical development—of the request to mediate in the Armenian conflict. . . . It is obvious to all that these small struggling border states will not attack great Russia unless encouraged by promises of support from the stronger powers."

The president then suggests a "public and solemn" declaration among the powers to refrain from extending such aid, declaring that in this way responsibility for any new war which might break out on the Russian border would then be "clearly placed."

If the principal powers represented on the council of the league, Mr. Wilson says in conclusion, "find themselves in accord with the president in this matter, and will assure him of their moral and diplomatic support, he will instruct his personal representative at the conference to proceed at once on his mission."

CROWD APPLAUDS ACQUITTAL OF RIDLEY

Continued From First Page.

trial sat through more than an hour's trial of the petty cases on the docket. An attempt was made to have the Ridley case called early, but Judge George E. Johnson stated that the regular docket would be cleared before the Ridley case would be called.

A dramatic pause and then a buzz of whispers followed when Clerk Herndon N. Hamilton called the Atlanta versus C. A. Ridley. Hundreds, packed along the seats in the rear of the courtroom pressed closer and stood on the seats. Judge Johnson suspended the trial and allowed them to crowd inside the rail, leaving only the rostrum before the bench clear.

"Call the first witness," the judge ordered, and through the crowd came Mrs. Hamilton. She is of medium height, of robust build and has blue eyes beneath auburn-colored hair. She was nervous.

A Dramatic Touch.

Her delivery was dramatic. She spoke in a loud, clear voice, which frequently became so loud as to be heard in the corridor outside. Between each word she paused and gave an added dramatic touch to the rehearsal of the scene she said occurred on her front veranda Friday afternoon. Dr. Ridley stood beside the witness chair, with the fingers of his right hand almost touching her seat. He was frequently from witness to judge and the testimony closed.

The witness told of how, on Friday afternoon, at about 1:30 o'clock, her husband had prepared to go to town to see a dentist. Mother and child were in the car. The witness told of how she saw Dr. Ridley enter the house, where the Central Baptist church, of which Dr. Ridley is pastor, is under the same roof. Two girls who were sometimes seen near her house, she stated, had evidently caused the men employed in the construction of the building to think that the people living there were "dirty."

When questioned by Attorney Johnston, she stated that because of certain remarks he had made concerning the minister's reputation, she did not want to see him, and she was moving away from him, she said. Finally someone called him, and he left.

Tells Her Husband.

Within five minutes after the return of her husband, she told him of the entire affair. He asked her what he should do, and she went in to see Mrs. L. Johnson, whom they rented their room. Mrs. Johnson was undecided, but the head of the Johnson house was not. He called to ask an apology in behalf of Mr. Hamilton, who could not trust himself to go. The minister refused to apologize and told the emissary to "go to hell," she remarked, which was later admitted by Dr. Ridley, who stated that he was exasperated at the of repeated demand for an apology when he was not guilty.

In rebuttal Dr. Ridley stated that he did not know the woman's name until last night, that he was talking to Allen Beddingfield on business and that Mrs. Hamilton invited him into the house. This was substantiated by Beddingfield, who testified later. That she asked him concerning the workmen employed on the building, who, having started flirtations with the two girls, had assumed that she and other females residing in the house were of a flirtatious disposition. That he told her he had always considered the woman of high character, one of whom was a member of his congregation, and of his children being in his Sunday school classes; but that he would speak to the foreman concerning the matter.

Called to Church.

That he talked to her for several minutes and was then called back to the church building, 28 feet away, when J. P. Turner, 845 Whitehall street, motioned to him that he was wanted there. After talking to two men who had called to him, he attempted to sell him building material he received a message that his daughter had been in an automobile wreck on Highland avenue and wanted him to come immediately. He went, and did not return until after dark. After eating his supper the minister stated he partly undressed and put on a bath robe. Then Johnson called and told him that Hamilton wished to see him in the latter's home. He asked what he wanted, and Johnson would not answer for some time, but finally told him that an apology was required for alleged insults to Mrs. Hamilton. He then informed Johnson that he was undressed and could not very well go over at the moment, but that if they wanted to they could come over to his house and thresh the matter out.

Johnson left, the witness continued, and returned some time later, stating that there were some people outside who wished to see him. He went to the porch and saw a knot of people gathered around his wife. He walked into the center of them with the remark that "my wife is here. Is there someone looking for me?"

No one said anything for a moment, and then Johnson, who was named as Hamilton, came out from behind someone's skirt and stated that he had told his wife that she was looking for me.

"You Can Go To Hell."

"I owe no one an apology and will not make any," I replied, and added, "and as for you, Hamilton, I shall ask my God and my friends for pardon for some of the things I said in my exasperation; but I will not now nor ever apologize to Hamilton or to this man Johnson."

As he ended, Judge Johnson asked attorneys if they desired to cross-examine the witness. Attorney Johnston replied that the defense rested its case. Attorney Johnston then asked the witness a few remarks to the court, and in an impassioned appeal urged the court to protect the honor of his wife.

Judge Johnson remarked, "that Dr. Ridley did not go into the house for immoral purposes."

And then a rousing cheer shook the walls of the building, and while hundreds crowded up to shake the hand of the minister, the husband of Mrs. Hamilton placed his arm around her shoulders, and with their three children led the procession into the street.

TEXT OF WILSON'S NOTE ON ARMENIA

Continued From First Page.

hope of a clear perception of who is responsible for new wars.

"It is therefore the thought of the president that the present moment offers a peculiarly pressing opportunity for an attempt at general pacification on the Russian border along these lines. Such an attempt would be the logical outgrowth—in fact, the only logical development—of the request to mediate in the Armenian conflict, and he feels bound in conscience once more to call this matter to the attention of the associated nations."

Asks Public Pledge.

"It is obvious to all that these small struggling border states will not attack great Russia unless encouraged by promises of support from the stronger powers. The president, therefore, believes that the sine quo non of an attempt at pacification must be a public and solemn engagement among the great powers not to take advantage of Russia's stricken condition and not to violate the territorial integrity of Russia, and to undertake them, saves any further invasion of Russia nor tolerate such invasions by others."

"Such a public agreement would in effect say to those now in power that they are to be held in check from outside. The great powers have voluntarily guaranteed you from attack, and you can have peace if you want it."

"The responsibility for any new war which might break out on the Russian border would then be clearly placed."

If the principal powers represented on the council of the league find themselves in accord with the president in this matter and will assure him of their moral and diplomatic support, he will instruct his personal representative at the conference to proceed at once on his mission."

CIVIC BODIES TO AID BOND ISSUE CAMPAIGN

Continued From First Page.

chamber of commerce to back up the city government in its effort to rise from mediocrity in various departments to a first class position.

Part of his message will be in the nature of an appeal to the colored people not to be controlled by agents who would seek to influence them against a great and constructive program.

Mr. Garaway, president of the Atlanta Federation of Trades, said that while every Atlantian knows of the Federation's attitude with respect to improved schools, he would prefer to make no statement on either personal or official until after the Federation takes some action on the issue Wednesday night. Similar positions were assumed by Leo Ashcraft, president of the Atlanta Chamber of Commerce, and W. C. Barnwell, president of the Kiwanis club.

Negroes Will Help.

Saturday afternoon at a meeting held by the colored Public School Teachers, the association went on record unanimously as favoring the bond issue on condition that the negroes receive reasonable consideration from the proceeds. C. L. Harper, president of the association, stated that he believed 95 percent of the negro voters in Atlanta would support the bond issue. Numbers of voters of both sexes paid their taxes in full and registered Saturday for the forthcoming election.

Of the \$3,500,000 bonds \$4,000,000 is to be spent for the building of schools and for other educational equipment; \$2,500,000 will be used in the reconstruction of the sewer system; \$150,000 will be utilized for the construction of a viaduct to connect Spring street with Madison avenue at the Terminal station, creating a new cross-town thoroughfare.

For bonds to carry at the polls two-thirds of those who cast their ballot must vote in favor of the issue, and these two-thirds must constitute a majority of the registered voters.

Tuesday afternoon at 3 o'clock a special meeting of the board of education will be held to outline plans for distribution of the \$4,000,000 included for schools. The program will then be given to the public.

A great public rally, under the auspices of the schools, is planned for this week at the Auditorium. Mayor Key is expected to be one of the principal speakers, and his address will be delivered by other prominent Atlantians.

SEES END COMING TO IRISH TERROR

Continued From First Page.

which depended not on argument, but on rifle, revolver and bomb. They were up against some dirty fighters, he said.

Breaking Terror.

"I am sure we are breaking this terror, which is nearly ended in Ireland. Before long there will be a new and happier Ireland, thanks largely to the forces of the crown, who have but one object in this country—that is, to relieve Ireland from the great and awful terror of the case. Attorney Johnston replied that the defense rested its case. Attorney Johnston then asked the witness a few remarks to the court, and in an impassioned appeal urged the court to protect the honor of his wife."

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EMERGENCY FLEET BODY DEFENDED

Former Director General Denies Charges Made Before Investigating Committee by Gillen.

Washington, January 22.—If the American merchant marine is to be developed successfully, the shipping board must be relieved of the task of operating ships and settling claims growing out of the cancellation of war contracts, Charles Piaz, of Chicago, former-director general of the emergency fleet corporation, declared today before the house committee investigating the board's operations.

Coupled with these declarations was a flat denial by Mr. Piaz, of various charges of mismanagement made against the construction division of the board by Martin J. Gillen, in recent testimony before the committee. The witness also denied that Charles M. Schwab had been reimbursed by the government for his personal expenses, while Mr. Schwab was director general of the fleet corporation.

Mr. Piaz had prepared a five thousand word statement in which he took up the charges in detail, but it was not read. Chairman Walsh said the witness could read it if he desired, but that all members of the committee had examined the copies furnished them and that time would be saved by merely admitting it to the record. This was done.

Chairman Walsh questioned the witness and in the course of the examination Mr. Piaz declared that to his knowledge Charles M. Schwab had never received a cent from the government in salary or for personal expenses while director general of the fleet corporation.

Comments on Charge.

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KAHN GIVES VIEW ON TAX REVISION

Noted Banker and Financier Calls Present System Failure and Says It Should Be Revised.

New York, January 25.—Addressing the Saturday discussions of the committee of the National Republican club in this city today, Otto H. Kahn, banker and world-wide authority on finance, criticized the workings of the present taxation system, which was devised to take care of the huge financial burden imposed upon the country by the war. He advanced several suggestions for changes in the law to remedy the defects that time and a practical try-out of the present law have revealed.

Outlining the present financial discomfiture of the nation, brought about by credit inflation, mounting costs, governmental wastefulness, and finally forced liquidation and liquidation of the agricultural, commercial and industrial values including the products of agriculture, Mr. Kahn said:

"Ill-conceived taxation, excessively concentrated on business and individual accumulations and causing, among other things, malfunctioning of the investment market and a

The thought and purpose underlying the fiscal policy inaugurated in 1917 was crudely to "take it out of the rich." And how has it worked? The rich, it is true, have been inconvenienced and handicapped, but far more inconvenienced and

handicapped have been trade, industry and agriculture; and the greatest hardships from the resulting conditions have fallen, unfortunate-

20 Muse Clothing Co.

Thanking you for your past patronage, and soliciting a continuance of same, guaranteeing satisfaction at all times.

DR. J. B. WEBB

35½ Whitehall St. Phone Main 5351

BY JAMES A. HOLLOWAY.
Washington, January 22.—(Special.)—Resolutions were presented to the Senate today by Senator William J. Harris from the Dublin and Laurins County Chamber of Commerce, Taylor county officers and the Citizens' Committee for securing the continuance of federal aid for highway construction. Senator Harris presented a telegram from the Georgia Highway Department chairman of the Georgia senate appropriations committee, supporting efforts to secure a continuance of federal aid for highway construction and ease control work. Another resolution was from the Carroll county board of trade asking for prompt consideration of the bill for a veterans' day of the world war.

The Sales Tax.
 "As to the sales tax, I am, as you know, in favor of trying the experiment of a turnover tax on commodities at the rate of one-third of 1 per cent. That happens to be the rate at which a turnover tax was first attempted in the Philippines, and it worked so well and met with such ready acceptance and such complete absence of evasion, that after a while, with universal approval, it was raised to 1 per cent, and for the past dozen years or so has been a permanent feature of the

thirdly, because I doubt whether retail sales tax even at a rate four or five times as high as the one currently in effect would suggest for a turnover tax, would be adequately productive."

**Preaches Equality
For All Mankind;
Reaps Fruit Thereof**

Ossining, January 22.—Former Assemblyman Benjamin Gitlow, serving a term at Sing Sing for criminal anarchy, has always proclaimed for equality for all men. All men at Sing Sing are on an equal basis. They are required to work every day, to clean their own beds and clear their own cells.

Gitlow, believe in the equality of all men, has been reprimanded for paying another prisoner ten cents a day to serve him as chambermaid.

Convenient terms of payment may
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HARDING WILL BE FRIEND OF SOUTH

Will Administer Affairs of Nation Without Party or Sectional Bias, Asserts Atlantian.

Returning from a conference with President-elect Warren G. Harding, at Marion, W. E. Fiedling, prominent business man and manufacturer of Atlanta, declares the senator to be a friend of the south, who will administer the affairs of the nation without party or sectional bias.

In reporting on his interview with Senator Harding, Mr. Fiedling says: "In discussing the problems specifically of the south, he said that he hoped to win the confidence of the southern people by doing all that he can for the advancement of the south, and he let it be known that there will be no radical action taken in the payment of political debts."

"Relative to the expansion of our foreign commerce, he expressed regret that aggressive steps had not been taken two years ago to plan for the outlet of our surplus, resulting from the increased production encouraged by the waste of war. Owing to our advantageous location, the south should become the gateway for the outlet of our products to our Southern American neighbors; also to Europe and the Orient via the Panama canal."

"As the products, he expressed the hope that the south would realize the need of protection for the great cotton industry and other southern products. It is claimed that long staple Egyptian cotton can be delivered to New England cotton mills at much less cost than the cotton of the farmer can raise the very cheapest grade of cotton."

"As an example as to how our foreign neighbors look upon the tariff question he spoke of one of his visitors, who came urging that he discourage any effort to place a tariff on cattle, hides, leather, etc. confining, of course, to do so would mean higher prices to the consumer. His arguments ended abruptly when the senator demanded to know where he was from and received the surprising answer: 'Saskatchewan, Canada.'"

"Senator Harding said he would like to visit the southland now and especially during the coming session of the tariff congress to be held in Atlanta, but he said: 'I find that I cannot do so, although I recognize the national-wide importance of this meeting and its possible effect upon the future policy of our country. I know, however, the meeting is going to be a very great success and I think my coming to the south for a fuller understanding and better acquaintance is only a matter temporarily postponed.'"

"When we remember that natural advantages or low labor costs help many foreign countries to produce much more cheaply than we can, it is easy for us to understand why Canada wants no duty assessed on wheat, cattle, and other products, she has to secure the market for her goods on wool and cattle. Egypt on cotton; England and other European countries on iron, steel and iron manufactures, textiles, dyes, etc. therefore, it is obvious that if we expect to profitably employ labor, we have adequate tariff must be placed on competing products."

"Some argue against protective tariff on the ground that it is gross selfishness on a large scale. This argument brings us to the consideration of the question to what extent are we justified in self-protection. It is a poor father, who does not by a very great measure endeavor to provide not only for the bare necessities of his dependents, but who does not provide for their education and a competency for the day when he becomes no longer a producer, but consumer only."

"A nation in the final analysis becomes nothing more or less than a large family. It is only when we help ourselves to get on in the world that we can help others. How could Senator Harding have contributed the sum of \$2,500 to the Literary Digest Child Famine Fund if he had not worked and saved. The world needs our money to feed her starving people, to rebuild her devastated mines, mills, etc."

MISS VESTA JOHNSON, AUTO VICTIM, BETTER

Miss Vesta Claire Johnson, city health nurse who sustained a fractured skull Friday morning when struck by a touring car at the corner of Ponce de Leon avenue and Hunt street, is believed to be slightly improved Saturday night, according to physicians at the Grady hospital where she was carried for treatment.

The negro driver, Frank Nixon, is still held without bond. The car he was operating belongs to A. B. Fox, who, with Mrs. Fox, are said to have been riding the back seat at the time of the accident.

LEADS RECRUITING



MAJOR CHARLES P. BYRD.

Old Guard Ready For Enlistments; Other Bodies Aid

Major Charles P. Byrd, the new commander of the Old Guard of Atlanta, will be ready this week to launch active enlistments in the organized throughout the country. As a patriotic duty and a matter of civic pride the Old Guard took on itself ten days ago the task of forming this infantry battalion, and has received assurances of active assistance from the chamber of Commerce, Atlanta Retail Merchants' association, Rotary club and other civic bodies.

Prior to the war Atlanta had a regiment of national guard infantry, a troop of national guard cavalry, a battery of national guard field artillery and other units. They, like all others of the national guard, were mustered into war service and ceased to exist as military units when the war ended.

In the reorganization now under way, Atlanta has lagged behind every city in the south. Georgia, Savannah, Macon, Dublin and other cities have organized the national guard units, and are in the knowledge of adequate military protection. Atlanta has organized one company only.

Three more companies, with a minimum of 50 men each, the number necessary to obtain federal recognition, are needed to complete the battalion allotted to Atlanta. The Old Guard will undertake to recruit these men. Practically without military protection of any kind, Atlanta every day is in imminent peril of fire, disorder or other disaster which might go beyond the control of the police. Every business, institution in the city is seriously jeopardized, and the Federal Reserve bank is without protection.

The fact that the city is in a disastrous effect by the new republican administration in its plans for extensive changes in the reserve system.

Major Byrd and all other members of the Old Guard will devote their most energetic attention to the campaign until the battalion is complete.

TRACTOR SCHOOL WILL BE OPENED BY THRESHING CO.

The J. I. Case Threshing Machine company, 35-37 Stewart avenue, will open a tractor school January 24, free to all interested. Three instructors will give lessons in every phase of tractor manipulation, repair and maintenance. The company is fully prepared to make the course thorough and will accept registrations immediately. Instruction by experts in this line will include lessons in the maintenance, repair and assembling of tractors, threshers, steam engines, silo fillers, hay bales and engine gang plows.

An interesting feature of the three-day school will be the pictures which will be clearly shown, together with methods of manufacture, assembly and care. Instruction by the pictures will be supplemented by practical demonstrations.

James F. Burk, local branch manager of the J. I. Case Threshing Machine company, said that there will be no charges to those attending the school. The lessons will be open to all interested in machinery.

Wesley Memorial Cornerstone Will Be Laid Thursday

Bishop Warren Candler to Preside and Bishop Denney to Speak.

The cornerstone of the new and expanded Wesley Memorial hospital, on Emory university campus, will be laid with impressive ceremonies Thursday afternoon, January 27, according to announcement Saturday of the building committee of the hospital trustees, headed by A. G. Candler, Bishop Warren A. Candler will preside over the exercises, which will bring to Atlanta a notable array of southern Methodist leaders.

The establishment of the great hospital, which will be co-ordinated with the medical department of Emory university, will give to Atlanta the largest hospital south of Baltimore. The main central unit will be constructed at a cost of \$1,000,000 and it is expected that improved labor conditions will permit the completion of this unit by January 1, 1922, a full year earlier than expected when work was begun last October. The structure will be of concrete, brick and tile, of six stories height and fireproof throughout. It will consist of two wings connected with a two-story corridor, inclosed.

Memorial to Mother.
The sons and daughters of A. G. Candler are building a memorial hospital for women and children as a memorial to their mother, Mrs. Candler, who died in 1915, and with that of the main building. An administration building, to go up later, will complete the memorial.

All bishops of the Methodist Episcopal church, south, have been invited to attend the ceremony, and all those who have not previous engagements have announced their intention of being there. Bishop Candler, president of the denomination, will deliver the dedicatory address will be delivered by Bishop Candler, president of the denomination, will deliver the dedicatory address.

The Masonic exercises will be directed by Rev. Charles L. Bass, grand master of the city of Atlanta, and all the past masters of that fraternal order have accepted invitations to participate in the exercises. These are Dr. J. W. Taylor, Luther, the oldest Mason in the city; Thomas J. Jefferson, grand master of the city of Atlanta; and all the past masters of that fraternal order have accepted invitations to participate in the exercises.

General invitations to their congregations to attend the cornerstone laying will be delivered by all the Methodist ministers of the city. In the morning, and in addition to this, the members of all other denominations are invited to attend. Special places will be reserved at the luncheon for the members of the medical faculty, headed by Dr. W. B. Grier, and the students of the university, the members of the Ladies' auxiliary of the hospital, and the nurses.

Will Have Every Facility.
The completeness of the new hospital will put it on an even plane with any similar institution in the United States or Europe, since it will have every known facility for the treatment of patients, as well as for the training of students. Bishop Candler, presiding, will open the ceremonies Thursday, and his address will be followed by a reading from the scriptures by Dr. Candler, pastor of the First Methodist church, of Atlanta; to be followed by a hymn led by A. G. Candler, director of music at Wesley Memorial church. A prayer will be delivered by Rev. S. R. Bell, pastor of Trinity Methodist church, of Atlanta, immediately after which will be the dedicatory oration, to be read by Dr. Henry A. Ford, pastor of the Second Methodist church here, will offer a benedictory prayer, and the doxology will be sung.

A copper box, containing the list of men, women and children who contributed to the hospital, will be placed in the cornerstone, together with the records of the hospital, and the names of the donors, and the doxology will be sung.

FORMER PREACHER TO PLEAD GUILTY TO THEFT CHARGE

Mount Vernon, Ill., January 22.—Guy Kyle, 45 years old, former preacher, tonight announced he would plead guilty to the theft of three hundred and thirty-three packages of registered mail, containing more than \$185,000 in cash and \$27,000 in securities and other valuables, on the mercy of the court. He denied he participated in the actual theft of the packages, but said he became a party to the robbery after the packages were brought to a garage, which he is half-owner, on the afternoon of the day of the robbery. The packages were in four mail cars, and were stolen from an express wagon in front of the local postoffice shortly before 7 a. m.

Kyle furnished postoffice inspectors with the name of the man he said brought the sacks to the garage, but the inspectors asserted they believed the man innocent and that Kyle was attempting to implicate him because he had been instrumental in clearing up the mystery of the theft.

The actual amount recovered was \$188,184.36, it was announced tonight.

RUSSIAN BARITONE WILL SING HERE MONDAY EVENING

Bernardo Olshansky, the Russian baritone, will be heard in recital here Monday and Tuesday evenings, January 24 and 25, at 8 o'clock, at the auspices of the Georgia Libby Circle of the King's Daughters, the two recitals at the auditorium of Wesley Memorial church. Olshansky, who has sung with Caruso, Deshayes and other stars of the greatest vocalists, with the Boston Opera company, the Montreux Opera company and the National Opera company, has made his Atlanta debut in recital here with the Georgia Libby Circle. His accompanists in recital here will be Florence Brinkman, pianist, and Lillian Frimley, cellist.

The recitals are given as the year-end occasion on which the Georgia Libby Circle comes before the people of Atlanta with a financial project and the proceeds will be devoted to their general fund work. This circle is the oldest circle of the King's Daughters in Atlanta and is prominent throughout the active part it has taken in many programs for civic advancement. The officers are Mrs. C. P. Gore, leader; Mrs. W. O. Ballard, treasurer; Mrs. Arthur Popin, secretary.

OFFICIAL GIDEONS TO ADDRESS CHURCHES

Charles E. Sherman, national field secretary of Pennsylvania Gideons, will speak in Atlanta Sunday, January 24, before the Baptist Tabernacle Baraca class, the Methodist Druid Hills Methodist church, and the Druid Hills Presbyterian church in the morning, and at a big rally at the Trinity M. E. church at 7:30 o'clock in the evening.

CONVENTION BUREAU WILL HOLD BANQUET

Annual Meeting Will Take Place at Piedmont Hotel Tuesday Evening.

Rowe Stewart, president of the Associated Advertising Clubs of the World, and other international officers, forming the executive committee, will be among the honor guests of the Atlanta Convention Bureau at its annual meeting and banquet to be held in the grill room of the Piedmont hotel Tuesday evening at 8:30 o'clock.

"Louis F. Lousier, secretary of the bureau, has arranged one of the snappiest programs on record. In addition to the honor guests, the addresses by officers, the songs and general good fellowship, there will be a series of short talks and a full table of Atlanta girls in charge of Mrs. Hattie Moore, and a dinner of a local devotee, Caliste Conant Hudson, the talented and popular entertainer.

The Atlanta Convention Bureau was organized in 1915 and has been growing steadily ever since. During the first year it brought to Atlanta a total of 25 conventions. Last year it brought more than 800, making 1920 the banner year of its history, exceeding all past records. In the eight years since its organization the bureau has brought to Atlanta a total of 1,025 conventions. It has started the new year with the full intention of again making 1921 a record year, and has made a fine start in that direction with nearly 50 conventions booked.

Among the biggest of the year's conventions, and one that will rank high in the history of the bureau, is the Associated Advertising Clubs of the World to be held in June. Rowe Stewart and the other international officers are to be here Monday and Tuesday to arrange the details of the convention program. The Atlanta Convention Bureau took advantage of the opportunity to have them as honor guests.

BROTHER-IN-LAW SUED FOR \$25,000 BY W. T. GLOER
Two suits, one charging alienation of his wife's affections, and the other for damages for a divorce, aggregating \$25,000, were filed Saturday in superior court by W. T. Gloer, a prominent attorney, against his brother-in-law, Orlan A. Hill, Jr., of Florence, Ala. The suits follow the filing of a divorce suit some time ago by Mrs. Louise Hill Gloer, alleging cruel and inhuman treatment by her husband.

The assault and battery suit comes from Hill's arrest on January 20, 1920, and assaulted him, charging abuse of Mrs. Gloer. The alienation suit follows from the arrest of Mrs. Gloer against her husband and was responsible for her arrest. She is now a patient in the Pinckerton Detective agency, telling them that Gloer had treated her inhumanly.

Hill was arrested Saturday morning, while on a visit to Atlanta and was held in jail at \$100. Attorney Reuben R. Arnold, Lowry Arnold, William F. Buchanan and Herman B. Evans represent Mr. Gloer.

ANNUAL CONFERENCE OF STUDENT UNION

Definite arrangements have been completed for the annual conference of the Georgia Student Volunteer union. The place of meeting will be at the Georgia Hotel, in Atlanta, and the time will be the weekend of March 4-6. A most interesting and instructive program is being worked out, and a number of thorough missionaries and other leaders of the student volunteer movement, who desire to attend this conference, should send in their names without delay to Miss Jewell W. Heath, Piedmont college, Decatur, Ga.

COLORADO Y. M. C. A. HOLDS MEETING TODAY

The colored branch of the Y. M. C. A. will hold a meeting at 3:30 o'clock Sunday afternoon, when Dr. D. S. Ambrose, recently of Chattanooga, will make a talk upon "The Young Man of the Downward Trend." Special music will be rendered by the Y. M. C. A. quartet and the glee club of the Woodmen.

Feels like A Boy Again

Kellogg's Santone Wafers the Wonderful Tonic That Quickly Restores Youthful Vitality in Men and Women.

50c Trial Box Free
If you would feel younger as you grow older, try the wonderful tonic

Kellogg's Santone Wafers. Don't fail to take advantage of this remarkable offer. A 50c package of SANTONE Wafers absolutely FREE to you for trial. All you need do is the proof—signed statements, by men and women who report amazing benefits from their use. All free in plain wrapper; no obligations of any kind. Send your name and address to Kellogg's Santone Wafers, 1200 Broadway, New York City. Offer and six cents to help pay postage and packing, while this offer lasts. Kellogg's Santone Wafers, 1200 Broadway, New York City. (adv.)

Harding Missing Warm Friendships Of Senator Days

President-Elect Feels Uncomfortable Over Attitude of His Old Comrades.

BY MARION KENDRICK.
Constitution Staff Correspondent.
On Board President-elect Harding's Train, January 22.—(Special.) There is that indescribable something about any president-elect of the United States which makes him differ from all other associates no matter what their former position in life may have been.

Thousands of people have wondered how it would feel to be the future chief executive of this country. It is nothing other than a natural and to be expected curiosity. Yet Senator Warren G. Harding, as he arrived in St. Augustine today, analyzed for the first time since his election how his present position has personally affected him. So it seems that in being such a senator-president-elect and idol of the people throughout the nation, he is one of the last to satisfy a curiosity that has already been fulfilled.

"How does it feel to be president-elect, Mr. Harding?" he was asked. "Well—well," he smiled, shook his head and looked surprised. "Well—now I haven't had time to think about that."

He paused, thought for several minutes and then said: "You can put this in your paper." "It is such a feeling, I hardly know how to express it in words. But this will, in a manner, outline my sentiments."

Concentration of Service.
"Since being elected president, I have found myself involuntarily, almost unconsciously, committed by some power beyond myself to a concentration of service. I have always been a partisan—a sponsor of party government. But now I find myself thinking about public service with a concern of the country's interests which used to be my thoughts only of the party."

"There was a serious expression on Senator Harding's face as he spoke slowly as if to be sure every word fitted exactly in the right place and expressed his sentiment. "Did you know," he continued, "that there is a curious phase about being elected to the presidency? One finds that his intimate, even his most devoted friends disposed to hold themselves aloof from him. This is a punishment which no man should be called upon to bear, and I don't like it."

"But I don't understand why this should occur, Mr. Harding." "Well, I do," he replied. "It is just a feeling on the part of my friends that I'm too busy for the former little intimacies of life, and exchanges of friendship. And they don't want to interrupt my work. But I want them to know that it is available."

my desire to continue my friendships with them just as they are into the future."

Daughter's Attitude.
No one knows Senator Harding better than Harry M. Daugherty, his close personal friend and political adviser of many years. And Daugherty says he now feels differently toward Harding.

"I can't describe the difference, but all the same I am seeing elected to the presidency is enough to change any man," he said. "There are many reasons why Harding was elected to the presidency, but one of the greatest of these is the senator's attractive personality. He has a fighting face, a face that expresses determination and strong character. It is true he looks fatigued from his long campaign and strenuous duties since his election, but he still smiles, and the welcome he received as he passed through Georgia is responsible for many of his friends."

"The welcome I received at Dalton, Rome and Atlanta 'tickled me.' At Dalton they told me I carried Whitfield and it sounded good," he laughed.

Harding has been accused by one writer of assuming an 'airtight' attitude toward the score or more newspaper correspondents who are special train. And the senator told them he will leave them behind as he goes on his houseboat with his family. He will drop in to see them occasionally.

Senator Harding says he wants to rest, but he doesn't want to hide. He likes to meet the people, he says, and he will attend no public functions and will not resume conference until after February 10.

Senator Joseph S. Frelinghuysen, of New Jersey, is acting as host to Mr. Harding on his houseboat "Victoria," and the party will travel down the east coast of Florida as far as Palm Beach or Miami.

SEEK SITE TO MAKE SWEET POTATO SUGAR

BY JAMES A. HOLLOMAN.
Washington, January 22.—(Special.)—A party of government officials from the bureau of chemistry is now in Georgia inspecting various sites in the southwestern part of the state for the location of an experimental station to test the making of sugar from sweet potatoes.

Quintan and Boston are among the towns anxious to secure the station, and at the request of their boards of trade, through the Georgia Agricultural Experiment Station, are returning to Washington. The decision will be made here by the officials when all is expected to prove a formidable enterprise if the experiments show that it is practicable to make sugar from sweet potatoes. The bureau here says that the party has visited Americus, Fitzgerald, Tifton, Moultrie and other places. Representative C. R. Crisp introduced the first measure providing for the experimental work when the agricultural appropriation bill was up last year, and congress made a small sum available.

MORTUARY

David Griffin.

David Griffin, 82, died at the home, 41 Powell street, Saturday morning. He is survived by one daughter, Miss Laura Griffin, and a son, J. O. Griffin. The funeral arrangements will be announced later.

Phillip B. Moore.
Phillip B. Moore, 37 years of age, died Friday at a private sanitarium. Mr. Moore lived at 33 Capitol avenue. The body was sent to chapel of Donohoe & Bazemore, pending funeral arrangements.

Alfred D. Johnson.
Alfred P. Johnson, 3-year-old son of Mr. and Mrs. A. S. Johnson, died Friday at the residence, 12 Sycamore street. Besides his parents, he is survived by his grandparents, Mr. and Mrs. F. J. Thaxton. The body was sent to the chapel of Awtry & Lowndes, and was sent to Cork, Ga., Saturday for interment.

Mrs. D. H. Brewer.
Cornelia, Ga., January 22.—(Special.)—Mrs. D. H. Brewer, died at her home here Saturday morning. She was 68 years old and is survived by her husband and three sons, Newt Brewer, of Gainesville; W. T. Brewer, of Moultrie; and Henry Brewer, of Cornelia. The funeral and interment will occur Sunday.

Mrs. Silas Gibson.
Mount Airy, Ga., January 22.—Mrs. Silas Gibson, 83 years old, died at the home of her daughter, Mrs. Henry Trauber, Thursday of apoplexy. She is survived by her son, Silas Gibson; a son, John Gibson, of Gainesville; a daughter, Mrs. W. T. Trauber, of Moultrie; and four sisters and two brothers. The funeral services were held at the Baptist church today and interment made at East View cemetery.

Mrs. T. J. Flake.
Lithonia, Ga., January 22.—(Special.)—Mrs. T. J. Flake, died Friday at the home of her son, H. H. Flake, in Lithonia. Mrs. Flake was in her 82nd year and was a native of Georgia. She had been one of the most active and influential citizens of DeKalb county, one of the county commissioners of DeKalb county, and gave her time and energy to any movement for the betterment of the county. She was president of the Panola Light and Power company, and was actively engaged in business till about two weeks ago, when his health failed. Mrs. Flake is survived by two sons, W. G. Flake, of Conyers, and H. H. Flake, of Lithonia, and one daughter, Mrs. W. W. Cousins, of Lithonia.

HEAR W. H. BRADFORD, of Birmingham, Ala.
The Noted Lecturer and Minister
CABLE HALL 3 P. M., SUNDAY 23rd
on His Famous Lecture
"RESURRECTION OF THE DEAD SOON; MILLIONS NOW LIVING WILL NEVER DIE."
All Are Invited Seats Free. No Collection.

Stop Guessing Try Pyramid
If You have Come to Such Misery as Itching or Pruritus Try Pyramid File Suppositories
Pyramid File Suppositories have been the household reliance for more than two decades. You've no idea what blessed relief is until you use Pyramid. Get a 60c box today at the drug store anywhere in the U. S. or Canada, but do not take any substitute. They are used in the privacy of your own home and you can have a free trial by sending your name and address to Pyramid Drug Co., 97 Pyramid Bldg., Marshall, Mich.

TAXICABS
82 BRYANT

Policy 4% Convenience

Below we print the names of the men who will govern the policy of this bank for 1921. These are successful business men, representing many lines. They are also men of affairs, ever interested in the varied enterprises of their city. The business of these men is to fix for this bank a strong, conservative policy, yet one elastic enough to give maximum service. One of these policies is to encourage Thrift—the result of this is a savings department which pays 4% INTEREST.

Another of these is to locate for your convenience banking houses near you. The result of this policy is our Mitchell Street Branch, and our Tenth Street Branch, these with our main bank in the Candler Building, insures banking convenience to all Atlanta.

This institution has many separate departments for the convenience of customers.

We like to serve you, and, if you have any financial problems, the officers listed below will be glad to advise with you at any time.

OFFICERS:
ASA G. CANDLER President
JOHN S. OWENS Vice President
WALTER T. CANDLER, Vice President
HENRY C. HEINZ Vice President
CARL H. LEWIS Cashier
ARTHUR J. STITT Assistant Cashier
FONVILLE M'WHORTER, Ass't Cashier
THOMAS I. MILLER Assistant Cashier
E. T. JOHNSON Assistant Cashier
L. H. PARRIS Auditor

TRUSTEES:
ASA G. CANDLER
JOHN S. OWENS
W. M. NIXON
GEO. E. KING
SAM D. JONES
NORMAN C. MILLER
EUGENE R. BLACK
A. MONTGOMERY
DR. W. B. HAMBY
W. C. HARPER
CHAS. HOWARD
CANDLER
DR. WILLIS B. JONES
L. J. DANIEL
R. A. M'TYER
C. B. HOWARD
B. F. COGGINS
WALTER T. CANDLER
H. G. HASTINGS
G. F. WILLIS
HENRY C. HEINZ
EDGAR DUNLAP

Central Bank and Trust Corporation
Candler Building

Mitchell Street Branch
Mitchell and Forsyth

Tenth Street Branch
Tenth and Peachtree

This Complete Outfit COLUMBIA GRAFONOLA and 10 Records 20 Selections Of your own Choice \$135

On the Special easy terms Of \$2.50 per week

This Grafonola is very large for the price and is of a design that is very pleasing to the eye and one that will perfectly harmonize with almost any design of furniture. Finished in mahogany, oak and walnut.

LUDEN & BATES
Established 1870
SOUTHERN MUSIC HOUSE
80 North Pryor Street.

31 SECURITIES LICENSES ISSUED

Chief Examiner Conner Explains State Law as Applied to Concerns Engaged in Sale of Stocks.

Just thirty-one companies have taken out licenses to sell securities in Georgia during the year 1921, Chief Examiner T. B. Conner, of the Georgia securities commission, declared Saturday. Of these, six have been issued Class "A" licenses, seven Class "B" licenses and eighteen have renewed their licenses under the terms of their old permits from the secretary of state.

These last are not qualified under the new law. The amendment proposed by Senator Ivan E. Allen, of Atlanta, and adopted, extended to licensees under the old law since January 1, 1919, the right to renew their licenses for the unsold balance of securities which they were originally authorized to offer. The commission had no discretion in the renewal of these licenses, being compelled by the law to renew them unless fraud could be proven.

A large majority of the old licensees, however, failed to avail themselves of the privilege of renewing their licenses for the coming year and allowed them to lapse. There are now only about sixty persons authorized to offer in Georgia securities which come within the provisions of the securities law, Mr. Conner said. These include not only agents, but also officers of companies who must secure a certified copy of their company's license in order to offer their own securities to the public. This applies, of course, only to outside sales, as office sales would be covered by the licenses granted to the company. Speaking of this and other features of the new law, Mr. Conner said:

To Protect Public. "It was manifestly the intention of the legislature to afford the public every protection in the purchase of securities which come within the provisions of this law. By making it necessary for every person, no matter what his relationship to the company, to carry with him a certified copy of the license granted to the company, to exhibit such license to every prospective purchaser, it was made possible for everyone to whom stock is offered to determine at once for himself whether the sale of such stock has been authorized, or whether it is being made in violation of the law. All the person solicited has to do is ask his interviewer to produce a copy of his license."

"Another great advantage of this provision is that the person solicited does not have to take the word of the agent for the securities, but the securities that are being offered. The law requires that the license itself describe the securities, and the terms on which they must be sold. The classification in capital letters at the top of the license informs the prospective purchaser at once whether the securities offered are of a going concern which

"77" FOR COLDS

When we say, "Seventy-seven is for Colds," we mean every kind; from Snuffles; Sniffles; Snivels and Sneezing; to Coughs; Sore Throat; Catarrh; Influenza and Grip. To get the best results take "Seventy-seven" at the first feeling of a Cold. Doctor's Book on the treatment of "Every living thing"—mailed free.

For sale at all Drug and Country Stores.

Thompson's House, Medicine Co., 158 W. Peachtree Street, New York.

The empty cup—eloquent of good coffee gratefully received



MAXWELL HOUSE
FREE
Also Maxwell House Tea
Good to the last drop.
100% PURE
CHEEK-NEAL COFFEE CO., NASHVILLE, HOUSTON, JACKSONVILLE, RICHMOND.

has been operating two years or more, and has paid dividends; or whether they are of a purely speculative kind. If they are of the former, the heading of the license is: "License for the sale of securities in Class 'A' under Georgia securities law." If the latter, the heading of the license is: "License for the sale of securities in Class 'B' under Georgia securities law. These are speculative securities."

No Expiration Date. "Under the old law it was almost impossible to keep any record of licenses, because there was no date fixed for their expiration. All of the 121 or seven hundred permits that had been granted by three secretaries of state since the old law was enacted in August, 1915, were nominally in life until the end of last year, when the new law put an end to their existence. While the licenses were legally in life, probably a majority of the companies licensed were not, as many of them had gone the way of most newly organized concerns. No effort was made or could be made to keep a record of agents, as their licenses, too, were for an indefinite period."

New Record of Agents. "Now, however, an accurate record is kept of every company as it receives its license and a card is maintained showing the names of every agent authorized to sell securities. Licensees are required to report to the office promptly the appointment of new agents and the discharge of old agents, together with the reason why said agents left their employment. In this way the commission is enabled to keep a record of all persons offering securities in Georgia, and when one is caught in dishonest or fraudulent practices it is impossible for him to secure a license again."

Fees Must Be Paid. "It is the expressed purpose of all the securities commissions to administer the law so as to aid rather than to hamper legitimate business. That this will be the effect of the law has already been demonstrated in the better character of applications that are being received. Inquiries are coming from some of the largest concerns in the country asking to offer their securities in Georgia. They realize that an opening is made for the elimination of highly speculative and fraudulent enterprises."

Fees Must Be Paid. "The fact that only thirty-one companies so far have secured licenses for this year does not mean that only that number can sell stock during the year. In fact, there are six or seven additional companies which have been granted licenses by the commission and have not availed themselves of their privilege by paying the necessary fees. Under a resolution of the commission adopted at its last meeting, the fees must be paid within thirty days of the grant of the license. Otherwise, the grant will lapse. Present financial conditions have made companies slow about renewing licenses and paying fees, but as conditions improve and the turn for the better seems to have already been reached, much more interest will be shown in selling securities in Georgia. There is a large number of inquiries have been received from eastern and middle western states looking to qualifying securities under the Georgia law."

The department has recently received from the printers a booklet of instructions adopted by the commission for preparing statements of the public, the commission has had these instructions mailed to all the banks and newspapers of the state. They will be sent to any one who is interested or desires to make application to sell securities in Georgia."

WANTS TO TELL WOMAN OF ILLNESS OF HER MOTHER

Night Chief E. L. Jett, of the Atlanta police force, is in receipt of a letter from Miss Elizabeth Woolen, of Norton, Va., inquiring as to the whereabouts of Dr. and Mrs. J. L. Tyler, who left last week for Atlanta and have not been heard from since. Miss Woolen writes that she is very anxious to get into communication with Mrs. Tyler to inform her of the serious illness of her mother.

STATE S. S. WORKERS ATTEND MACON SCHOOL

Three of the employed workers of the Georgia Sunday School association, R. D. Webb, general superintendent; Miss Flora Davis, assistant superintendent; and Miss Daisy Magee, children's division superintendent, left yesterday to attend the Macon School of Methods, which is in session from January 22 to January 28. This is one of the five-day schools of methods held under the joint auspices of the Georgia Sunday School association, and the local County Sunday School association.

Other members of the faculty include Dr. William A. Brown, of Chicago, department of evangelism; International Sunday School association; Dr. J. B. Crippen, of Atlanta, Sunday school worker for the Methodist Episcopal church; and Miss Myra Batchelder, general superintendent of the Atlanta division of the Georgia Sunday School association.

All in Readiness to Welcome Executive Committee of Associated Advertising Clubs of World to Gate City of the South



Prominent officers of the Associated Advertising Clubs of the World who will attend the sessions here Monday and Tuesday of the executive committee of that body. Center: Rowe Stewart, of Philadelphia, president of the national ad organization. Upper left: P. S. Florea, general manager, of New York. Upper right: F. E. Lowenstein, of Atlanta, vice president for the fourth district. Lower left: Reuben H. Donnelly, of Chicago, past president A. A. C. W. Lower right: Miss Jane J. Martin, president of the New York League of Advertising Women.

As a preparatory step toward one of the largest conventions ever held in Atlanta, the executive committee of the Associated Advertising Clubs of the World will assemble here Monday and Tuesday for consideration of plans for the international convention of the organization, to be held in Atlanta from June 12 to 16.

A main feature of the stay here of the advertising notables is the dinner which will be given in their honor Monday night by the Atlanta Advertising club at the Capital City club at 7 o'clock. Other sessions of the committee will be held at the Georgian Terrace hotel, where the delegation will be housed during its stay here. The party will include at least twelve members of the national executive committee, from all sections of the country.

The big convention here in June will bring to Atlanta the leading advertising men of the world, and is expected to be of great commercial value to the city, especially since among the officers and personnel of the organization are numbered men of international importance in the publicity and business world. All local features of entertainment and business for the convention will be presented to the executive committee at its sessions here Monday and Tuesday.

Head of Organization. Prominent among those who will be present are Rowe Stewart, president of the Associated Advertising Clubs of the World and business manager of The Philadelphia Record; P. S. Florea, general manager of the associated clubs of New York; Miss Jane J. Martin, president of the League of Advertising Women, New York; and the following vice presidents, who direct the activities of the clubs in different sections: H. H. Charles, of New York, District No. 2; John E. Raine, of Philadelphia, District No. 3; Frank E. Low-

enstein, of Atlanta, District No. 4; William J. Betting, of St. Paul, District No. 5; T. W. LeQuatte, of Des Moines, District No. 9; Charles J. Orsborn, of Indianapolis, District No. 6. Besides these, Reuben H. Donnelly, retired president of the association, of Chicago, and Irvin F. Paschall, chairman of the international program committee, of Philadelphia, will attend. Luncheons will be tendered the executive committee at the Georgian Terrace hotel at noon, both Monday and Tuesday, and the dinner will occur Monday evening at 7 o'clock. In addition to these features and other social courtesies to the visitors, Miss Jane J. Martin will be entertained at several luncheon receptions by the women's division of the Atlanta Ad club.

Monday morning, from 9 until noon, will be held an executive session for the purpose of considering general convention plans, and during the afternoon, from 2:30 to 3:30, the visitors will be conducted about the city for an inspection of the Auditorium and other halls

which have been chosen for the big convention. The 1921 convention board of the Atlanta club will present its reports, as will the general chairman of convention activities, to the executive committee at its session Tuesday morning and Tuesday afternoon will be devoted entirely to the consideration of general plans. The evening will be spent as guests of the Atlanta Convention Bureau through the courtesy of Fred J. Faxon and Fred Houser, respectively, president and secretary of the Convention Bureau.

Dinner Reservations Made. Large numbers of reservations have already been made for the dinner Monday night through Charles V. Hohenstein, secretary of the Ad club, whose address is 305 Peachtree street, and Mr. Hohenstein announces that reservations can be made through Monday noon. Many prominent Atlantans to whom invitations have been extended have

announced their intention of attending and a representative gathering is expected. The list of speakers and subjects is given below:

Speakers and Subjects. Mel R. Wilkinson, president of the Atlanta club, will deliver the address "The Aims and Purposes of the Associated Clubs"—Rowe Stewart, president A. A. C. W. Lee Ashcraft, president chamber of commerce. "What the Convention Will Do for Atlanta and the South"—Reuben H. Donnelly, retired president A. A. C. W. "What the 1920 Convention Did for Indianapolis"—Charles J. Orsborn, vice president A. A. C. W. Paul Riberger, chairman Fulton county commission. "How the Convention Will Advise Atlanta"—P. S. Florea, general manager A. A. C. W. "The Atlanta Convention Program"—Irvin F. Paschall, chairman program committee, A. A. C. W.

ROSS SUIT OF ROSS WAS HEARD SATURDAY

Judge Mathews Takes Bibb Judgement Action Under Advisement.

Macon, Ga., January 27.—(Special.)—Following argument in the quo warranto proceedings brought by John P. Ross to oust Malcolm D. Bibb from the judgeship of the Bibb superior court to which he recently was appointed by Governor Dorsey in conformity with the act of the legislature creating the additional judgeship, Judge H. A. Mathews today took the case under advisement, and will announce his decision within a few days. No matter how the case is decided by Judge Mathews, it will be appealed to the supreme court of Georgia for a final ruling, it is said.

Attorney P. F. Brock, representing Judge Jones, read numerous decisions of the courts in similar cases and in his conclusions contended that the act of the legislature which gave Governor Dorsey the right to name the judge until January 1, 1923, was constitutional. Mr. Ross, in his argument, contended that the legislature had no right to pass a law giving the governor the right to name a judge to serve for two years after a general election has been held. He said the people had the right to say whom their judge should be, and that the chief executive cannot appoint a judge to serve longer than are their terms. Judge Brock also said that the legislature which followed the plaintiff in the proceedings, while Harry S. Strozier argued in behalf of Judge Jones and the constitutionality of the act.

Prominent Speakers To Attend Epworth League Institute

The Epworth League Institute, which will be held in the Wesley Memorial church from January 31 to February 3, gives promise of being a successful meeting. Among the speakers who will be present at the institute are Rev. J. E. Ellis, president of the South Carolina League conference; Miss Louise Ware, superintendent of the second department, Atlanta Epworth League union; Revs. F. O. Harbin and Grafford Evans, both of Nashville, from the central office.

On Friday, February 4, at 8 o'clock, Rev. T. E. Reeve, who has spent several years in Africa as a missionary, will deliver a stereotypical lecture on his work in this field. This lecture will be especially interesting, as Africa is the special field of the league.

announced their intention of attending and a representative gathering is expected. The list of speakers and subjects is given below:

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Balmy Weather Will Last Awhile Says Forecaster

Sunday "Warm or Even Warmer," Is Prediction of Weather Prophet.

Spring weather will continue for a spell and Sunday is destined to be fair and even warmer, said C. F. von Herrmann, forecaster, yesterday, in elaborating upon a fact with which Atlanta is already acquainted—that Saturday was as wonderful a day as a man might wish. When joyous souls glimpsed the thermometer registering 52 degrees Saturday they may have thought it was strange, but on Sunday, said the weather man, nothing will be more probable than that the mercury will stretch itself as high as 55 degrees.

The whole country is finding warm weather, and the middle west is getting moderate enough weather to atone for the rather chilly deal of a few days ago, when the entire Great Lakes region was in the throes of intensive winter. Rain is doing most of its work in south Texas, with no sign of intention of moving eastward.

RESIDENCE DAMAGED BY FLAMES SATURDAY

Small roof damage to the residence of Mrs. H. H. Whitworth, 94 Peachtree place, caused by sparks from chimney, was done by fire late Saturday afternoon. The blaze was put out with a hand extinguisher. The fence in the rear of J. T. Dodd's home, 366 West Peachtree street, caught fire from burning grass and was slightly damaged. It was extinguished with the garden hose before the arrival of the fire companies.

CALL IVY 1268
CITY COAL CO.
MINE RUN COAL
AT \$8.00 PER TON

Just look up Pryor street from Auburn avenue and you will see where we are now. Then come on up.

The Tripod Paint Co.
93 N. PRYOR STREET
Corner Pryor Place

TAXICABS
IVY 82-BRYANT



VICTROLAS AND SONORAS
Prices \$25.00 to \$500.00
Every Style—Every Finish
Easy Terms
Purchase your Victrola or Sonora where the customers wish is law. Where the aim of the salesman to please is backed by a large and complete stock. Where specialization rules. Where the courtesy extended is as great in your purchase of a Victrola or Sonora at \$5.00 per month as it is if you paid cash.

VICTOR RECORDS
Purchase your Victor Records where well ventilated, sound-proof rooms make selection a pleasure. Where every record is guaranteed. Where you can most always find the record wanted, whether it be a popular "hit" or a Grand Opera selection.
Remember, Victor Records will play on any make machine and are acknowledged the BEST on the market.

BAME'S, Inc.
"Atlanta's Exclusive Talking Machine Shop"
107 Peachtree Street, Opposite Piedmont Hotel

Only one more week of sale

Another big shipment of
Hart Schaffner & Marx
surplus stocks

We just received them---light-weight overcoats, medium weight suits. You'll need them for spring
Hart Schaffner & Marx \$50 \$55 \$60 suits & overcoats reduced to

\$33.50
Hart Schaffner & Marx
\$65 \$70 \$75 suits and overcoats reduced to
\$43.50
\$80 \$85 \$90 suits and overcoats reduced to
\$53.50
Half-price sale

of all shirts except collar attached and full dress, all fancy neckties, caps, suit cases, hand bags, wool sox; one special lot of union suits, hats and shoes. Everything else reduced

Nettleton black shoes for \$11.85 Nettleton tan shoes for \$12.85

Founded 1886
Daniel Bros. Company
Home of Hart Schaffner & Marx good clothes

Daniel Bros. Company
45 to 49 Peachtree



Copyright 1920 Hart Schaffner & Marx

45 to 49 Peachtree

MILLION CEMENT PLANT IS PLANNED

Blue Prints Are Now Being Prepared by Richard K. Meade for Magnolia, Ga., Factory.

Plans for the erection of the first \$1,000,000 unit of a large cement plant at Magnolia, Ga., are being formulated by Richard K. Meade, of Baltimore, one of the country's leading engineers, and an authority on Portland cement, according to an announcement yesterday by Calway and Merry Development company, which is organizing the Cal-Mer Portland Cement company.

Mr. Meade, together with his assistant, Josh Etchelle, have made a trip of inspection to the site of the proposed plant, which is on the southern railway 21 miles southeast of Macon, and blue prints are now being made.

More than 800 acres of land have already been tested. It is said, and show an average of 500,000 barrels of the finished product per acre. The tract consists of 1,150 acres. The first unit to be constructed will have an output of 1,500 barrels per day.

Mr. Meade has returned to his home in Baltimore, leaving his assistant, Mr. Etchelle, in charge of developments.

PHILLIPS LOSES SUIT AGAINST CAR COMPANY

A verdict for the defendant was returned Friday in the suit of R. C. Phillips, former motorist of the Georgia Railway and Power company, against its former employer. Phillips claimed damages for injuries he said he received when he was compelled to jump from his car to escape from a collision caused by faulty brakes.

EXTRADITION PAPERS FOR BLACKBURN HERE

Extradition papers for G. C. Blackburn, of Marion county, South Carolina, charged with disposing of property under lien, were received by Governor Cooper Saturday. The Governor Cooper. Special request was made by Governor Cooper that a warrant for Blackburn be sent Sheriff Kilbourn at Gibson, Ga.

WILL RADIUM AT LAST OPEN THE DOOR OF THE GREAT UNKNOWN?

If you are sick and want to get Well and Keep Well, write for literature that tells how and why this almost unknown and wonderful new element brings relief to so many sufferers from Constipation, Rheumatism, Gout, Neuritis, Neuralgia, Nervous Prostration, High Blood Pressure, Diseases of the Stomach, Heart, Lungs, Liver, Kidneys and other ailments. You "wear Degener's Radio-Active Solar Pad day and night, receiving the Radio-Active Rays continuously into your system, causing a healthy circulation, overcoming sluggishness, throwing off impurities and restoring the tissues and nerves to a normal condition—and the next thing you know you are getting well.

Sold on a test proposition. You are thoroughly satisfied. It is better than the appliance is yours. Nothing to do but wear it. No trouble or expense. The most wonderful fact about the appliance is that it is sold at reasonable price. It is within the reach of all, both rich and poor.

No matter how bad your ailment, or how long standing, we will be pleased to have you try it at our risk. For full information write today—no tomorrow. Radium Appliance Co., 115 Broadway Bldg., Los Angeles, Calif.—(adv.)

Carbon Removed FREE in twenty minutes. To introduce

CARBONETA
The marvel of the chemical and mechanical world today. Bring your car any day next week, 515 Peachtree St., to the National Motor Specialty Corporation

Player Rolls

Lovers of good music can find the best in our **PLAYER ROLL DEPARTMENT**

Our stock comprises Operatic, Semi-Classical, Sacred, Dance and Popular numbers, as well as all the latest Ballads. We are always glad to play as many rolls as you may care to hear, and invite you to come in at any time.

Semiramide (Overture)—Rossini \$1.25
March of the Toys (Babes in Toyland)—Herbert 1.25
Fire-side Tales (An Old Love Story)—MacDowell 1.25
Passacaglia (From Pastoral Suite)—Scott 1.25
Barcarolle (Tales From Hoffman) 1.00
Berceuse From Gelym—Godard 1.25
En Valsant—Gebhard 1.50
Minuet in G—Beethoven60
Just a Wearyin' for You 1.00
The Rosary 1.00
Mighty Lak' a Rose 1.00
A Dream (Bartlett) 1.00

Popular Numbers
Feather Your Nest—Fox Trot 1.25
Whispering—Fox Trot 1.25
My Isle of Golden Dreams—Waltz 1.25

PHILLIPS & CREW PIANO COMPANY
82 N. Pryor Street

Thirty Years an Officer, Has Never Fired Pistol



Photo by Francis E. Price.

Officer A. C. Kerlin, now on traffic duty at Forsyth and Alabama streets, who in thirty years' service as a policeman, has drawn his revolver only once to make an arrest, and has never fired at a human being, despite many dangerous beats and hazardous encounters with the criminal element of the city.

By PAUL JONES.
Thirty years as a member of Atlanta's police force, carrying a polished and loaded "police special" revolver, Officer A. C. Kerlin has found it necessary to "draw" his weapon only once in making an arrest and during his service of more than a quarter of a century he has never fired his gun at a human being.

And the fact that Officer Kerlin has taken his pistol from his holster but once, and then not to fire it, does not mean that he has been on duty always in the quiet sections of the city, or that he has obeyed the first law of nature in preference to performing his duties of enforcing the laws of the land; for he has covered practically every "beat" in the city, which is known as one of the most efficient and fearless members of the police department.

Makes Many Arrests.
In the thirty years' service that will have been rounded out in the coming month of April, Officer Kerlin has taken part in hundreds of arrests, some of which could be compared to thrilling encounters that took place between "villains" and desperadoes beyond the Rockies, when a man's life depended largely upon his ability to "draw first."

Covering such beats as "Brooklyn," "Pittsburg," the "Bloody Fifth," and other sections of Atlanta, where men on occasion were himself many times in the midst of scenes that are now more often portrayed upon the movie screen than enacted in real life, and his record shows no sign of a "white feather."

"The only time I ever drew my gun to make an arrest," said the officer, "was when I was called on to capture a frightened negro, who, being surrounded by avengeful mob, had in his hand an open knife. Which, he declared, he would make mincemeat of anyone who approached him. Taking in the situation, I pulled my pistol and ordered the man to drop his weapon. Before I could draw a bead on him, the negro closed his knife and let it drop. That was the first and only time my gun ever came into play, and I did not have to fire it then, as the man quietly submitted to arrest."

A real thriller, as described by Officer Kerlin, was upon an occasion when three men on Marietta street were indulging their thirst for blood by taking not shots at each other. Hearing the fusillade, Officer Kerlin, without taking time to call his partner, walked into the triangular melee, and with no gun showing, prevented what might have been a triple tragedy by disarming the combatants and sending them in irons to the police station.

Atlanta's Health Officer Takes Dose Of His Own Medicine

Dr. J. P. Kennedy, city health physician, has submitted to vaccination against small-pox. "It was twenty-five or thirty years ago that I was first vaccinated," said the health officer Saturday, "and to be certain whether I am still immune I had the virus put to my arm this week. I thought it might be considered quite a joke if the city health officer contracted small-pox, so I want to be sure whether or not I am still fortified against the disease."

In the vaccination clinic which a corps of physicians and policemen under the direction of Dr. Kennedy conducted last week 6,000 persons were inoculated. The work will continue this week and longer, if necessary, until every person in the city who cannot show a successful scar, will be vaccinated. Cooperation of the people in making the work of the physicians and officers accompanying them comparatively easy, stated Dr. Kennedy.

THRASHING CO. OPENS FREE TRACTOR SCHOOL
The J. I. Chase Thrashing Machine company, 31-37 Stewart avenue, will open a tractor school January 24, free to all interested. Three instructors will give lessons in every phase of tractor manipulation, repair and maintenance. The company is fully prepared to make the course thorough and will accept registrations immediately.

EIGHT SUSPECTS HELD IN JESSUP CAMP THEFT CASE

With the arrest of C. Bulce, of 34 East Hunter street, and R. F. Bulce, of 19 Greenberry avenue, eight suspects were held in prison Saturday in connection with the theft of auto tires and accessories from Jessup. It was intimated by

Detectives Holley and Lowe, who are working in conjunction with army officials and government agents that other arrests are probable. Nancy Chase, the sixth taken into custody on suspicion of being implicated in the conspiracy, was found by Detectives Lowe and Holley at her home, 46 Brotherton street. The officers stated that they found some of the articles missing from the camp in the house.

Others under arrest are two pri-

vates from Camp Jessup—Gus Wolf and Charles Foster—two civilians. J. J. O'Connor, of the Georgia hotel, and Hammond Pickett, of 103 Atwood street. The name of a soldier confined at Camp Jessup has not yet been made public by army officials.

COLORED AUXILIARY OF Y. M. C. A. TO MEET

The Colored Auxiliary of the Associated Charities will meet at the Y.

M. C. A. Butler street, Monday afternoon, January 24, at 6 o'clock. Rev. F. James Bryant, chairman of the auxiliary, will preside. After reports of committees are made, Rev. T. L. Ballou, chairman of the finance committee, will appoint a permanent committee to work with him in raising necessary funds to conduct the work. This committee will be selected from the tag day workers of last year. All members of the auxiliary and all interested in helping those in need are invited to attend and help plan the work.

A novel automobile lock fastens the gears in reverse position and clamps on the emergency brakes.

The first open hearth reverberatory steel furnace in Manitoba has begun operations at Siskirt.

TAXICABS
144 82-BRYANT

at CONE'S

briefly here are the Cone's stores' policies—

- first to give you courteous, intelligent service;
- second to offer you clean, fresh, standard, advertised merchandise at fair prices.
- third to maintain a prescription and drug department with registered, experienced men to serve you correctly.
- fourth to see that every sale means "satisfaction in every transaction" to you.

Thermos bottles at greatly reduced prices

Previous Price	Special Sale Price.
\$4.25 1-qt. Brown metal, A-1 cap	\$2.35
3.25 1-qt. Brown metal, A-1 cap	1.75
6.75 1-qt. Corrugated Nickel Plated	3.75
4.50 1-pt. Corrugated Nickel Plated	2.50
7.25 1-qt. Heavy Brass Nickel Plated	4.00
5.00 1-qt. Heavy Brass Nickel Plated	2.90
7.75 1-qt. (as above), plus drinking cup attached	4.25
5.50 1-pt. (as above), plus drinking cup attached	3.25
7.75 1-qt. Food Jars, Heavy Brass Nickel Plated	4.25
5.50 1-pt. Food Jars, Heavy Brass Nickel Plated	3.25

THERMOS CARAFES	
\$10.75 3-pt. with ground glass Silvered Stopper	\$6.00
9.25 3-pt. Corrugated Brass, nickel finish case	5.00
9.25 1-qt. Ivory finish case	5.00
9.25 1-qt. Brass Nickel Plated with handle	5.00
9.25 1-qt. Brass Nickel Plated Glass, entirely metal covered	5.00
10.75 1-qt. as above, with handle	6.00
10.75 1-qt. Jug form, with handle	6.00
12.25 1-qt. Jug form, with lip and handle	7.00

Mail Orders---

Send Money Order. Expressed, charges collect. Orders of three or more prepaid.

Stationery 1/2 price
A sale that will interest those who use fine stationery
Crane's Linen Letter
and other numbers at 1/2 price

No reservations. Correspondence paper and cards in white and tints, all in the latest correct styles.

of particular interest to men

GILLETTE BLADES (per dozen)	60c
DURHAM-DUPLEX BLADES (pkg. of 5)	37c
EVERREADY BLADES (pkg. of 6)	27c
AUTOSTROP BLADES (pkg. of 12)	69c
GEM BLADES (pkg. of 7)	23c

MERRELL-SOULE MILK PRODUCTS	
Klim	
2 1/2-lb. Skim Milk	\$1.30
1-lb. Skim Milk	.65
2 1/2-lb. Whole Milk	1.80
1-lb. Whole Milk	.90

MODIFIED MILK, \$1 and \$3
The perfect ideal baby food

at CONE'S

"satisfaction in every transaction"

Compare the following prices with what you may have been paying

They are more than "penny savers"

Ready-made medicines

60c Watkins' Coconut Shampoo	34c
35c Calotabs	27c
30c Cuticura Ointment	19c
\$1 Waterbury Cod Liver Oil	75c
60c Syrup of Figs, California	37c
75c Analgesic Balm (French)	45c
\$3.50 Horlick's Malted Milk, hospital size	\$2.71
30c Vic's Salve	21c
60c and \$1.20 Caldwell's Syrup Pepsin	41c, 83c
\$1.50 Alron Italian Olive Oil, pts.	98c
\$2.50 Alron Italian Olive Oil, qts.	\$1.73
Kellogg's Tasteless Castor Oil, 3-oz.	23c, 7-oz.
75c Nestle's Food	59c
\$1 H. K. Wampole's Cod Liver Oil	63c
75c Dryco Milk, small	58c
75c Mellin's Food, large	63c
25c Simmons' Liver Regulator	17c
50c Cardinsepatic Tablets	29c
15c S. K. & F. Aspirin Tablets, 1 doz.	7c
\$1 Wine Cardui	79c
30c Squibb's Castor Oil, 1/4 lb.	21c
\$1 Squibb's Liquid Petroleum, pt.	67c
\$1.50 Johnson's Prepared Wax, 2 lbs.	83c
30c Pyrene Liquid Cleaner	24c
35c Emergine	24c
60c Darby's Prophylactic Fluid	34c

Zonite . . 50c and \$1

30c Hill's Cascara Quinine	21c
30c Zymole Trocheys	19c
30c Annalax	17c
Muskin (Liquid Coat Plaster)	11c, 17c
35c Murine Eye Water	25c
50c Saliparient (K & M)	25c
50c Lapatic Pills (100 bottle)	25c
30c Capudine	23c
15c Sterno Canned Heat	9c
35c Peterman's Roach Food	23c
Sal Hepatica	23c, 39c
30c Allen's Foot Ease	23c
60c Resinol Ointment	37c
Mentholatum	19c, 38c, 75c
Panopceon (Fairchild's)	43c, 83c
Fleet's Phospho Soda	23c, 45c, 85c
30c Red Cross Kidney Plaster	23c
30c Milk Magnesia (K & M)	21c
\$1 Vinol	78c
Carbona	12c, 20c, 38c
60c Dodson's Liverlone	38c
50c Aspironal	38c
\$6 Auto Vacuum Ice Cream Freezer	\$4.25

\$5 Star Vibrators \$2.99

We have 200 of these wonderful compact electric vibrators at the very special price of \$2.99 each. Keeps the skin in a healthy glow, reduces flesh, removes wrinkles by increasing blood circulation, and in this way is beneficial in the treatment of rheumatic and nervous conditions.

Only sold to be used with alternating electric current.

(Mail Orders, Price \$3.25)

Sale and Mail Order Terms

Cash—No Delivery or C. O. D. Orders
We reserve the right to limit quantities.

Items not for gift purposes will bear our stamp to prevent retailers' purchases.
Mail orders should include 1c for each 25c or fraction thereof on medicines and toilet preparations.
Include ample stamps for mailing, any excess returned with order.
Remit by Money Order; if by check add 10c exchange.

All orders filled postmarked not later than Wednesday, January 26, subject to goods being in stock.

Toilet preparations

50c Lash-Brow-Ine	33c
50c Dier-Kiss Face Powder	38c
\$1.75 Dier-Kiss Toilet Water	\$1.50
25c Dier-Kiss Talc	23c
\$1 Piver's Face Powder	83c
\$2.10 Piver's Toilet Water	\$1.97
60c Jardin de Rose Face Powder	33c
60c Java Rice Powder	37c
60c Elcaya Face Powder	37c
50c Mme. Isabelle Face Powder	25c
Odonoro	25c, 39c
30c Lyons' Tooth Paste	21c
25c Krom Soap	21c
50c Pepsodent Paste	33c
10c Sweetheart Soap	5c
10c Emery Boards (1 doz.)	5c
50c R. & G. Rice Powder	33c
50c Frank's Lemon Cream	43c
35c Aubry Sisters' Tint	23c
60c Aubry Sisters' Tint or Cream	41c
30c Whitene Polish	21c
50c Quinn's Egg Shampoo	33c
25c Babcock's Butterfly Talc	17c
18c Babcock's Corylopsis Talc	13c
30c Packer's Charm	19c
\$1, \$4.25 Pinaud's Eau de Cologne	59c, 93c
\$1 Houbigant's Talc, all odors	78c
30c Frostilla	21c
50c Pebecco Tooth Paste	33c
75c, \$1 Pompeian Massage Cream	49c, 78c
Pear's Soap, scented, 18c; unscented, 14c	
25c Woodbury's Facial Soap	19c
35c Cutex (Nail Polish, Cuticle Remover, Rouge, Nail Comfort)	23c
30c Lustrite Nail Preparations	17c
15c Requa's Borated Camphor Ice, tube	9c
25c Spiro Deodorant Powder	16c
30c Borine Tooth Paste	19c
35c Pyroclento Liquid	23c
60c Farhan's Tooth Paste	39c
Colorite Hat Dye	19c
60c El Rad Depilatory	39c

Toilet Papers

15c A. P. W. Japanese, 12c; per dozen	\$1.25
35c A. P. W. Cross Cut, 25c; 6 for	\$1.25
15c A. P. W. Bob White, 12c; per dozen	\$1.19

A Cone tar moth-proof bag is good clothes insurance

Number.	Description.	Price.
No. 1—	For business suits, tuxedos, sack coats, furs.	\$1.00
No. 3—	For dress suits, frock coats, women's coats, 50 in.	\$1.25
No. 5—	For overcoats, opera cloaks, gowns, military suits, 55 in.	\$1.75
No. 7—	For motor coats, fur coats, evening gowns; 60 in.	\$1.75
No. 8—	For blankets, bedding, carriage robes, 30 inches.	\$1.25
No. 9—	For furs, muffs, collarettes; 36 in.	\$1.00
No. 15—	For tuxedo, business suits, women's suits; 45 in.	\$1.50
No. 16—	For overcoats, opera cloaks; 55 in.	\$1.75
No. 17—	For motor coats, fur coats, ball and evening gowns, 65 in.	\$1.75

(By Mail add 15c for postage and insurance.)

Soda Fountain

Fruit Pudding Ice Cream is back after three years' absence, due to war and after war conditions, which prevented importing some of the ingredients.

Fruit Pudding Ice Cream . . . 20c

"a good drug store"

61 Peachtree 60 Whitehall
Pryor and Decatur

THE ATLANTA CONSTITUTION

VOL. LIII, No. 223.

ATLANTA, GA., SUNDAY MORNING, JANUARY 23, 1921.



10.00 Blankets

—66x50-inch size, perfect quality Blankets from former 10.00 and 12.50 lines. Wanted colorings. No phone orders. Limit two pairs.

6.95

5.98 Comforts

—72x84-inch size. Coverings of Silkoline showing neat patterns in wanted colorings. Some a bit soiled. Great at 3.98.

3.98

6.98 Blankets

—Wool-finished Blankets of an unusually good sort, at a give-away price. Showing neat plaids in wanted colorings.

4.48



JUST 7 DAYS MORE OF JANUARY WHITE SALE SAVINGS

—“Peggy Hart,” our shopper, will attend your mail orders with the same degree of care as though you were shopping in person. Write her for samples, information, or address your mail orders to her.

---Seven days more of the greatest value distribution in household needfuls known since pre-war times. Seven days of value-giving such as perhaps cannot come again this season. Wholesale prices have an upward tendency. Some lines of Cotton Goods are listed today at 10 to 15 per cent higher prices than we paid a few short weeks ago. Make the most of present opportunities. Compare values here, with values offered elsewhere, and anticipate your needs.

—Mail orders for all items advertised here will be filled in the order received, so long as lots last. Be as explicit as possible in the listing of your wants. Delivery charges prepaid on orders of \$5 or more.

81x90-Inch Seamless

Sheets 1.19

—The “U-No-Em” brand and a mighty good one. Full standard size; perfect quality. No phone nor C. O. D. orders, and only 6 to each customer while a limited lot lasts.

10-Yard Bolts of 2.00

Longcloth 1.19

—Perfect quality in a weight and weave suited to the making of all sorts of underthings, children's clothes, etc. No phone nor C. O. D. orders. Limit 2 bolts.

“Hope” Domestic 15³/₄

—Full standard quality, yard-wide; perfect in every way. The Best on the market at near the price. No phone nor C. O. D. orders. Limit, 10 yards to each purchaser.

On Sale Monday Only.

26-Piece Silver Sets

—Wm. A. Rogers 5-Year Guaranteed Quality . . . **7.95**
11.50 Value

—Choice of the “Irving” or “Carnation” pattern. French grey finish. Each set comprises: —6 Knives, —6 Dinner Forks, —8 Table Spoons, —6 Tea Spoons, —1 Sugar Shell, and —1 Butter Knife. Just a few sets to sell at 7.95.

Set of 6 Tea Spoons 59c

—A Give-away. Rogers' ware, in the pretty Watkins pattern. Bright finish. No phone nor C. O. D. orders. Limit 2 sets to each customer.

2.00 Alarm Clocks (30-Hour) 1.29

—Guaranteed for one year. New Haven, and Waterbury works in a neat nickel-plated frame. Clear-face dial, and loud-sounding alarm bell.

3.50 Silk Taffeta 1.95

—Medium heavy weight, chiffon-finished; perfect quality. In all the most favored street shades with plenty of navy blue and browns.

—Yard-wide Messaline in all the most wanted street shades. Former 3.00 quality, per yard **1.95**

—Self-plaid Failles, 40 inches wide, in navy, henna, tan and taupe. 4.50 quality, per yard. . . . **2.38**

—Canton Crepe, all-silk, 40 inches wide. Splendidly suited to tailoring uses. 5.90 value. yard **3.95**

—2.50 Messalines, all-silk, medium weight, in black only; very Special value at **1.68**

—2.50 Taffetas, yard wide, all-silk, medium weight, black only. Exceptional at, yd. . . . **1.68**

—Black Messaline and Taffetas, yard wide, perfect quality. Usually 2.50 per yard. Special **1.38**

—All-silk Pongee, 32 ins. wide, natural color only. Fine for men's shirts, etc. Per yard **95c**

—Striped Jap Silk, 33 inches wide, in neat shirt-making patterns. 2.00 quality. Special . . . **1.19**

---Authoritative Depictions of Advance Spring of 1921 Fashions in

Women's Dresses

—and women will rejoice in the knowledge that the prices for this season are about half the prices you paid for the same grades last season.

14.⁹⁵ 19.⁷⁵ 22.⁵⁰

—See them tomorrow. The styles are wonderfully appealing, and the variety of selection offers a choice to please most every taste. —Early as it is, we doubt that more interesting showings will be offered at any time this season.

—Here are street dresses, —afternoon dresses, dressy dresses, and —strictly service dresses. In silk or wool, elaborate or plainly tailored as you prefer—and in the colors most favored of Fashion.

—And the values show for themselves.

—Satin Dresses

—Taffeta Dresses

—Crepe Dresses

—Serge Dresses

—Tricotine Dresses

—Foulard Dresses

—In Sizes to Fit Misses, and Most All Women —



Sheets,

- 72x90-in. Sterling Seamed Sheets 89c
- 72x90-in. Meadowbrook Seamed Sheets 98c
- 63x90-in. Mohawk Seamless Sheets 1.29
- 72x90-in. Mohawk Seamless Sheets 1.39
- 81x99-in. Mohawk Seamless Sheets 1.69
- 90x90-in. Mohawk Seamless Sheets 1.69
- 72x90-in. Elmdale Seamless Sheets 1.29
- 81x90-in. Elmdale Seamless Sheets 1.39
- 81x90-in. Utica Seamless Sheets 1.59
- 81x99-in. Utica Seamless Sheets 1.89
- 90x90-in. Utica Seamless Sheets 1.89
- 81x99-in. Empire Seamless Sheets 1.85

Pillow Cases,

- 42x36-in. Sterling Cases 19c
- 42x36-in. Meadowbrook Cases 25c
- 42x36-in. Vulcan Cases 29c
- 42x36-in. Franconia Cases 33c
- 42x36-in. Hill Cases 37¹/₂c
- 42x36-in. Mohawk Cases 39c
- 45x36-in. Mohawk Cases 43c
- 42x36-in. Utica Cases 43c
- 45x36-in. Utica Cases 48c

Bed Spreads,

- 63x90-in. Dimity Spreads 1.89
- 72x90-in. Dimity Spreads 2.19
- 80x90-in. Dimity Spreads 2.48
- 72x78-in. Hampshire Crochet Spreads 1.49
- 72x84-in. Schiller Crochet Spreads 2.19
- 78x88-in. Restful Crochet Spreads 2.48
- 78x88-in. Wearwell Crochet Spreads 2.69
- 78x88-in. Clarendon Crochet Spreads 2.89
- 86x96-in. Bates Crochet Spreads 3.69
- 72x84-in. Hemmed Satin Spreads 3.89
- 82x94-in. Zion Lilly Satin Spreads 4.89
- 82x94-in. Scalloped Satin Spreads 5.39
- 82x84-in. Hemmed Satin Spreads 5.69
- 82x94-in. Scalloped Satin Spreads 5.98
- 82x94-in. Scalloped Satin Spreads 6.48

Sheetings, Casings, Etc.

- 42-in. Wearwell Pillow Casing 35c
- 45-in. Wearwell Pillow Casing 37¹/₂c
- 63-in. Wearwell Bleached Sheeting 55c
- 72-in. Wearwell Bleached Sheeting 60c
- 81-in. Wearwell Bleached Sheeting 65c
- 90-in. Wearwell Bleached Sheeting 70c
- 81-in. Unbleached Wearwell Sheeting 60c
- 90-in. Unbleached Wearwell Sheeting 65c
- 81-in. Mohawk Bleached Sheeting 70c
- 90-in. Mohawk Bleached Sheeting 75c
- 81-in. Unbleached Mohawk Sheeting 65c
- 90-in. Unbleached Mohawk Sheeting 70c

Huck Towels---Underpriced

- 18x36-in. Huck Towels, formerly 3.50 per dozen. Sale-priced, **17c each, 1.98 per dozen.**
- 18x36-in. H. S. Towels, formerly 4.50 dozen. Sale-priced, **25c each, 3.00 per dozen.**
- 18x36-in. Huck Towels, formerly 5.00 per dozen. Sale-priced, **29c each, 3.48 per dozen.**
- 19x38-in. Huck Towels, formerly 59c each. Sale-priced, **each 39c.**

Coats' Thread 42c

—6 Spools for
—Standard quality. All numbers in white and black. No phone nor c. o. d. orders, limit 6 spools.

- Heavy Steel Shears, 6, 7, and 8-inch sizes 49c
- Heavy Knitted Wash Cloths, each 6c
- 30c Kirby Beard Hair Pin Cabinets, assorted size pins to the cabinet; special 19c
- 10c Snap Dress Fasteners, 3 cards for 21c
- Sewing Machine Needles, for all standard makes of sewing machines. Tubes of 3 needles for 10c
- Cinderella and Aladdin Dye Soaps; they color white they clean; per cake 5c

Women's Muslin Undies,—Reduced

—One Lot of About 200

—And One Lot of About 10 Dozen

---Gowns and
---Teddies

—Formerly 1.50

98c

—The choicest qualities 98c has bought in a great many months. Simply plain and elaborately trimmed types, of nainsook and longcloths in white and pink.
—Some may show the evidences of display, but they're easily renovated, and truly great values at 98c.

---Gowns and
---Teddies

—Formerly 3.50

1.87

—Including some of the prettiest, daintiest types you've seen at under 3.50. Various of sheer nainsooks and batistes, in white and flesh. Tailored styles or moderately elaborate types showing yokes and trimmings of laces and embroideries. Wonders at 1.87.

ALL WOMEN'S PAJAMAS—HALF PRICE

—Clearing away our entire Stocks at just Half Original Prices. Summery types of Voiles, —Batistes, and —Crepes, in one- and two-piece styles. Variously trimmed. White and pink. Sizes to fit all women.

—1.98 Values, 98c —3.00 Values, 1.50 —4.00 Values, 2.00 —5.00 Values, 2.50 —6.00 Values, 3.00

—Women's Crepe de Chine

GOWNS—

5.98

—7.98 Values

—Fresh and New. Unusually good sorts, of a heavy weight Crepe de Chine in flesh only. Beautifully lace and ribbon-trimmed. Cut full length and width in all regular sizes.

—Women's Crepe de Chine

TEDDIES—

1.98

—3.50 Values

—Just 60 of these and they won't last much more than one hour. Splendidly made in tailored or lace-trimmed styles. Pink only. Come in all regular sizes. The Best Value in Months!

59c Boxed Stationery 39c

—Note Paper or Correspondence Cards. White and Tints. Novelty-cut envelopes. Limit 2 boxes.

1.25 Boxed Stationery 87c

—Novelty, paneled effect fabric-finished Note Paper, of an unusually good sort. Dainty gold or silver edges. Envelopes to match. Splendid value at 87c.

1.25 Stamped Scarfs 83c

—18x50-inch size, with a heavy linen-finished linene center, edged with wide flut lace. Stamped in several pretty patterns to be embroidered.

NEPONSET 85^c

Floor Covering

A Square Yard

- Neponset is Waterproof, Easily Cleaned.
- Neponset is Rotproof and Sanitary.
- Neponset is Durable and Attractively Patterned.
- Neponset Lies Flat on the Floor Without Curling.
- The best inexpensive floor covering you can use in your kitchen, —bath room, —halls, —closets, —nursery, and for offices and institutions.
- Shown in an extensive variety of very pretty patterns and colorings.

35^c Draperies

19^c

---Scrims, ---Marquisettes, ---Voiles.

—Plain and Figured Scrims, —Marquisettes, —Figured and Coin-Spot Voiles for the making of all sorts of steady-service Curtains. Qualities such as you haven't bought at 19c the yard since before the war.

—Perfect quality Drapery Fabrics in neat patterns and choice color-combinations. Great at 19c the yard.



Are Hoppe's Hands Guided by Super-Mind?

OUTLOOK IN SOUTHERN IS MIGHTY GOOD

ists Again Fail and Black Five, exing Struggle

age of 171 to 70 for their opponents.
The line-up:
MERCER
Anderson (21), .1 .f .f . Weekly (10)
Rawson (16), .r .f . Whitehead (4)
P. Bennett (1), .r .f . Owens (1)
Owens, .r .f Rentz (2)
Chevescott (2), .r .f Harpe
Time of periods—29.
Referees: Georgia—Clark for Owens
(turr for Rawson, Pew for Chevescott)
Frost for P. Bennett. Mercer: Sudd
for Owens, Whitehead for Whitehead
Referee, LaDue (Colgate).

VERDICT IS GIVEN
WLADEK ZBYSSZKO
San Francisco, January 22.—A
Santel, light-heavyweight champion
wrestler, and Wladek Zbyszko, chal
lenger of the title, each took a fall in
the first hour and thirty-five minutes
of their match here last night, and
after two hours more without a
fall, Zbyszko was given the judge's
decision on points.

MOORE LOSES BATTLE
NEW FOU TO O'GATEWAY
New York, January 23.—Rox
bre, of St. Paul, was disqualified
for fouling in the third round of a
New York in the third round of a
fifteen round match last night. The
referee warned Moore several
times before he was disqualified. The
Moore weighed 122 pounds and
O'Gateway 124½.

RECORD IS SMASHED
FOR FIVE-MILE RACE
Daytona, Fla., January 22.—C. B.
Wingard, of Daytona, set a new
five mile automobile record for
amateurs in the weekly races here
last night. The distance was three
minutes, forty six and four-tenths
seconds. The event was authorized
by the National Automobile Club.

cially made machine.

The Green Sport

Hugh S. Fullerton

is seeking harder sport—and needs a more fitting friend.

Colonel Ham said: "An old, lazy, loo-eared, fles-bitten 'gun' dog will stik with you more faithfully, stand more absey and kicks and love you better than any other animal in the world exceptin' a woman."

Speaking of hunting, a fellow out at Raritan, N. J., broke all records this fall. Under New Jersey law it is illegal to shoot on Sunday, to hunt on posted property, to shoot out of season, to shoot firearms on Sunday or within city boundaries to kill hen pheasant, to hunt with a pump gun and for a foreigner to carry a gun or to kill game until naturalized.

On the Sunday before the season opened an unnaturalized Italian, armed with a pump gun went into the private park of James B. Duke, in the corner where the corps of the Raritan and shot a hen pheasant. I claim he violated no laws in one shot than any man ever did.

Plucky Little Furman Outfit Is Crushed by Great Playing Of Morrison and His Comrades

The second game, a distinct contrast in its character to the college scrap, lacked the thrills however that so enhanced the first combat. The summary follows:

A. A. C. Pos. FURMAN
Bass (12) ... F. G. Carpenter (6)
Westmoreland (2) ... J. Carter (3)
Morrison (22) ... R. Richardson (2)
Oliver ... F. G. ... Spear (3)
Hartney ... J. ... W. ...
Summary: For A. A. C.—Ferguson (6); Bryan (4); Lowry (4); Hartney (4); Spear (3); Burman—Wilkins (4); McManaway, Quisenberry, Goals: Morrison, 11; Westmoreland, 10. Score: A. A. C., 3; Bryan, 2; Lowry, 2; Adams, 2; Sullivan, Hartney, Askew, Wilkins, 1 each. Time of game, 20 minutes. Richardson. Goals from fouls: Spear, 1 out of 2; Westmoreland, 1 out of 2. Score: A. A. C., 10; Time of halves, 20 minutes. Referee, Yates.

**AMERICA SEES
PRO GOLFING TIME**

Continued from PAGE 2

sense of relief that we opened the letter.

Green With Envy.

Imagine our envy when the following was read:

"Dear Sir: I am 20 years old, and several of my friends tell me I should get married. I have just attended a basketball game and was introduced to Morgan Blake. I had heard of him for some time, but at a distance, of course—and fell madly in love with him. When we were introduced, I knew I had found my man. I don't want to seem a ready victim to my vampish pals, but where there's a will there's a way. I and my friends are resolved that he shall be mine.

"However, I am a bit uneasy about this. I don't want to get a bad name, and I don't want to fall in love with him if he is married. Won't you please tell me in confidence whether or not Mr. Blake is married? Do this for me, and I'll assure you that you'll be helping me and first to kiss me. Sincerely,

X. Y. Z."

Miss X. Y. Z.'s offer in the last sentence of her letter would unquestionably have been accepted if Mr. Blake was not married, even if he was a Mormon and was forced to live a life of celibacy. In this case, such a "white lie" is unnecessary, as Morgan is still wrapped in the mystery of his bachelordom. Mr. Blake is not married, but recently announced that his freedom would be put to a test. He is now 20 years of age, and his lady between the ages of 12 and 19, who could bring a satisfactory dowry. It is an agreement that he could have three square meals a

being a straight deal. Rixey came to the Philadelphia club from the University of Virginia.

Here are the Junior Smithies, of Tech High-school, who are staging a great battle for the championship honors of the Atlanta Prep association and the G. I. A. A. The basketballers are under the direction of Coach Tolbert, who carried the G. M. A. cadets through to a championship when he was coach at the College Park school last year. Left to right, front row, are Ralph Williams, Leonard Mumford, Breck, Jim Golden and Captain Richard Di Christina. Rear row, left to right, are Nolan Richardson, "Flexible" Williams and Smack Thompson.

going to Australia with a view to engaging in bouts with some of the heavyweights in the Antipodes. The trip will be made under the direction of Bonamy, the California sportsman who successfully managed Jimmy Clabby's tour to Australia.

Last season O'Mara, was with the Indianapolis club of the American Association and burning up that

tournament at the Greenwich, Conn. Country club June 28-July 2. Cyril J. Tolley, British amateur champion, is a member of the Oxford team.

For Struggle With Chaney

One in celebration of the 100th anniversary of the Quebec Curling club will be the biggest tournament of its kind ever held in eastern Canada.

**NEWS OF ROADS, STREETS,
MOTORING, MOTORCYCLING,
MOTOR EXPRESS, POWER FARMING
AND FLYING**

ROADS AND HIGHWAYS

CONDUCTED BY O. J. WILLOUGHBY

**ADVERTISEMENTS OF THE LEADING
AUTOMOBILES, TRUCKS, MOTOR-
CYCLES, TIRES, TRACTORS AND
GENERAL AUTOMOTIVE EQUIPMENT**

200 Dealers Expected At Meeting Here Wednesday

Walter Chrysler, A. R. Kroh, R. H. Martin and Other Leaders Will Be on Program.

President William L. Mathers, of the Georgia Automobile Dealers' association, stated Saturday evening that returns from a recent inquiry sent to members of the association, indicated that at least two hundred would attend the annual meeting and election of officers to be held at the Capital City club Wednesday of this week.

The program for this meeting, as printed exclusively in the Motors and Highways department of The Constitution last Sunday, remains unchanged, except by the unavoidable absence of George Hanson, of the Hanson Motor company, and J. A. Brigan, distributor for Federal trucks and Dorrie cars.

Mr. Mathers has selected T. K. Johnson, of the Southeastern GMC Truck company, to lead the truck division of the open forum to be held in the afternoon, and Mayor Key to welcome the dealers to Atlanta.

The corrected program follows: 10 A. M.—Registration, Capital City club. 11:00 A. M.—Meeting called to order by the president, William L. Mathers.

Invocation—Rev. W. W. Memminger, rector of All Saints' Episcopal church. Address of Welcome—Mayor Key. Response to Address of Welcome.

—W. T. Waters, Waters Motor company, Macon, Ga.
Address of the President—William L. Mathers, Standard Eight distributor.

Report of the Secretary—P. A. McGahee.
Address—Walter P. Chrysler, executive vice president Willys-Overland company.

Address—A. R. Kroh, sales promotion department of Goodyear Tire and Rubber company, "Motorization of the Farm."
Election of nominating committee.

Luncheon—"Stay Where You Are."
Address—R. H. Martin, Southern Oakland company, Atlanta, Ga.

"The Status of the Industry, Present and Future, From the Dealers' Standpoint."
Address—L. D. Hicks, Southern Ruralist, Atlanta, Ga.

Address—W. R. C. Smith, W. R. C. Smith Publishing company, publisher of Southern Automotive Dealer Forum—"Tell Your Troubles and Learn From Others."

Passenger Car Division—R. C. Dunlap, leader, Buick dealer, Macon, Ga.
Trucks—T. K. Johnson, leader, manager Southern GMC Truck Co., Atlanta.

Accessories—Ed Yancey, leader, Elvex company.
Tires—Wiley West, leader, manager Atlanta branch, Firestone Tire and Rubber company.

Report of nominating committee. Election of officers.
Adjournment.
A meeting of the board of directors has been called for Tuesday evening, January 25.

DODGE BROTHERS OFFICIALS NAMED

Men Long Associated With Founders Will Continue to Direct Business.

Announcement of the election of Frederick J. Haynes as president and general manager of Dodge Brothers, which was made in New York last week, is now followed by a complete list of new directors and chief executives. Arthur T. Waterfall is made vice president and assistant general manager; Harry V. Popeney, secretary of the corporation, and Reginald J. Fry, assistant secretary. Charles W. Matheson has been advanced to the position of general sales manager. Howard B. Bloomer is made chairman of the new board of directors. The other directors are Frederick J. Haynes, Arthur T. Waterfall and John Ballantyne.

Mr. Haynes' association with the two Dodge Brothers covers a period of over twenty-one years. During this time he was not only chief executive of their great business, but was also a close personal friend. By reason of this long association, there is no one more familiar with their aims and principles or more admirably qualified to carry on their work. Immediately after the death of Mr. John Dodge a year ago, Mr. Haynes was elected vice president and general manager, and has been the active head of the business during the long illness of the late Horace E. Dodge. It was Mr. Dodge's request just before his death, that Mr. Haynes be elected to the presidency of the institution. His election, therefore, comes as no surprise to those familiar with the implicit confidence which the two Dodge brothers placed in his ability as a manufacturer and chief executive.

Waterfall was for many years superintendent of the Russell Wheel and Foundry Company of Detroit, and later vice president and director of the Detroit Board of Commerce. In the latter position he gained national prominence as an authority on transportation matters.

Mr. Popeney joined Dodge Brothers about ten years ago, and since that time has occupied various positions of responsibility. Mr. Fry's association with Dodge Brothers dates back to 1910, and he, too, has been with the company since.

Charles W. Matheson, who now takes the position of general sales manager, has been associated with Dodge Brothers' sales department since they first started to manufacture a car of their own. He first acted as New York representative and later as director of service at the factory. Since the resignation of the former sales manager, he has been the acting head of Dodge Brothers' sales department. His ability and training and thorough knowledge of Dodge Brothers' policies make him particularly well fitted to direct the marketing of their product.

Mr. Bloomer, chairman of the board of directors, was for many years the close personal friend and legal advisor of both John and Horace Dodge. He has been a member of the board of directors since the reorganization, which followed the death of John F. Dodge last January. He is a prominent Detroit attorney.

Shortly before Horace Dodge's death, John Ballantyne was elected to the board of directors. Mr. Ballantyne is president of the Merchants' National Bank of Detroit, and is widely known and accepted as an authority on financial matters. For a great many years he has been a close personal friend and confidential advisor to Horace Dodge.

To everyone interested in the affairs of Dodge Brothers, it is gratifying to know that the executives now in charge of the business are all seasoned men.

Georgia Federal Aid Highway Projects Inspected and Approved by Officials



Captain Wilson, chief engineer of the federal bureau of public roads, and his assistants have just inspected the federal aid highway projects constructed in Georgia under the supervision of the state highway engineer, W. A. Neel.

Captain Wilson early last week inspected the projects completed in the vicinity of Atlanta and stamped them with approval. The Camp Gordon road won the special commendation of Captain Wilson and the other federal agents.

The photograph above was taken in Atlanta just before the officials of the Georgia highway department and the federal bureau of public roads left for an inspection trip of the road to Macon, and from Macon to Thomasville.

Those in the picture, reading left to right are: First row, Federal engineer of the eighth division, J. H. Johnson, assistant Georgia state highway engineer; W. A. Crossland, Georgia representative of the federal bureau of public roads; Mrs. W. A. Neel, Mrs. W. S. Canning, Captain P. St. J. Wilson, chief engineer of the federal bureau of public roads. Back row, W. S. Canning, assistant maintenance engineer of the Georgia state highway department; J. T. Marshall, engineer; W. A. Neel, state highway engineer; C. Milner, chief field engineer of the state department; H. K. Bishop, general federal highway inspector of southern territory, and A. E. Lodger, federal highway engineer of the eighth district.

show, and great interest was manifested in the high character of the product. It was pronounced the most handsome shock absorber ever produced. It might also be of interest to the trade to know we are working now on a shock absorber for the Hudson car. This

A Hassler shock absorber for the Dodge Brothers' car has just been announced by Mr. Robert H. Hassler, president of Robert H. Hassler, Inc., Indianapolis, the firm which has stood at the head of the shock absorber business for many years. Exhaustive road tests have been going on for the past two years on this new product and it is reported to be in keeping with the excellent reputation now enjoyed by Hasslers in use.

"This new product which is built on the same principles as the standard model," said Mr. Hassler, "is made to conform to the general requirements of the Dodge Brothers' car. It does not detract from the good appearance. In fact, it adds smartness and a finished touch that is desired by car owners. It does not require the changing of a single part of the car, either the spring or axle construction."

"Further, this new Hassler will afford the same advantages which have made the name 'Hassler' so prominent in the motor car accessory field—true comfort, and a big saving in tires, up-keep and depreciation cost. A million sets of Hassler shock absorbers already in use prove that motor car owners believe these advantages very much worth while."

"Production is already under way on the new Hassler model, and shipments are now going out to distributors. The first showing was made at the New York automobile

**HASSLER ENTERS
THE DODGE FIELD
New Model of Famous Shock
Absorber for Dodge
Brothers Car.**

A Hassler shock absorber for the Dodge Brothers' car has just been announced by Mr. Robert H. Hassler, president of Robert H. Hassler, Inc., Indianapolis, the firm which has stood at the head of the shock absorber business for many years. Exhaustive road tests have been going on for the past two years on this new product and it is reported to be in keeping with the excellent reputation now enjoyed by Hasslers in use.

"This new product which is built on the same principles as the standard model," said Mr. Hassler, "is made to conform to the general requirements of the Dodge Brothers' car. It does not detract from the good appearance. In fact, it adds smartness and a finished touch that is desired by car owners. It does not require the changing of a single part of the car, either the spring or axle construction."

"Further, this new Hassler will afford the same advantages which have made the name 'Hassler' so prominent in the motor car accessory field—true comfort, and a big saving in tires, up-keep and depreciation cost. A million sets of Hassler shock absorbers already in use prove that motor car owners believe these advantages very much worth while."

"Production is already under way on the new Hassler model, and shipments are now going out to distributors. The first showing was made at the New York automobile

Automobile Business Is Best Business Barometer

Great Southern Automobile Show Here in March Will Forecast Conditions.

BY E. Y. HILL.
Today the automobile industry is recognized as the business barometer of the country. With a combined investment of nearly two billion dollars, this great industry affects a large majority of the population of America, its activities extending to all lines of trade.

The great southern automobile show, to be held at the Auditorium in Atlanta March 5-12, will have a tendency to spread throughout the south a spirit of optimism and confidence such as could result from no other one source.

Virgil Shepard, manager of the model will be ready for the market in the near future.

This announcement coming from the Hassler organization brings to mind the remarkable growth of the Hassler business during the past six years. The Hassler shock absorber stands today as one of the most successful, if not the most successful, motor car accessory in the world. The name "Hassler" on a shock absorber must be accepted as a guarantee of satisfaction to the car owner.

show, with a corps of enthusiastic assistants, is rapidly shaping up the plans and ideas which will make this the largest and most comprehensive automobile show ever held outside of New York and Chicago.

Daily reports from various sections of the country indicate that the efforts and enterprise of the Atlanta Automobile association are meeting with hearty approval and the attendance figures during this show will undoubtedly be greatly in excess of any similar event ever held in the south.

Various committees in charge of the show are hard at work and no effort or expense will be spared to assure the success of this exposition. Local automobile men are lending enthusiastic support to the proposition and every one is filled with determination to put this thing over in true Atlanta style.

Exhibitors are rapidly contracting for space, and within the next few days it is very probable the entire allotment of exhibition space will be disposed of.

Music will be furnished during the entire week by an organization of national reputation, and other entertainment features will help to add to the attractiveness of the event.

TAXICABS
Ivy 82-BRYANT

**ECONOMY
FRANKLIN**
Comfort Roadability

TIRES—3 FOR 1
Ford, Maxwell and Chevrolet sizes, as long as present stock lasts. Other sizes at bargain prices. This will probably be the last 3 for 1 sale of high grade, standard make tires. Send \$5.00 deposit on C. O. D. orders.

Int. Rubber Sales Co.
345 Peachtree Street—Ivy 656

**Automobile
Painting**
High Grade Work
Reasonable Prices

JOHN M. SMITH CO.
120-122-124 AUBURN AVENUE

"Our Shops Are the Standard of the South"

Wells
The Lowest Priced Six Cylinder Cord Equipped Car in the World Is on Display in Our Show Rooms.

The Price is **\$1565**
Including War Tax, Delivered in Atlanta

WM. A. ESTAVAR SALES CO.
"Service With a Smile"
517-519 Peachtree Street Ivy 8043

Alphabetical List of Local Automotive Sales and Service Agencies

Passenger Cars Buick (WHOLESALE) Buick Motor Co. (Atlanta Branch) 241 Peachtree St. Phone Ivy 1480 (RETAIL) John M. Smith Co. 122 Auburn Ave. Phone Ivy 1316 Decatur, Ga. Decatur Buick Co. Court House Square Phone Decatur 195 Cadillac Atlanta Cadillac Co. 183 Peachtree St. Phone Ivy 900 Chalmers Jos. G. Blount Co. 385 Peachtree St. Phone Ivy 4153 Chandler E. R. Parker M'tr Co. 316-18 Peachtree St. Phone Ivy 1967 Cleveland E. R. Parker Motor Co. 316-318 Peachtree St. Phone Ivy 1967 Crow-Elkhart Lair-Booth Motor Corp. 437 Peachtree St. Phone Ivy 4215. Dorris Brigman Motors Co. 207-11 Ivy St. Phone Ivy 2246	Passenger Cars Dort McNeel-Boykin Mtr. Co. 315-17 Peachtree St. Phone Ivy 1371 DuPont Automotive Co. 76 W. Peachtree St. Phone Ivy 471 Elgin Automotive Co. 76 W. Peachtree St. Phone Ivy 471 Fiat Lair-Booth Motor Corp. 437 Peachtree St. Phone Ivy 4215. Ford C. C. Baggs Auto Co. 95 S. Pryor St. Phone Main 640. Beaudry Motor Co. 169 Marietta St. Phone Ivy 446 A. L. Belle Isle 380 Peachtree St. Phone Ivy 507 James H. Prichard 679-83 Whitehall St. Phone West 2100 E. F. Tuggle Decatur, Ga. Phone Decatur 962. Franklin Franklin Motor Car Co. 59 W. Peachtree St. Phone Ivy 2496-7 Gardner Newsom & Kelly Corp. 471 Peachtree St. Phone Ivy 4898.	Passenger Cars H. C. S. Newsom & Kelly Corp. 471 Peachtree St. Phone Ivy 4898. Hupmobile Thompson Motor Co. 444 Peachtree St. Phone Ivy 8662 Jordan Lottidge Motor Sales 264 Peachtree St. Phone Ivy 558 King Hopkins Motor Co. 238-40 Peachtree St. Phone Ivy 6941 Kissel McKee Motor Co. Temporary Quarters 457 Peachtree St. Phone Ivy 1771 LaFayette LaFayette Dist. Co. 541 Peachtree St. Phone Ivy 5362 Lexington Lexington Atlanta Co. 44 East North Avenue Phone Ivy 4940. Liberty Blum-Dimmitt Co. 236 Peachtree St. Phone Ivy 5499 Lincoln Lifsey-Smith Co. 170 W. Peachtree St. Phone Ivy 4566	Passenger Cars Maxwell Joseph G. Blount 285 Peachtree St. Phone Ivy 4152 Marmon Lottidge Motor Sales 264 Peachtree St. Phone Ivy 558 Mitchell J. G. Lewis Mtr. Co. 108-10 W. Peachtree St. Phone Ivy 1476 Monroe C. S. Lee Motor Co. 108 W. Peachtree St. Phone Ivy 1476 Nash Southern Nash Mtr. Co. 541 Peachtree St. Phone Ivy 5362. Paige (Wholesale) Universal Motor Co. 44 Madison Ave. Phone Main 1487	Passenger Cars Oldsmobile Lamar Co., H. J. Atlanta Branch 29-31 East North Ave. Phone Ivy 7610 Overland Willis Overland, Inc. 469 Peachtree St. Phone Ivy 4270 Overland-Kerlin Co. 444 Whitehall St. Phone Main 446 Peerless Blum-Dimmitt Co. 236 Peachtree St. Phone Ivy 5499 Pierce Arrow J. H. Lifsey-Smith Co. 170 W. Peachtree St. Phone Ivy 4566 R&V Knight Lair-Booth Mtr. Corp. 437 Peachtree St. Phone Ivy 4215. Reo Reo Atlanta Co. 112 W. Peachtree St. Phone Ivy 34 Revere Southeastern Mtr. Sales 57 E. Third St. Phone Hemlock 3940	Passenger Cars Roamer Brodnax Motor Co. 253 Peachtree St. Phone Ivy 4293 Saxon Lewis Motor Co. 108 W. Peachtree St. Phone Ivy 1476 Scripps-Booth Scripps-Booth Corp. Atlanta Branch: 239 Peachtree St. Phone Ivy 7500 Sheridan Georgia Motor Co. 375 Peachtree St. Phone Ivy 370 Standard Eight Mathers Motor Co. 330 Peachtree St. Phone Ivy 5575 Studebaker Hill-Holden Co. 247 Peachtree St. Phone Ivy 151 Templar J. H. Lifsey-Smith Co. 170 W. Peachtree St. Phone Ivy 4566	Passenger Cars Velie Wm. A. Estaver Sales Co. 517-19 Peachtree St. Phone Ivy 8043 Willis-Knight Willis Overland, Inc. 469 Peachtree St. Phone Ivy 4270 Overland-Kerlin Co. 444 Whitehall St. Phone Main 446 Motor Trucks Federal Brigman Motors Co. 207-11 Ivy St. Phone Ivy 2246. GMC Southeastern GMC Co. 46 East North Ave. Phone Ivy 2220 Republic Consolidated Motor Co. 814 Forsyth Bldg. Phone Ivy 4846. Motocycles Indian Indian Motorcycle Co. 373 Peachtree St. Phone Ivy 7092 Batteries Titan Detroit Electric Co. 36 E. North Ave. Phone Ivy 639
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Continued Improvement In Automobile Business

Many Dealers Report Sales
100 Per Cent Greater Than
in December.

The automobile distributors and dealers of Atlanta have experienced a still greater revival in sales during the past ten days, bringing the total business to date for January to a point probably equal to the total business for November and December combined. Everywhere on automobile row, one observes a greater spirit of optimism and more evidence of an approaching normal business than has prevailed since September.

F. E. Maffett, of Black & Maffett, Dodge Brothers dealers, stated Saturday that their January business had already exceeded the total business of November and December. Mr. Hull, of the Franklin Motor Car company, local Franklin dealers, stated that their business, though it had held up unusually well during November and December, had shown a nice increase in January and that they anticipated a record year in Franklin sales.

Ben. Holt, of the Atlanta Cadillac company, stated that January business had exceeded that of either November or December in actual sales and that there was a decided improvement in the prospects for immediate future business as well.

Joe Brown, of the Reno Atlanta company, stated that they had made an average of a sale a day for the month of January, an improvement over either November or December.

her, and that their dealers over the state were also beginning to move cars and trucks with a great deal more ease and rapidity.

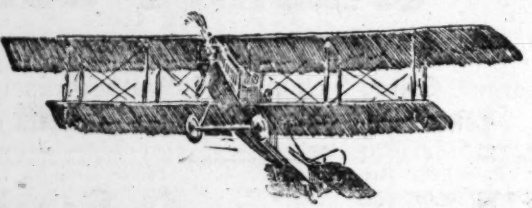
Frank North, of the Elan Dimmitt company's Atlanta office, stated that there had been some improvement in the market for new and used cars, and that their salesmen were daily bringing in more live prospects for early sales than at any time since early last fall.

Henry Havens, of the Wm. A. Estey Sales company, Georgia Veil distributors, stated that their business was fully one hundred per cent better than for November and December.

L. L. Halle, retail sales manager for Nash and Lafayette cars, stated that their business had shown a steady improvement each week in January.

J. A. Brigman, distributor for Federal trucks and Dorris cars, stated that there was undoubtedly a fundamental improvement in the automobile business that was apparent to even the casual observer, and that his salesmen were bringing in orders and prospects much more numerous than for several months.

See Atlanta From Skies ---A Free Aeroplane Ride



Take a memorable trip in an aeroplane with the famous aviator, S. W. Crane.

We will give you a transferable ticket, good for a full flight over Atlanta, with the purchase of

3 AMERICAN AKRON TIRES AND ONE EXTRA TIRE FREE

25% Discount Also Allowed on
Single Tires During This
Special Sale

American Akron tires had already been tremendously reduced in price and this is a still further reduction of 25%.

Ace Crane will be at Candler Field Sunday, from about 10 a. m. to dark. Those who wish may take a flight with him, over Atlanta, for \$10.00.

While in the air Ace Crane will release toy balloons, to which are attached tags. The finder of one of these will be given a free ride with Ace Crane, if the tag is presented at our office while the aeroplane is in Atlanta.

Good Dealer Territory Still Open

Southern Auto & Equipment Co.
111 South Forsyth St. Atlanta, Ga.
C. A. & J. R. TAPPAN
Factory Representatives
for Southeastern Territory.

PAIGE

From five to twenty-five miles per hour in nine seconds flat—that is standard performance of the new series, five passenger "Glenbrook" model.

Take just one ride in this car and you will immediately appreciate the difference between "old school mechanics" and strictly modern science.

Glenbrook "6-18" Five Passenger Touring Car
Arden "6-18" Four Passenger Sport Model
Lenox "6-18" Roadster Two Passenger
Coupe "6-18" Four Passenger
Salem "6-18" Five Passenger

All models will be exhibited at Automobile Shows throughout the country

PAIGE-DETROIT MOTOR CAR CO., DETROIT

Manufacturers of Paige Motor Cars and Motor Trucks

Universal Motor Co.
44 Madison Ave Phone M. 1487

THE MOST BEAUTIFUL CAR IN AMERICA

WOODALL WITH PRICHARD MOTOR



FRED C. WOODALL.

Fred C. Woodall, popular Atlanta member of the city council, is now associated with the J. H. Prichard Motor company in the retail sales department.

Mr. Prichard, one of Atlanta's well-known Ford dealers, says that Mr. Woodall is a valuable addition to his sales force, but he intimated that if business continued to improve at the rate it has since January 1, it will only be a few weeks before Ford dealers will again have no use for salesmen, except to explain just how long it will take to get delivery.

Dabney Tells Of Growth of Cooper Rubber Company

From a Few Thousand to a
Few Million, Is Record of
Big Distributing Firm.

"From a small company, capitalized at a few thousand dollars to a \$3,000,000 corporation in less than ten years," this will probably sound to some readers as suitable headline for a speculative advertisement. Instead of revealing a remarkable record that has been established by a concern in the automotive equipment field, especially when we add that it is responsible for the manufacture of a new product, the Cooper storage battery, that has in a year tripled its sales, and also that this company in less than ten years is conceded to be one of the largest and the largest distributors of automobile tires and accessories in the United States," states J. C. Dabney, manager of the Atlanta Cooper branch.

The concern is the I. J. Cooper Rubber company, now a part of the Cooper corporation. This company has just recently opened a branch at Atlanta, at 111 South Forsyth street, where as Louisville, Ky., and Birmingham, Ala. The business of the I. J. Cooper Rubber company, operating stores in twelve cities, got its humble beginning in a small store in Cincinnati, Ohio, September, 1911, selling tires and tire sundries as its only distributing products. Due to its policy of dealer cooperation and the quality of its merchandise, the business expanded to such dimensions that additional stores were opened in Dayton, Columbus and Indianapolis. About the same time it was decided to add a complete line of automotive equipment. In January, 1919, branches were opened in Toledo, Memphis, Knoxville and Nashville, thus enabling the company to serve more efficiently the business that has been built up around these points.

In 1917 a new product was added to the line—storage batteries and battery parts. Mr. Brenner, general sales manager, was of the opinion that a battery business could be developed to equal, if not rival, the tremendous tire business that has been built up by the company. A battery was selected, connections were made with the manufacturers, and an intensive battery sales campaign launched by Mr. Brenner. Within two years the manufacturer was unable to supply the demand, and it was determined to provide for a certain source of supply.

Accordingly, a company was incorporated, under the name of The Cooper Storage Battery Mfg. Co., in August, 1919. The new factory was selected, machinery installed, and the month of October of the same year saw this company in actual operation. In less than a year the sales for the Cooper Battery reached such proportions that additional buildings were required, doubling the space and equipment for production. One entire building, which has just been completed, will be given over entirely to the manufacture of battery parts for all makes of batteries.

The factory starting with a capacity of 25 batteries, now has facilities for manufacturing 600 batteries a day. At the present time over 1,000 service stations represent the Cooper storage battery in the territory controlled by the I. J. Cooper Rubber company.

JOHNSON MOTOR-BIKE OPENS BRANCH HERE

Several Dealers' Agencies
Closed Since Opening
January 1.

The Johnson Motor-Bike company is a new addition to the motor circles of Atlanta, and have evidenced their faith in the immediate future by leasing the building, No. 13 Houston street, from which they will operate a factory branch, handling the Johnson motor wheel, the Johnson motor-bike and a complete stock of repair and replacement parts, as well as conduct a general service station.

The Johnson motor wheel is a most recent improvement in attachment for converting bicycle into a motorcycle, and has many noteworthy features, among which are: its two-cylinder motor, the only two-cylinder attachment motor on the market; quick action high tension ignition; float feed carburetor and electric light generator. The motor is small and compact, resting immediately over the rear wheel and driving to a sprocket wheel, thus insuring traction at all times and positively preventing skids and slipping due to a failure of connection between the driver and the tires.

The new firm has already placed several of these machines, which are to be seen on the streets, and here they are attracting the attention of bicycle and motorcycle riders, as well as many who are beginning to see the advantages to be derived from using the machine for purely practical purposes.

L. D. Sherrin, already well known in the local motor world, is in charge of the new firm as general manager.

Nearly Half of All Cars Sold on Deferred Payment

Between forty-five and fifty per cent of all cars being sold today are being marketed on some deferred payment system.

This is the first authoritative answer to a question which has puzzled many sales executives of the automobile industry and which has interested leaders in many other lines of activity, including banks which advance money on securities issued by the time payment companies, and also manufacturers and dealers in such things as pianos, talking machines and furniture. Here is the answer: The average percentage of automobiles sold on a time payment basis have ranged all the way from 10 to 90 per cent. These percentages being merely guesses made by men more or less familiar with actual conditions in restricted localities. The present figure of between 45 per cent and 50 per cent or to be exact, 47 per cent, is made available by the General Motors Acceptance corporation, the statistical division of which has just completed tabulating the replies to a questionnaire which was sent to all its dealers, numbering well over 100 in all parts of the United States. Over 10 per cent of the dealers to whom the blanks were sent had sold complete reports, showing a total of 149,136 cars sold, of which 73,407 were sold on cash basis, 75,729 were sold "on time," or 47.7 per cent of the total number.

The period for which the questionnaire asked information was that from August 1, 1919, to July 31, 1920, and therefore includes the first half of the year 1920, the following fall, winter and spring seasons, and the first half of the year 1921, including the summer season. It is therefore a comprehensive sweep of sales conditions over a full yearly cycle of the industry.

In this report the General Motors dealers gave separate figures for sales to city dwellers and to farmers, and in each class listed the number of sales of new and used passenger cars, and of trucks and used trucks for cash and on deferred payments. It is interesting to note that in the case of farmers, 36,216 were sold on time, the cash sales numbering 16,326.

As to have been expected, city dwellers paid cash more frequently than the farmers, only 44.9 per cent of cars sold to city dwellers being sold on time, as against 47.7 per cent for farmers. Of the passenger cars reported sold to city dwellers were sold on credit, while 53 per cent of the trucks sold to city dwellers and thus placed in the service of mercantile houses were partly financed. It is interesting to note in this connection that only 51.2 per cent of used trucks were sold on time and 51.9 per cent of the used passenger cars were sold to city dwellers on G. M. A. C. finance plans.

Very much the same relative position is shown by the figures representing sales to farmers of new passenger cars delivered to farms being sold on deferred payments, and 53.1 per cent of the used passenger being similarly disposed of, while 52.6 per cent of the new trucks are sold on time to farmers and 57.7 per cent of the used trucks. The figures of 51.9 per cent for new trucks is the highest percentage in the whole list.

The dealers also reported the maximum amount of time they allowed on deferred payment sales to city dwellers and farmers, the average being 9.3 months to city dwellers, and 11.1 to farmers. The average down payment on all deferred payment sales reported was 40.3 per cent of the cash selling price.

Presentation of these figures at this time is particularly valuable, since many automobile executives including both salesmen and production experts, are endeavoring to forecast the 1921 market. Realizing the importance of the selling of automobiles on credit, many of these executives have scrutinized the possibility of extending the use of this method of selling. However, there is a general misapprehension as to the amount of such business that is being done, many considering that there is not much field for further development along this line. The acceptance corporation's figures, however, demonstrate that there is room for further growth.

This is particularly evident when it is considered that cash sales of musical instruments such as pianos and phonographs represent only from 5 to 8 per cent of the total number. Obviously, the automobile which occupies an essential position in the economic life of the country, being a provider of exceedingly efficient private transportation for persons and goods, is much more worthy of credit than are luxuries such as pianos. It is, however, doubtful that the automobile will ever be sold on credit as extensively as musical instruments are today. Economic experts estimate that about 25 per cent of the industry's production always will be sold for cash, since motor vehicles necessarily must be bought by persons of some financial standing. In other words, the class of such a calibre that about 25 per cent of the automobile purchasers composing it should be able to pay cash for their vehicles at all times. The more intensive use of deferred payment facilities the automobile industry may be able to increase its sales by approximately 25 per cent, bringing the present figure of 46.7 per cent up to about 70 per cent or 75 per cent.

That being the case, it becomes important to scrutinize time payment buyers as a class in order to determine in what direction to push selling efforts looking towards the disposal of more automobiles on credit. Fortunately this also is made possible by the statistical division of the General Motors Acceptance corporation, which has issued an analysis of its clients simultaneously with its report on the percentages of cars sold for cash and on deferred payments. This analysis examines every important particular of the standing of the purchaser of automobiles on credit according to the corporation between October 1, 1919, and March 31, 1920. This examination is based along the lines of a similar analysis, issued last spring covering the preceding six months. The changes in the make and price represent the spread of the activities of the acceptance corporation from the larger cities, where, of course, they were initiated to the smaller towns. In the first report of this character issued by the acceptance corporation, 6,378 persons gave their ages, which averaged 25.9 years for the group. During the second six months, 15,827 stated their ages, which averaged 35.1 years. No important change is evident.

In the first period 726 persons were analyzed, of which 6,940 reported their occupations in the second period 19,570 were analyzed, of which 17,955 reported occupations. A noticeable change in the facts evidenced in the second period is the increase in the proportionate number of those individuals and firms in lines of business not rated by Dunn's, that is farmers, insurance, mining and real estate. The net effect of increase being largely explained by the price rises which occurred in practically all lines during the time covered. The average car for the previous year was \$1,044.32, for the second period, \$1,126.81. The note in the previous period is \$443.11, which is 42.1 per cent of the sale price of the car. The average note in the second period is \$443.11, which is 37.1 per cent of the sale price of the car, indicating a net average increase in

automobile purchasing in many sections, and early spring just before the rush of business which characterizes the automobile industry during April, May and June.

Were the figures for the two periods to be consolidated and averaged, there would be shown averages which, except in a few particulars, would be very close to those shown for each of the two periods. In other words, the only definite trends indicated by the second analysis are in price of car, increased real estate equities and more diversified geographical distribution.

The latter is due, of course, to the fact that the first six months' period produced business from those points which were first reached by the corporation's service, and these naturally were the large centers where the major distributing organizations are centered.

War Flier Gives Free Flights and Tells Experience

Ace S. W. Crane, a former American war flier, has been at Candler field for the past several days, giving exhibition flights over the city, and boosting the sales of American Akron tires by giving a free flight with every set of tires bought during the big discount sale of the Southern Auto and Equipment company.

Mr. Crane has many interesting

stories of experiences in the air, and has been kept busy relating them to the many customers and others who visit the salesroom of the local dealers for American Akron tires.

Mr. Crane has covered a considerable part of the United States advertising these tires during the past few months, but states that he likes Atlanta best. Fortunately the weather for the most part has been fine since Mr. Crane arrived here, and he has found it possible to take quite a number of persons for their first flight.

Messrs. C. A. and J. R. Tappan, factory representatives for the American Akron Tire company in the southeastern states, announced Saturday that they had arranged to keep Mr. Crane and his machine here Monday and Tuesday, so that the greatest possible number of persons could realize their desire to see Atlanta from the skies.

3 Ways to Get A Beautiful Car For Spring

- 1.—Steal one.
- 2.—Buy one.
- 3.—Let A. C. MILLER & CO., apply a custom paint job and a tailor-made top on your present car.

We know you won't consider No. 1. No. 2 is rather expensive and your old car runs awfully good. No. 3 is logically the thing to do.

Really if we are given the opportunity we can make that old car as attractive as a new one.

Our workmen are the finest craftsmen in their line. The material we use is the best obtainable. Our experience in vehicle painting extends over a period of thirty years.

Let Us Make Your Car Beautiful

We Guarantee to Please You

A. C. MILLER & CO.
Main 513 31-33 Gilmer St.

Willard Plus

- Plus longer life—
- Plus freedom from battery worries—
- Plus the protection of Threaded Rubber Insulation—
- Plus Willard Service—

It always pays to look for the Willard Threaded Rubber Trade-mark on the battery you buy, and to be sure you get it.

Willard Storage
Battery Company
Cor. Ivy and Baker Sts.



Willard Batteries

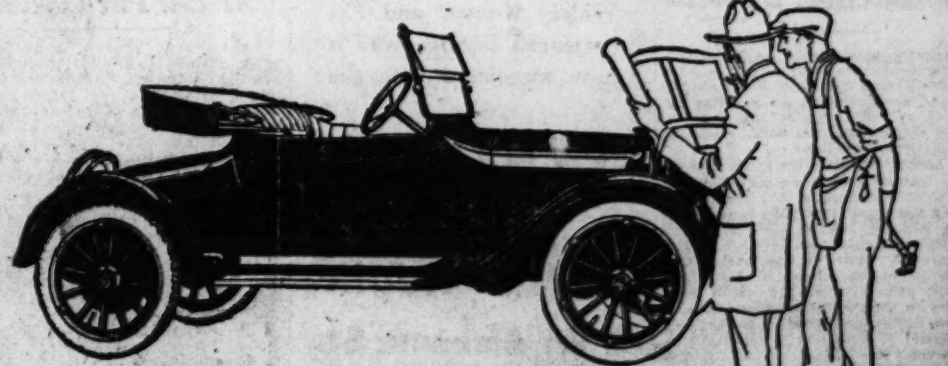
DODGE BROTHERS ROADSTER

Its economy is practically expressed in its low gasoline consumption, its high tire mileage, and the infrequency of repairs.

It is further expressed in the durability of its finish, which seldom requires more than a thorough cleaning to bring back its original lustre.

It will pay you to visit us and examine this car.

BLACK & MAFFETT
414 Peachtree St. Ivy 3767



THE
SCREEN

THE ATLANTA CONSTITUTION

THE
DRAMA

ATLANTA, GA., SUNDAY MORNING, JANUARY 23, 1921.

Is "Earthbound" merely a Ghost Film or a Great Psychological Drama?



Scenes from Basil King's "Earthbound." Center: Wyndham Standing and Flora Revalles. Top: Naomi Childers and Alec B. Francis. Right: Mahlon Hamilton. Bottom: Billie Cotton.

Production Highly Praised In Verdicts of Many Critics

To some a glorious sunset, with all its splendid colors, means but the end of another day.

To others it is an artistic revelation, carrying an emotional uplift and joy that transcend description. It all depends upon the beholder's ability to appreciate.

In all probability, therefore, there are some—though they are likely to be very few in number—who will see in Basil King's "Earthbound," only a ghost film, remarkable for its spirit photography.

The great majority, however, like the critics who have seen the production at private showings, may be expected to find it an intensely gripping psychological drama which must be accorded a place among the greatest of works for the silent stage.

"Never have I been more spiritually uplifted by a closing scene and a closing line—or more comforted," said Gouverneur Morris, after witnessing "Earthbound."

The story deals with four lives bound together by a common creed—"No God—no Sin—no Future Life."

Two men and two women torn by the conflict between loyalty and passion.

Then inevitable disaster—and for one of them a headlong plunge to death.

Is the soul swept from earth the moment it is freed from the body? Or does it—earthbound—still share the violent emotions which the living must endure?

Does the personality change with death—how long do the old interests go on?

Is there growth and progression even after the shadowy barrier has been crossed?

"Earthbound" is a story of personalities reaching back and forth across this barrier.

**Great Audience
To Hear Ysaye's
Orchestra Here**

great the appearance of the Cincinnati symphony orchestra in this city is expected to be present at the concert which will be given by the organization next Friday evening at the Auditorium-Armory. The orchestra will be led by even that of the great violinist, Kreisler.

The concert is the fourth in the city concert series of the Atlanta Music Study club, and will be presented in the afternoon by a children's matinee which will be given under the auspices of the juvenile department of the club. Tickets will go on sale for both attractions at the Cable Piano company on Monday morning at nine o'clock.

Atlanta has the honor of having brought the Cincinnati orchestra to this city on its first invasion of the south; the orchestra coming to this city in 1918 direct from its home city and returning immediately after the Atlanta engagement. Since that time it has made

the world war. The fifth and the concluding volume has now been published and it is entitled "The Victory of the Armistice."

The author, who is one of the most popular Atlanta authors of the day, gives a very clearly sketched summary of the situation at the time America entered the war.

NEW FICTION.

The Bride of Mission Jose. By John Augustine Cull. A story of the Spanish days: "At once there is a vision of pale gray walls, cumbrous bells, scarlet bloom—and romance. And here they all are, woven into a charming love story, together with an interesting light on the strife between England and America over California. (The Abington Press, New York.)

Faritan and Pagan. Crisp, bright and convincing. By Elizabeth F. Corbett. A charming love story that will please the reader and which has given Miss Corbett the popularity of being the author of one of the best sellers of the season. (Henry Holt & Co., New York.)

Pearls Altray. A romantic episode

the principal cities between Atlanta and Houston.

May Go to Mexico. Of particular interest is the announcement which has just been received from Cincinnati to the effect that the orchestra has been invited by the Mexican government to visit that country after the close of the regular season April 15. This is the first time that an American orchestra has been invited to Mexico and it is a great tribute to the position which the Cincinnati organization has achieved in the world.

The orchestra this season is giving wonderful concerts under the baton of the great conductor, and everywhere crowded houses are reported. Critics unite in pronouncing it the finest organization in America and second to

of the last democracy. By Constantine M. Warren. There are thirteen illustrations. (Small, Maynard & Co., Boston.)

Marie Claire's Workshop. By Marguerite Audoux, who ten years ago wrote "Marie Claire" which created quite a sensation in Europe—the story was also published in the United States.

It seems rather strange that after a decade Madame Audoux should write a sequel to "Marie Claire," therefore she must have thought her new contribution would be worth while and as a lot of thinking she was not willing to let it go to waste, but in the hands of the many readers.

This story opens about two years after the first story, and tells of the dreammaking establishment of the Dailances in Paris. While there

FRANK SIMMONS.

"Two great armies faced each other; the two great leaders, Foch and Ludendorff, stood opposite in a mighty duel of strategy, and now the outcome is known." The readers who have followed

The orchestra numbers 90 and more. Most of them included many solo musicians of standing in their own right. Even the orchestra's own soloists gave concerts during the season, it is greeted with capacity audiences time after time.

Attendance increasing. The attendance at the orchestral concerts in this city has been steadily increasing for many years, and the people become more and more aware of the musical possibilities of the orchestra. The attendance is increasing in numbers. Taking both the first and second season together, more than eight thousand people went. This year it is expected that this large number will be surpassed. Because of the great educational

the world war will find in his last volume a most interesting and enlightening history, and one giving might well be called authoritative history.

Mr. Simonds has written of the sad and yet glorious days spent over there—years filled with the saddest and the noblest things give—will be read with intense interest by the American citizen over here today, tomorrow and even as long as the war lasts. The author still giving its tribute to the brave sons and daughters who paid the price of freedom for the world. The story of America's part in the world war will be read with tears and with a sense of pride for ours is the victory! (Double-

the story. It is mostly about our heroine and her co-workers. The publisher, Publisher, New York.)

Samuel Lyle, Criminologist. By Arthur Crabb, who has made the hero of this series of clever mystery stories a criminologist, a profession, unraveler of baffling crimes, and a detective who follows with the keenest enthusiasm. The reader cannot fail to be interested in the adventures as he follows the master mind along obscure trails.

The author is a well known in the author's sure grasp of legal matters. The setting ultra-society circles, and the type of characters, but it rings true.

and cultural opportunities which are available to the general public of the Atlanta Music Study Circle are making an especial effort to re-propose the series. For this reason the entire record circle has been reprinted, and all of the records have been offered at a flat price of one dollar. The prices have been reduced from \$1.50 and \$1.25.

The usual scale for the arena, namely, 1000 seats, will be maintained. The prices in the balcony of \$1 and 75 cents. Large blocks of seats have been reserved for the general public.

by many organizations, an important part of the state. A party from Mobile were among the mail order applicants of last week.

Big Concert Organ
is Now Installed
in Howard theater

...and it was somewhat like a giant, his own people are too small to be seen. The artist's aggression—they are the "abiding materials of his art."

Cardinal and Martin Warlock, who are the representative of the religious consciousness of a narrow sect. Maggie had her Aunt Ann and had his father's and for this reason, in spite of their evils, they felt the need to claim upon them was irrevocable.

The reader will find even the table of contents that's belief that, the

Monster Instrument Will Be Introduced This Week by Celebrated Organists.

When Atlanta people enter the Howard theater this week, they will find something new—a \$40,000 monster instrument. The new pipe organ played along with Enrico Leto and his orchestra, will stand amid a host of 85 pipes.

The new organ is the work of the famous organ builder, Mr. Walpole's study of the religious atmosphere in which these two captives live under the guidance of the Kingscote Brethren is reflected in the new instrument. He will be eager to follow the author into the "little chapel behind Garrettsville, Ohio," where the "strident harmonium and its damp emanations" (George H. Doran Co., New York).

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The organ is the finest of its kind in the world. A Robt. Mott instrument made by the American Photoplayer corporation, of California, it is the finest of the theater organs in the world.

It has six "speaking" stops, with all the other stops, and all descriptions and every conceivable combination of chime, tone and musical blend.

It was to have been ready when the new building was dedicated. The intricate and elaborate mechanism made the installation work over weeks.

NEW FICTION.

The Truth of God. By Mary Roberts Rinehart, author of "Dangerous Waters." This is a collection of books which has made her well-known. It is a collection of stories as a very charming woman and a prominent, popular and effective writer.

This is a very attractive gift book which should be in the home of Harold Siegel, and the interesting and appealing of a French monarch who was a great lover of the sea, queen and the search he undertakes to find the truth of God.

MISCELLANEOUS BOOKS.

Through the Land of Promise. By Robert Mott. This is a most interesting reminiscence of a journey by the author in Bible lands.

The story of his travels begins with a description of the happy frame of mind for a tour through the Bible countries. It is a most interesting and familiar places which he had studied about as a Bible student.

There are many hundreds of people since that time.

Many Americans have taken

[illegible]

three days, and James Alderson, internationally famous tenor and orchestral conductor, gave the first performance to Atlanta musical circles.

Mr. Sawtelle, a Bostonian, studied at the University of California at Berkeley and at Harvard, where he was a member of the Phi Kappa Psi Fraternity. He was married to the actress Spaulding, Lane and Converse. He played five summer seasons engagements at the Los Angeles Civic orchestra, and has been organist for some of the leading theaters in New York City.

Mr. Sawtelle was born in California. He was associated with the Los Angeles Civic orchestra, and has been organist for some of the leading theaters in New York City.

The dramatic studio in the composition of the film. The screen. **Opal Whiteley**, born in England, organ soloist at Durham cathedral for seven years, and pupil of Vissetti at the Royal Academy of Music, was famous as a tenor in Canada, where she occupied the chair music director of the University of Toronto, Ontario. He was appointed by Mrs. Whiteley, who was a member of the church she built in New York in memory of her husband, but enlisted her husband in the choir, and enlisted male choirs and military bands, and the Pilgrims or others. **Gertrude Atherton** is at present engaged in re-writing her film "Don't Neglect Your Wife." In the film, the husband will be obliged to bear the title "Nobleless Oblige."

Raymond Hitchcock has a new story about Maurice Metetrick's "The Last Days of Pompeii," who, upon the eve of sailing, was told by a friend to write a scenario for him.

"None I will be able to write

bandmaster for an artillery brigade of the A. E. F. After his return he was employed as a director for the War Camp Community Service and later organized a leading New York theater.

Jacqueline Logan, one of the most popular actresses in the constellation of stage beauties, has been playing the leading female role in Allan Dwan's production of "The Sign of the Cross" is cast in the leading male role in "The Sign of the Cross."

Maury, who has been in the picture business since 1914, has been kind to mice and to have known Owen and then he would not have been so much against Moore.

The question of the authenticity of the manuscript of "The Sign of the Cross" is a matter of some importance.

Willa Cather, author of "Southwestern" and "Medicine Wheel," returned from Europe and is again

Alice Lake, Metro star, now busy with the making of "Uncharted Seas" has as side seven Alaskan hunkies, whose business it is to make money out of the backless regions of the ice fields in the Behring straits.

Viola Dana wears cotton stockings in her current picture, "Home Stuff."

Nora Bayne, who has been a successsor of wonderful personalities, is now appearing in "The Purple Heart," which she will pressure to read the introduction. Viscount Grey has written a special introduction for the English edition of the book. (The Atlantic Monthly Press, New York.)

Mrs. Dinwiddie, A Story of Today. By Mrs. J. M. Dinwiddie, editor-in-chief. "Harry Butters, R. F. A." To authors, who know their habits and customs of two countries, we present a story of international appeal and that will interest all lovers of fiction. Her characters are real-

Helen Richardson, brother of Nora Bayne, who has been at Atlanta has written a new novel which is entitled "Broken Fire." He is at present charge of the American legation in Chile.

Betty Francisco is gladly second lead with Clara Kimball Young in "The Girl from Santa Fe." The Florida Charmers, a chorus line. She formerly was with the Ziegfeld Follies.



News and Features of the Screen and Drama

CONDUCTED BY L. E. WINCHELL



The New Era in Motion Pictures

Great Authors, Stars Grouped in Pictures, Elaborate Productions Mark Greatest Forward Step in History of Screen.

IT is the privilege of the outsider to watch with a coldly analytic eye the progress of any enterprise of which he is not a part. His conclusions drawn from such observations must come nearer the actual consensus of opinion of the lay public than any appraisal on the part of those vitally concerned.

Thus, in my consideration of the motion picture's development, I may be regarded as an unbiased individual, whose sole interest in the motion picture is from the standpoint of the spectator who, possessing possibly some slight advantages of familiarity

I, among others, have long contended that the big story, the story with a big theme and big treatment, produced in a big way—is one thing essential to the continued popularity of the motion picture, the thing that distinguishes it from the "movie."

How to obtain this big story?

Technical Knowledge Essential.

Obviously, a big mind was necessary; a trained mind. Naturally this would be sought in the realms of great playwrights and novelists. But results had long since proved that a big name did not invariably mean a big story, and the reason for this was made ap-

Cecil de Mille in the directorial work, with a staff of famous scenic artists, costumers, photographers and so on it can mean only a production unequalled since the inception of the motion picture. I do not think I shall be accused of exaggeration when I say this. It is patent to the public which follows the screen and no one else is a competent judge.

It means then, a revolution in picture production. It means a complete revision of all the older and accepted methods and it means that the public will have an opportunity to see what a colossal aggregation of great



LEFT TO RIGHT—JESSE L. LASKY, AVERY HOPWOOD, EDWARD KNOBLOCK, ROBERT LORRAINE

with drama and literature, over the average playgoer, may at least be considered sufficiently enlightened to discuss the subject with intelligence.

Nor do I purpose to enter into the technicalities of the matter, in which I would be figuratively at sea but to discuss the pictures from the point of view of the outsider as I have stated.

The All-Star Cast.

Lately, through the columns of the press, it has come to my attention that one great producing company, the Famous Players-Lasky Corporation, has inaugurated a new plan which seems to me to be little short of epochal. It consists, briefly, in the assembling in a given picture a number of the best known stars, thus creating a super special, so to speak, which shall be literally all-star so far as the cast is concerned.

I have seen several of the revivals for which New York has long been famous—the production of plays, upon the spoken stage, with all-star casts. Even aside from the naturally meritorious work of the individuals in the cast the interest inspired by seeing so many familiar and notable figures in one production, is very marked.

How Will They Do It?

There is a peculiar sort of fascination which I am unable to analyze fully resulting from the propensity of several persons who have become familiar through individual appearances, constant publicity and through a knowledge of their talents. A curiosity is aroused as to how they will act together. The play-going world would be naturally curious, as an example, to witness Ethel Barrymore being made love to by any one of the various notable male stars with whom she had never before played; if, in addition, the villain of the piece happened to be another famous figure; the ingenue, the comedian, the juvenile, each a star in his or her own right, the interest would be increased.

The people of the screen—in many instances former stage favorites, or even contemporary luminaries of the boards between their screen appearances—have even a closer hold upon the great public because they have appeared—or their reflections have appeared—before millions as compared to thousands. There is hardly a home in America or many parts of Europe, where the names of the great stars of the screen are not household words. Thus an assemblage of such people would be certain to evoke wide and intense interest.

The Big Story First.

But the company alluded to, which produces Paramount Pictures—pictures nationally advertised—has gone several steps further.

First of all, in the words of Jesse L. Lasky, first vice president of the corporation, will be the big story. Now

parent upon even a cursory consideration of the subject.

It stands to reason that no man, however gifted, can achieve successful work in an unknown medium. A Michael Angelo would have been lost in a wood, carving establishment, perhaps, until he had learned the technique of the medium. Thus it became obvious that to obtain the best results, the writer of successful plays and novels must come to the studio and study, co-operate with the directors and artists, gain a perfect working knowledge of the new art of the screen on the ground.

This was the task confronting Jesse L. Lasky and his associates. They had to have great writers, and they had to bring these great writers into contact with the studios.

This was accomplished. No one knows, save those intimately concerned, how it was accomplished. But when Mr. Lasky returned several months ago from England, he brought with him the news that a number of the biggest writers in Europe had agreed to come to America and study the technique of motion pictures—in the studios. The list embraced among others, Sir James M. Barrie, Henry Arthur Jones, Edward Knoblock, Arnold Bennett, Elinor Glyn, etc. In America others, such as Avery Hopwood, Elmer Harris and more of equal fame, were interested. Thus was the problem of big writers solved, to all appearances.

Spring Big Sensation.

They had the big writers, the big stars—and then it was decided, in one specific instance, at least, to have several writers collaborate on a single story. This instance was Cecil B. de Mille's production based on August Schmitzler's "The Affairs of Anatol." Here a slight deviation from the idea is seen. A famous work, not originally written for the screen, was taken as the base of the picture. Jeanie Macpherson, Avery Hopwood, Elmer Harris, Beulah Marie Dix, and possibly a fifth writer, were decided upon as the collaborators in preparing it for the camera. Then came the cast and here a veritable sensation was sprung in the film world by the announcement that a galaxy of stars almost incomparable in character had been assembled. Oddly enough, each of these, with one or two exceptions, had developed to stellar heights under the able direction of Mr. de Mille. The list includes: Wallace Reid, Gloria Swanson, Elliott Dexter, Agnes Ayres, Bebe Daniels, Wanda Hawley, Theodore Roberts, Dorothy Cumming, Theodore Kosloff, Julia Faye.

What It Means.

What does this mean? Certainly, with the combination of talent in both the writing and acting departments, coupled with the undoubted genius of

mind, of unlimited expenditure, of indefatigable labor and acute study of a situation that has developed to gargantuan proportions, can achieve for their delectation and entertainment.

Marks an Epoch in Film World.

It needs no prophet to decide that this marks a genuine epoch in motion picture production, before which all former developments in the art seem trivial. That the plan, evolved at a protracted session of the heads of the organization in New York, will be carried out in many future productions is assured. It is not an experiment, because the shrewd minds which evolved the plan took into consideration every angle, pro and con, before inaugurating the work. At this writing it is difficult to even suggest a further advance but it would be absurd to suppose that there will not be still greater developments. For once the phrase, that has of late years been regarded as humorous—"the industry is still in its infancy"—is proved accurate for this newest undertaking indicates that there have been still swaddling clothes to be dropped.

To the Last Degree.

The idea will of course be developed in every department and no weak links will be permitted to weaken the entire strength of the chain. Costuming will be brought to the highest degree of art, beauty and accuracy; the manufactured settings will be the work of architects, artists, experts, things of beauty or realistic quality throughout; the natural settings will be chosen with regard to the least need of the picture; the properties employed will be perfect to the last detail and the technical and photographic work will be flawless. One flaw, indeed, in particular, would be a decidedly regrettable thing and none will be permitted.

All Concerned Enthusiastic.

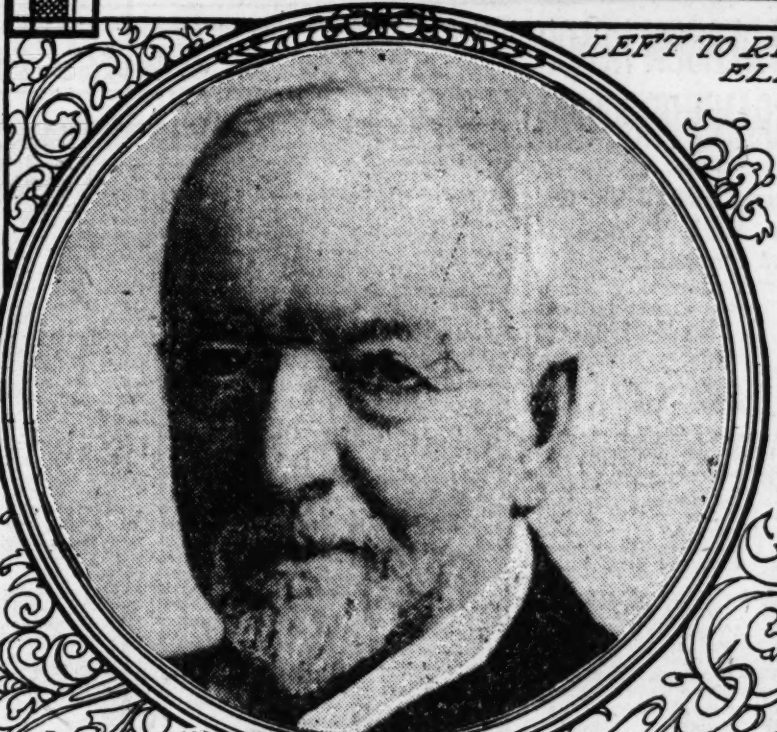
What say those concerned—the stars, directors, authors? One and all, a fact that has been a source of intense gratification to the officials of the company, have expressed complete satisfaction. The idea appealed at once and each realized the mutual benefit certain to accrue to themselves and to the public.

The exhibitor will be one to profit enormously, because his success is ready made. No one can resist the appeal of this plan. The inveterate photo-playgoer, the occasional patron, and even the one who professes to dislike motion pictures, will alike be attracted to the theater. It will make millions of new "fans" so called; it will satisfy those already habituated to the entertainment.

The public benefits because it sees the best; its appetite is whetted for the best and it will soon brook no other. It will derive untold satisfaction because it will see the very finest ef-



LEFT TO RIGHT—WM. DEMILLE—JEANIE MACPHERSON—ELINOR GLYN—CECIL B. DEMILLE



HENRY ARTHUR JONES—DEAN OF BRITISH PLAYWRIGHTS

forts of the finest brains brought compactly and collectively to its very doors.

That is why I say the whole thing is epochal. It is why I am myself

aroused to a real pitch of enthusiasm and can hardly wait the release to the public of the first picture under the new plan—Cecil B. de Mille's production.—Kenyon Chilton.

The Rocky Road to Starland

THERE would be far fewer movie-struck girls," said a director of many notable pictures, "if it were known how intensely the successful screen players of their sex, as well as the other, labor at their tasks. They have heavy responsibilities, their time is not their own, and they have almost no leisure, except fitful vacations, to enjoy the financial fruits that come to them.

"Hard knocks and tireless work on the treadmill have put them where they are. Their cares and workaday life are so different from the popular conception that they are not always to be envied. They have suffered from the meager and uncertain at that. Nervous prostration from hard application is often their lot.

"The general impression is that favoritism, or beauty, or grace, or a mimetic gift have smoothed the path for the successful stars. It is no one of these gifts, nor even a combination of them, that have counted for very much in many cases. Luck has played its part—the good fortune of falling into the hands of the right producer, or director, or of having the support of good teamwork by fellow-players.

Success Through Effort.

"But for the most part success has come because of tireless effort in making use of what power of gifts they possessed, and yet a long observation has shown me that neither luck nor talent puts more than one in a hundred of the ambitious to the front. Therefore, there are a thousand mathematical odds against even the clever girl. For every one who advances to the front rank ninety-nine who try slip out of the game sadly disillusioned."

down earnestly and try to figure out the average pay of the people who appear in the camera's eye. Along with these figures it is also worthy of note to observe the average length of time the various personages have been in the profession. For our purposes of comparison we are taking an average week in one movie studio when three two-reel comedies and one special-six reel production are under way; separating the players and staff in each.

Facts and Figures.

The facts and figures follow: In the feature production one man is getting \$1,500 a week—for the length of the picture, which will be about six or seven weeks. This player has been on the stage eight years and in pictures one year. In the same picture the total salary of one director, two assistants, two cameramen, two second cameramen and their assistants aggregates \$1,685, of which the largest share goes to the director, who has been behind a camera for ten years. The lump salary of two girls playing leading roles is \$700 weekly—also for the length of the picture. Both have been starred before. In the picture are four character men whose experience in pictures ranges from two to six years. One gets \$225, one \$250, and the other two get \$200 each, for the length of their engagement. A supporting man who has been a professional for 18 years gets \$400. Four minor characters get from \$50 to \$100. Extra talent for this particular picture totals about \$300 weekly, but this is unusually small, nearly all of the parts being main characters played by real actors. There's \$5,660 in salaries weekly for the feature.

Working on the comedies are three directors, three assistants, six cameramen and three assistant cameramen, whose lump salary is \$1,480 weekly.

who get from \$40 to \$250 per week, which aggregates \$2,100 a week. The weekly extra talent for these pictures averages between \$1,500 and \$2,000 out of which some of the people get \$5, \$7.50 or \$10 daily. Of these latter, 65 per cent have been working in pictures at least a year.

Overhead Expense.

Now for the overhead salary list—twenty laboratory people, four cutters, three wardrobe ladies, two artists, one technical man and two draftsmen, two plaster men, fifteen office employees, twelve electrical and power-plant men.

Stellar Etiquette

HOW to act upon becoming a star, especially if heading one's own company.

1. Buy a few ten-thousand-dollar cars with special bodies, special paint, and a kalogram or a coat of arms.
2. Engage a butler to keep the old friends from breaking in.
3. Can a director or two, supervise your own productions, be known as the author of your own stories, and otherwise dominate.
4. Be sure to speak cordially to ever one, but convey the impression that you're exclusive, especially among the common movie folk.
5. Engage a good leading man or leading lady, as the case may warrant, but don't give 'em a chance to do any good work.
6. Always receive newspaper people most graciously, but keep them waiting so they won't get the idea you want publicity.
7. Take yourself and your work very seriously, and never laugh at any jokes least people think you uncouth.
8. If you get married, deny it; if you get divorced, deny it; if you marry again, deny it; always tell a lie.
9. Never permit any one to call you "temperamental" or anything else that isn't in keeping with your divine right as the chosen favorite of the people.
10. Never speak ill of any one unless it be your director, your supporting players, "the Eastern office," or your rivals.
11. Never remember faces lest you will have to speak to a lot of unimportant people whom you've met.
12. Go to Europe.

WALLY TURNS THE TABLES.

There are fourteen people in stock fourteen property men, thirty-two carpenters and millmen, five drivers, eight painters and paperhangers make a combined weekly wage of \$5,100. Of course, this does not include construction, rental, transportation, raw stock or other materials, just an aggregate of about \$16,000 a week for salaries, of which as the figures show, the sums are about equally divided between the players and the staff.

Declaring that the motion picture, notable as have been its achievements, despite the enormous expense involved, is only at the threshold of its era of greatest triumphs, a general manager said the other day:

"The future is bright with promise, but it is fraught also with tremendous responsibilities. A wonderful opportunity is ahead for everyone who is engaged in making big pictures, big not only in a financial outlay and elaborateness of production, but, more particularly, in the careful selection of the material from which such productions shall be made, and the giving of adequate and earnest consideration to its adaptation for the screen, or, to put it tersely—story value.

A Titanic Struggle.

"I want to stress that idea of story value, because in my belief, it is of tremendous importance. The plain fact is that the picture-loving public has been educated to the point where it is demanding only the best—the best artists in picturizations of the best literary works—and it is about to make

that demand felt, with far-reaching consequences.

"The next few years will witness a titanic struggle for the survival of the fittest. The player and the producer are to be put to a test which only those who can measure up to the standard through actual value of performance will be able to meet. Merely heavy expenditures in production will not suffice. The people, always able to discriminate between the very good and the extremely bad, now draw a sharp line of distinction between the merely good and the best. They have become fairly ultra in all of their criticisms."



ELMER HARRIS

News and Features of the Screen and Drama

CONDUCTED BY L. E. WINCHELL

GEO. COHAN'S "MARY"

ATLANTA ATTRACTION

Delightful Musical Play Comes Here for Week's Engagement.

Monday night will undoubtedly mark the beginning of a brilliant chapter in this season's theatrical history when Atlanta theater patrons will witness the Atlanta premiere of George M. Cohan's comedians in the delightful musical play, "Mary," the book and lyrics of which are by Otto Harbach and Frank Mandel and the music by Lou Hirsch. The story of the play has for its pivotal theme the adventures of Jack Keene, an attractive young American who joyously starts out to solve the problem of the high cost of living. Monieur Marceau, a French inventor, interests him in the plans of a portable and detachable house, and Jack finds a way to construct these dwellings cheaply and thus outwit the rent profiteers, while Mary, the secretary of Jack's fashionable mother and daughter of the president of a Kansas college, is largely instrumental in perfecting these plans. It would be unfair to relate the whole story in advance to those who expect to witness the performance and it will, perhaps, be enough to say that the love romance between the young idealist and the fair Mary is a fragrant page. Among the clever song numbers with which the production is studied are "That May Have Satisfied Grandma," "Down on the Old Kansas Farm," "Anything You Want, Dear," "Mary," "Any Time I Meet a Lady," "Whither a Woman Exits Laughing," "Don't Fall Until You've Seen Them All" and many others. The story is told in two acts, the first in the month of January showing a reception hall in the Long Island home of Mrs. Keene, the second in the rose days of June, and

Mr. Cohan has taken every advantage of these contrasting conditions to give "Mary" a constant setting, the costumes being of marked beauty. Among those included in the expert cast portraying the cleverly drawn characters are, in the order of their appearance, Richard Fyfe, Eva Olivetti, Joseph McCullon Thomas J. Grady, Marguerite Zender Joe Smith Marba and Frank W. Shea. The large chorus has been chosen with unusual care from among the most talented and attractive young women who are engaged in this important feature of stage production.

About Mae Marsh.

A persistent rumor in Los Angeles connects the names of David Wark Griffith and Mae Marsh in a professional way, and the belief exists that the charming Mae soon will be again under the managerial wing of the screen wizard. Few who saw "The Birth of a Nation" or "Intolerance" will forget Mae's work in each being marvelous, appealing. On the other hand, it is said that Mae has formed her own company and will start production before February 1. It is also said that her work may be done in New York under the supervision of Griffith if not under his personal direction. Miss Marsh, who in private life, is Mrs. Louis Lee Ames, is staying at her home in Altadena, Cal.

Changes in "U" Titles.

Universal announces a change of titles on four productions just finished or nearing completion at Universal City, Cal. "Cinderella Jane," starring Carmel Myers, is now "The Mad Marriage." "The Millionaire Kid," starring Gladys Walton, will be released as "Rich Girl, Poor Girl." "Hidden Fire," starring Edith Roberts, is to be known as "The Fire Cat," and "Plain Polka," starring Eva Novak, has been changed to "Society Secrets."

Katherine MacDonald's last picture will go to the screen as "Trust Your Wife." David Winter, new leading man, has the role of Dick and in the rose days of June, and

At The Atlanta Theater



George C. Cohan's comedians in the musical comedy sensation, "Mary," at the Atlanta theater all week; matinees Wednesday and Saturday.

ARTHUR DEAGON HEADS LOEW GRAND PROGRAM

Has Original and Clever Offering, With Variety of Material.

Arthur Deagon, a distinguished celebrity both in the vaudeville and musical comedy world, appears as the special headliner on a fine program of Loew attractions and feature pictures arranged at Loew's Grand for Monday, Tuesday and Wednesday.

This is Deagon's second highly successful season on the Loew circuit. His emphatically original and clever offering, in which he uses a wide variety of material of which he is the author, proved so potent in pleasing patrons in all cities of the country that he won the unusual honor of a second consecutive booking.

The remainder of the opening bill of the week includes several outstanding features, while the picture calendar is above the average. An interesting contribution will be in over from Maudie Rona and Joe Ward, two ingenious artists who have worked out a delightful episode called "Renewing Acquaintance." The piece is presented against a rural background.

The Wheeler Trio, three American pantomimists who enjoy the reputation of being the most careless, daring and spectacular of the vaudeville world, are also present. Their specialty is knockabout work that keeps an audience gasping with surprise.

Other stellar acts on the bill are those of Bob Calvert and Tony Shayne, versatile singers in a medley of popular numbers; and Mr. and Mrs. Wiley, one of the most striking and enjoyable musical turns in vaudeville.

The feature picture for the opening bill is a new Loew-Metro success, "The Silver Lining," an absorbing "flop-out" starring beautiful Jewel Carmen.

For the week-end bill the Loew house announces an all-star show. Prominent among the attractions will be the Sherlock Sisters and Clinton; Morey, Sena and Dean in "Home Sweet Home"; Robert E. O'Connor and company in the famous playlet, "Twenty-seven Hundred"; and other acts. The principal attraction on the screen for Thursday, Friday and Saturday will be Owen Moore in "The Poor Simp," a rapid-fire comedy-drama.

Carey Universal Writer.

Harry Carey, Universal's Western star, while a student at Columbia university, New York, wrote a number of plays, one of the most notable, "The Heart of Alaska," in which he starred for several seasons. When with Griffith he employed his idea moments in writing two-act features and now he writes the scenarios for many of the pictures he produces.

Edna Ferber's most famous story, "Fanny Herself," will be pictured by Universal with an all-star cast.

At The Vaudeville Houses



Left: Arthur Deagon, at the Grand theater Monday, Tuesday and Wednesday. Right: Leona La Mar, "The Girl With the Thousand Eyes," at the Lyric theater Monday, Tuesday and Wednesday.

Photoplay Houses

Will Aid Europe's Starving Children

Motion picture exhibitors throughout the country are responding enthusiastically to Herbert Hoover's call to aid for Europe's starving children. Mr. Hoover's appointment of seventy-two regional chairmen in the various cities to represent the National Association of the Motion Picture Industry and the Motion Picture Theater Owners of America has injected "nap" into the campaign and from every quarter co-operation is promised which insures success for the great undertaking. Mr. Hoover's suggestion that the motion picture theaters could be of the greatest help in this wonderful work, immediately brought responses from Maine to California.

In Atlanta, William C. Patterson, manager of the Criterion theater, will give a special performance at 8:30 o'clock, Saturday morning, January 29. The Savoy theater and the Alpha theater will also give a special performance on the same day. Every penny taken in at these shows will be turned over to the relief for starving children of Europe. Every employee of the theater will donate his services at this time to the worthy cause. At the Criterion theater, for the special Saturday morning performance, the program will be complete as scheduled for the balance of the day. Louise Glusman will be the star in "Love," her latest production, and added attractions will be Larry Seamon in "The Stagehand," "Topics of the Day," and "Screen Snapshots." It is expected that \$2,500,000 will be raised in this mammoth campaign through the motion picture industry.

Neomi Childers is playing opposite Tom Moore in the Goldwyn production of "Mr. Barnum of New York."

Monday, Tuesday, Wednesday—January 24, 25, 26

Engagement Extraordinary

LEONA LA MAR

"The Girl With the Thousand Eyes"

SEES ALL — KNOWS ALL — TELLS ALL

SPECIAL NOTICE—Miss LA MAR will give a special demonstration of her powers for LADIES ONLY at 11 o'clock TUESDAY MORNING. No men, even theater attaches, will be admitted and ladies will be free to ask any and all questions desired.

Lamb's Manikins
Tiny Stars from Toyland

HARRY BREEN
the
Rapid-Fire Song
Writer

KOBAN JAPS
Equilibrists
Extraordinary

Rex---ADAMS & THOMAS---Vera
Special Engagement of the Atlanta Celebrity

"IN AND OUT OF SOCIETY"

GIRL WHO "SEES ALL" IS LYRIC HEADLINER

Leona La Mar is Main Feature of Five-Act Program.

The girl who "sees all, knows all, tells all," Leona La Mar, is to be the lyric headliner at the Lyric theater the first half of this week, appearing as the main feature of a superb big time vaudeville bill. So amazing is Miss La Mar's demonstration of psychic abilities that she is famed as "the girl with the thousand eyes."

Women of Atlanta will be particularly interested in the announcement that Miss La Mar is to give a special performance for ladies only at 11 o'clock Tuesday morning. Every man, even to the orchestra, stage mechanics and the various theater attaches, is to be barred from the theater so that the ladies may be free to ask any and all questions they desire. Seats for this special performance will go on sale Monday. Due to the sensation Miss La Mar is certain to create in Atlanta it is suggested that reservations be made immediately.

Vera Thomas, popular Atlanta girl who has won fame on the stage, is to play a special engagement at the Lyric the first half of this week, appearing with Rex Adams in a merry comedy turn called "In and Out of Society."

Vera Thomas is recalled by hundreds as one of the most beautiful girls who ever called Atlanta her home. Just a few years ago she went on the stage and since then has met with tremendous success everywhere. Both she and Mr.

"Dream Pictures" Expressing Thought Forecast by Director

The photographic representation of a character's thoughts or feelings on the screen will be the next achievement of motion pictures, in the opinion of Paul Bern, one of the younger directors, who says that something along this line has already been done, but that much more remains for accomplishment. The idea that the screen is limited to presenting physical action and must shun stories and situations involving psychological processes will be abandoned, he thinks, when thought pictures become common. "The big development in motion pictures," says Mr. Bern, "is the field of expressing thought. To some extent, this is already being done. I saw a picture the other day in which a man became angry. To show this the director cut in a strip of film showing molten red lava, and everybody knew immediately."

Adams were members of America's "Over There Theater League" and the "War Hospital Entertainment Association." Her return will be welcomed by a legion of her admirers in Atlanta.

Other big time attractions will include the rapid-fire song writer, Harry Breen, recalled by many as one of the most popular of Broadway headliners; Lamb's Manikins, tiny stars from Toyland and the Koban Japs in an amazing equilibrium of the day and Pathe News.

Erle Kenton Recovers.

Erle Kenton, director of many of the Mack Bennett big comedy hits, has fully recovered from the effects of his recent illness and has resumed work at the studio in Los Angeles. Few fans know of Mr. Kenton, but he is one of Bennett's directorial mainstays; in fact, he may be designated as Bennett's ace, for he directed "Married Life," "Down on the Farm," "Love, Honor and Behave," and "Small Town Idol." His next picture, as yet unnamed, is expected to be the best of his already very successful career.

Hoot Gibson's very latest contribution to the screen is called "The Kickaroo."



"EARTHBOUND"

George Loane Tucker's statement

"There is a message in 'Earthbound' that the wide world is greatly and deeply interested in. I sincerely hope that everyone who liked my production of 'The Miracle Man' will go to see 'Earthbound'."

Gertrude Atherton fascinated—

"I was enthralled, not only because the story itself is intensely interesting, but because it is unique. Nothing of the kind has ever been done—a unique idea presented with the most perfect artistry."

HOWARD

CONCERT

ORCHESTRA

ENRICO LEIDE

Conductor

OVERTURE—

"Il Trovatore"

—VERDI

HOWARD

NEWS AND VIEWS

YELLOW JACKET

FOUR

From the Georgia Tech Glee and Mandolin Club.

PERFORMANCES AT 1, 3, 5, 7, 9 P. M.

Performances De Luxe with all artists and complete orchestra at 3, 7, 9 p.m.

ENTIRE WEEK, Starting Monday, Jan. 24

—AT—

THE HOWARD THEATRE

BASIL KING'S

powerful story

of the

unseen world

FOUR lives bound together by a common creed—"No God—no Sin—no Future Life."

Two men and two women torn by the conflict between loyalty and passion.

Then inevitable disaster—and for one of them a headlong plunge to death.

Is the soul swept from earth the moment it is freed from the body? Or does it—earthbound—still share the violent emotions which the living must endure?

Does the personality change with death—how long do the old interests go on?

Is there growth and progression even after the shadowy barrier has been crossed?

Basil King's "Earthbound" is a gripping story of personalities reaching back and forth across this barrier.

It is a subject to which Basil King has devoted years of intense personal study. He brings to this great narrative an intimate knowledge of men and women, of their wants and emotional experiences.

"Earthbound" is a remarkable lifting of the veil as Mr. King believes it stands between this life and the next—a motion picture endowed with a power and human poignancy that can be found in no other form of art.

The year that it has taken in creation began a new era for the screen.

Gouverneur Morris deeply moved—

"That astounding drama which yesterday passed with unutterable dignity before our astounded eyes! Dignity, power, passion, drama—my heart almost stopped beating! No great work of art has ever held me more spellbound."

"Never have I been more spiritually uplifted by a closing scene and a closing line—or more comforted."

Maurice Tournour's tribute—

"The most interesting subject that has ever been screened. The production of 'Earthbound' marks a distinct advance in the art of motion pictures."

ANNE JAGO

Contralto

"SWANEE RIVER"

EDWIN

SAWTELLE

THE HOWARD'S

Chief Organist

ORGAN SOLO: Medley of Southern Airs

JOE MARTIN

Comedy

"His Lady Friend"

ATLANTA ALL WEEK

STARTING MONDAY JAN. 24

MATINEES WEDNESDAY AND SATURDAY

The Biggest Musical Comedy Hit on Earth

And --- Without Fear of Contradiction --- the BEST SINGING AND DANCING CHORUS Ever Assembled

GEO. M. COHAN'S COMEDIANS AND "MARY"

ISN'T IT A GRAND OLD NAME?

THE FIRST BEST LAST WORD IN MUSICAL COMEDY

"THAT'S ALL THERE IS—THERE ISN'T ANY MORE TO SAY"

Prices: NIGHTS AND SAT. MATINEE, 75c to \$2.50

WEDNESDAY MATINEE, 50c to \$2.00

BOX OFFICE OPEN 10 A. M. TO 9 P. M.



ATLANTA ALL WEEK

Second Triumphant Tour

ARTHUR DEAGON

In His 1921 Symposium of Cleverness

MAUDE RONAIR & WARD

JOE JEWEL CARMEN

On the Screen—MON., TUES., WED.

As the Wickedest Criminal in "THE SILVER LINING"

Loew-Metro Thrill-Drama

WHEELER TRIO

MR. & MRS. WILEY

"THE BEST FOR LESS" AT LOEW'S

News and Features of the Screen and Drama

CONDUCTED BY L. E. WINCHELL



'EARTHBOUND' IS HOWARD FEATURE

Comes Here for Entire Week's Engagement. All-Star Cast Includes Mahlon Hamilton, Wyndham Standing, Flora Revalles and Others.

"No God, no sin, no future life," had been the creed of the two men whose lives and whose passions made the Basil King drama of the spirit world, "Earthbound," which comes to the Howard theater Monday for an all week's engagement.

On that creed they built their lives. Then one man slew the other. And—the murdered man "reached back" from the world of shadows, "reached back" through the invisible to his wife and the woman who had invited him to sin. Passion still held him, dead though he was. He could not escape. He was "earthbound."

Out of such weird themes Basil King built a story that will grip the hearts of every man and woman, and Samuel Goldwyn and Rex Beach put it on the screen in a production that such men as Gouverneur Morris, Maurice Tourneur and George Loane Tucker characterize as the most remarkable picture of the year.

"There is a message in 'Earthbound' that the wide world is deeply and greatly interested in," said Tucker, producer of "The Miracle Man." "I sincerely hope that every one who liked 'The Miracle Man' will go to see 'Earthbound.'"

And said Gouverneur Morris, who wrote "The Penalty": "That astounding drama which yesterday passed with unutterable dignity before our eyes! Dignity, passion, power and drama—my heart almost stopped beating. No great work of art has ever held me more spellbound."

An all-star cast appears in "Earthbound" at the Howard—Wyndham Standing, Mahlon Hamilton, Flora Revalles, Naomi Childers, Parkie Butt, Alice Francis, Billie Cotton and Kate Lester among others.

The Howard program with "Earthbound" is up to its usual high standard. The Howard concert orchestra will play selections from the popular "Il Trovatore," including the anvil chorus and the "Miserere." Miss Anne Jairo, contralto, sings, and there will be an organ solo by Edwin Astelle, the Howard's new solo organist, and a medley of southern airs. This will introduce to Atlanta the new \$40,000 organ of the Howard, which was installed last week and will be heard for the first time this week.

The orchestra plays Suppe's "Poet and Peasant" for its overture the last night of the week, and will play an organ solo, the "Pomp and Circumstance" triumphant march.

A feature of the program the first of the week will be the singing of the Yellow Jacket Four, the quartet of the Tech Glee and Mandolin club, during the showing of "Earthbound."

Truism by Bessie Love.

Bessie Love says there is as much rest in making each new picture as in reading each new story one meets in the books or magazines. "The film player is creating all the time," says Bessie. "He is the beneficiary of variety, which the writer of the story is not. He is developing his talent and his character, and his mental satisfaction is there than that."

Tom Santachi, recovered from a severe illness, is about ready to resume the filming of "The Stagehand," his seventh picture for Pathé, under the direction of the Cyrus J. Williams company.

LOUISE GLAUM IS CRITERION STAR

Brilliant Emotional Screen Star Comes in New J. Parker Read Production, "Love"—Human Drama of Great Scope.

The program for this week at the Criterion theater is headed by Louise Glaum in her latest and best photodramatic success, "Love," a J. Parker Read, Jr. production from a scenario by Louise Joseph Vance. Favorite of millions Louise Glaum displays in "Love" an emotional sweep and histrionic genius that marks her for a premiere place among the dramatic screen stars of today. Second in importance on this week's bill is another Larry Semon comedy. This time it is a comedy of incidents behind the stage and is entitled "The Stagehand." Needless to say that Larry Semon is funny in this picture, as he is always in any and all circumstances. "The Stagehand" is fully up to the Semon standard of entertainment. Other features this week are "Topics of the Day" and special music by the Criterion orchestra under the directorship of Dave Love.

Acclaimed by critics who have seen it in review, as one of the most effective products of the screen year, "Love," J. Parker Read, Jr.'s second Louise Glaum vehicle for Associated Producers, comes for a week's run.

Louise Glaum has won a host of admirers in Atlanta through her colorful performances in "Sex," "The Wolf's Daughter" and "The Leopard Woman," yet it is said that in "Love" she reaches the pinnacle of her art as an actress.

"Love," the scenario of which is by Louise Joseph Vance is a heart-interest, human drama of tremendous scope and characteristically lavish production for which J. Parker Read, Jr. is noted.

"Love" as a lasting bond between man and woman which nothing may sever is the theme, while the big dramatic note is struck, the sacrifice of that love by the heroine for the sake of her younger sister.

The maternal love of older sister for younger, love of man for innocent woman and the pure love of two sweethearts are the threads which develop into the big dramatic vehicle in which J. Parker Read, Jr. will offer his brilliant star at the Criterion.

What is woman's greatest sacrifice?

Will love survive faithlessness on the part of either man or woman? These questions arise in the course of the unrolling of "Love," and they are answered by Nellie Storm (Louise Glaum) and Tom Chandler (James Kirkwood).

The production deserves the highest praise for its moral tone and the big lesson it holds. The "song of love" in this case is not a sentimental ditty, but a very real melody of the soul.

"Boys Will Be Boys."

"Boys Will Be Boys," from a story by Irvin S. Cobb, and featuring Will Rogers, was given its preview at the Criterion, Cal. theater recently and scored a hit with the selected audience in attendance. Rogers gives a delightful impersonation of a man who never had a boyfriend until he had grown up. Judge Priest, one of Cobb's best known characters, is portrayed by Ed Kimball, father of Clara Kimball Young. Irene Rich, Sidney Alinsworth and Nick Cogley also have important roles.

There's a Smile Here.

"Kipling must have been thinking of Walter Hiers when he wrote the 'Just So' books," said Wanda Hawley, recently, "because they describe perfectly the description of the man who smiled a mile that went round his face two times."

Walter Hiers in reply.

Greighton Hale, equally at home on the stage as on the screen, is a native of Cork, Ireland.

Screen Stars Here This Week in New Productions



Left: Louise Glaum, in "Love," at the Criterion theater all this week. Center: Frank Mayo, in "Tiger True," at the Tudor theater Monday, Tuesday and Wednesday. Right: Wyndham Standing and Mahlon Hamilton, in "Earthbound," at the Howard theater all week.

FRANK MAYO STARS ON TUDOR SCREEN

Has Strenuous Role in "Tiger True"—Al Kaufman in the Cast.

Frank Mayo, who is expected to put up at least one lively scrap in every picture in which he appears, sought fresh heroes to conquer in his latest photodrama, "Tiger True," which comes to the Tudor Monday for a three days' engagement.

Frank is no piker, as all movie fans know. So he engaged no other than Al Kaufman for his antagonist in the big first fight which occurs in one of the scenes of this new story by Max Brand. There may be some who do not know Al Kaufman, but those who follow the sporting events will recognize him in his name one of the most prominent of pugilist heroes of a few years ago. Al Kaufman was at one time one of the most prominent heavyweights in the ring and in his fight with Jack Johnson for the title was given a draw decision in a ten-round bout.

"Tiger True" is the story of a hunter of big game, who, on the eve of his departure for Africa, meets with an adventure in New York which surpasses in thrilling developments any experience he had ever encountered in the savage wilds. Naturally a woman is vitally concerned in the situation. Frank Mayo, who appears in the leading role, is a man of fine physique, firm jaw and 100 per cent he-man qualities endear him to the masculine theatergoers and whose good looks and ability to appear well in all sorts of clothes, whether tailored by a Fifth avenue designer or purchased in an overall store, make him a favorite with the feminine patrons of the playhouses.

In selecting Mr. Mayo for the various roles of Jack Lodge, the African hunter, the producers of "Tiger True" have found a man most ably fitted for the difficult part.

May Allison Says.

May Allison, Metro star, recently said to her sister, "There is no doubt about it, your aura is a warm old rose."

"What are you talking about?" the sister queried, scenting something out of the ordinary.

"Why, don't you know you have an aura? Everybody has an aura and I often amuse myself by trying to figure out just what various people's aura is. Some are easy, some difficult. Some whom you think have a baby-blue soul are really crimson-hued and vice versa."

"But seriously, it is a study that will help every one in figuring out people's true characters."

"Take Nazimova, for instance. I'd say her aura was midnight blue with splashes of sun-kissed vermilion. I'd call Viola Dana's a warm orange and Mary Miles Minter's a blue."

"I never care much for people with lavender auras; they are too namby pamby and lack will power and decision."

Bessie Barriscale is still in retirement.

Rumor has it that soon she will head her own producing company.

Betty Bouton is to be featured by Marshall Neilan the coming season.

She received her education at the University of Pennsylvania.

Tom Moore is in New York vacationing.

The Goldwyn star finished his work in "Mr. Barnes of New York" just before the holidays.

Art Acord, the cowboy star, who appeared in a Universal serial, "The Moon Riders," some months ago, has been re-engaged by U. for another chaptered melodrama.

Thrilling Air Feats In New Katherine MacDonald Film

There are few humdrum moments in the filming of Katherine MacDonald's latest picture, "Stranger Than Fiction." The beautiful Katherine, whose former pictures have dealt largely with society, is still a society girl in her new role, but most of her action depicts her as a pseudo crook, working hand-in-hand with the king of confidence men. There's all sorts of night life, tenements mysteries, robberies and thrills in this new serio-comedy melodrama and its opening a new page in the movie life of the "American Beauty."

Starting with a little thrill like jumping a huge biplane off the roof of a ten-story office building in the heart of Los Angeles' commercial district, the picture keeps growing and growing.

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Wanda Hawley's next Reelart picture will be an adaptation of Supple's story, "Sweetie Peach," which originally appeared in The Saturday Evening Post.

Louis Calhern, well-known legitimate actor, is now playing screen leading roles under Lois Weber's direction. Claire Windsor, a western society girl, is playing opposite.

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Gen. Niwells Visits Hero.

When the famous French general Robert Georges Niwells, the "Savior of Verdun," recently visited Los Angeles, he spent an hour with his staff at the private home of Katherine MacDonald, where Captain Clyde Balesley, the star's brother-in-law, is in a critical condition from wounds suffered in aerial combat over the Verdun defenses.

Aviators, who have been following the filming of the American Beauty's first melodrama, say they will.

Bessie Love's home is a log cabin in Laurel Canyon, a Los Angeles beauty spot in the heart of the Hollywood mountains.

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THE FORSYTH OFFERS WANDA HAWLEY PLAY

• EDITED BY W.A.HUGGINS •

BY R. L. BARNUM

ROBINSON-HUMPHRIE
MUNICIPAL AND CORPORATION BOND
Bank Bldg.

Atlanta, Georgia

Ivy 2200
Atlanta

THE ROBINSON-HUMPHREY CO.
MUNICIPAL AND CORPORATION BONDS
Citizens & Southern Bank Bldg. Atlanta, Georgia

larger than was at first anticipated. With the market about 230 points down from the high point reached on last Monday, a temporary recovery may be expected.

J. W. JAY & CO.—

New York, January 22.—(Special).—It was noticeable that on the decline there was heavy buying of the distant months, which was credited to be for the account

where, have climbed in the past season, the demand being more active than anything noted in the last 12 months. Gray cotton goods are the most in demand and prices are steady on higher levels. Blue goods are weak. Knit goods more active. New prices made on men's wear goods. The American Viscose Co. announced the American Viscose Co. showed more than 50 per cent increase from the top prices prevailing on hands last year.

Securities Sales Co.
64 Peachtree Street
Ivy 2200
Atlanta



Keely Is Ready for You With the New Suits and Dresses

Great January White Goods and Linen Sale Continues

Only a few more days until this sale will be discontinued and you will have to pay considerably more for the same qualities we are offering. The market on all kinds of white goods, plain and decorative linens, towels, etc., is firmer than it has been within the last 90 days, and the indications are that we will pay more wholesale than the prices we quote during this sale.

Towel Specials

- 16x33-inch Striped Tea Towels, each.....20c
- 17x27-inch Striped Tea Towels, each.....15c
- 19x38 Union Linen Huck Towels, each.....40c
- 18x36 Union Linen Hemmed Huck Towels.....65c
- 18x36 Hemmed Red Bordered Cotton Towels....20c
- 20x43 Extra Heavy Turkish Bath Towels.....40c (Mill seconds)

White Goods Specials

- 36-inch Standard quality Pajama Checks, yard....17c
- 27-inch Fine White Poplin, yard.....50c
- 36-inch Fine White Poplin, yard.....75c
- No. 550 Electric Finish English Longcloth, 36 inches wide, yard.....25c
- No. 1000 Longcloth, 10-yard bolts.....\$1.98
- No. 2000 Longcloth, 12-yard bolts.....\$2.48
- No. 4000 Longcloth, 12-yard bolts.....\$3.95

- Baby Nainsook, 36 inches wide, strong and durable, yet dainty and fine for infants' wear; 12-yard bolts.....\$4.25
- Cherry Blossom Nainsook, 39 inches wide, a beautiful quality, 12-yard bolts....\$4.50

Colored Marseilles Spreads
Formerly \$11.50 \$6.39
While 30 Last...

Plain hemmed in pink, blue and rose, size 81x90 inches. A very attractive value and one that has to be seen to be fully appreciated.

- White Marseilles Bed Spreads, 86x96 inches; a very special value, at.....\$6.39
- Dimity Bed Spreads, extra size (90x100) each.....\$3.75
- Dimity Bed Spreads, double size (80x100) each.....\$2.48
- Dimity Bed Spreads, 3/4 size (72x90) each.....\$2.19
- Dimity Bed Spreads, single size (63x90) each.....\$1.89
- Dimity Bed Spreads, crib bed size (45x60) each.....98c

Linen Specials

- All-Linen Hemstitched Pillow Cases 45x36 inches, pure round thread linen. Sold for \$7.50 pair. January price.....\$4.75
- 13-Piece Luncheon Sets, made on a good quality of round thread art linen in pure white, neatly scalloped and embroidered. Formerly \$8.50 set. January price.....\$6.50
- 18x72-inch Sideboard Scarfs, pure linen centers, with deep lace edges in different designs. Formerly \$3. January price.....\$1.98

72-inch Hand-made Cluny Lace Table Cloths—round designs, slightly soiled; 2 only; formerly \$22.50. Reduced to, each.....\$15.00

70-inch all-linen Table Damask, full bleached; five different designs. A good buy at, yard.....\$3.69

All-Linen Napkins, 22x22-inch, in several attractive designs; formerly \$13.50 dozen. January price.....\$9.89



The Suits

When you see these new arrivals it won't be a question of buying a suit, but the kind to get. Never were suits more youthful, becoming or diversified in style.

The short coat is the coat of the hour, developed in box styles, etons, Mandarin and blouse effects, sometimes with wide, crushed girdle or sash showing beneath. The tailored suit, too, semi-fitted or else with narrow belt is represented in a number of smart models.

Tricotines, Poiret Twill and Serges are the chosen materials, and, of course, navy blues predominate, but there are blacks, and the lighter shades of brown—fawn and beaver—to give variety.

To go into details in telling you about the new trimmings, the unique and original effects accomplished through clever designing and other distinctive features would take too much space, so we invite you to come in at your earliest opportunity and see them with your own eyes. Popularly priced:

\$29.75 \$34.75 \$39.75
\$44.75 \$49.75 to \$125.00

The Dresses

The new dresses are miracles of loveliness, exploiting all the recent fantasies of Fashion. Taffeta takes the lead in the new fabrics, though canton crepe, crepe de chine, crepe meteor and Georgette crepe are present in some of the most charming models.

Colored lace dresses—lace in combination with georgette crepe, crepe meteor or charmeuse, are among the newest creations, and some very attractive models are only \$39.75—and up.

Worth particular mention are some charming styles for mourning in taffetas, georgettes and canton crepe. These owe their attractiveness to new effects in cording, pleating shirring and tucking.

Others are shown in navy blue, brown, gray, fawn, henna and black, oftentimes with lively color touches in contrasting eyelid embroidery, beads, herringbone, or with perhaps a cluster of bright flowers at girdle.

Dresses in distinctive styles, one and two of a kind, that will appeal to those who are smart dressers. Priced:

\$34.75 \$39.75 \$44.75
\$49.75 \$59.75 to \$150.00

Miles and Miles of Fresh Dainty Laces

Lace has once again come into its own, and we have been able to secure almost unlimited quantities of all the good kinds that were so scarce for a time, at very unusual prices.

These include the choicest things for trousseaus, children's and infants' wear. Durable, all-linen Clunys, dainty Vals, also beadings and entre deux in both lace and embroidery, attractively priced at, yard..... 10c up

Taffetas, Softly Rustling, Sound the First Notes of Spring

CRISP, refreshing Taffetas have arrived in their legion. They promise to be the most popular silks of the season, and they should for nothing else is so adaptable to the flounces, frills and furbelows of the present mode.

Gray is the newest favorite, shown in shades of silver, zinc and pelican. Different tones of tan, too, are popular, but its hard to displace the blues and browns which are shown in almost every conceivable shade. Then come the evening colors—the changeables that glint and gleam under electric lights, and the softer pinks, blues, orchid, yellows and greens.

36 inches wide and very attractively priced at \$2.00, \$2.50, \$3.00 and \$3.50.

Gros de Londe, highly lustrous in shades of navy, brown, gray and fawn, also black and white, 36 inches wide. An exceptional quality for, yard.....\$3.00

Pussy Willow Taffeta, a genuine Mallinson silk, in street and evening shades, 40 inches wide. Special, yard.....\$3.50

Novelty Checked Taffetas in blue and brown grounds with white bar. 36 inches wide. Special, yard.....\$2.50

Sale "Moonglo" Satin

A Regular \$6.00 \$3.68
Value. Special

You are, no doubt, familiar with this loveliest of satins, the product of the famous Migel looms. For a few days longer we shall continue this special introduction price. Every street and evening shade. 40 inches wide.



Just now when new Spring wardrobes are in the planning these smart new woollens, at the latest revised prices, should be of especial interest.

Novelty Checked Suitings, a new Spring fabric that radiates class from every fibre. It comes in small invisible checks in tones of blue and gray, green and blue, brown and green—and so on. 56 inches wide. Yd. \$4.95

Fine Velour in a soft, velvety face, sponged and shrunk. Very desirable for light weight coats and capes. Navy, taupe, brown, green, etc. 56 inches wide. Yard....\$3.95

Poiret Twill in a beautiful, supple quality with a fine, firm twill. Navy, gray, taupe, green and tan. 44 inches wide. yard.....\$3.50

48 inches wide, yard.....\$3.95

English Epingle, 44 inches wide, strictly all wool in a range of popular colors. \$2.50 Special, yard.....

Wash Goods and Domestic Specials

Spring has arrived in the Wash Goods Section, if not outdoors. The interesting new cottons presented here are as fresh as the first balmy breezes of Springtime. And very soon the time when you will want to wear them will be here. May we not help you to get ready for it?

New Toile Du Nord Gingham. Hundreds of pieces, thousands of yards. The world's best and most popular gingham. Every yard dependable, every color fast—a standard of quality by which all others are gauged. Has been used for three generations. Every conceivable gingham design; plain colors, small checks, elaborate plaids.....25c

New Egyptian Tissues, 36 inches wide. Dozens of pretty patterns have just been received of this exceptional fabric. Sheer in construction, with the wearing qualities of a foreign gingham—will tub like linen. Shown in neat block effects and pretty plaids. 36 inches wide, yard.....85c

Domestic Specials. Our leaders in this department will be three well-known brands of Bleached Muslin. We will reserve the privilege, however, to restrict quantities.

36-inch Fruit of Loom Muslin.....19c

36-inch Bridal Muslin.....

36-inch Daisy Muslin.....

It's Time for Your New Spring Corset

Milady, whose gowns must hang "just so," is very careful to get properly corseted before she attempts to buy her new Spring clothes.

We are receiving daily new models in American Lady, Madame Lyra, Stylish Stout, R. & G., and Lady Ruth Corsets, priced at the newest revised figures.

Short Silk Gloves

\$1.50 to \$2 65c
Qualities..

These are the best Kayser qualities, in mostly all colors and sizes. Not a pair sold for less than \$1.50—some sold for \$2.00.

KEELY'S

THE CONSTITUTION

The Standard Southern Newspaper.

Published Daily Sunday 7-Week.

CLARK HOWELL

Editor and General Manager.

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Member of the Associated Press.

The Associated Press is exclusively entitled to the use of publication of all news dispatches credited to it or not otherwise credited in this paper and also the local news published herein.

NEVER HAS ATLANTA

HAD SO MUCH AT STAKE

In submitting a bonding proposal capable of yielding \$8,850,000 for public improvements council has presented to the people an opportunity to do more for the development of this city than has ever been done in Atlanta's history.

It opens an opportunity to put Atlanta abreast of other progressive cities of its class; to develop its resources to an extent somewhere commensurate with its capabilities, and to anticipate the physical requirements that will come with the realization of its hopes and ambitions in respect to population and commercial importance, to say nothing of enabling Atlanta to meet its obligations to its citizens, and the children of its citizens of the present generation.

There never was a policy nor a plan of procedure that could not be criticised.

No plan of action could possibly be devised for the solution of Atlanta's great problem, but that material flaws and shortcomings could be found in it by those who may be predisposed to hunt for faults and to criticize rather than to look for and emphasize the strong points and features inviting commendation and praise.

This bonding plan is not exceptional to the rule.

It represents the work and thought of human beings and human minds; therefore, it is not perfect nor immune from criticism by citizens looking for flaws instead of for elements of good.

If the people of Atlanta are going to approach this issue in a spirit of fault-finding and with an eagerness to find something in it to criticize and to justify opposition, then there is no use in attempting to go further with it.

But that is not the "Atlanta Spirit;" it is not the spirit that has made Atlanta the city that it is. It is not the spirit in which anything worth while was ever accomplished.

If, on the other hand, the people of Atlanta are going to look for big things, praiseworthy things, constructive things, in this plan, ignoring petty defects, they will give it an overwhelming vote of approval, and put Atlanta on the way to such an era of development and civic service as it never knew.

Council has already voted a special tax levy for this year, which will yield approximately \$1,250,000, of which \$1,000,000 would be applied to school improvements, the balance to apply on last year's deficit.

This is in the nature of an alternative measure, since official assurance is given that if the bonding proposal carries the special tax measure will be rescinded.

It is proposed also for Atlanta to go to the legislature for permission to restore its regular tax rate to \$1.50 on the \$100, as it was formerly, thereby to automatically

provide revenue with which to defray annual interest charges on the proposed bonds and to retire the entire principal within thirty years.

If the bond issue fails of ratification at the polls, then the city will go ahead and levy increased taxation to get the requisite \$1,250,000 for this year's school needs, bringing the total 1921 tax rate to \$1.70 on the \$100.

Thus the city would establish the precedent for a continuous special tax levy.

So the people this year have before them a choice between two alternatives. Either to get \$1,250,000 at a tax rate of \$1.70, or to get \$8,850,000, to be used as needed, at an annual cost of only \$1.50 per \$100 of assessed valuation.

It seems impossible that there should be a moment's hesitation in choosing the latter course, nor can there be any appreciable opposition to the bonding plan if the voters fully understand it.

Public sentiment is certainly overwhelmingly in favor of this plan.

But a comparatively few votes can defeat it.

The bond election means so much to the city that it calls for the aggressive, organized, activity of the Chamber of Commerce, the Ad Club, the Rotary club, the Kiwanis club, the Woman's federation, the Federation of Trades, and of every labor union, and of every other civic, commercial and humanitarian organization in the city that has Atlanta's best interests at heart!

In this matter Atlanta is face to face with one of three propositions!

First—An annual special tax levy to provide for its continuous development needs—a levy that, while costing more each year than a recourse to its credit, will not produce as much available revenue, though at greater cost, as can be obtained by the issuance of bonds.

Second—The bonding method of financing its needs.

Third—Stagnation!

The city cannot live and thrive and prosper on a \$1.25 tax assessment basis.

If anything ever was proven to be a fact, that has been!

It is inconceivable to assume that the people of Atlanta are going to favor a policy calling for the annual imposition of a special tax levy over and above the regular legal tax rate, when, by adoption of the other method more revenue can be obtained at less cost to the taxpayers.

It is preposterous to suppose that the people of this city are going to commit Atlanta to a policy of stagnation.

Bonds, then, are the only recourse, and the saneness and wisdom of that method is proven by the fact that Atlanta is the only important city in the country that has not in the past made reasonable use of its bonding opportunities. Every other city, as a general rule, uses its credit to the maximum limit for permanent development.

That fact accounts for the wonderful development and progressive spirit of the thriving and up-to-date cities of the north and west.

Even after Atlanta has added \$8,850,000 to its existing bonded indebtedness it will still be using only a part of its credit.

It will then be bonded to the extent of only about \$12,000,000, with legal power to carry a bonded indebtedness of \$16,000,000.

Today, with only about \$4,000,000 in bonds outstanding, Atlanta has the lowest bonded indebtedness of any city of its size in the United States!

Atlanta cannot afford to ignore the experience of progressive cities throughout the world in this matter.

The question for the city to decide is whether it is going forward or backward—for stagnation inevitably means retrogression!

Surely, the people of Atlanta have never before had so much at stake, and so much to fight for as they have in this.

GET TOGETHER!

The optimistic spirit will not tolerate the grouch in any community in this go-ahead time.

That is why the Griffin News, in common with other progressive Georgia newspapers, says:

"Let us stop criticism and knock-

ing during this year and get together and do our level best to make business better and life brighter. We are talking to the old rouches of this community."

And they need to be reminded, wherever they are, of the fact that they are stumbling blocks to progress everywhere, doing everything to hinder, and practically nothing to help.

What is needed is more of the get-together and pull-together spirit.

That is what is coming to the front everywhere. All on the working plan!

"Go to work at whatever your helpful hands can find to do," says the Walton (Ga.) News. "All hands should unite!"

That's the upbuilding, business-making way.

HARDING TO THE SOUTH.

In a formal statement handed to The Constitution during his brief stop at the Terminal Station, on his way through Atlanta, President-elect Harding, en route to Florida, gave expression to certain sentiments that reveal a breadth of vision and of character that will be reassuring to this section.

They indicate a fervid desire on Mr. Harding's part to be the chief executive of the whole country, with an eye single to the prosperity, happiness and human welfare of every section.

He said very truthfully—

"There isn't the slightest excuse for a sectional line in America. We are one people, with one flag, and it is folly to allow long-time prejudices to stand in the way of the fullness of understanding and the utmost cordiality of relationship."

Certainly that sentiment is abundantly reciprocated by the vast majority of our southern people, and the south is willing and eager to meet him even more than half way on this proposition.

For fifty years so-called "sectionalism" has been vanishing; and the attitude of all the country should be such as to let history record that the world war—in which the sons of soldiers who wore the gray fought side by side with the sons of those who wore the blue—saw the last of it!

Emphasizing to even a greater extent his friendly attitude toward the south, Mr. Harding went on to say that—

"I am sure the incoming administration wishes to see, figuratively speaking, every southern port, wharfed by the sails of commerce and know that our carriers are taking messengers of good-will and amity along with our cargoes to all the parts of the earth."

I should like the people of the south to believe the incoming administration is highly sympathetic with all its aspirations. I should like your people to believe that as chief executive I want to be understood as I, myself, wish to understand the people of the southland. In understanding is the avenue to complete accord and concord. There in we shall find the way to that higher achievement which shall be the fulfillment of our highest aspirations."

Such spirit as this will develop the loftiest and best that is in American citizenship; and, even though he is affiliated with a political party that is in the minority in the south, Mr. Harding is entitled to the fullest and heartiest co-operation of all right-thinking southern citizens in putting into effect the broad American principles outlined in his statement to The Constitution.

THE INTELLIGENT WAY.

"Intelligence Pays" is the caption of an editorial in which The New York Tribune recently complimented the laboring masses of this country for the common-sense attitude they have assumed in most instances, toward capital during the current period of business readjustment.

The Tribune comments upon the fact that during the last few months "prices have fallen with a crash, and wage cuts are general," and yet, the editorial goes on to "point with pride," there have been comparatively few bankruptcies "and not in a long time has American industry been as vexed by wicks." "In fact," says this newspaper, "our history presents no equal example of enlightened acceptance of disagreeable conditions."

This state of affairs The Tribune characterizes as a "great victory for intelligence;" and it is—intelligence mainly on the part of labor, which is every day evincing a desire to be reasonable in its demands and to content itself with what is reasonably its due.

"Clamorous trouble makers," continues our metropolitan contemporary—

"Have waited for the end of flush times in the belief that then they could easily capitalize blind discontent. But American labor, speaking generally, has refused to be fooled. How, it has asked in its common sense way, can conditions be improved by making them worse?"

It is to be hoped that American labor will continue in its course; that it will continue to act with intelligence, and look ahead to better days that are bound to follow the present trying period of temporary depression.

And if the laboring man looks ahead and thinks, instead of letting the agitator—to whom labor

discord and strikes are meat and drink—do his thinking for him, he will see clearly that in the majority of instances of wage curtailment his choice rests between a steady job at reasonable wages, such as his employer is able to pay, or the probability of no job at all, and eventually a place in a bread-line!

No labor-employing industry can continue for very long paying out more than it takes in; if it is not earning money it cannot continue to pay wages.

As a rule employers want to do "the right thing" by their employees; they want to pay as high wages as their business earnings permit, and no labor strike, or strike threat, can make them do more than that—can make them pour a bushel of oats from a peck measure.

If labor will continue to view the industrial situation in that light, practice patience, act with intelligence and go about its business in an optimistic spirit of willingness to be fair and just, it is bound to be winner in the long run.

PLAN WORTH TRYING OUT.

The Constitution publishes on this page an exceedingly interesting article from W. J. Walker, originator of what was known as the "Screven County Plan," which, as the result of its successful operation there for several years, is now known as the "Georgia-Carolina Plan."

The article is worth reading, and to those who may regard it as being attractive in theory, but impractical in operation, the answer is that wherever it has been tried the plan has worked with marvelous success.

In Screven county, for instance, where this plan was first adopted, in 1914, the cotton farmers of that community saw daylight before those of any other cotton county in the state.

When money became so scarce as to be almost beyond reach in the fall of 1914, Screven county farmers went right ahead as usual by operating on "cotton bonds."

And they did not sacrifice their cotton at ruinous prices.

As Mr. Walker says, the plan now is the same as in 1914, and as "the proof of the pudding is the eating of it," it is worth while to know that every Screven county cotton farmer is operating as usual on his warehouse bonds, which are as good as gold and which are readily accepted as cash.

The plan is worth thinking about. More than that, it is worthy of adoption throughout the cotton belt.

The principle underlying this plan, if given universal application on a broader and a more comprehensive warehousing plan, would put the farmers of the south in a position where they could feed their cotton to the market the year round, operating in the meantime upon warehouse receipts which would be gilt-edged security at any bank.

Say what you please about Mr. Walker's plan, there is no answer to the fact that it has been a success wherever it has been tried, and that its scope is being steadily extended.

KEEPING UP THE LICK!

The Seattle Post-Intelligencer tells of Citizen Seth Howell, of Spokane, who, on the morning of the ninety-fifth year of his life, "girded up his loins in an overcoat and shoveled the snow off the sidewalk in front of his residence, not"—as the Seattle paper explains—"as a stunt to mark the anniversary, but just as part of the work he does each day."

At one task or another he works pretty much every day. And to this he attributes his length of hardy, healthy years.

"When a man stops working he begins to die," he says. "All we create to work, grow and build, because there is no true happiness in idleness or retirement."

No reminiscent chimney corner for him—except when the day's task is done and he feels that he is entitled to rest and dream.

His life-story, to date, is one of faithful, helpful work, and work has made his age—

"As a lusty winter, frosty, but kindly."

He is a bright and shining example to the youth of his community—and everywhere else. Especially to Youth that is often too exacting as to opportunities in the line of work which builds for present and future.

Work for work's sake, and taking joy in the work, keeps the world young.

Harding having cornered all "the best minds" at Marion, the rest of the country is improving the opportunity to run itself.

Up the New England way they are discovering witches again, and the verdict may be that where there's smoke there should be fire.

The pessimists may notice that the hold-up men are firm in the faith that there has been no let-up in the country's prosperity.

The Old-Time Signs

("It ain't so much the Wind that's waitin'; it's the ol' haunts cryin' 'round the house!")

By FRANK L. STANTON.

Here they are, a-travelin' on the old-time track—

Resurrectin' Blue Laws an' bringin' witches back!

Seem' signs an' wonders when the Sun has gone to sleep,

With the moanin' of the ol' Haunts as the Evenin' shadows creep.

Talk 'bout "the ol' times,"—

They ain't been laid away!

The spirit of 'em's speakin'!

To the scared worl' today!

The Night Wind sings of trouble when the fire's burnin' blue;

Tain't the children that are skeered up, but the daddies of 'em, too!

Signs all 'round you an' signs in the sky,

Until a mortal wonders how the worl' is gittin' by!

Folks say it's true as gospel!

It's gittin' time to pray!

Lord, don't send the Witch Wind

To blow the worl' away!

TEXT AND PRETEXT

M. ASHBY JONES

A SCHOOL FOR CRIME

"Five youthful bandits held up a United States mail truck at the Union station here, escaping in an automobile with twelve sacks of mail," says a recent dispatch from Chicago. And the depressing thing about the story is the fact that it is only a repetition of many other stories which come to us daily, in which mere boys are playing the leading parts in crimes of the most dramatic daring. I am sure, I am guessing with some accuracy when I venture the statement that fully half of the sensational burglaries and hold-ups have been perpetrated by youths under 21 years of age.

We will only lose precious time by going into moral hysteria and giving vent to our overwrought feelings in wholesale condemnation of this or that phase of our age. Here abuse seldom has any curative value. Better stop and do some sober thinking. The preacher does not pretend to give an answer to the question which we must ask why so many boys are entering a life of crime. But he does dare suggest one approach to the problem.

The Hunger for Play.

We have been accustomed to think of burglars, highwaymen and gunmen as hardened criminals. These are men who have reached such outbreaching lawlessness through a long evolution of breaking. But when boys from 12 to 20 years of age show a skill and daring such as has been the mark of the bank fraud in Wall street and bank robberies in New Jersey, this theory of the hardened professional criminal will not hold.

No, we are forced to raise the question anew, what does produce the youthful criminal? I am convinced that we must go back of the mere desire for money, which is the primary motive, and are not dealing with the professional who makes his living. We have got to recognize another universal instinct which is most acute in childhood. It is the lure of a game.

The most superficial survey of our city life today, with its cramped and crowded conditions, reveals the fact that a blind society has utterly failed to provide adequate recreation for its children. Work has certain limitations of authority and responsibility—certainly a concentration of mind and body—which is in itself a defense against that which is evil. This is the blessedness of work. But the best workman must be let loose in order that he may become a better worker. We must let this time, when child or boy is let loose from school, or factory, or office, be a time of recreation and relaxation. If it is not, it is a time of idleness and idleness is a breeding ground for crime.

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Seen and Heard in Washington

Franco-German Conflict Predicted By Simonds If Present Policy Lasts

BY FRANK H. SMONDS

RAVAGE OF WAR IN IRELAND.

24.
SOLVENCY RESTS
ON REPARATION.

**Selection Packages
Of Diamonds and
Watches Sent
Prepaid On
Approval**

These books quote net prices and explain our attractive selling plans on diamonds. Mail orders shipped prepaid.

Maier & Berkele, Inc.
Gold and Silversmith
Established 1887
31 Whitehall St., Atlanta, Ga.

**FRENCH POLICY
IS DANGEROUS.**

In denying France the guarantee of security against a new German attack, we and the English have

European area from the Baltic to the Black sea. There is an enormous market for precisely the things we have and the British can make.

make the German recovery possible, but to arouse in France an apprehension and a determination which must eventually and perhaps

is true that these same circumstances have encouraged the Germans to evade not alone the economic but the military clauses of the treaty of Versailles and this

FRANCE.—
Now from all of this situation
are but two outlets. And of
the two one leads straight to fur-
ther dangers. If British policy and
American opinion follow their pres-
ent courses, nothing is more cer-
tain than that before the present
war is out, French armies will be
in a position to apply the sole re-
maining method of establishing

French rights. It may be that the
tion will destroy all real chan
the acquisition by France of the
eration sums which are esse

French against the obvious possibility that the old German design on France will be restored at the same moment with economic prosperity.

FRANCE ASKS SECURITY.

Great Britain and the United States refuse to recognize these two conditions, if they continue to argue, plead, threaten—they will encourage Germany to further resistance, but they will not convince the French of the need or wisdom of further armaments.

I am perfectly familiar with the argument that what we and the French advise for the French would do for their own good, although there is no denial that our ownership is transparent. But I am familiarly familiar with the fact that

MEN TO FORM

els through which the vigi-
work of the Associated clubs
etter and cleaner advertising
ried on. There are about 40
bureaus in the large cities of
United States alone."

Central park at an average of \$7,300 an acre. Millions of dollars have been spent there.

J. W. Vaughan, vice chairman of the agricultural committee, made his report on the action taken by

44-1-1

Poland China 3
Grand Champ
E. E. Mack
Thomasville, C
lona Girl 3d.

G. C. Parsons,
thews, Ky., c
Milly of Sun
Hereford Junior a
Champion Bul

Springbrook
Walkersville,
Rectorate.
Percheron Reserve
pion Stallion

at any time, the
prosperity of G

State of

The educational funds formerly administered by the agricultural committee were directed to be turned over to the trustees of the state college of agriculture for future administration. The Augusta bankers gave a delightful luncheon to the visitors.

Hogs and Cattle

At the same show Faultless Defiance, a Jersey Boar, owned by Peacock of Cochran, was judged champion.

It stands third in the entire Union and the next live stock census of the United States Department of Agriculture.

Other South Georgia towns ship sheep, etc., bringing the total CA for Live Stock to a very large

Atlanta National F

Georgia, County of Fulton and City of Atlanta

St. Louis Judges

To buy bread flour for the starving populace of Vienna the authorities are pawning a collection of the most valuable tapestries in the world.

for Poland
l III.

position is
live stock.
try in the

ived last
carloads

e future

1921

Two of these blue ribbons came to Georgia, E. E. Mack & Son, of Thomasville, winning the Senior and Grand Championships for Poland China Boar and Sow with Mastodon Wonder and Tolona Girl III.

The International Live Stock Exposition is the world's premier exhibition of live stock. Leading breeders from every country in the

SHEEP:
Hampshire Champion Ram:
J. M. Camden, Versailles,

any time, the fight against the boll weevil is won, and the future prosperity of Georgia is assured.

Active Designated Depository United States Government,
State of Georgia, County of Fulton and City of Atlanta

REAL ESTATE—For Sale

15 Exceptional Buys
PEACHTREE HEIGHTS—9-room brick house, modern, 2 1/2 baths, \$18,000.
PEACHTREE PLACE—A dandy 8-room modern home, near W. Peachtree, \$10,500.
SPRING ST.—Near North avenue, duplex house of 16 rooms, renting for \$120 month, \$12,000.
NORTH SIDE, near Lane de Leon, 6-room, steam-heated, modern bungalow, \$8,500. Owner anxious to sell.
WEST PEACHTREE, near Third, one of the handsomest homes on the street; of 8 rooms, on lot 70x185. For quick sale \$20,000. It will double in value.
PONCE DE LEON AVE. lot, 50x200, near Barnett street. Quick sale \$4,500.
DILL AVENUE—Modern 6-room home on corner lot, 8-room home, \$5,750.
EUGENIE AVENUE—Best section, on a corner lot, 8-room home, \$5,750.
CLAY STREET (Kirkwood)—6-room modern bungalow, lot 50x165, \$4,250.
ANSLEY PARK—2-story 4-room modern home, lot 60x240, \$9,500.
HALF BLOCK Piedmont park, cream-colored brick veneer bungalow, stone front, and all modern, \$8,850.
W. TWELFTH, near W. Peachtree, 6-room bungalow. Quick sale \$6,750.
WESTWOOD AVE. (West End Park)—6-room bungalow, hardwood floors, \$6,500.
IVY STREET—Right close to town have a lot 60 feet front with substantial depth for \$25,000. It is worth lots more.
CARL FISCHER
Fourth Nat. Bank Bldg. Ivy 3241, 3242.

FOR SALE—NORTH SIDE

Beautiful new brick bungalow of six rooms, hall and bath with hot water heating system on large level lot close to car line and schools in one of best north side sections. Can sell you this place at attractive price; terms \$1,000 cash, monthly notes of \$60 each.

J. M. Brownlee, Jr.
224 PEACHTREE ARCADE
PHONE M. 20.

ANSLEY PARK

90 ANSLEY CHURCH—2 1/2 blocks from Peachtree street; beautiful new brick tile bungalow; 7 rooms and breakfast room, extra lavatory and toilet; also servants' toilet and garage; outside walls finished; out of the ordinary class; special terms. Geo. P. Howard, Candler bldg. Ivy 5380 or Hem. 64.

\$10,500 BEYERS pretty 6-room brick veneer home on North Jackson. Terms \$1,500 cash, balance easy.

\$12,500 BEST brick bungalow in Atlanta, tile roof, steam heat, large lot, driveway, garage, 6 rooms and breakfast room; right at Druid Hills. A sacrifice.

\$23,500 The prettiest 8-room brick bungalow in lovely Druid Hills; it's wonderful and a real bargain. Terms half cash.

\$11,500 NORTH BOWLEND PARK, brick bungalow, 6 rooms, servants' room, laundry, etc.

\$22,000 PRETTIEST and one of the best etc. No more like it for sale. We sell homes. See us.

Martin-Ozburn Realty Co.
Citizens & Southern Bank, Ivy 1276.

Will trade North Side home for West End or South Side property; will only deal with owners. Ivy 5706 or 804 AUSTELL BLDG.

OWNER WOULD BUILD
ATTRACTIVE 6-room bungalow to suit purchaser of Ansley Park lot; convenient to car line. For full particulars see

CHARLES L. GREENE
IVY 4882, 140 PEACHTREE ST.

SPRING STREET—Large residence, rented \$1,800. Big sacrifice at \$12,500. See this and you will invest. Small cash payment, balance easy. You can buy it, never miss the money and in short time make a lot of profit. W. H. S. Hamilton, Realtor, 227 Candler bldg. "Let HAMILTON Work for You."

BEAUTIFUL home, thoroughly modern; near car line; close to five rooms, hall, servants' room; large lot; paved street; sacrifice price to leave city. Terms to right party. Justice at 51 Bedford place. Ivy 6162-W.

GOOD vacant lot for sale or trade. A. C. Ashley, 200 Purnell street.

CASH \$500.
BALANCE RASY. GOOD LOCATION.
HOME AND INVESTMENT.
IVY 3487, CONE POSSESSION.

HOMES—North side lot Decatur; fine home at low price and in fine neighborhood. We assure you good value. W. H. S. Hamilton, Realtor, 227 Candler bldg. Ivy 2020.

BUSINESS SPACE—For Rent **BUSINESS SPACE—For Rent**
FOR RENT—WAREHOUSES

50,000 FEET MARIETTA STREET—Railroad. Would subdivide.

25,000-SQUARE FEET—Georgia Railway. Central. A real place.

10,000 SQUARE FEET. Whitehall Street. Railroad. Sprinkler. Rent for storage at very low rate.

8,500 SQUARE FEET—Central Railroad. One floor. Very light. Cheap rent. Brick building.

Smith, Ewing & Rankin
664 NORTH FORSYTH ST.

A desire to have the highest-class of tenants in the Peachtree Arcade permits us to offer occasional expiring leases to tenants wishing shops and offices of character. Several choice locations.

MAIN 5511 PEACHTREE ARCADE ROOM 200

Warehouses Available for Immediate Occupancy
WE CAN LEASE for a term of years two vacant warehouses, affording 11,000 and 26,000 square feet, located on Southern Railroad, in the vicinity of the Candler warehouse.

REAL ESTATE DEPARTMENT
Ivy 71 TRUST COMPANY OF GEORGIA, Ivy 71

For Rent—Business Property For Rent—Business Property
Splendid Central Peachtree Street Building

for Lease.
Right in the heart of business district on Peachtree—a fine two-story brick building with basement, steam heat and all modern conveniences. Wonderful retail location. Long lease. Possession February 1. Act quick.

S. B. TURMAN & CO.
IVY 7055, 203-S ATLANTA TRUST CO. BLDG.

Good Business Property for Lease
SOUTH BROAD STREET—Between Alabama and Hunter streets, fine two-story brick building, reasonable.

245 MARIETTA STREET—Good store on corner Walnut street cheap. WALTON STREET LOFT—Fine large loft about 4,000 square feet, steam heat and elevator service free. Good office or business location.

S. B. TURMAN & CO.
IVY 7055, 203-S ATLANTA TRUST CO. BLDG.

OFFICES—For Rent. OFFICES—For Rent.
OFFICES FOR RENT

Four nice offices in Empire building, all partitions removed. Rent for \$125 for all. Three-year lease. Best location in Atlanta.

IVY 3764.

REAL ESTATE—For Sale

North Side
A beautiful North Side bungalow. \$500 first cash payment. Ivy 5706 or 804 AUSTELL BLDG.

South Side
HAVE for sale an ideal home one door from Peachtree in best residential section; 8 rooms, furnace heat and all conveniences, including garage and two servants' rooms. long living room opening on French garden in rear. A home now; a superb apartment house site in the future. Always good trading property. Rented until October 1 at \$125 a month, but tenant might vacate if desired. Price \$15,000 on quick sale. Hem. 2445.

A 6-ROOM bungalow, in good condition, on a nicely elevated lot, in a respectable neighborhood, 2 blocks from car; all improvements, \$5,000; \$500 cash, balance easy. H. S. Kabe & Co., Realty bldg.

\$3,000—No side lot, \$2,500; a corner, overlooking best part of Druid Hills. 1. 3508.

BRICK apt. house, rental \$4,000 per annum. Price only \$22,500. Bartlett, Salmon Co.

South Side
SOUTH SIDE—Magnificent 10-room, 2-story, slate roof residence on Washington street. \$20,000 cash. Has east front, side drive, garage and servants' quarters. He quick for this pick-up. E. L. Haring, 615 Atlanta National Bank bldg. Main 1287.

700 S. BOWLEND—6 rooms; all conveniences, \$4,000; \$500 cash, \$3,500 per annum. Price only \$22,500. Bartlett, Salmon Co.

DOLVIN & THOMPSON
IVY 8197, 1426 Candler Bldg.

38 CATHERINE ST.—Off Stewart avenue. Cozy bungalow, 2 rooms, bath, sleeping porch, all conveniences; shady lot, near school and park; quiet, well-kept street.

6-ROOM brick bungalow; hardwood floors; all conveniences; for interesting price and terms. Owner.

8-ROOM 2-story home; near Grant park; excellent location and condition; all conveniences; \$5,750. Terms Ivy 4950.

S. BOWLEND—Near park, 8 rooms, sell or exchange. Owner, Ivy 6414.

SUBURBAN
\$4,000—COLLEGE PARK 6-room bungalow; all conveniences; nearly new; level lot, 100 x 100; easy terms. Write for full particulars first payment. C. A. Forsyth, 207 Central bldg. Main 2882.

\$4,500—7 acres land, 6-room house, Mr. Tront, Stop 8 Stone Mountain car line.

BEAUTIFUL bungalow; 6 rooms, bath and breakfast room; also servants' toilet and garage; outside walls finished; out of the ordinary class; special terms. Geo. P. Howard, Candler bldg. Ivy 5380 or Hem. 64.

NEW, attractive bungalow in Decatur, \$4,500; originally priced \$5,000. Fletcher Pearson, Trust Co. Ga. bldg.

FOUR splendid rooms, large lot, outhouses, 4 blocks car, \$1,500; \$150 cash. C-500, care Constitution.

FARM LANDS—For Sale

800 ACRES, 75 miles from Atlanta at Borden Springs, Ala., 5 1/2 miles from the famous Borden Wheeler hotel, 1 1/2 miles of railroad and station; 600 acres in timber, 30 acres branch bottom, 400 acres suitable for cultivation, 150 acres cleared; a 3-room cottage, well watered by several springs and branches; the timber alone will more than pay for the tract. The owner is compelled to sell this tract this week. Price \$5 per acre; \$2,000 cash, balance to suit. Brotherton & Callahan, 248 Peachtree Arcade, Atlanta. Phone Main 3533.

SACRIFICE SALE
MORGAN COUNTY FARM, 444 acres, at \$30 per acre. Good residence fronting concrete highway, in sight of good school and two churches. Five minutes to railroad station, 15 minutes by automobile to Madison. Fine location for dairy, live stock and fruit farm. Now has splendid orchard of 300 trees. Lot of good timber, 100 acres. E. O. Box 86, Madison, Ga.

FARMS and groves for sale in a county with 100 lakes; elevation as high as 311 feet; rolling, perfect air and water drainage, clay subsoil; fastest-growing country, 502 per cent increase in bank deposits in ten years; \$100,000 increase past six months; per capita deposits, \$297; no malaria, beautiful, best school, society, 300 miles good roads; inland waterway to Atlantic; fine railroads; good for holiday; owned by country commission. Address Lake County Chamber of Commerce, Tallahassee, Fla.

FOR SALE—100 acres, 7 miles from Baltimore, Md.; highly situated; under good cultivation; running water, 14-room house. Price \$20,000. 75 acres cultivated. Address W. Ross, Woodlawn, Md.

LET ME SHOW YOU how to prosper on a southwest Georgia farm. E. J. Foster, Crest, Ga.

NEW descriptive bulletin of Georgia farms now ready. Brochure, 24 Peachtree Arcade, Atlanta, Ga.

POTTERY and fruit farms in sunny Florida, near Jacksonville; fine land; we will help you financially to make good. Write Jax, Heights Co., Jacksonville, Fla.

FARM LANDS—Wanted

Will buy or trade for farm direct from owner. Ivy 5706 or 804 AUSTELL BLDG.

REAL ESTATE—For Sale

I Want Homes to Sell From
\$5,000 to \$10,000

WE HAVE A NUMBER OF CUSTOMERS FOR HOMES worth the money at above figures. Now, don't argue about what you asked for your property one year ago, but take me into your confidence, and if you need money give me figures that, backed by my energy, experience and liberal advertising, will produce immediate results. I came to Atlanta in '66, established this business January 1, 1890, and have made a great deal of money for my friends. If you are in position where you must sell, just tell me the whole story, and I'll do my best to aid you. My services are at your disposal.

Peachtree Road and Contiguous Property The Best Investment

SERIOUSLY, FRANKLY AND CANDIDLY, if I had a million to invest I would put every dollar of it in property above Buckhead at present prices, and I would develop it on high lines. It would be the biggest money-maker around Atlanta. It's logical! Camp Gordon is eliminated, and the Capital City Country Club, supported by the big business men of Atlanta, make that environment ideal. I've made a study of this for four years, and know nearly all the property in that section. If you buy now you get the choice. When the best are all sold you will have to take the "cul-de-sac" and you know what that means. I have absolutely the best offerings in that vicinity, and it will pay you to consult me.

I Need An Administrative Man In My Business

MY BUSINESS was established 30 years ago, and now that I have some plans that mean enlarging very extensively, the scope of my activities, I want a man of broad experience in the real estate business to aid me in carrying out these plans. That man must have a cleavage in our line and adapted to the immediate transaction of business. To such a man I will make a proposition that may be attractive. Capital not a necessity, but I need an organizer and a producer.

Liberal Advertising and Hard Work Bring Good Business

NEWSPAPERS HAVE BRAINS, and with the co-operation of energy and intensive work, advertising has always been my best investment. More business has from time to time been placed in my hands than I can personally take care of. Hence I must have a man who can aid me in development. I say this right now and under the conditions that exist today and that surround us. There never was a more opportune time to make money in Atlanta than the present. It means eternal vigilance, but it has its reward.

An Investment of \$7,500 Produces Income of \$1,000 Per Month

UNDER ORDINARY CONDITIONS, if such a statement were made, it would mean you were the biggest liar unhung, that you had a scheme to get the other fellow's money and skip out to parts unknown. But I do know a man within 200 miles of Atlanta doing that very thing, and he has no competition. It may be that you and I can get into this line on about the same basis. It seems too good to be true. I am investigating, and present information fully confirms everything. If you have capital to invest and want to work, talk with me about it. Nothing to sell, but produce three articles for national distribution for cash—draft bill lading attached.

JAMES L. LOGAN
319-820 ATLANTA TRUST CO. BLDG. IVY 3522.

AN ANSLEY PARK HOME

REDUCED PRICE LARGE LOT

In one of the nicest locations of Ansley Park we have for sale a most attractive home. It is a story and a half bungalow, and is ideally arranged. You enter into a vestibule, from which opens a large living room, off of which is a den, two bedrooms, bath (tub and shower) and sleeping porch. Across the hall is a large dining room, butler's pantry and kitchen. There are three fireplaces downstairs and very large front and back porches.

Upstairs there are three bedrooms and a shower bath. There is an abundance of closet space.

The lot is unusually large, being 75x200, and is delightfully planted with flowers, fruit trees and grape vines.

There is a servant's room, a garage and side drive.

The price is \$17,000 cash.

FORREST & GEORGE ADAIR

Healey Bldg. "We Sell Lots." IVY 100.

TWELVE CHOICE HOMES

YOU'VE BEEN WAITING FOR

BOULEVARD TERRACE—6 rooms—brick\$8,000

GREENWOOD AVENUE—7 rooms7,800

GORDON PLACE—6 rooms7,800

CAPITOL AVENUE—6 rooms5,750

CLUBBURN AVENUE—6 rooms—brick7,500

GORDON STREET—9 rooms7,000

EGLESTON STREET—8 rooms6,500

NORTH JACKSON STREET—8 rooms9,750

SINCLAIR AVENUE—6 rooms8,500

HOLDBERNESS STREET—7 rooms6,250

WASHINGTON STREET—10 rooms2,500

PIEDMONT AVENUE—8 rooms—brick9,000

For further information call

BROWN-BEASLEY COMPANY

Phone Ivy 2051 210 Georgia Savings Bank Building

LET US SHOW YOU A JAM-UP BRICK BUNGALOW ON THE NORTH SIDE—ONE THAT YOU WILL LIKE.

SOUTHEASTERN REALTY CO.

703 Austell Building. IVY 4236

ATLANTA LAND AUCTION COMPANY

BUSINESS IS ASLEEP NO MORE! If you have property to sell, rent, auction, or exchange, list it with us. We can serve you in any real estate line. City, suburban and farm properties listed. For sales, exchanges, rents, loans call Charles W. Anderson. For auctions call John P. Oglesby, general manager.

ATLANTA LAND AUCTION COMPANY

HEALEY BUILDING PHONE IVY 667

DRUID HILLS SECTION

NO. 82 BROOKS AVENUE, three blocks east of Mason avenue, between Clifton and North Decatur car line. Splendid five-room, east-front bungalow. \$5,000. Good terms.

602 SIMPSON STREET, near Chestnut street. Four rooms and hall. On car line. \$2,000. Easy terms.

120 DAVIS STREET—Duplex. Four rooms, bath and hall to each side. Large lot. \$4,750. Will rent for \$50 per month. Good terms.

W. A. POSTER, 204 North Pryor. Phone Ivy 3508.

REAL ESTATE—For Sale

Three-Story and Basement Brick Building
For Sale
22,000 SQUARE FEET OCCUPANCY IN 30 DAYS

This building is located at Nos. 31-33 Garnett street, just west of Forsyth street, which is between the Terminal and Union Stations, and practically in the center of the wholesale area.

This building is mill-constructed, and designed to carry an extra heavy load (the Crane company being present tenants). There is an Otis one-ton electric elevator serving all floors. A 15-foot paved alley on the side and a 30-foot paved alleyway in the rear assure permanent light on three sides. Sketches showing location and size of property will be furnished on request.

Reasonable terms can be secured.....PRICE \$50,000

FORREST & GEORGE ADAIR

Healey Building "WE SELL LOTS" Phone Ivy 100

THOS. S. HARPER

M. 3626 602 Atlanta National Bank Bldg. M. 3626

\$7,500.00—SEVEN-ROOM, furnace-heated, hardwood-floored, tile bath bungalow, on Greenwood avenue. Side drive and garage. Terms \$1,500.00 cash, \$75.00 monthly.

\$4,000.00—SIX-ROOM nice bungalow, in Inman Park. Hardwood floors, tile bath. Terms \$750.00 cash, \$45.00 monthly.

\$7,500.00—SEVEN-ROOM, furnace-heated, hardwood-floored, tile bath bungalow, on West Ontario in West End Park. Terms \$2,000.00 cash, balance monthly.

\$12,000.00—AN APARTMENT house of three apartments. One six-room apartment, one five-room apartment and one three-room apartment, in best part of West End. Will trade for smaller bungalow or will sell for reasonable amount of cash and balance monthly.

WE HAVE a number of houses for colored people on Fraser street and other sections that we can sell for small cash payments and monthly payments.

High Class Residences

West 13th Street—Elegant little home of 6 rooms, inlaid oak floors, a good hot air furnace, garage with servant's quarters, pretty level lot, some terms, at \$10,000.

Durant Place—It's a Duplex, five rooms up stairs and five down, lower floor rents for \$80 per month; good terms; price \$10,000.

St. Louis Place—In pretty Atkins Park, a two-story, three rooms on the lower floor, 4 bedrooms upstairs, beautifully furnished throughout. Everything new. It's a bargain, easy terms, only \$16,000.

"WE SELL HOMES"

Alexander Realty Company

507-508 FORSYTH BUILDING. PHONE IVY 6052.

Superb Bungalow on Springdale Road for Sale

The finest bungalow in Atlanta on beautiful exclusive Springdale road on splendid lot 100x500 is offered at reasonable price. Constructed by owner for a home with numbers of ideas and conveniences not usually placed in a home. Must be seen to be appreciated. Shown only by appointment.

BEAUTIFUL LEE STREET HOME

Splendid six-room house at 349 Lee street on one of the prettiest lots in city, 65x190 to alley. New roof, new paint and all modern conveniences. This is a real home. Quick possession.

BARGAIN IN LARGE SOUTH SIDE HOME

Fine house at 540 South Pryor street, 10 rooms, 2 baths and 2 large porches. Only \$6,000 on your own terms for quick sale.

S. B. TURMAN & CO.

IVY 7055, 203-S ATLANTA TRUST CO. BLDG.

A Money-Making Proposition

BEAUTIFUL brick 15-room home in a section that is wanting a first-class boarding place; dining room capacity will be the stopping point. In Druid Hills, North Moreland Section.

Can exchange for a smaller place, or \$5,000 cash can handle it. This place has three car lines within one block.

Sold with six bedrooms and reception room furnished if desired.

OWNER

IVY 6336

PEACHTREE

The Thoroughfare of Opportunities

PEACHTREE STREET from Forrest avenue to North avenue is becoming fast a retail center. With the completion of the White Way and widening schemes which are now in progress it will be one of the widest streets in the city, and the most accessible, which will add still further fame to the Fifth Avenue of the South.

Have you realized that Peachtree street is one of the most widely-known thoroughfares in the U. S. A.? Atlanta is really known at home and abroad largely from the fact that she is the proud possessor of her Peachtree street.

Did you know that on the east side of the street there are only eight available sites remaining for business houses? When these are completed Atlanta's new retail district will extend uninterrupted from Five Points to North avenue.

When people buy property on Peachtree street, as far as safety is concerned, is like buying government bonds. But the enhancement in most cases, as you can readily learn by asking those who have purchased Peachtree property, have far exceeded their expectations.

Those who made purchases in the past on Peachtree street from Five Points to Forrest avenue have been rich. History is bound to repeat, and we feel that those who will buy now on Peachtree from Forrest avenue to North avenue will be equally successful, and be numbered among our many satisfied customers.

We have several pieces in the above section listed with us now, and beg to submit for your careful consideration Nos. 402, 435, 457 and 375. No information over the phone. Come to see us.

M. C. Kiser Real Estate Company

IVY 825-5500, 314 Candler Bldg.

FOUR REAL BARGAINS

NO. 562 WASHINGTON ST.—10 rooms, electric lights, gas and two baths. \$7,500.

NO. 53 IVERSON ST.—7 rooms and sleeping porch, new and up-to-date; lot 51x170. \$6,850.

NO. 51 WADDELL ST.—9 rooms; lot 90x225. \$7,000.

NO. 10 WAVERLY WAY—5 rooms and bath; neat and clean. \$4,250.

DOLVIN & THOMPSON
EXCLUSIVE AGENTS—
IVY 8197, 1426 Candler Bldg.

Three Good Suburban Homes

424 Woodlawn Avenue (Ormeadow Park) 6-room frame.....\$4,500

50 Rogers Street (Kirkwood) 5 rooms.....3,750

Sutherland Drive (Kirkwood) 4 rooms, brand new.....3,250

BENJAMIN D. WATKINS & CO.

19 WALTON STREET. IVY 670.

OWN YOUR OWN HOME!

WHETHER OR NO YOU BELIEVE it is cheaper to rent than to own your own home, there is a satisfaction enjoyed in living in your own home that you will never experience in a rented place. Furthermore, you are a better citizen in your community. Why let the little folks grow up from pillar to post, with none of the childhood memories of the "Old Home Place"? You are cheating both yourself and them.

I HAVE a large number of desirable homes at prices which will not be lower and terms to suit any pocketbook.

THE ATLANTA CONSTITUTION

VOL. LIII, No. 223.

ATLANTA, GA., SUNDAY MORNING, JANUARY 23, 1921.

Davison-Paxon-Stokes Co.

Spring Things

on a new and much lower price level.

Winter Oddments

at reductions that will insure quick clearance.

Davison-Paxon-Stokes Co.

These Combine to Make

Monday a Day of Real Interest and Genuine Economy



Spring is seen in every one of many beautiful touches that distinguishthe season's.....

New Dresses and Prices Are Extremely Moderate

AMONG the new models will be found a most pleasing variety of materials as well as a host of style-touches that lend charm and distinction to the season's designs.

Taffeta, Crepe de Chine, Canton Crepe, Twill Cord, Tricotine and Gabardine are here—fashioned in a multitude of delightful ways.

Prices range from

\$25.00 to \$85.00

One Special Group

\$45.00

WORTHY of special note because of the variety of styles. This is a lot containing 63 dresses in 28 different styles, and as things have been going they would rank easily as \$75 to \$85 values. Taffeta, crepe meteor, twill cord and canton crepe—really wonderful at\$45.00

Fourth Floor

For Shoppers at This Store At Sharp Reductions

Those words present a strong appeal to every woman who knows the comfort and wearing qualities of our kinds of

Glove Silk Undergarments

PETTIBOCKERS—quality that takes rank among the best. Choice from brown, purple, green, navy, copen and black. Priced at a big saving.

\$10.00 Values, at\$6.95

VESTS—about as extensive variety as you'd care to choose from in qualities that possess unquestioned merit. Here are the new prices—

\$3.95 Values, at\$2.95

\$4.95 Values, at\$3.95

\$5.95 and \$6.95 Values, at\$4.95

BLOOMERS—if you'll note carefully the prices you'll find that they stand just about at half. What better fortune could befall you than such a saving?

\$5.50 Values, at\$2.98

\$8.50 Values, at\$4.25

Main Floor

TEDDIES—the assortment contains both plain and fancy styles as the taste may prefer—the highest standard of quality prevailing throughout. At these prices they are certainly values in the real sense of the word.

\$9.50 Values, at\$4.50

\$10.00 Values, at\$5.00

\$12.00 Values, at\$6.00

UNION SUITS—at just half price—think what that means! In addition to the remarkable saving, it means that you have an opportunity to buy quality than which there is no better—an opportunity too good to miss!

\$12.00 Values, at\$6.00

\$13.50 Values, at\$6.75

\$17.50 Values, at\$8.75

A jauntness of styling that is most refreshing marks with rare de-.....lightfulness the.....



New Suits and the Price Schedule Is Much Lower

TAKEN on an average, Suit prices for Spring are at least one-fourth to one-third less than those which prevailed last year.

We are offering tomorrow a group of samples—sizes 16 and 36 only—in snappy, new styles—bought at one-third off—hence these prices quoted for tomorrow represent—even from present ratings—

A Saving of One-Third

\$50.00 to \$85.00

One Special Group

\$29.75

AS a special feature in the Suit Section we cite this group at an exceedingly low price. Both plain tailored and fancy styles will be found among them—all silk lined and well tailored. Serviceable, too, as will be attested by the materials—serge and tricotine—\$29.75.

Fourth Floor

We don't believe you have seen--and we doubt seriously if you ever again see-- prices as low, in comparison with quality, as those which prevail tomorrow in our

Final Clearance of Fine Fur Coats

"What's the matter with them?" Nothing whatever. They are the choicest garments—products of the very best furriers. We just don't want to carry them over into another season—that's the answer.

Lots of wearing-time yet to come this winter, and even after that—for you know these styles do not change with the seasons—they're good right on!

They're Priced at Just About 35 to 40 Cents on the Dollar

Sealine Coat—a model that was \$350.00. Now.....\$145

Sealine Coat—two \$350.00 models repriced at.....\$150

Electric Seal Coat—beaver trimmed. Was \$450.00. Now.....\$195

Hudson Seal Coat—with skunk trimming. Was \$850.00.....\$295

Hudson Seal Coat—beaver trimming. Was \$875.00.....\$295

Natural Muskrat Coat—Was \$875.00. Reduced to.....\$315

Hudson Seal Coat—beaver trimmed. Was \$950.00.....\$340

Hudson Seal Coat—beautiful \$950.00 model. Now.....\$375

Hudson Seal Coat—trimmed with beaver. \$1,050.00 model at.....\$410

Kolinsky Coat—trimming of beaver. Was \$1,375.00.....\$475

Natural Squirrel Coat—skunk collar and cuffs. Was \$1,475.00.....\$495

A lot of sixty-five fox, wolf and lynx neckpieces that were \$60 to \$95, at \$39.75.

No C. O. D.'s—No Approvals—No Returns—No Exchanges

Fourth Floor

New Coats for Spring

Low Priced

Group 1—excellent models of velour de laine—splendidly tailored—silk lined.

\$39.75

Group 2—These are of bolivia and polo cloth in the snappiest new styles.

\$45.00

Group 3—Veldine is the material found principally in this group, priced at

\$65.00

Group 4—the most beautiful hand tailored models—made of tricotine,

\$85.00

Group 5—Special—sport models of polo cloth—all silk lined. Excellent.

\$19.75

Fourth Floor

WINDSOR LIN-

GERIE—a beautiful material for making underments. Plain colors—pink, light blue and corn35c

GINGHAMS — Toile du Norde, Bates, A. F. C., M. F. C., and other standard qualities, in excellent assortment.....25c

ROMPER CLOTH—one of the best known wash fabrics for children's dresses and suits. Plain colors or stripes. Has sold as high as 75c per yard29c

TABLE CLOTHS—one special lot of 8x12 all-linen damask cloths—very fine quality. Original price \$16.50. Now\$10.00

8-4 square size. Were \$13.50. Now.....\$8.50

Main Floor

Spring Knit Underwear Best Qualities

Knit Teddies—Kayser's brand—meaning very best quality. Pink or white and priced according to size—

36 to 38 \$2.50

40 to 44 \$2.95

Union Suits—closed styles. These are likewise to be had in pink or white. Prices here also vary according to size—

36 to 38 \$2.50

40 to 44 \$2.95

Union Suits—light weight—low neck, sleeveless, ankle length—for early spring wear. Pink or white—

36 to 38 \$1.75

40 to 44 \$2.00

Main Floor

TABLE DAMASK—71-inch all-linen damask that was \$5.00. Now, per yard\$3.50

TABLE DAMASK—71-inch Union Damask—(greater part linen)—Was \$3 and \$3.29. \$2.15

FLAXON DIMITY CHECKS—the very best quality. Formerly 95c60c

PAJAMA CHECKS—best quality—small patterns. Were 43c.....20c Large checks—were 33c18c

TOWEL CRASH—all linen towel crash—a most serviceable quality. Was 65c. Now priced at, per yard45c

BOOTT CRASH for towels—heavy and absorbent. Kind that has been selling at 35c. Now, per yard20c

Main Floor

Society

Decatur Social News.

Mrs. Paul Smith gave a matinee party on Wednesday in honor of Miss Annie Trotti, a bride-elect. Her guests were Miss Trotti, Mrs. E. L. Trotti, Mrs. R. M. Walker, Mrs. Hubb Bae, Mrs. Hugh Trotti, Miss Mary Fraser, Miss Louise Maness, Miss Rebecca Green and Mrs. Bayne Gibson.

Thursday afternoon Mrs. Bayne Gibson and Miss Louise Maness entertained at a matinee party for Mrs. Trotti. Their guests were Miss Trotti, Mrs. Hugh Trotti, Mrs. George Napier, Miss Mary Fraser, Miss Rebecca Green, Miss Cliff Mable, little Barbara Wilson and Mary Louise Trotti.

Mr. and Mrs. Russell Harralson entertained at dinner Thursday night in honor of Miss Trotti.

Mrs. E. M. Sutton has returned from a visit to LaGrange.

Mr. and Mrs. Thurston Hatcher are visiting in Knoxville, Tenn.

There was a delightful dance at the Decatur Athletic club last Monday night.

Mrs. Eugene Hicks entertained the Claremont Avenue Bridge club last Thursday afternoon.

The Sycamore Street Bridge club met with Mrs. Marshall George on Thursday.

Miss Marion Stone entertained her sewing club on Thursday.

Mr. and Mrs. Dan White are spending a month in Florida.

Miss Doris Reuter entertained twelve friends at a luncheon on Saturday afternoon.

Miss Marion Weekes entertained a number of friends Tuesday evening in honor of Miss Mildred Shelton, who returns to Wesleyan in a few days.

Mrs. Frank McManester entertained at a bridge luncheon on Wednesday in honor of her mother, Mrs. Casader, of Los Angeles.

Mrs. Guy Webb entertained at a beautiful luncheon in honor of Mrs. Casader and Miss Bolesan, of Nashville, Tenn. Her guests were Mrs. Casader, Miss Bolesan, Mrs. Frank McManester, Mrs. H. W. Cantrell, Mrs. C. E. Bothwell, Mrs. J. S. Ely, Mrs. W. S. Calhoun, Mrs. H. E. White, Mrs. Marshall George and Mrs. H. P. Holliday.

Mrs. Tom Galloway entertained the West Side Bridge club Thursday afternoon.

Mrs. T. T. Vinson and Mrs. Burney Dobbs, of Athens, were the guests of Mrs. T. A. Branch last week.

Mrs. Ed Terrell entertained her bridge club last Wednesday afternoon.



Cantilever Oxfords

If you have been wearing Cantilever Shoes—if you have never worn them—come in and be fitted in a pair of the new Oxfords.

These good looking shoes, so comfortable and conducive to graceful poise and efficiency, come in black and brown kid.

Cantilever shoes have the indorsement of the National Board of the Y. W. C. A. and other great institutions.

Sold in Atlanta only by

Carlton's
36 Whitehall

O. E. S. Program.

Electa chapter, No. 6, O. E. S., will hold its next regular meeting in its chapter room in the Forsyth building on Wednesday evening, the 26th, at 7:30 o'clock. Visitors will be welcome. There will be degree work.

Tuesday Concert.

Circle No. 4 of Gordon street Presbyterian church will give a musical concert Tuesday evening, January 25, at 8 o'clock at the home of Mrs. O. J. Huie, 102 Greenwich avenue. Admission one bundle of runnag. All friends and members of the church invited.

East Point Social News.

Mrs. Momer S. Jenkins went to Chattanooga Thursday, where she joined Mr. Jenkins. They will visit several points in Tennessee before returning.

Mrs. E. Goode has returned from Calhoun, where she spent several days with relatives.

The Ladies Aid society of the Christian church enjoyed an all-day quilting party on last Wednesday.

Mrs. Ellis Davis is visiting with relatives in Macon.

Mr. and Mrs. M. C. Herring and young daughter, Sybil, have returned to Newnan after visiting with Mr. and Mrs. Roy Almon.

Mr. and Mrs. E. Hill, of Chicago, are guests of Mr. and Mrs. W. E. Plunkett.

Mrs. Martha Drake, who has been the guest of Mrs. James Mackey and Miss Minnie Grove for the past month, returned to Cincinnati Tuesday via Knoxville, Tenn.

Mrs. H. E. Nolan is ill at the Wesley Memorial hospital.

P. H. Orr has returned from a business trip in New York.

Miss Carolyn Simmons is spending some time in Jacksonville, Fla.

Mrs. Talent, of Winston-Salem, N. C., stopped a few days the past week with Mrs. C. A. Norton while en route to Cordele to visit her parents, Dr. and Mrs. J. S. McKenzie.

J. H. Woolum is recovering from a few days' illness.

Mrs. Frank Bedenbaugh and Miss Mae Bedenbaugh had as their guests during the past week Mrs. E. C. Addy, Mrs. Grover White and Miss Mae Share, of Baldwin, Ga.

The many friends of E. M. Sutherland will be pleased that he is convalescing after an operation for appendicitis.

Standard Club Dancing Class.

The dancing class of the Standard club will give the second of a series of dances on Friday afternoon, February 11. This event will be in the form of a fancy dress ball.

The patronesses are Mrs. D. J. Apte, Mrs. L. C. Adler, Mrs. Henry Bauer, Mrs. W. B. Bauer, Mrs. Julian V. Boehm, Mrs. N. B. Bodenheimer, Mrs. J. C. Brown, Mrs. D. H. Brown, Mrs. J. A. Gershon, Mrs. H. D. Gigerman, Mrs. S. Guathman, Mrs. G. A. Gershon, Mrs. S. H. Freitag, Mrs. E. F. Fox, Mrs. E. A. Haas, Mrs. H. J. Haas, Mrs. E. R. Haas, Mrs. A. L. Myers, Mrs. L. J. Regenstein, Mrs. S. S. Selig, Mrs. N. Silver, Mrs. L. G. Strauss, Mrs. Oscar Strauss, Mrs. Max Samuels, Mrs. J. Silver, Mrs. E. M. Spitz, Mrs. W. W. Visanska.

The members of the class include Miss Alice Apte, Miss Myrtle Adler, Miss Helen Bauer, Miss Marian Boehm, Miss Katherine Bodenheimer, Miss Joan Brown, Miss Evelyn Gutman, Miss Irma Guthman, Miss Rose Gershon, Miss Arlene Freitag, Miss Alois Fox, Miss Caroline Haas, Miss Dorothy Selig, Miss Jeanette Silver, Miss Caroline Strauss, Miss Katherine Spitz, Miss Florette Visanska, Miss Claire Strauss, Henry Bauer, Jr., S. M. Gross, Joseph Gershon, Henry Gigerman, Herman Gigerman, Marcus Haas, Jacob Haas, Joseph Haas, Elliott L. Haas, Alfred Haas, Ben Benjamin Regenstein Junior, Selig Billy Silver, Edgar Strauss, Oscar Strauss, Irving Samuels, Milton Silver, Bernard Silver.

To Sewanee Club.
Mrs. C. S. Younger gave a pretty luncheon Wednesday at her home, 19 Highland avenue, in compliment to the members of the Sewanee club.

The luncheon table, which had a cluny lace cover, was decorated with red roses, a basket being filled with them.

Mrs. Younger's guests were Mrs. Otto Sluder, Mrs. H. H. Walker, Mrs. G. W. Younger, Mrs. E. E. Kincaid, Mrs. W. H. Bangs, Mrs. J. E. Dennis, Mrs. H. H. Robinson.

Y. W. C. A. Health Center Opens Second Term.

The opening of the second half

Lovely Bride



Photograph by the Misses Mead.

Mrs. George Brown Hoyt, formerly Miss Mary Wills, who is among the attractive young matrons of Atlanta, her marriage having been a recent event. She is the daughter of Mr. and Mrs. J. W. Wills.

term of the Y. W. C. A. health education center Tuesday, February 1, at association headquarters, fourth floor Peachtree Arcade, will give girls and women who contemplate enrolling, the opportunity to enter the classes already organized as the class schedule is so arranged that enrollment is effectual at any time.

The second term members are gradually trained to do the work of those who have had the physical training since the beginning of the first term in October. The second term will close May 15. All fees are payable in advance and membership in the Y. W. C. A. is not required of those enrolling in the health center. Under Miss Lucy Marvin Adams, head instructor, director, the center offered health to 527 girls in 1920, with a record average attendance of 13,672 women, girls and children. Physical examinations are compulsory for all except children and are given to see how far up the scale of health a girl measures and not how far short she falls.

The straight Swedish gymnastic system is given in the health center with organized recreation for all classes.

The health center records show that many girls and women are enduring all sorts of physical handicaps because they have grown to accept them as a disagreeable, but necessary part of life. That only from 5 to 10 per cent of those that entered the center in October were really sick, while 90 per cent were preventably ailing. The center is not in any sense a clinic for the discussion of physical defects. The presence of which excludes disease.

The "Y" gymnasium has 3,800 square feet. It has too few adjoining dressing rooms and not nearly enough hot and cold water shower baths, but under the Atlanta Y. W. C. A. has a building with swimming pool and other modern conveniences, the health center must make the best of its present quarters.

The schedule of classes and prices follow: Monday and Thursday from 5:30 to 6:30 p. m. the business women's advanced gymnasium class meets. Fee for remainder of term, \$5. Monday and Thursday from 6:30 to 7:30 p. m. the advanced aesthetic dancing class meets. Fee, \$8. From 8 to 9 p. m. the girls have basketball games and varied forms of organized recreation. Tuesday and Friday from 10 to 11 a. m. the matrons' gymnasium class meets. Fee, \$8. On those days from 6:15 to 7:15 the business women's beginners' gymnasium class meets. Fee, \$3. The beginners' aesthetic dancing class only open on those days also at 7:15 to 8:15 p. m. Fee, \$5. Saturday morning from 10 to 11 o'clock the children from 10 to 14 years of age meet for their class in aesthetic dancing. Fee for either class, \$5. Basketball is free to all members of gymnasium classes. Non-members pay a fee of 50 cents for the term. For detailed information apply at the Y. W. C. A., Peachtree Arcade.

Y. W. C. A. to Hold Annual Dinner Thursday.

The outstanding event of the coming week will be the annual dinner of the Young Women's Christian association Thursday evening, January 27, at 6:30 o'clock, at association headquarters, Peachtree Arcade. The banquet tables will be

laid in the "Y" gymnasium and as accommodations are limited, reservations must be made as early as possible in order to prevent the confusion of the association's annual dinner of last year, when so great was the attendance that all seats were taken and many having failed to make reservations in advance had to seek nearby hotels and cafes for supper, returning to the "Y" later to hear the annual reports of the work accomplished by the association. Tickets for Thursday evening's dinner are now on sale at the Y. W. C. A., Peachtree Arcade, at 15 cents per plate.

The speaker of the occasion will be Rev. Thomas H. Johnston, dean of St. Phillips' cathedral, whose theme will be "Influence." Mrs. Grace Lee Townsend will sing. At this time Mrs. Archibald Davis, president of the Y. W. C. A., presides and speaks on the "Association and its Purpose." Miss Irma E. Finley, Y. W. C. A. general secretary, makes a brief report of the work of the association for the past year. Other brief reports will be made. The menu follows:

Roast Chicken Dressing
Rice Brown Gravy
Stuffed Peppers Green Peas
Lettuce Hearts Russian Dressing
Coffee
Salted Almonds

3LCKH ADS GU QUICK BY THIS SIMPLE METHOD

Blackheads—big ones or little ones—soft ones or hard ones—on any part of the body, go quick by a simple method that just dissolves them. To do this get about two ounces of calomite powder, whose your druggist—sprinkle a little on a hot, wet sponge—rub over the blackheads briskly for a few seconds—and wash off. You'll wonder where the blackheads have gone. The calomite powder and the hot water have just dissolved them. Pinching and squeezing blackheads only open the pores of the skin and leave them open and unsightly—and unless the blackheads are big and soft they will not come away. The simple application of calomite powder and water dissolves them right off the face, leaving the soft and the pores in their natural condition. You can get calomite powder at any drug store and if you are troubled with these unsightly blemishes you should certainly try this simple method.

(adv.)

H. G. LEWIS & CO.
70-72 Whitehall

Dependable merchandise at low prices for cash

More Lewis Values! 50 Spring Dresses

Tricotine
Satin
Mignonette

—Showing Monday—a new shipment of those very, very popular frocks—so very moderately priced at—

\$15.95 and \$17.95

H. G. LEWIS & CO.

H. G. LEWIS & CO.

Monday—An Announcement
which affords us great pleasure
THE SHOWING OF

New Spring Taffeta Dresses
\$24.75 and up

The prices that you have been waiting for!



You have waited for taffeta dresses of the same good quality you've been accustomed to—even though you once paid \$40 and \$50 for it—made up in the smart 1921 spring style—and offered at a 1914 price—and this was, and is, now again \$24.75.

We are also showing the full range of spring modes and materials—with a full price range—all of them lowered prices—

Taffeta, Satin, Tricotine and Canton Crepe

—the most beautiful models we have ever shown—including the extremely chic and modish full flare circular skirt, the redingote and double panel tunic models. All prices are lowered—

\$29.75 \$39.50 \$49.50 \$59.50

SPRING SUITS are Jaunty!



SHORT and boxy—rounding tuxedo fronts—full of the clever newness that assures success. With us, initiative is a policy, and it is a pleasure to introduce the new and seemingly impossible at Lewis' Lesser Prices. That's our idea of progress.

Holding our place in doing the imitable thing—supplying high-type garments at an economy price—is our irrepressible ambition.

\$75 to \$89.50

—Are the new lowered prices for the finer suits.

New Silk Jersey PETTICOATS \$3.89 \$4.89

Special Purchase of New Plaid Skirts \$5.00

—With deep blue and black backgrounds. Soft golden brown and French blue over plaids.

H. G. Lewis & Co.

BLOOM'S Two Big Specials

For This Week At Reduced Prices

---Furs

---Skirts

Large Animal FURS

For this sale in black, taupe and brown. Values to \$29.50. Your choice while they last at—

\$10.00

Wool and Silk SKIRTS

All-wool Scotch plaids, all-silk plaids and plain silk. Also some navy black wool skirts—to close out at

\$5.95

No Charges, Refunds or Exchanges

Bloom's Smart Shop

28 WHITEHALL ST.

The Princess Mattress is offered for sale in individual cartons by most progressive dealers. If your dealer cannot supply you 'phone or write Gholstin Spring & Mattress Co., Manufacturers, Atlanta.

When buying a mattress be sure to look for the black and gold silk woven Princess label on the side.

Society

Auxiliary Meeting.

The regular monthly meeting of the auxiliary to the Y. M. C. A. was held Friday afternoon, Jan-

uary 14. Mrs. W. F. Trenary, the president, presided, and Mrs. Westmoreland led the devotional. Mrs. Lennie Carl, the national speaker for the W. C. T. U., gave a most interesting lecture on "Social Morality." Committees were appointed to arrange a reception for the ladies representing the various churches to be held the third Friday in February.

The committee reported a number of suppers given to the H. Y.

Announcement Of Great Interest To Women of Atlanta

On account of the small space in our shop we are forced to discontinue our Jersey Silk Underwear and Hose which we will close out at cost:

\$10.00 Union Suits for.....	\$6.60
\$ 7.50 Union Suits for.....	\$5.25
\$ 6.25 Teddies for.....	\$4.40
\$ 9.75 Teddies for.....	\$7.35
\$ 7.50 Teddies for.....	\$5.27
\$ 6.39 Bloomers for.....	\$4.40
\$ 5.00 Bloomers for.....	\$3.59
\$ 5.50 Bloomers for.....	\$3.95
\$ 6.25 Vests for.....	\$4.40
\$ 4.00 Vests for.....	\$2.85
\$ 4.75 Hose for.....	\$3.30
\$ 4.00 Hose for.....	\$3.05
\$ 3.75 Hose for.....	\$3.02
\$ 2.65 Hose for.....	\$1.65
\$ 2.75 Hose for.....	\$1.85

MRS. PAUL BROWN, Managing Director
Special Attention Given Mail Orders



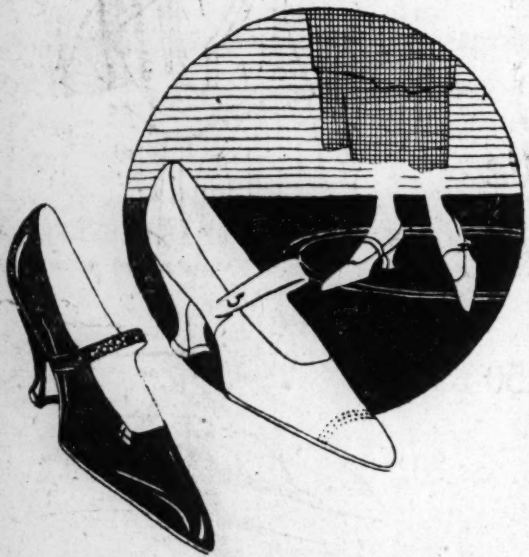
Rebuilt Pianos

We are offering this week an unusual collection of REBUILT PIANOS. These instruments have been put in thoroughly good condition and represent exceptional values—The leading makes are included and each piano is guaranteed to give satisfaction—The prices have been figured extremely low for pianos of such excellence—Liberal terms if not convenient to pay cash—Call early and see these Bargains.

PHILLIPS & CREW PIANO COMPANY

IVY 891

82 N. PRYOR ST.



Straps

The Newest
in Slippers
In which Pearl
Gray Suedes
Figure Prominently

HERE are some of the smartest styles sketched from stock that will make ankle, arch and instep strong points of feminine fascination.

The first to the left is a graceful brown kid with French heels, light, flexible soles and narrow instep strap.

Pair **\$13.00**

The other style is of pearl gray suede with broad instep strap, stitched toe and dainty Baby Louis heels.

Pair **\$12.00**

Black Satin Slippers with beaded straps, \$10 and \$11

Occupying the pedestal of fashion is this smart gray suede with black patent leather trimmings, stitched toe and Louis heels.

Pair **\$12.50**

MAIL ORDERS FILLED IF
ACCURATE SIZE IS GIVEN

KEELY'S

boys. M. M. Davies spoke December 3 on "The Value of a Life Vocation." December 16 Dr. Shelton, of Emory university spoke on "Bible Study."

January 14 Dean Johnston, of St. Philip's cathedral, in his eloquent and inspiring way related the story of "Les Miserables."

January 6 H. E. Montague, who has charge of the state boys' work, spoke on "Club Organization."

January 11 E. A. Turner, who is engaged in Y. M. C. A. work in China, told of the religious condition there, also of the wonderful work which the Y. M. C. A. is doing in China.

The ladies who served the supper were Mrs. A. J. Bruce, Mrs. F. C. Kibler, Mrs. G. E. Griffin, Misses Edith Pierce, Mildred Kibler, Mary Sims, Mary Ellis Smith and Enellio Cleveland.

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February 22, when the fathers' section of the association will be presented. A special program is being arranged.

Forget-Me-Not Club.
Wednesday morning Mrs. C. E. Sams entertained the members of the Forget-Me-Not club at her home on South Pryor street.

A contest was held in which Mrs. Walter O. Brown won first prize and Mrs. J. F. Edwards the consolation.

Those present were Mrs. S. D. Skinner, Mrs. T. P. Lester, Mrs. F. Edwards, Mrs. George Skinner, Mrs. W. F. Braswell, Mrs. W. O. Brown, Mrs. H. C. Buchanan, Mrs. Edgar Davis, Mrs. C. M. Kimball, Mrs. R. T. Kingston, Mrs. R. F. Knox, Mrs. R. H. Foote, Mrs. W. Y. Milam, Mrs. F. T. Whitney, Mrs. G. A. Thornton and Mrs. Vernon Hill.

The next meeting is to be with Mrs. George Skinner, 127 Broyles street.

Mrs. Charbonnier Elected Chairman.
At a most enthusiastic meeting held Thursday morning of the women voters of the sixth ward, Mrs. T. Stevens, presiding, Mrs. E. W. Haynes, McFadden, in her talk, Mrs. J. M. Shearer, vice chairman; Miss Laura Smith, secretary; Plans are being made to enlist every woman of age in this ward in the important election of November, 1921.

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program is arranged especially for young people, consisting of light, tuneful numbers which will appeal especially to little ears.

Last year the entire downstairs section of the immense hall was filled to capacity with Atlanta school children, with many in the balcony. The noted musicians present commented upon the fine attention paid to the music by the little folks at that time. The tuneless numbers appealed to them and held their attention; and many youngsters who had never heard a symphony orchestra before went away eager for another opportunity of hearing the greatest of all musical combinations.

In order that no child need have to remain away on account of the admission fee, a charge of 25 cents per child will be made for the matinee. Members of the juvenile department of the Atlanta Music Study club, under whose auspices the concert is given, are admitted upon presentation of their membership cards. Children who desire to join the department and obtain all the advantages of the juvenile concert can obtain these cards for one dollar. Adults will pay one dollar admission. Tickets are on sale at the Cable Piano company.

D. A. R. Women Plan Program for Leader.
The Atlanta chapter, D. A. R., have completed all details for the reception in honor of Mrs. M. H. Clark, regent, will be present to honor and welcome the distinguished guests, Mrs. Minor, Mrs. Buell and Mrs. Land.

In the receiving line will be Mrs. E. R. Kirk, regent of Atlanta; Mrs. Lillian L. Knight, first vice regent; Mrs. Edward H. Barnes, second vice regent; Mrs. George Maynard Minor, president general national society; D. A. R.; Mrs. John Laidlaw Buell, state regent of Connecticut; Mrs. Max E. Land, state regent of Georgia; Mrs. S. W. Foster, ex-vice president general and honorary state regent; Mrs. Howard McCall, honorary state regent; Mrs. John M. Graham, honorary state regent; Mrs. W. L. Peel, ex-vice president general and honorary state regent; Mrs. Porter King, ex-state regent; Mrs. George M. Hope, state treasurer; Miss Alice Massengale, state editor.

Distinguished guests present will be Mrs. John A. Perdue, president, U. D. C.; Mrs. Joseph Lamar, president Colonial Dames; Mrs. W. L. Barnes, regent Colonial Dames; Mrs. J. M. High, state regent of the Daughters of Founders and Patriots of America; Mrs. Samuel Inman, General Federation director; Mrs. Irving Thomas, president Woman's club; Miss Nina Hornady, president of Daughters of 1812; Mrs. Albert Thornton, president City Federation; Mrs. Joseph Morgan, president of Pioneers.

Fraternity Dance.
A very pleasant dance was given Thursday evening by the Xi Psi Phi Dental college at the Druid Hills Golf club.

The colors of the fraternity, lavender and cream, were used in the decoration of the ballroom; the feature of the decorations being a huge fraternity banner suspended from the orchestra balcony.

Favors for the ladies were kewpie dolls, dressed with lavender and cream gibbon.

Among the young ladies present were: Miss Emma Tennant, Miss Gladys Lane, Miss Emogene Elkin, of Tampa, Fla.; Miss Dorothy Daniel, Miss Dorothy Stansland, Miss Josephine Davis, Miss Rachel Boucha, Miss Thelma Ewing, Miss Alice Mayo, Miss Dena Danziger, Miss Emma Laura Wesley, Miss Georgia Chamberlin, Miss Ruth Milham, Miss Margaret Buchanan, Miss Nancy Tripp, Miss Margaret Bunelle, Miss Ruth Bean, Miss Frances Harwell, Miss Helen Adams, Miss Ruth Brown, Miss Mary Will Montgomery, Miss Erna Kroll, Miss Lucy Robson, Miss Sue Robson, Miss Margaret Cunningham, Miss Catherine Ivy, Miss Margaret Smith, Miss Loreta Jackson, Miss Adeline Clavton, Miss Inez Arnold, Miss Adelee Morrison and Miss Margaret Parker.

The chaperons for the evening were: Dr. and Mrs. E. Friedman, Dr. and Mrs. L. M. Foushee, Dr. and Mrs. T. F. Beam, Dr. and Mrs. E. P. Bugg and Dr. C. N. Hughes.

Carlton's Women's High Shoes
Formerly \$12.50 to \$14
NOW—
\$6.25

Some of the season's choicest styles—conservative styles that we will buy again next fall. Every pair is of standard grade from regular stock, which, of course, means the best leathers and workmanship.

You won't find a pair of "off-color" or doubtful shoes in the assortment, and the size range is good.

Carlton Shoe & Clothing Co.
36 Whitehall Street

Queen Quality SHOES

Dark Brown Kid Military Oxfords

With welt sole, imitation tip and leather heels as pictured. This is a medium-weight model, always popular with Atlanta women.

\$13.85

These New Spring Slippers Just Put In Stock
All Sizes—All Styles
All Colors—Unique Designs

Black Kid Cross-Strap Slippers

With turn sole and covered Louis heels, just as illustrated. Superior Brooklyn-made slippers for only—
\$10

Brown Calf Walking Oxfords

Rich Brown Calf Walking Oxfords, just as illustrated. The most desirable Oxford to be obtained, yet our price is only, the pair **\$10**

Black Satin One-Strap Pumps

One strap with two buttons. Turn sole and covered Louis heels. This very attractive street slipper just placed in stock **\$10**

Main Floor, 52-54-56 Whitehall Street, Atlanta, Ga.

CUT FLOWERS

West View FLORIST
115 PRACETTE STREET

FUNERAL DESIGNS

WOMAN AVOIDS AN OPERATION

Hope Nearly Gone, but Lydia E. Pinkham's Vegetable Compound Saved Her

Star, N. C.—"My monthly spells gave me so much trouble, sometimes I would have to stay in bed two weeks. I was treated by two doctors without relief and they both said I would have to have an operation. I had my trouble four years and was unfit to do anything and had given up all hope of ever getting any better. I read about your medicine in the 'Primitive Baptist' paper and decided to try it. I have used Lydia E. Pinkham's Vegetable Compound and I feel like a new woman. I am able to do my work. I shall never forget your medicine and you may publish this if you want to as it is true."—Mrs. J. F. Hunsby, Star, N. C.

Here is another woman who adds her testimony to the many whose letters we have already published, proving that Lydia E. Pinkham's Vegetable Compound often restores health to suffering women even after they have gone so far that an operation is deemed advisable. Therefore it will surely pay any woman who suffers from such ailments to try it.—(adv.)

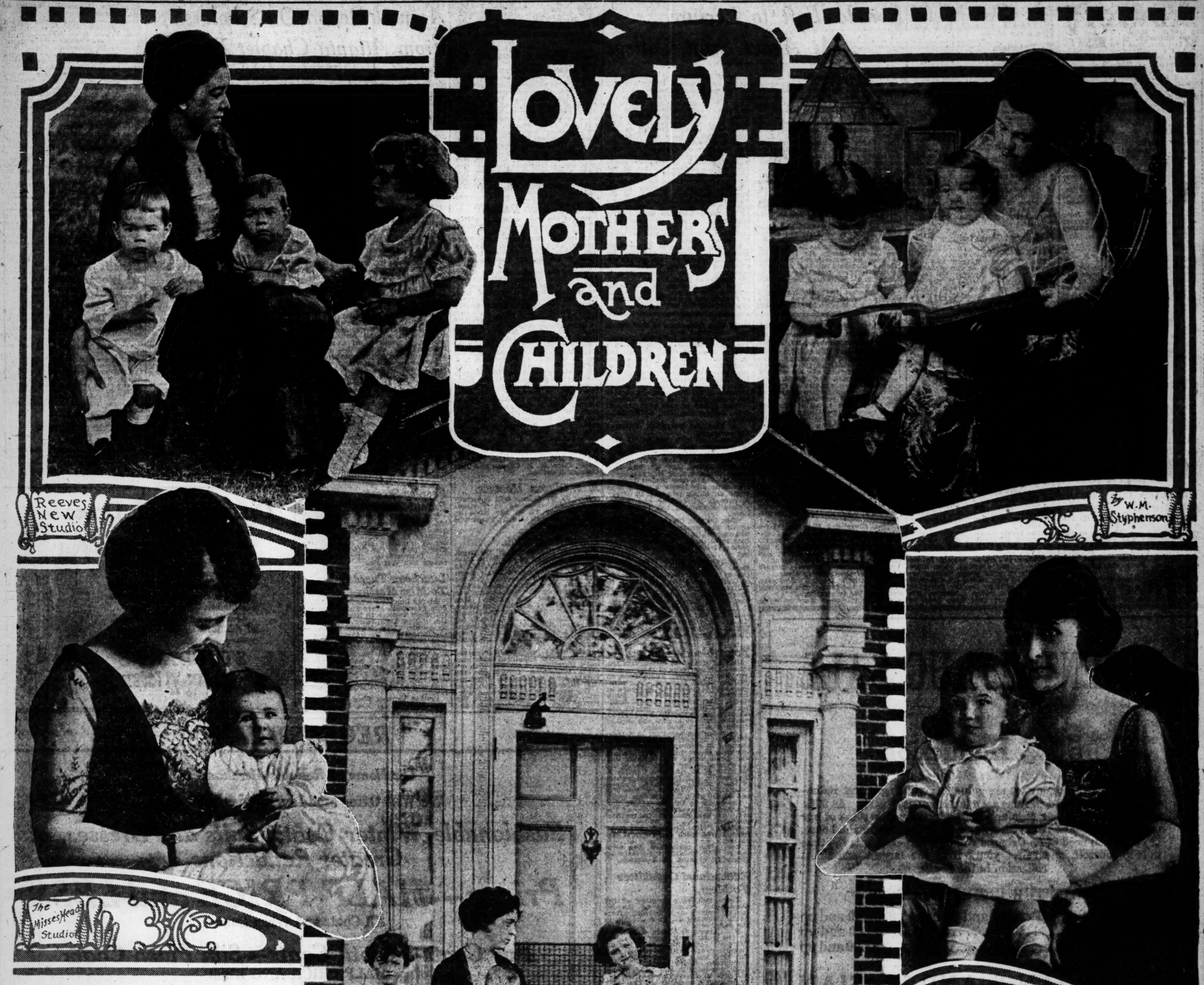
Rich's

Rich's

Rich's

Rich's

Rich's



Governor and Mrs. Coolidge Honor Guests This Week Of Many Social Events

Atlanta will have a week filled with events semi-official, and all social in spirit, and the social calendar is rich in occasions where hospitality will be expressed both by organizations and individuals.

On Tuesday Miss Jane Martin, a distinguished professional woman from New York and a member of the executive board of the National Ad Men's association, will be given a luncheon at the Georgian Terrace hotel by Miss Theodora Stansbury, who is chairman of woman's activities of the Atlanta Ad Men's association.

On Tuesday Mrs. David Woodward will give a luncheon to Mrs. George Maynard Minor, president general of the Daughters of the American Revolution, who will be in the city that day. The same afternoon at three o'clock the Atlanta chapter of the D. A. R. will give a reception to Mrs. Minor at Craig House, the Atlanta chapter house.

Vice President-Elect And Wife Here.

On Wednesday evening the social side of the Southern Tariff association will have its initial event in the dinner at the Piedmont Driving club, which John H. Kirby, president of the Southern Tariff association, will give in honor of Governor and Mrs. Calvin Coolidge, who arrive that evening as guests of the tariff association.

On Thursday, at the luncheon hour, Governor Coolidge will be the honor guest of a stag luncheon which Samuel Tate, of Tate, Ga., will give at the Druid Hills club. At the same hour, at the Capital City club, Mrs. Coolidge will be the guest of honor at a luncheon the officers of the Atlanta Drama league will give.

Thursday the woman's division of the Southern Tariff association will give a reception to Mrs. Coolidge at 4 o'clock at the Georgian Terrace. The same evening, Thursday, the 27th, Governor and Mrs. Dorsey will entertain Governor and Mrs. Coolidge at dinner at the governor's mansion, previous to the public address Governor Coolidge will make.

On Friday the chamber of commerce will give a stag luncheon to Governor Coolidge and the visiting governor, and at the same hour Mrs. Coolidge will be entertained at the luncheon Mrs. Haynes McFadden will give at the Piedmont Driving club in honor of Mrs. Lawrence Williams, the vice chairman and Mrs. Rosalie Nixon, the secretary of the woman's division of the Southern Tariff association.

Friday afternoon the Atlanta Women's club will give a tea to Mrs. Coolidge. Friday evening Mrs. Albert Thornton, Sr., will give a dinner

to Mrs. Coolidge, which will be followed by a theater party at the Howard.

Saturday, Governor and Mrs. Coolidge will visit the Georgia Military academy, where they will be received by Colonel and Mrs. Woodward. They will be received at Fort McPherson by General and Mrs. Morrison.

They will go to the Wren's Nest, the former home of Joel Chandler Harris, for tea, and Saturday evening they will be the guests for the evening of the Massachusetts Society of Atlanta, at the Georgian Terrace hotel.

A Musical Event Of Interest.

A musical event of marked distinction will be the concert under the auspices of the Atlanta Music club of the Cincinnati Symphony orchestra, when a large assembly will be present. Yeaye will conduct the orchestra, which assures a successful entertainment.

Brantley-Willet Engagement Announced.

The engagement of Miss Julia Brantley, daughter of Mr. and Mrs. Archibald Brantley, of Blackshear, Ga., and Mr. Hugh Willet, only son of Mr. and Mrs. Hugh Willet, of Atlanta, is a matter of pleasurable interest throughout the state, where both young people are widely and popularly known. Miss Brantley, who is a sister of Mrs. James Hagan, of Atlanta, is of a charming type of beauty, combining a delicate complexion with a willow-like figure, and has a gentleness and grace which express a character strong and lovable. She has been a student at Agnes Scott college, and has traveled extensively in Europe and in this country. She was a debutante of last season. Miss Brantley is the granddaughter of

Reading from left to right: Mrs. Hall Miller, and her twin boys, John Alexander and Sebastian Miller, and her daughter, Linda. Mrs. Robert Butters, with her two little girls, Frances and Ruth Anna, are at the extreme right in the upper part of the page. Mrs. Jack Pappenheimer is holding her little daughter, Anne, while at the lower right is Mrs. Palmer Blackburn, and her little daughter, Lillian. Mrs. Brutus Clay, with her children grouped about her, occupies the center of the lower part of the page, with Mary Woodford, Anne, Agnes and Brutus, Jr. Mr. and Mrs. Clay will move to Paris, Ky., in the spring to reside at the old Clay homestead, "Runnymede."

the late Colonel G. J. Foreacre, of Atlanta, a constructive and distinguished citizen of Georgia. She is the niece of Mrs. Blawett Lee, of New York; of Mrs. Julia Foreacre, of Atlanta, and the late William Foreacre, of Charlotte, N. C., and Atlanta.

Mr. Willet is a graduate of the Georgia School of Technology, and a member of the Kappa Alpha fraternity and the Phi Kappa Phi honorary society. He is a young man of marked business talent, and of a splendid integrity. He is the only son of Mr. and Mrs. Hugh Willet, and grandson of the late Judge John Willet, of Georgia, and Dr. Joseph E. Willet.

Girls' Camp In Tennessee.

Mrs. B. L. Martin is at the Piedmont hotel and is representing here the interests of Mayland Camp in the Cumberland mountains between Nashville, Tenn., and Knoxville. The camp opens June 30 and lasts eight weeks. Among the students there last year from Atlanta were Miss Angel Allen, Miss Ann Spaulding, Miss Laura Harrison, Miss Marie Rhodes, Miss Helen Clapp, Miss Lillian Wilburn, of Agnes Scott, who was a counselor. Mayland camp is the property of L. S. Rice, owner and director, and Mrs. Baskie Lindsey is associate director. The camp is one ideal as to arrangement and facilities for living

and entertainment. The recreations include horseback, tennis, swimming, basketball, baseball, rowing, target practice.

Art crafts are studied in camp and there is a department of nature study.

The camp covers an area of 1,000 acres. A mountain lake covers 250 acres. There were 150 girls in the camp last summer.

English Visitors Coming Here.

Mr. and Mrs. Troup Howard have postponed their visit to Europe until May. In the meantime they will have as their guests Mr. and Mrs. Harold Sumner, of Liverpool, England.

Mr. Sumner is an officer of the Royal Marine Insurance company, and he has a broad acquaintance in this country.

Coming Events On Social Calendar.

The forthcoming conference here of the Third Regional Conference of the League of Women Voters will assemble in Atlanta a body of the most distinguished women of the nation. The conference holds February 1 and 2, and the headquarters will be at the Georgian Terrace hotel.

Ash Wednesday marking the opening of Lent is February 3, and Easter Sunday is March 27. Among the social events anticipated before Ash Wednesday is the dinner-dance to be given at the Georgian Terrace the evening of February 4. Dinner will be served at 8:30 and dancing will be under the direction of Arthur Murray, and will begin at 9:30. Among those who will entertain at dinner are Miss Julia Murphy, Mrs. S. W. Wiesberg, Mrs. E. W. McCarran, Mrs. Louis Wellhouse, R. S. Baker, Mr. and Mrs. Louis Newell, Frank Tidwell, Mr. and Mrs. J. C. LaViere, Mr. and Mrs. George W. Walker.

Mrs. Hayes Here This Week.

Mrs. J. E. Hayes, of Montezuma, Ga., president of the Georgia Federation of Women's clubs, arrives in the city Tuesday and will be a conspicuous figure at the various social events of the week. She will be at the D. A. R. reception to Mrs. Minor Tuesday, on Wednesday she will attend a meeting of the board of the Georgia Training school, and be the guest of honor at a luncheon Mrs. Robert Daniel gives that day at the Piedmont Driving club. She will attend the supper that evening of the Council of Social Agencies, and the conference to follow. She will attend the supper that evening of the board of the Georgia Federation of Women's clubs Thursday, January 27, and she will be a member of the receiving party at the reception, the Woman's Division Southern Tariff association will give at 4 o'clock at the Georgian Terrace hotel.

Board invited. Mrs. Hayes desires to hereby notify the members of the executive board of the Georgia Federation of Women's clubs that the board members are invited to the reception the Woman's Division of the Tariff association will give to Mrs. Calvin Coolidge, as the following letter to Mrs. Hayes indicates.

Dear Mrs. Hayes: Hearing that you will preside at a meeting in Atlanta January 27, I write to invite you and your board to a reception which the Woman's Division of the Southern Tariff association will give to Mrs. Calvin Coolidge, wife of the vice president-elect, the reception at 4 o'clock at the Georgian Terrace hotel. I shall ask that you extend this invitation to members of your board at their meeting, as it is the most direct way of reaching them.

Cordially yours, STELLA EVANS FARWELL.

Mrs. Charles A. Farwell, Chairman Women's Division, New Orleans, La. Headquarters, Georgian Terrace, Atlanta, Ga.

Out-of-Town Weddings of Interest.

Much local interest centers in the event of the marriage of Miss Caroline Haase, of New York, to Paul Eugene Gould, which took place the evening of January 17, at Brett hall, New York city.

The bride is the daughter of Mr. and Mrs. Louis Haase, of New York city, and Atlanta, Ga. Mr. Haase is prominent in theatrical circles in both cities, being connected with Mr. Erlanger, of New York city. The groom, Paul Gould, is a member of Gould & Gould, attorneys of New York city.

The bride's costume was designed with an exquisite simplicity. It was of ivory white satin, with a draping of Bohemian lace, and was embroidered in iridescent beads. The veil was of silk net with a crown of duchess lace, which accentuated her beautiful golden hair.

The maid of honor and bridesmaids, who attended the bride, were Miss Edna Haase and the bride's sisters, the Misses Dorothy and Mary Williams and Miss Virginia Lee Bullock.

The best man was Earl Williams, a member of the Equitable Trust Company of New York city. There were three little flower girls who led the bride to the altar. They were the Misses Dorothy and Mary Williams and Miss Virginia Lee Bullock.

The bride and groom left for Bermuda on the steamship Fort Hamilton on Wednesday, January 19. Dr. John R. MacKall, of North Presbyterian church, New York city, performed the ceremony.

Among the guests present were some prominent Georgia and New York people. Mr. and Mrs. Louis C. Roulin, and others present were A. C. Westervelt, Dr. George E. Maurer, Ernest A. Medlicott, Mrs. Frank Ruhlender, Walter Williams, Frank Hall, Gerald Dean, M. Aubrey Conklin.

Ross-Briesnick Wedding of Interest.

The Evening Sentinel, of Shelton, Conn., has a notice which indicates interest to many Atlanta friends of the groom. The first of the new year wedding occurred yesterday afternoon when Miss Gertrude Dorothy Briesnick, daughter of Mr. and Mrs. E. Briesnick, of 140 Coram avenue, was united in marriage with Joseph Hennessy Ross, of Atlanta, Ga. The ceremony was performed at the rectory of St. Joseph's church, at 4 o'clock by Rev. A. J. Plunkett. In the presence of the immediate relatives of the family, after which the wedding party repaired to the home of the bride's parents, where a wedding reception attended by about one hundred relatives and friends was held.

The bride was becomingly dressed in a wedding gown of white brocade trimmed with rare lace and cut with a train, while the veil which was lace over tulle was

an heirloom and was tastefully draped cap fashion over the face of the bride, and fell to the hem of the gown and was caught up with orange blossoms. The bride carried a shower bouquet of bride's roses and valley lilies and was accompanied by Miss Judith Conklin, of Ansonia, as maid of honor, who wore a dainty gown of green tulle and tulle with a picture hat and carried pink roses. The best man was David S. Ross, of Baltimore, a brother of the bride's parents, and the bride's parents, Mr. and Mrs. Briesnick.

"The home had been effectively decorated with palms, ferns and cut flowers, the general color scheme throughout the house being pink and white. During the reception, which was held from 4 to 6, dainty refreshments were served by New Haven caterers and the punch table was presided over by the bride's sister, Mrs. William L. Sloan, assisted by Mrs. Henry Pulliam and Mrs. Dora Shelton.

"Later in the day Mr. and Mrs. Ross left amidst an avalanche of confetti and the best good wishes for their wedding journey to New York, Washington, Baltimore and Atlanta, where they will be at home to their friends after January 25. Mrs. Ross' going away gown was pink blue trimmed with gray and hat to match."

Miss Cobb In Recital.

Miss Carolyn Cobb will give a dramatic recital at the regular meeting of the Atlanta Woman's club Monday afternoon, January 24, at 7 o'clock, at the clubhouse. She will read selections from the well-known "Pearl Gynic" and a rare treat is promised to the members.

Mrs. Charles Chalmers has arranged a delightful musical program with Foster Barnes, the soloist.

Parties at Driving Club.

A number of bright parties formed a gay company last night at the dinner dance at the Piedmont Driving club.

Dr. and Mrs. Howard Bucknell entertained in honor of Mr. and Mrs. Robert Pagram, formerly of Washington, D. C., who are being cordially welcomed as residents of Atlanta.

Invited to meet them were Mr. and Mrs. Morris Brandon, Mr. and Mrs. Clark Howell, Mr. and Mrs.

Society

Woodberry Notes.

A new club, which was given the name of Beta Chi Pi, was formed at the home of Miss Nell Heyward, a short time ago. The officers elected were: President, Nell Heyward; vice president, Sara Dodge; secretary and treasurer, Mary Jeter. The members of the Beta Chi Pi club will be hostesses at a script dance, to be given February 5, in their spacious hall.

There was much interest shown in the recent "who's who" election, on account of the general popularity, attractiveness and intelligence of the entire school. It was rather difficult to determine who was who. It is generally conceded that Woodberry is more popular this year than ever before in the history of the school, and that it not only ranks as one of the most select schools in Atlanta, but of the entire south.

The birth of the old south's illustrious chieftain, Robert E. Lee, was impressively celebrated at Woodberry hall. Mrs. Matthews, chair-

man of the Atlanta chapter, U. D. C., presented the school with a picture of Robert E. Lee, and also one of Jefferson Davis, the man holding the unique position of being the south's first, last and only president, but whose memory is loved and honored by all the civilized world. Mrs. Fardis, president of the Atlanta chapter, U. D. C., and professor Derry, mad, short but very impressive talks on the lines of these great men. Other prominent guests were Mrs. T. T. Stevens, past president, and Mrs. Howard McCall and Mrs. Derry. The Beta Chi Pi will hold their next meeting at the home of Miss Beta Cherry.

Argentine Club Dance.

An event of the past week was the Argentine dance given at Segado's Thursday evening. Music of an excellent variety was furnished by the club's novelty orchestra. Chaperones for the occasion were Mr. and Mrs. J. D. Booth, Mr. and Mrs. Russell, P. Pool and Mr. and Mrs. Homer T. Powers.

Among others present were: Miss Mathilde Peacock, Miss Katherine Everett, Misses Phillips, Miss Nona Pearson, Miss Ruth Brock, Miss Genevieve Brown, Miss Irma Copeland, Miss Fenn Dillard, Miss Mabel Hogan, Miss Virginia Lewis, Miss Ruth Douglas, Miss Florence Dil-

lard, Miss Mary Arnold, Miss Catherine Mitchell, Miss Roberta Reeves, Miss Lottie Sossom, Miss Pat Lasser, Miss Lois Jones, Miss Lillian Dixon, Miss Musa Hardy, Miss Maudie Lillian Berry, Miss Mary Pierce, Miss Venna Moore, Miss Johnson, Miss Bricken, Miss Helen McAllister, Miss Mary Lee Wilhelms, Miss Mary Watts, Miss Rosella Bricken, Miss Helen Fambrough, Miss Marie Satterwhite, Miss Thelma Watts, Miss Louise Bradley, Miss Dot Allen, Miss Fred Cogswell, Miss Gower, C. E. Carroll, Miss E. Waldron, Clarence L. Hyman, Cecil R. Hall, Arthur W. McDonald, Lamar Caldwell, Charles F. Heald, Sallie White, Edwin O. Faulkner, Miles Goldsmith, L. O. Cole, J. W. Means, W. S. Wightman, W. H. Johnson, Leonard Henderson, E. A. Raushenberg, Dick Webb, Ted Stroud, D. K. Lumpkin, George A. Clarke, A. S. Harris, Roy E. Bell, J. C. Lewis, Edward E. Branch, E. J. Moye, Russell H. Huey, W. C. Botter, Mell Turner, Tom Dan House, J. L. Burnett, Jerry North, Ernie Brown, Mitchell, J. H. Stanley, Pat Patterson, J. H. Hatchcock, R. M. McClellan, J. M. Tull, Clifton A. Wood, R. D. Ackerman, Paul T. Johnson, W. H. Peoples, A. W. Ellis, Markert, J. W. Robinson, J. N. Frazer, Jerry North, Ernie Brown, Oscar Harvell, T. M. B. Bloodworth, Thomas A. White, D. B. Stiles, M. F. Johnson, A. Williams, S. H. Bloodworth, John W. Childs, F. F. Brooks, L. Travis Brannon, Bill W. Braswell, Paul N. Womack, Charles E. Ray, Donaldson, Dan Doss, Herman H. Roper, of Laurens, S. C.

Woodberry Alumnae To Give Luncheon.

The members of the Woodberry Alumnae will give a luncheon Wednesday, February 2, at 1 o'clock in the mahogany room, of the Ansley hotel.

Those desiring to attend are requested to notify the president of the organization, Miss Ethel Bittick, Decatur 774-J.

The reservations are \$1, and all members and their friends are cordially invited to be a guest at the luncheon.

Delegates to South Atlantic Conference.

The South Atlantic W. C. T. U. Regional conference, which meets in Chattanooga, 25, 26 and 27, inclusive, will have its headquarters at the Hotel Patten. This division is composed of the grouping of ten states, namely, Georgia, Florida, South Carolina, North Carolina, Virginia, West Virginia, Kentucky, Tennessee, Alabama and Mississippi.

The party from Georgia will leave Monday afternoon for Chattanooga, and the following are delegates: Mrs. Lella A. Dillard, of Emory university, state president; Mrs. August Burghard, of Fayetteville, recording secretary; E. S. Aycock, of Monroe, state treasurer; Mrs. Mary Harris Armour, of Crawfordville; Mrs. Florence A. Atkins, of Milledgeville; Graves Dietrick, of Hapeville, national organizers and lecturers; Mrs. Linnie Carl, of Oregon, special lecturer on social morality, who is now residing at Fort McPherson; Mrs.

T. G. Patterson, of College Park, former state president, and now superintendent of Christian citizenship; Mrs. W. T. Cotton, of Columbus, state manager of membership campaign, and Mrs. Sarah H. Hogue, national recording secretary and president of the Virginia Woman's Christian Temperance Union.

Formwalt Street School Parent-Teachers.

The Parent-Teacher Association of the Formwalt Street school met Thursday evening, January 20, at the school with Mrs. Wise, president, graciously presiding.

After the reading of the minutes of the previous meeting by the secretary all regular business was dispensed with and was followed by an elaborate entertainment given for the benefit of the fathers who were special guests of the association.

Mr. Phillips, a teacher from the Boys' High school, made an interesting and impressive talk which was well received by all present. Following Mr. Phillips' beautiful vocal selection, as a token of appreciation, Mrs. Carlton was presented with a pot plant by the association.

Mrs. Sams, principal, very ingeniously arranged a guessing contest for the mothers and fathers. Prizes were offered for the winners. Mr. Faulkner registered 100 per cent and easily won the military brushes as the prize for the men contestants. Mrs. Otwell was awarded the prize for the women.

Pi Beta Club Dance.

An affair of the coming week will be the informal dance given by the Pi Beta club Wednesday evening at the Virginia club rooms, corner of Lee and Gordon streets, West End. Dancing from 8:45 until 11:45 o'clock.

All members and their friends are invited to attend this special dance.

The Virginian Club.

The Virginian club entertained their friends at a dance in their club rooms last Wednesday evening. The chaperones were Mrs. R. N. Berrien, Mrs. A. T. Brent, Mr. and Mrs. G. A. Ancherbacher and Mr. and Mrs. L. A. Bamford. Among those seen present dancing were: Miss J. J. Evelyn, Ruth Reynolds, Evelyn Watson, Louise McLaughlin, Ruby Black, Laura Jenkins, Martha Rogers, Katherine Reeves, Elizabeth Conway, Cecil Cullon, Rose Flynn, Eleanor Austin, Pearl Ivy, Irma Copeland, Nelma Mooreland, Elizabeth Berrien, J. B. Edwards, Jr., L. D. Fallaise, D. M. Milledge, H. H. Glynn, J. E. Dorsey, C. E. Carithers, Joe Watson, L. R. Phillips, H. E. McCullen, Jack Silverman, J. D. Garner, D. J. Wilkins, Harry Fudge, R. B. Catoe, Joe Kener, Hohn Hinde, F. C. Howard, H. Lyle, J. T. Wadkins, C. O. Weaver, Howard R. Brent, J. O. Alexander, Jr., T. E. Sanders, R. E. Bell, G. G. Gannell, J. T. Williams, L. L. Loomis, F. C. Bishop, A. J. Cox, R. H. Bostwick, R. N. Anderson, M. E. Pannell, W. H. Mauldin, C. H. Hughes, T. M. B. Bloodworth, J. W. Buttler, John Hughes, Sam Stanfield and Charlie Gallienne.

At the last general meeting of the club R. N. Anderson and Harry Fudge were initiated.

On next Monday evening the Virginian and Utopian clubs will give their friends a party at the Lyric. After the performance it is planned to proceed to the Utopian club rooms and dance. Members of both clubs are looking forward to this as the principal event of the season with the younger set. All club members are requested to see their respective officers and get all set for the big night.

Honoring Miss Walker And Miss McCleskey.

Mr. and Mrs. Leon Walker gave a dancing party last evening at their home in Druid Hills, commencing their daughter, Miss Ruby Walker, and Miss Nina McCleskey, of Little Rock, Ark. who is visiting her grandparents, Judge and Mrs. W. H. Fish. The occasion was a surprise one for Miss Ruby Walker, who was gowned in jade green satin.

Mrs. Walker wore a gown of brown lace and satin.

Miss McCleskey's gown was of blue and gray taffeta.

Sans Souci Club Entertained.

Mrs. Calvin Brown was a charming hostess Tuesday afternoon, entertaining the Sans Souci club.

The living room was decorated with palms and rich green foliage plants. Tea was served from a lace covered table adorned with a silver basket holding flowers. Boxes of candy were presented to the top and low score winners.

Thirteen of the club members were present. They were: Miss Marion Cone, Miss Laura King Dickey, Miss Mildred King, Miss Burdette Brown, Miss Jacqueline Brown, Miss Peggy De Haven, Miss Hazel Dean Cohen, Miss Louise Nicholson, Miss Dorrie Morris, Miss Dorrie Allison, Miss Viola, Hines, Miss Louise Hines and Miss Harriet Pritchett.

Y. W. C. A. Sunday Vesper.

George McNeese, the boy soprano who sang for four years in one of the leading churches in Chicago, will sing at the Y. W. C. A. Sunday afternoon vesper to be held as usual at association headquarters, Peachtree Arcade, from 5 to 6. Miss Irene Scott will be in charge of the service. Mrs. J. Edwin Walker, violinist, will be accompanied by Miss Evelyn Jackson. The service will begin promptly at 4 o'clock, to be preceded by social hours and tea.

Recital at Chapter House.

Miss Lois Hardy, of Senola, Ga., who is the guest of Mrs. P. H. Jeter, will give a recital at the Agnes Lee chapter house, U. D. C., next Wednesday afternoon for the benefit of the chapter's marker fund.

Miss Hardy, besides having a charming personality, is a very talented reader, and is a post-graduate of the School of Expression of Baltimore.

Miss Hardy will read "To Have and to Hold" by Johnson. Mrs. P. H. Jeter is president of the Decatur U. D. C.

Dandruff Surely Destroys the Hair

Girls—if you want plenty of thick, beautiful, glossy, silky hair, do by all means get rid of dandruff, for it will starve your hair and ruin it if you don't.

It doesn't do much good to try to brush or wash it out. The only sure way to get rid of dandruff is to dissolve it, then you destroy it entirely. To do this, get about four ounces of ordinary liquid arvon; apply it at night when retiring; use enough to moisten the scalp and rub it in gently with the finger tips.

By morning, most if not all of your dandruff will be gone, and three or four more applications will completely dissolve and entirely destroy every single sign and trace of it.

It will find, too, that all itching and digging of the scalp will stop, and your hair will look and feel a hundred times better. You can get liquid arvon at any drug store. It is inexpensive and four ounces is all you need. It never makes you much dandruff you have. This simple remedy never fails. (adv.)

FIELD'S

43-45 Whitehall

2,000 Pairs of Women's High Shoes

\$4.89

Several Hundred Pairs of High and Low Shoes \$1.95 For Women

43-45 Whitehall **FIELD'S** 43-45 Whitehall

Monday Will Bring the **Final Clean-Up** OF **Field's Fire Sale!**

Prices Will Hit Bottom **Dresses, Suits and Coats** This Will Be a Final Clearaway of All Odds and Ends on Hand

24 New Coats Formerly \$79.50 to \$149.50 All late models in Bolivia Cloth in fashionable colors **\$24.50**

15 Handsome Coats Formerly \$100.00 to \$150.00 All stylish models fur-trimmed popular fabrics and colors **\$49.50**

23 Stylish Suits Formerly \$79.50 to \$200.00 Made of Tricotine, Suedine, Peachbloom, Duveltyne, Bolivia. Late models, popular colors. **\$24.50**

31 Pretty Dresses Formerly \$79.50 to \$135.00 All high-grade models of Tricotine and Duveltyne. Beautifully embroidered, pretty colors. **\$29.50**

All of Our Fine Furs To Be Closed Out Quickly

Prices are so low that it will pay women to buy and store their purchases for next season's use.

Evening and Dinner Dresses Marked Down Drastically!

Atlanta Is The Millinery Market For The Entire Southeast

BEGINNING MONDAY JANUARY THIRTY-FIRST

THE ATLANTA WHOLESALE MILLINERY HOUSES WILL INAUGURATE THE MARKET BUYING SEASON WITH A

SPECIAL SPRING DISPLAY OF MODEL TRIMMED HATS, MILLINERY MATERIALS AND NOVELTIES

A Recognized Style Center—

Atlanta with its five Broadguaged Wholesale Millinery Houses offers unusual advantages to every buyer of Millinery and Trimmed Hats in this section.

It's Logical Geographical Location—

reached overnight by rail from all points in the South—will commend itself for immediate deliveries in the height of season.

With Increased Railroad Fares and Transportation Rates—

Purchases in the Atlanta Millinery Market will afford a noticeable saving which every Merchant and Milliner will find worth while to consider.

MAKE MORE MONEY NEXT SEASON—COME TO ATLANTA IN FEBRUARY

Hunter-Adams Company

N. Bodenheimer & Brother

M. Kutz Company

J. Regenstein Company

Ernest L. Rhodes Company

IMPORTANT NEWS PUBLISHED BY *Rich's* FOR MONDAY, JANUARY THE 24TH

Everything in the Store Bought on the New Low Cost Basis—That's a Saving: Goods Priced Under That in January Sales—a Double Saving!

Special Purchase of 40 Dozen Iwanta Rompers and Creepers and Regent Dresses at Prices Lower Than Mothers Hoped to Find Them!

—Forty dozen of them! Every garment fresh and new and clean. The manufacturer was getting out from under all of his made up stock to get his factory in condition to produce on the new lower cost basis. We happened along just in time to get the benefit of his clearance prices.

—As to the quality of these garments—we can't say too much for that. The best materials obtainable go into these suits. The colors stay in, no matter how strenuously they're washed. And the way they're cut and put together is a delight to any discriminating mother.

\$3 Rompers Are \$1.98

—Six dozen of these. Sizes 2 to 6 years. Beach leg rompers, Oliver Twist romper suits, Dutch style rompers and rompers of corded madras, in solid white piped with colors. Some are in solid colors, some with colored pants buttoned onto white waists. Some have touches of brian stitching.

\$2.50 Rompers Are \$1.50

—Twelve dozen of these. The cutest little Dutch rompers you ever did see. They're in solid colored chambrays, combined with stripes, collar and cuffs piped with bias folds. Also in pink and blue gingham, in checks with solid white trimmings. They have long sleeves. Come in sizes 2 to 6 years.

\$1.50 Creepers Are 98c

—Twelve dozen of them. Some made with collars; some finished with organza fold. They come in dainty blue or pink and white or blue and white stripes. Also some styles in colors, combined with a dainty little white dimity waist. These come in sizes 6 months to 2 years.

\$5 Middy Dresses, \$3.98

—Ten dozen. They're Regent make. Made of fine quality solid white lonsdale jeans and Palmer linen in Belgian blue. Made in regulation middy style, pleated from the yoke. Have emblem on sleeve. They're the finest kind of dresses for 6 to 14-year-old girls to wear. Regular price \$5. —Second Floor.

Broken Lots of \$10 Eppo Silk Petticoats Going—Going for \$4.98

—This lot of petticoats was left from a recent Sale we had. Because there are only 60 of them we've marked 'em down to \$4.98 which is only half of their former \$10 price. They're Eppo petticoats and you women know that you can't buy better quality skirts than Eppos! They're good looking be-

sides being made of the good quality material that wears a long, long time. Most of them are made of jersey and have crisp, tafeta flounces. They're in rose, gold, gray, green and changeable shades. You'll want one of 'em—so you'd better be early because they won't linger here long at \$4.98. —Second Floor.

Here Are Some Sale-Priced Laces That'll Delight You Women

—Our Lace Section has moved into the Right Annex. When stocks were being sorted previous to the move, many laces were brought to light that needed to be cleared out. We set to work and blue penciled their old prices and put new ones on them very much lower. That'll hasten them out for us, because they're laces of quality that women are wanting for trimmings right now.

\$5 Metal Laces, \$1.95 Yard

—They come in white and silver, white and gold, black with silver and gold, and open with silver. 18 to 36 inches in width. Beautiful for evening dresses.

\$1.50 to \$2.25 Val. Laces, 95c Bolt

—These laces come in bolts of 12 yards. They're odds and ends of edges and insertion from 1 to 2-1/2 inches wide. 95c the bolt is an unusually low price for laces of this quality.

25c to 39c Embroideries, 10c Yard

—Dainty embroidery edges and bands from 1 to 4 inches wide. You'll find a dozen uses for them.

20c to 25c Linen Laces, 15c Yard

—These are Barman linen lace edges. Very good for underwear. In widths from 1 to 3 inches.

25c to 50c Venice Laces, 10c Yard

—These are Venice points, bands and edges. 1 to 3 inches wide. Suitable for trimming waists and dresses.

Special Crochet Laces, 5c Yard

—These are lovely crochet and torchon lace edges and insertions to match. 1 to 2-1/2 inches wide. —Main Floor.

These Japanese Kimonos and Negligees Will Win Your Heart—And They're Sale Priced!

—There was just a small lot of the kimonos and a few of the negligees, and even if we had been selling them at \$25 to \$30—we decided to get 'em together—put their prices down—and clear them out!

—Pretty? My, yes! They're in dainty styles that all you women will adore! And, remember, they're reduced because of their small number—so you'd better make haste to get one—because this is an opportunity you simply can't miss!

Were \$25 to \$30. Now \$16.95

THE KIMONOS are made of Jap silk. In colors of rose, open, blue, pink, wistaria and gray. They're silk lined throughout. Embroidered in that lovely Japanese way in beautiful designs and colors.

THE NEGLIGEEES are made of crepe de chine combined with sheer laces and Georges. Come in orchid, flesh, blue and pink. Made in adorable styles—some have over-jackets and some accordion pleated skirts. —Second Floor.

Odds of 20c to 35c Embroidery 10c Yard

—These are odds and ends of some of our prettiest patterns of embroidery. There are some matched sets in the lot 1/2 to 1 inch wide. Then there are edges 1 1/2 to 5 inches wide that are fine for trimming children's clothes. They're in Swiss and nainsook of good quality. You women who sew will find many uses for these odds and ends and should consider yourselves lucky to be able to get them at only 10c yd. —Main Floor.

65c to \$1.50 Veilings, 39c

—The only reason they're priced that way is because we bought such a big lot of them. They're new spring veilings—in the prettiest of spring patterns.

—They come in plain and fancy meshes. Plain, dotted and embroidered effects. In white, black, navy, brown, gray, taupe and lots of pretty two-tones. —Main Floor.

Hickory 75c Underbodies, 59c

—You've heard the expression "tough as old hickory," haven't you? Well, that's exactly why the manufacturers call these underbodies Hickory—because they wear and wear and wear.

—These just came in. We don't usually sell them at special prices—this is an unusual opportunity.

—Made of strong white washable material. Have buttons of unbreakable bone and patent garter pin. Sizes 2 to 14 years. —Second Floor.

Pound Box Rich's Taffeta Lawn, 49c

—Rich's taffeta lawn has a fine linen finish. It's good looking paper. There's a full pound to every box—and 49c is a very special price for it!

—It comes in delicate tints of pink, blue, buff, helio, gray and solid. There are envelopes to match for just 20c. —Main Floor.

Night Light Dolls, \$3.95

—You'll just love them! They're the dearest little ladies dressed in blue or orchid taffeta with trimmings of gold lace. They're completely wired and have a silk extension cord. Silken skirts serve as the lamp shade.

—You women who feel a little more comfortable with a light burning all through the night will enjoy the soft, cozy ray of one of these in your boudoir. Besides—they're pretty.

—They're just \$3.95, because they're slightly shop worn—and that's the same price we sell the undressed frames for! —Main Floor.

Pillows You'll Adore and They're Sale Priced!

—They're Sale priced just because they were the tag ends of a manufacturer's large lots. He wanted to clear them out. They were some of the prettiest, softest pillows he had and we wanted them! And he let us have them at lowest of prices.

You're going to want some of them. They're made up in that pretty, dainty way that makes them a delightful addition to most any room.

\$4.95 Silk Pillows Are \$2.95

—Big, pretty round pillows. Of faille silks, in rose, blue, mulberry, gold, tan, black, orchid and Kelly green. They're plain or they're shirred on a cord. Trimmed with colored fruit, made of silk or of plush. Stuffed with silk floss. They're beauties!

\$10 and \$12.50 Pillows, \$4.95

—Pillows of velour and tapestry. In square, round, oval or oblong shapes. Trimmed with inset tapestry and gold braid. These pillows come in rose, blue, green, mulberry and gold. Stuffed with silk floss.

\$7.50 and \$8.50 Pillows, \$3.95

—Pillows of velour and tapestry combinations and solid velour. In shirred round shapes, square shapes and oblong bolsters. Trimmed with gold braid. In brown, blue, rose, green, mulberry and black. Stuffed with fluffy silk floss.

Special, Tapestry Pillows, \$1.95

—Beautiful pillows with tapestry tops. In square and oblong shapes. In medium and dark colorings. Floral and conventional designs. Have denim backs. Filled with soft, silk floss. —Third Floor.

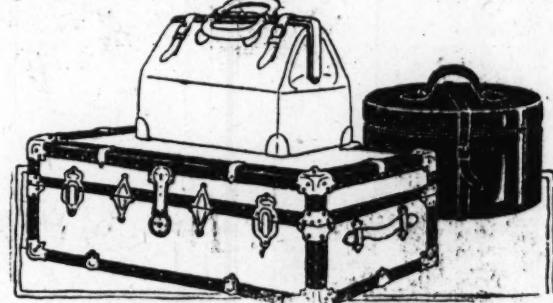
A New Shipment Brings Nurses' \$1 Aprons at 69c

—By taking fifty-five dozen of these aprons we got them to sell at 69c. You women who like to have your nurse maids look epic and span as a new pin will be mighty glad to find they are such good aprons—and at such a little price.

—They're made of superior white lawn in four different brette styles. Some are made with full gathered skirts and tucked bibs and bretelles, some are embroidered trimmed. Others are made with gathered skirts and hem-stitched bands over the shoulders that cross in the back. Still others have gored skirts with embroidery trimmed bibs. All have ties in the back. —Second Floor.

Who's Going to Take a Trip? Here's the Luggage You Need—Sale Priced!

—Tisn't one bit too early to think about vacations, one or two months hence, when you can get such luggage as this at such small prices. It's the old reliable kind we carry in our stocks year in and year out—the best makes of luggage; luggage that will stand up under hard knocks and look good all the while. And just see what you can save on it if you get it in the January Luggage Sale, instead of waiting until a day or two before you need it.



The Sale Prices

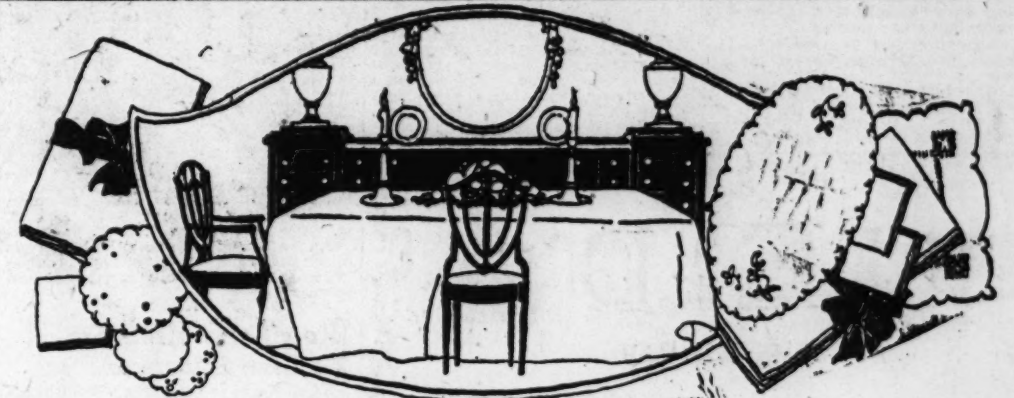
—\$60.00 to \$200 Hartmann Wardrobe Trunks, \$47.95 to \$159.95
—\$60.00 to \$275 Mendel-Drucker Wardrobes, \$37.95 to \$159.50
—\$80.00 to \$180 Belber Wardrobe Trunks, \$46.95 to \$106.95
—\$10.00 to \$95 Leather Suit Cases, \$10.95 to \$75.95
—\$10.00 to \$75 Leather Hand Bags, \$7.75 to \$59.95
—\$12.50 to \$18.50 Hat Cases, \$8.45 to \$14.95
—\$40.00 Steamer Wardrobe Trunks, \$23.95
—\$22.50 Fiber Trunks—One-Tray, \$14.95
—\$27.50 Fiber Trunks—Two-Tray, \$17.95
—\$37.50 Fiber Trunks—Two-Tray, \$19.95
—\$10.00 Black Enamel Suit Cases, \$5.95
—\$25.00 Extension Leather Suit Cases, \$15.95 —Basement Store.

Children's Sweaters Come 'Way Down in Price!

—Practically our whole stock of sweaters is reduced—and deeply reduced. Mothers couldn't choose a better time to get the sweaters that little folks need to wear under coats, to wear in school rooms—and for the tiny tots to wear while out riding in their carriages.

They're Half Price and Less!

—\$ 5.00 Sweaters, sizes 6 to 12, \$1.98
—\$ 8.98 Sweaters, sizes 8 to 12, \$4.40
—\$ 5.95 Sweaters, sizes 3 to 6, \$2.98
—\$ 7.50 Sweaters, sizes 3 to 6, \$3.69
—\$10.75 Sweaters, sizes 3 to 8, \$4.98 —Second Floor.



Just Seven More Days of Rich's January Linen Sale with Its Savings---and Then

prices go up. Go back to what they were before the January Linen Sale started. And when these purchases are exhausted—prices take another jump. For mills have notified us of an advance in prices on all of the cotton goods you find in this Sale. When we buy at the new, higher price quotations, we'll have to advance our retail prices.

—So, it's wise to go through your linen chest now. Check up on your supplies of pure Irish linens, linen damask, linen napkins, mercerized linens, Madeira linens, sheets and pillow cases, bedspreads, bath towels, huck towels, white goods—yes, and even blankets and comforts. An hour or two spent now in doing this will repay you in many dollars' worth of savings.

—No! You positively cannot afford to wait until February's higher prices and miss these fine savings in the January Linen Sale!

Floor Samples—So These Baby Carriages Are Low!

—Bloch and Sidway carriages—known far and wide for their comfort, for their good looks, and best of all, for their splendid quality.

—We took over Bloch's floor samples—and got them at savings. It's the finest kind of a chance to get the right kind of a carriage for "the sweetest baby in the world."

Bloch Pullmans

—Of all reed, in white, gray or natural color.

\$40 carriages\$82.05
\$50 carriages\$42.95
\$60 carriages\$45.00

Strollers

—Some go-carts in the lot. Also some all-reed collapsible Sidways.

\$10.50 qualities\$ 5.50
\$19.50 qualities\$12.50
\$23.50 qualities\$12.50
\$16.00 qualities\$12.05
\$35.00 qualities\$21.05
\$45.00 qualities\$34.95
\$60.00 qualities\$54.95

Sulkies

—Of reed in white, gray or natural. Also some collapsible Sidways.

\$11.00 qualities\$ 5.50
\$12.00 qualities\$ 5.95
\$14.00 qualities\$10.95
\$17.50 qualities\$11.50 —Basement Store.

Three Items in Hosiery at Savings Prices

—All the family can get good stockings out of these three lots—and save on them! Each stocking included is up to Rich's own standard of quality. Just see how they're priced!

—Women's thread silk stockings. Full fashioned. Lisle garter tops. In black, brown, white and navy. Specials at\$2

—Children's fine ribbed cotton stockings. In black or brown. Regular 65c quality. Now priced.....\$30c

—Men's part wool cotton socks. In two-tone effects. All sizes 10 to 11 1/2. Regular \$1 quality, now.....\$60c

Brand-New Stamped Goods at Sale Prices Will Set You Women to Embroidering!

—First week in January we went to the New York markets to replenish our stocks in the Art Goods Section. While there we ran into a quantity of merchandise of our very own quality at off prices. As our Art Section had just moved to the Third Floor, we thought a Sale would be a mighty good thing to acquaint you with its spacious new home. So we bought these things and they come to you at worthwhile savings!

Stamped Night Gowns in the Sale

—Semi-made gowns of soft nainsook in six different designs\$80c
—Semi-made gowns of extra good quality nainsook. In six beautiful designs. Well made. Cut full and wide\$1.50

Stamped Pillow Cases in the Sale

—In regulation size. Stamped with scalloped ends and designs. Made of good stout casing\$98c
—Cases made of heavy quality Continental tubing. Embroidery designs and scalloped stamped at ends\$1.20
—Day or regular style cases. Made of heavy quality Continental tubing. Ends are hemstitched for crocheted edging\$1.50

Scarfs and Center Pieces in the Sale

—Regular 75c quality, 18x54 and 18x45-inch scarfs; 34-inch round center pieces. Stamped on white linens of good quality. In designs easy to embroider\$80c
—Regular \$1.19 lace-trimmed scarfs. Centers of white linens. Stamped in Lazy Daisy designs. Edges of insertion in imitation of filet or cluny laces. These are Sale priced\$50c
—Regular \$1.50 36-inch centerpieces and 24x54-inch scarfs. They're Royal Society's discontinued designs. Stamped on white or tan needleweave of good quality\$70c

Stamped Towels in the Sale

—Regular 39c quality mercerized huck towels. Guest room size. Stamped with scalloped edges and designs. These are Sale priced\$25c
—Regular 59c quality mercerized huck towels. Regulation size. Stamped with scalloped ends and designs\$80c
—Regular \$1.50 Turkish bath towels. Extra good quality. In pink or blue striped or checked designs\$98c
—Regular \$3 bath room sets. Consists of one large bath towel, one small bath towel and one wash rag. Bordered in blue or pink. Stamped in attractive designs\$1.69

Women Who Wear Knit Underwear! Kayser's Reduced to New Low Prices

—You women know the quality of Kayser's underthings. We have carried them in our stocks for years. You know how well they fit—how excellent is their workmanship and how lasting is their material. And it's rare good fortune when you find they've been reduced.

—Women's \$3.50 mercerized union suits, knee length, in white or pink, are now\$2.50
—Women's \$3.00 lisle union suits, made knee length, are now\$2.25
—Women's \$2.25 lisle union suits, made knee length, are now\$1.75
—Women's \$1.50 cotton union suits, made knee or ankle length, are now\$1.00
—Women's \$3.00 mercerized union suits, made ankle length, are now\$2.25
—Women's \$1.50 mercerized vests, in white or pink, are now\$1.25
—Women's \$1.00 lisle thread vests, in white or pink, are now\$5c —Main Floor.

52-54-56
Whitehall
Street

Rich's

Telephone
Number
Main 3132

Society

Paradox Club.

Lawton Harris, president of the Paradox club, appointed H. J. Wilson, vice president; Joe W. Whitteberg, second vice president, and William A. Florence, secretary. These appointments were on account of the resignation of Hampton Reese as vice president. Charles Heald remains treasurer.

The following were named on the board of directors: Dewey W. Hathcock, Ted Stroud, Jeff Dobbs, W. L. Nicholson, J. C. Hightower and J. W. Matthews.

The Paradox club will entertain their members and friends at their semi-monthly dance at Segado's, 17 East Pine, Thursday evening, January 27, 1921, from 9 to 12. Admission by card only.

Honoring Mr. and Mrs. Herring.

Mr. and Mrs. R. Bailey entertained at a small informal dinner party Thursday evening in honor of Mr. and Mrs. M. C. Herring, of Newnan, who were guests of Mr. and Mrs. Roy Almon. The party numbered eight.

Adelphean Club Dance.

The Adelphean club will give their regular dance Thursday evening, January 27, at their club rooms, Gordon and Lee streets. Former members may obtain cards by calling West St. W.

Reese-Cleghorn.

Characterized by beauty and simplicity the wedding of Miss Nona Martin Reese and John Storey Cleghorn was a brilliant event of Wednesday evening in Rome, solemnized at the bride's home on East Fourth street in the presence of a large company of relatives and friends. Dr. A. J. Moncrief, of the First Baptist church, performed the ceremony.

Accompanied by the orchestra Miss Annie Neely Irwin, of Cedar-town, sang.

The lovely home was elaborately decorated throughout.

The groomsmen were Edwin and Julian Reese, the bride's brothers. Mrs. Powell Glass was the matron of honor, and the maid of honor was Miss Antoinette Blackburn, of Atlanta.

Cicero Cleghorn was his brother's best man. The bride was given in marriage by her father, George S. Reese.

Receiving with the bridal party were Mr. and Mrs. Reese, Mrs. Octavia Cleghorn, Miss Nona Martin, of Atlanta; Mrs. Will Martin, of Wilmington; and Mr. and Mrs. Bryan Blackburn, of Newnan.

On their return from their wedding trip Mr. and Mrs. Cleghorn will be at home to their friends at their attractive new bungalow in Lyerly.

Among the out-of-town guests were: B. M. Blackburn, J. E. Martin, of Atlanta; Mrs. J. R. Pitzer, of Chattanooga; Mr. and Mrs. J. N. Taliferro, Mrs. J. W. Bryant, of Lyerly; Miss Sadie Sapp, of Dalton;

Donna Dodd

Smart Walking Oxfords

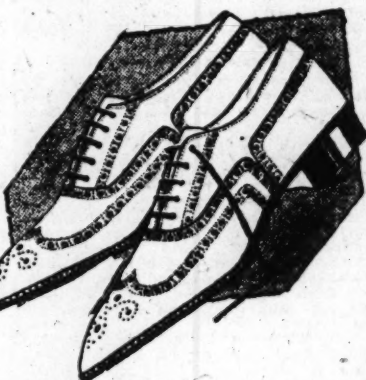
New Arrivals
for the Smart Set

These beautiful Walking Oxfords as illustrated are very stylish, they are shown in



Black at \$12.00
Brown at ... \$12.50

Brown Calf
Brogue
Oxfords



at \$9.50

A most complete assortment just arrived—they are the REAL thing for street wear.

For the latest in Footwear, visit Stewart's.

Mail Orders Filled Promptly

Stewart
GOOD SHOES FOR EVERYBODY
1125 S. STEWART ST. S. E. ATLANTA, GA.

J. P. ALLEN & CO.

Advance Fashions for Spring



The Spring Suit Is tres chic—

ALWAYS it is the Suit question which is predominant in the spring—The suit of the Spring of '21 is jaunty, the novelty suit of tres chic effect which means good form, the correct thing.

—Much use of braid is notable. Braid, braid, braid. But not the braided suit you've seen before; braid in loops, bands and every smart and new effect.

—Coats are shorter lengths than the winter fashions; some are much shorter; some are slightly bloused and belted, all are beautifully tailored.

—Poiret Twills and Tricotines are greatly favored as fabrics, both for their springlike freshness and their adaptability for fine tailoring.

Spring Prices Are
Very, Very Moderate.

39.75 45.00 55.00 75.00 98.75 150.00

The New Spring Frock Is Taffeta

SPRING rustles in. Every spring it is Taffeta; and as every spring is more charming than the last, every spring brings us taffeta frocks that surprise us with their loveliness. Here is a charming group of the new modes with numberless ingenious innovations, with distinctive and most unexpected details of trimmings.

Skirts may be short and flaring in the American fashion, or slightly longer following the new decree of Paris.

Tricotine Frocks

are richly adorned with beads, braid embroidery and cire—these practical frocks are a mighty force in the spring wardrobes—

TAFFETA DRESSES
\$25 to \$75

TRICOTINE DRESSES
\$55 to \$95

Charming, Youthful Styles In Beautiful Taffeta Frocks for The Junior and Small Women

THE extremely clever effects are prominent in girlish frocks of fourteen and sixteen years—the novel use of frills—gold braid, the dashing introduction of gay color—contrasting georgette linings peep out as a playful breeze turns over a panel or a bouffant sash.

—Sizes 14 to 16
\$25 and up

Hairdressing
Parlor
Fourth
Floor

J. P. Allen & Co.

Junior
Dept.
Third
Floor

Get Rid of Your Fat

If you are needlessly burdened with superfluous fat, read the following carefully. See how easily others have reduced by my simple and efficient method of fat reduction. Some have reduced over a pound a day. All this has been accomplished without resorting to diet or tedious exercise.

Miss O. WHITLOW writes: "I have lost 76 pounds as result of your treatment and have never felt so well in my life as I do now."

Mr. S. SANTER writes: "I have lost 70 pounds as a result of taking your treatment. I feel better in every way. I can now take long walks without becoming tired or short of breath. I thank you very much for what you have done for me."

Mrs. E. HONKER says: "Well, I am glad to inform you that I have lost 48 pounds in six weeks."

Miss C. FELKER says: "I thought I would let you know how I am getting along. I am feeling fine and have found the treatment pleasant to take at all times. I have not weighed, but my measurements show that I have reduced six inches from my bust, five inches from my waist, and 19 inches from my hips. Of course, I am pleased with the result."

I am a licensed practicing physician and personally prescribe for each individual case, thus enabling me to select remedies that should produce not only a loss of weight harmlessly, but should also relieve you of all the troublesome symptoms of over stoutness such as shortness of breath, palpitation of the heart, indigestion, rheumatism, gout, asthma, and various other troubles which often accompany over stoutness.

My treatment will relieve that depressed, tired, sleepy feeling, giving you the renewed energy and vigor which come as a result of the loss of your superfluous fat. My treatment is the only scientific treatment known that will produce a loss of weight with positively no harm to the system.

You are not required to change in the slightest from your regular mode of living. There is no dieting or exercising that you have to follow. It is simple, easy and pleasant to take.

If you are over stout do not postpone but sit down right now and send for my free trial treatment and my plan whereby I am to be paid only after reduction has taken place if you so desire.

DR. R. NEWMAN

Licensed Physician State of New York

286 Fifth Avenue

Desk H-40

New York City

GEORGIA STATE FEDERATION OF WOMEN'S CLUBS

ORGANIZED IN 1896—MEMBERSHIP 30,000—JOINED GENERAL FEDERATION IN 1897—MOTTO: "WISDOM, JUSTICE, MODERATION"—CLUB FLOWER: CHEROKEE ROSE.

"Let's Go After It."

"Let's go after it," was the slogan in the address of the president of the Georgia Federation before the state publicity conference held in Macon Monday, when Mrs. Hays was the only woman on the official program.

She urged that we go after our own resources, then exploit them, that we educate our people up to the standard of knowing what they have and then knowing what to do with it.

She mentioned the advantage of a desirable immigration, and, altogether, her address created a desire on the part of the women who heard her to know about their own state and what it contains; then to make the best of it and to take care of it, and to keep an anxious eye on the new people who come among us.

Hospitality is a good expression, and one of the expressions of civilization, Mrs. Hays believes, but we must be careful in the selections of our neighbors and those we would welcome within the gates.

Few women in Georgia know as well as Mrs. Hays what Georgia really possesses as a commonwealth, therefore she knew whereof she spoke when she urged upon the women of the state the principles of conservation pertaining, especially to our timber lands. She spoke of the necessity for their preservation, not only because of the commercial values, but the effect of the wasting of the timber land upon climate, irrigation, etc.

She mentioned that every federated club had a committee urging the protection of the trees, the planting of trees, and, finally, the beautifying of our cities and country communities. She spoke of the fact that in California the people let no spot of ground go unnoticed, and that their principle seemed to be not only to take care of what they have, but to improve upon it.

"Why cannot the people of Georgia act on the same principle?" she asked. "We have similar advantages of soil, climate, trees and flowers, yet we are not doing as much for ourselves as California is doing."

Mrs. Hays will pass the message of the Macon conference on through the Georgia federation at the forthcoming meeting of the executive board in Atlanta January 27.

At this meeting there will be the presidents of the twelve districts of the federation, chairmen of new departments of work, with subdivisions and committees, and the meeting, the first one of the board since the beginning of the New Year, therefore is a most important one.

A Word to District Presidents

On the club page of January the 16th there was a report from Mrs. E. L. McKinnon, president of the Second District activities, the program based upon the recently defined program of the state federation as outlined by the president, Mrs. J. E. Hays. The report indicated that the Federated women of that district have begun to work under the new order of things, with chairmen of departments, chairmen of divisions of work, and chairmen of subcommittees.

The report was most interesting, and it is the desire of the club page to publish a similar report from every district in the state, therefore presidents are urged to see to it reports of changes made in their district be sent at once to the club page, either by the district president or the press chairman of the district.

The president of the Georgia Federation is desirous of having these reports published as soon as possible on the club page, and the appeal is made therefore today through the press.

Besides these reports of the changes of program in the districts, especially desired is news from the various individual clubs of the state with programs of meetings, and their general accomplishments in the community in which they are. Every club is supposed to have a press chairman, whose duty it should be to send news of the club to the club page. If chairmen do not wish to compile reports for this purpose, they can send the report as made in the community or local paper, which matter can be compiled by the club editor, who cannot otherwise keep up with the matter for the club page.

Reporters are asked to write on but one side of the paper, and to give names clearly of club officers, speakers and chairmen. Human interest stories which hinge on club activities are very inspiring and acceptable, and always the opening of a club house, or the creation of a new club is an interesting item.

Pictures of club leaders and presidents are desired for the club page, also the pictures of women any way identified with club or community accomplishment and welfare.

The club page is supposed to convey some impression of the activity of the federated club women of the state, and press chairmen are reminded of their obligation in this direction.

Executive Board Asked to Meet Mrs. Coolidge

Mrs. Charles A. Farwell, president of the woman's division of the Southern Tariff association, has written to Mrs. J. E. Hays, president of the Georgia Federation, asking her to be present at the reception the woman's division of the Southern Tariff association will give the afternoon of January 27 at the Georgian terrace hotel at 4 o'clock to Mrs. Calvin Coolidge, who will be in Atlanta with Mr. Coolidge.

Thomasville Club Studies Health.

The study class of Thomasville at a recent meeting heard Miss Rube McBeth Bush, crusade director of the state board of health, give a very earnest and enlightening talk on the health crusade which is being introduced into all the public schools of Georgia.

Under the auspices of the educational committee of the study class every school in Thomas county has been visited and the crusade will be commercial on Sunday, Miss Bush said that it was a very unique and commendable feature for this health crusade to be undertaken by a woman's club, also that Thomas county was the first county in the state where it had been introduced and started in every school.

A number of members of the committee from Favo were present and gave a most encouraging report. Reports were also given from Boston, Metcalf, Meigs, Coolidge and Ochlocknee.

The program for the day was studied and the program, and splendid papers were read by Mrs. W. J. Powell on "The Constitution of an Atlanta man" and Mrs. W. W. Farrell on "The Powers of the Federal Government."

Woman's Club In Molena.

The Women's Civic club of Molena met at the home of Mrs. J. P. Carreker Saturday afternoon, January 14, for the purpose of reorganization and election of officers for the year. Mrs. W. O. Jordan was elected president, Mrs. C. H. Caple, vice president; Miss Miriam Jordan, secretary, and Mrs. J. S. Dunn, treasurer. A committee, composed of Mrs. Ophelia Pilkinton, president, and Mrs. J. C. Wilkes and Mrs. J. P. Carreker, attended the meeting of the Zebulon club January 8 for the purpose of learning the aims of the county federation, and the committee reported upon this the club voted to join the county federation with Zebulon, Williamson and Hollenville.

Thirty ladies were present and enrolled their names upon the club register. Much enthusiasm was shown and we hope to do much to improve our school this year, as well as to promote good fellowship and neighborliness. After a short business session the new president, Mrs. W. O. Jordan, presented a musical program was rendered, and delicious refreshments were served. The club is to be entertained by Mrs. W. E. Drewry and Mrs. C. H. Caple, February 18 at the home of Mrs. Caple.

Message of Mrs. J. E. Hays To Convention at Macon



MRS. J. E. HAYS
President of the Georgia Federation, who represented the women of Georgia on the official program of the "Advertise Georgia" conference held in Macon.

Two points were stressed in the address made by Mrs. J. E. Hays, who represented the women of Georgia at the Georgia Enterprise conference in Macon Monday; one of these her plea for conservation in saving of our timber lands, and the other our reaching out for desirable people as new inhabitants, was the comment of an Atlanta man who attended the conference.

Mrs. Hays, as president of the Georgia Federation, was appointed a delegate to the convention by Governor Dorsey, and what she had to say has already received praise from the state press.

Mrs. Hays did not read her address, but spoke it and spontaneously when she said:

"I have been impressed with the fact that Georgia is the best state in the United States and the world, but knew something was lacking. Georgia has every crop and every climate practically of the country. There are tourist winter homes in almost every county and beautiful summer homes in South Georgia. Our

Official Year Book A Model One.

The year book for the Woman's Improvement club of Commerce, Ga., published and is a most creditable one, reflecting great credit on the chairman of program, Mrs. W. W. Stark. The officers of the club are:

President, Mrs. J. J. Harber; first vice president, Mrs. L. G. Hardman; second vice president, Mrs. A. P. Rice; recording secretary, Mrs. W. W. Stark; corresponding secretary, Mrs. C. E. Pittman; treasurer, Miss Lillian Pittman; finance committee: Mrs. G. R. Mason, Mrs. H. O. Willford, Executive board: Mrs. J. J. Harber, Mrs. W. E. Pittman, Mrs. W. W. Stark, Mrs. C. E. Pittman, Mrs. Lillian Pittman, Mrs. A. F. Quillian, Mrs. W. E. Pittman, Mrs. B. Carreker, Mrs. W. R. Gresham, Mrs. Y. J. Johnson, Mrs. M. F. Nelms, Mrs. C. W. Hood and Mrs. Claud Little.

Thrift was the keynote of the first meeting of the new year, January 21, the theme of the meeting will be Georgia's Efforts to Educate, with Dr. J. S. Stewart, of the University of Georgia, as the main speaker.

At the meeting of February 4 the chairman of music will present the program. February 18 Dr. Jere M. Found, president of the State Normal school.

On March 4 there will be a business meeting. March 18 Miss Evelyn Lewis will speak on "Literature and the Drama." On April 1 the club will have a birthday celebration. On April 15 the program will hinge on the city, beautiful, Mrs. Lamar R. Lipscomb the speaker.

On May 6 conservation will be the subject of the meeting. On May 30 there will be the annual election of officers. On June 3 the club will have a "Shakespeare" program. On June 17 the program will be devoted to art.

Woman's Club In Bainbridge.

Following is the report of work of the Woman's club at Bainbridge, Ga., of which Mrs. Gordon Chason is president:

The club has a most active membership, with aid of the treasurer, furnishes the sinews of war for our organization. It is fitting to call attention first to the admirable chautauqua work of this committee, under the able leadership of Mrs. Marshall Mayes, backed by the efforts of every club member. The chautauqua amounted to about \$275.00 of which was loaned a student in the past fall. This student's aid fund was started before the chautauqua by a personal donation from the president, followed later by a similar donation from the chairman of the education committee, Mrs. Jefferson Davis.

Along other educational lines the

club members, including one president, being among the guarantors of the movement.

Along musical lines, a junior music club, the Orphans' Music club, has been organized, also a free course in pipe organ has been given a choral society has been organized and an auxiliary, through which the Bainbridge Municipal band has been assisted financially; also a community sing, Christmas pageant and Christmas tree were given, our president leading in the work with most efficient aid from former club members and others.

Letters to Public Officials.

Through letters to state representatives and senators support of the enabling acts was urged last summer, signatures to letters secured mainly by the president. Also letters to congressmen asking for the support of the Pasa home economics and the Smith-Towner bills.

Donations have been made to the Armenian fund, to America's gift to France, to Talullah Falls school and the charity demanded by the "Fur" last spring. Home economics and the citizenship were added to standing committee work, and general federation membership has been secured.

Hospitality.

Along lines of work of hospitality committee and home economics committee, the canning club girls have been entertained in private homes, also demonstrations in cooking by members, a club reception, was given them at the home of the president and a prize was personally offered by her for the best poetry exhibit at the fair. Also the state federation president, Mrs. J. E. Hays, and Mrs. W. S. Jennings made a national federation vice president and the club secured a prize for the best poetry exhibit at the fair.

Besides a large reception in January with Mrs. Conger, a large chautauqua meeting with Mrs. Donaldson and Mrs. Graham in May and a large citizenship meeting with the president in October, a special thrift meeting was held last spring and at various times through the year talks were given by the mayor, the secretary of the board of trade, the county health officer, Judge Harrell and others.

As a reward of all this effort on the part of the club and especially on the part of the president, Mrs. Gordon Chason, was asked to address the state convention and she was secured for public addresses and the executive board of the state federation, as chairman of cities up to the head of American citizenship.

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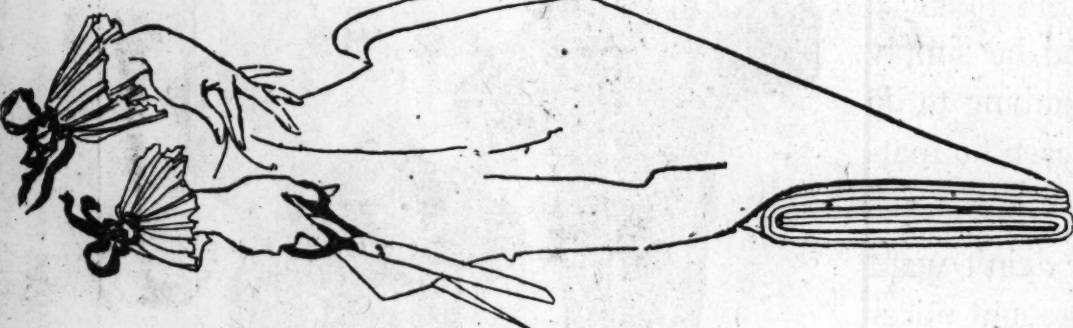
As a reward of all this effort on the part of the club and especially on the part of the president, Mrs. Gordon Chason, was asked to address the state convention and she was secured for public addresses and the executive board of the state federation, as chairman of cities up to the head of American citizenship.

Thrift was the keynote of the first meeting of the new year, January 21, the theme of the meeting will be Georgia's Efforts to Educate, with Dr. J. S. Stewart, of the University of Georgia, as the main speaker.

At the meeting of February 4 the chairman of music will present the program. February 18 Dr. Jere M. Found, president of the State Normal school.

On March 4 there will be a business meeting. March 18 Miss Evelyn Lewis will speak on "Literature and the Drama." On April 1 the club will have a birthday celebration. On April 15 the program will hinge on the city, beautiful, Mrs. Lamar R. Lipscomb the speaker.

On May 6 conservation will be the subject of the meeting. On May 30 there will be the annual election of officers. On June 3 the club will have a "Shakespeare" program. On June 17 the program will be devoted to art.



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... CURRENT EVENTS FROM A WOMAN'S POINT OF VIEW ...

By ISMA DOOLY

The Social Changes
Progress Brings

There is a lament, one frequently hears that "times have changed"—that Atlanta has changed especially socially, and some people try to explain why.

I dare be only one reason which is the right one, and that is that progress always brings changes socially and otherwise to a community as Atlanta is. "Thirty years ago Atlanta's social life was at its most delightful period," a man remarked recently, who has lived away from Atlanta and returned to find many changes.

He said: "I recall a ball at the Capital City club when the late Major Livingston Mims was the official host, and when the address he made was appreciated by an assembly of people who represented the best the south had produced. There were the loveliest women present; they wore the loveliest gowns, and at any table you approached, and were seated, you heard the most edifying conversation. In private homes there was a delightful hospitality being dispensed; people from a distance were entertained with ease and grace. I recall in the event of a visit of Adeline Patti, though she was far beyond her prime, the beauty and chivalry of the state assembled in Atlanta to hear her."

A breakfast given to Joseph Jefferson was another incident of social Atlanta, and then everybody knew everybody, and there was a social atmosphere which made people who came to Atlanta rejoice in it."

Every word this gentleman uttered was true. The remarks he made following indicated that he believed the change which had come was not for the better. He struck the keynote cause when he said: "Everybody knew everybody else, and that was before Atlanta had outgrown the family group which can only exist in the town which has not extended itself socially and not very far any other way."

In reviewing the history of the Capital City club it is easy to account for the changes which have come to the city. The membership was limited; it was headed by men who had fought, many of them, in the confederate war, and their sons and grandsons, and everybody came very near knowing everybody else.

Major Mims was a rare type of man, even in those days, when men of scholarship were more numerous, but dear as the club and its relation were, there came the time when even the pioneer members began to see the necessity for a larger clubhouse and an increased membership.

The club was called upon in the pioneer days to entertain the stranger within the gates, and the club did it, and paid the expenses. New and praiseworthy citizens had come to Atlanta to reside and to help the work of the city building. They were co-workers and many new members were received into the club.

By the time the new clubhouse was built and opened on the present site it was found the entertaining capacity was too small, the ballroom and banquet hall were inadequate in size, for Atlanta had kept on growing.

And so the existence has been with all the social clubs, especially when people began to entertain more in clubs than they did at home.

Two reasons can be given for this, and without fear of argument. These two reasons can be given: One is, women do not stay at home as much as they did in former days; their interests have broadened. Women began to know less about entertaining than they did a generation before, and many of them do not wish to take the trouble to entertain at home when they could go to the club.

Another distinctive period in Atlanta came in the period of the war, when, through conditions too numerous to mention, the servant problem became a household subject, and the condition was reflected in hotels, restaurants and boarding houses. Then the club became a necessary institution to the family, as well as a place of social meeting.

These conditions have brought about obvious changes which, though they may not be as delightful to the people who recall thirty years ago, these people must see in the change the results of growth and progress with almost the triple population Atlanta at present produces.

There is some subject of argument as to which is the most delightful mode of social existence, that of thirty years ago, or that of today, but rational people will see in it all a perfectly natural condition which has come, and that there is nothing remarkable about it.

Criticism about the manners and customs and even the morals of people are frequently heard, and all of that is due to the same conditions, the same changes which come to any community when the social family group outgrows the family size and extends itself among the new comers from every state and every clime.

Yet no city more than Atlanta has ever more encouraged the stranger to come—and to stay—and to keep up the Atlanta spirit.

What we would change on the one hand, in social usages and customs, on the other hand we should rejoice in the number of people who come here "to build" with us.

The spirit should be not to lament over the past and the changes, but rather to perpetuate the spirit, social and otherwise, which has made Atlanta what she is today, and in loyal allegiance to past traditions, combine all that is good in the new order of things.

Women's Interest
In Tariff Meeting

Atlanta women, generally, are interested in the forthcoming congress here of the Southern Tariff association, which will bring to Atlanta eighteen governors from as many states, or their personal representatives, to discuss the interests of the south as related to a protective tariff.

It is stated in the beginning that the congress is non-partisan, and that the subjects on the program will be discussed from the standpoint of their economic value and their relation to the prosperity of the eighteen southern states which comprise the tariff membership.

Besides the governors who will be here, the vice president-elect of the United States, Calvin Coolidge, will be among the speakers on the official program, and there will be men representing leadership in the various lines of southern industries, production and general activity. Such a congress with such a purpose cannot fail to interest all elements of citizenship in this section. Consequently the appeal the program must make to the new citizens—the women of this state.

They are invited to share with the men the advantages of the congress and to participate in any open discussion. Delegates have been invited from every state, both among women prominent and representative and men of similar qualification.

Mrs. Charles Farwell, chairman of the women's division, is from New Orleans. She is the widow of a distinguished citizen of that city, who was identified with the sugar and cotton industries of Louisiana. She sees in the tariff association an organization where women can be most useful in the influence they can bring to bear on national legislation as it affects the tariff in every state in the union. Mrs. Farwell will organize a branch of the women's division in Georgia, and she has called upon a group of leading Atlanta women to aid her in the work.

Incidentally, the women's division, under the chairmanship of Mrs. Farwell, will give a reception to Mrs. Calvin Coolidge, the wife of the vice president-elect, who will accompany him to the city. Invited to meet Mrs. Coolidge will be the leaders of women's organizations, patriotic, education and social, and a large number of Georgia's most prominent and representative women individually.

To become useful and intelligent citizens women have agreed that they must study and post themselves pertaining to all public questions. They are beginning to see that public questions are not necessarily political or partisan, and they are going open-minded to the congress of the Southern Tariff association. In such spirit they cannot but acquire valuable information and inspiration, and the occasion of the congress is going to be one vitally interesting to the women of Atlanta and the women of Georgia.

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Women Plan Sessions of Tariff Association;
Branch for Women of Georgia Proposed

Left to right: Mrs. Lawrence Williams, of New Orleans, division, Southern Tariff association; Mrs. Charles F. Buck, man, and Mrs. Charles A. Farwell, New Orleans, chairman.

"Mrs. Charles Farwell, who heads the women's division of the Southern Tariff association, like her late husband, formerly president of the American Protective league, is taking an active interest in an adequate protective tariff," writes the editor of The Economist. "She attended the session of the Southern Tariff congress, which was held in New Orleans in October last, and, as the dispatches have it, 'made an impromptu talk about the share women could have which won her recognition and the request that she organize a woman's division through the south.'"

"Mrs. Farwell proceeded to interest the women in the work, with the result that a formal organization of the women's division of the Southern Tariff congress was completed on November 26, with Mrs. Farwell as chairman. This new division expects to take an active part in forwarding construction legislation in the interests of the south. We wish the new organization, and especially the women's division, all possible success."

Mrs. Farwell is appealing to the women of the south to join the women's division of the Southern Tariff association on the basis that it involves an economic problem in which the interests of the south are dependent. "For instance, no better illustration of the power of the tariff policy can be given, than Mrs. Farwell, than the present slump in the price of cotton seed, approximately a quarter of a billion dollars, due, according to the unanimous verdict of those familiar with the subject, to the free importation of vegetable oils from the Orient."

"The cotton farmer lost the money, the coiler did not get it, and it never reached the consumer, but was lost somewhere in the channels of trade. But our first concern is for the farmer or producer. The farmer loses this money and with it his children lose an education. It shuts the door of the university, closes the rural church and leaves the farm family half clad and half fed. It has given the southern farmer's home a toilsome Christmas and an unhappy New Year."

"Every Line of Production. "And this condition applies to our every line of production, and certainly anything which so vitally touches our general prosperity touches the women of this section, therefore our responsibility as the new citizens of the nation is to study every question which will come before the Southern Tariff association which meets here January 27, 28, 29."

"The sessions will be open to men and women alike, and I hope to organize a branch of the women's division in Georgia. "We have become accustomed, in the past, to involve too many of our public questions, problems and interest with politics, which weakens us in many ways."

"Let us see our duties in tariff protection as a duty to our country, our states and their welfare. Let us put ourselves in every phase of the subject and see it as an economic problem, which will relate to our future prosperity," says Mrs. Farwell.

Contrary to the impression that the tariff association is a political or partisan organization, Mrs. Farwell, the president of the women's division, has emphatically stated. "The women who are to be the pioneers and upbuilders of the women's division must be firm in one conviction. This conviction must be very strong. It must be ever-present and it must be kept quite clear and undimmed in every mind. It is the conviction that tariff is an economic question, and not a political one. We must work with the aim of establishing a non-partisan, non-political, tariff board. Only with this belief constantly before use can we hope for real and lasting success."

Every one of the eighteen southern states in the south association will have a vice chairman in the division and these women will constitute a part of the executive board. "Women should be more apt students of government, and especially of the tariff, than men; for the American housewife is the nation's most capable financier. She goes to the market daily and her transactions are many. The farmer's wife both buys and sells; therefore she must know both sides of the market."

The home is a more sensitive barometer to market conditions than the ticker in the broker's office; for with the rise and fall of prices, housekeepers hope, crash or her dreams are realized."

Atlanta Women Assisting. Asked by Mrs. Farwell to assist in the reception to Mrs. Coolidge are Mrs. Hugh Dorsey, Mrs. J. K. Otley, Mrs. Samuel M. Inman, Mrs. Samuel Lumpkin, Mrs. W. S. Elkin, Mrs. Albert Thornton, Sr., Mrs. E. P. McBurney, Mrs. Joseph Lamar, Mrs. Haynes McFadden, Mrs. John E. Murphy, Mrs. Lee Ashcraft, Mrs. W. C. Martin, Mrs. Robert Maddox, Mrs. W. W. Banks, Mrs. Henry E. Watkins, Mrs. Joseph Billups, Mrs. W. B. Baker, Mrs. Irving Thomas, Mrs. Clark Howell, Mrs. John S. Cohen, Mrs. J. E. Nevin and Mrs. J. E. Hays, of Montezuma.

There will be a branch of the women's division formed in Georgia during the conference in Atlanta the 27, 28th and 29th, when women are invited to participate in all sessions.

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1 Piece 72-in. Real Barnaby Damask, Warranted All Linen... \$5.00
2 Pieces 72-in. Heavy Scotch Damask, Warranted, All Linen... \$5.00
1 Piece 66-in. Real French Damask, Warranted, All Linen... \$5.00
Positively the best \$7.50 Value

If you live out of town, do not write for samples of these. If you want the most wonderful value you have been offered in five years order what you need. If same is not entirely satisfactory, return at our expense.

At 39c Yard—
18-inch all linen crash with either blue or red border. Was 65c yard.

At \$5.00 Each—
72-inch scalloped Table Cloths of heavy mercerized Damask. Formerly \$7.50 ea.

At \$7.50 Dozen—
28 dozen all pure linen Damask Napkins, slightly soiled. Former prices \$12.50 to \$15.00 dozen.

At \$3.90 Pair—
Hemstitched Pillow Cases. Warranted all linen. The greatest of all values. Were \$6.00 pair.

At \$1.39 Each—
Extra quality all linen Huck Towels with Damask figures. Regular price \$2.00.

At \$1.25 Yard—
72-inch extra heavy mercerized Table Damask in good designs. Was \$1.75.

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Linens by the Yard
36-inch Real Madeira Linen, was \$3 Yard at \$2.19
45-inch Art Linen, Heavy Make. Was \$4.00, at \$2.69
54-inch Brown Art Linen for Scarfs. Was \$2.50, at \$1.69
72-inch Ecru Art Linen. Very heavy. Was \$5.00, at \$3.69
36-inch Blouse Linen, Natural color. Was \$1.25, at 94c

At 98c Yard—
36-inch Pongee Linen in all leading colors. The best quality, was \$1.50 yard.

At 50c Each—
Extra heavy double thread Turkish Bath Towels, 23x44 inches. Formerly \$1.25 each.

At \$6.00 Dozen—
Hemstitched Napkins of fine pure linen. Former price \$8.50; 15-inch same quality, were \$10.00 at \$7.50.

At \$1.69 Yard—
72-inch extra fine and heavy mercerized Damask in lovely designs. Formerly \$2.25.

Food, Fresh Air, Cleanliness
Solved Problem Among Czechs

In a series of letters, Miss Farnell Harrison, of Atlanta, describes the work of the Junior Red Cross on public health welfare in Czechoslovakia.

"What did the children of the republic need more than anything else? That was the question we asked ourselves. The American relief administration was feeding them on a large scale, still the signs of weakness and undergrowth were everywhere. Miss Masaryk was insisting that we begin the organization of a Junior Red Cross. She continually feared epidemics from the lack of cleanliness and low vitality, and it was through the children that she hoped a radical change in the health of the country could be brought about."

"Could we not use a straight health program as a lever to put over the Junior Red Cross organization? And what was the best form for it to take? It was clear that in any health work we could not emphasize food. Food was still scarce—the children must eat what they could get—and the American relief administration was doing far more along this line than we could hope to do. Two main tasks in the hygiene of children stood out very startlingly—the lack of cleanliness and the lack of fresh air in homes and schools. To reach the bulk of children we must work through the schools. Three months of the school year yet remained. Would the ministry of education—a conservative body of men with strict and tried ideals of an old educational system—countenance an overfull curriculum? And could we add another burden to the overworked and underpaid school teachers?"

"Would the league of Red Cross societies be prepared to do this organization work themselves, or would the American Junior Red Cross be permitted to do it? At last, after the March conference of the league, Mr. Persons directed me to go ahead with the organization. Paris headquarters immediately sent Miss Sophie Palmer Foote to take charge of the health work."

The Primary Schools. "After much thought we decided to ask the ministry of education to let us try an experiment in four primary schools of Prague, with the idea that if it succeeded we could put it in all the schools of Prague the following year and follow it up with a Junior Red Cross organization. We chose a modification of the health game as played by the child health organization of America and the crusade of the Rockefeller foundation. The ministry gave us their heartiest approval and co-operation and offered us four schools (2,000 children) of very different types. We put our program over as a game and a very serious proposition also, calling it the 'Fight for Good Health.'"

"At the beginning of the game and end of each month the child was weighed and measured and his weight compared with the normal weight chart gotten out by the child health organization. The game took like wild-fire. At the end of the first month it was hard to say who were most enthusiastic, children or leaders. The teachers said they had never seen such rapid improvement in children—not only in cleanliness, but in manners. Each child was anxious to have himself and his schoolroom cleaner than any other, and their conscious effort to do at least one helpful deed a day made them astonishingly polite to each other and eager to serve in every possible way. One little girl announced proudly: 'I had a victory last night. I persuaded my mother to sleep with the window open!'

"Another child came to school very sad. 'What is the matter?' asked the teacher. 'I tried to do a helpful deed today but the boy wouldn't let me. 'Please, boy, let me help you carry your bundle,' and he just looked down at me and laughed.'"

"In one of the schools children and teachers added another rule to our list—that every head must be clean. One small girl asked, 'But why did not the American ladies put on our cards, 'You must keep the bugs out of your hair?' Another child answered quickly, 'The American children did not think of it. They don't have dirty hair.'"

"Several groups of mothers came to us and asked that we play the health game in the schools where their children attended, and another said, 'Ladies, I want to tell you, you have taught my boy in two months what I have been trying to teach him for six years.'"

"The school year ended and we

held a real celebration for the winners (99 per cent), and Mr. Crane, the American minister, and his military attaché personally decorated the children. It was a very formal occasion, with the parents and friends attending. The children sang their national hymns and America, there were speeches and a moving picture was made. The enthusiasm was so high and the children so proud of their badges that many asked to keep their cards so they could play at home during the summer. When it was all over one teacher came to Miss Foote and said, 'You have done much for the children, but I think the biggest thing you have done is in bringing parents, children, and teachers together. It has not happened before.'"

"The ministry called a conference of superintendents and teachers of these four schools; it was agreed that the game was a real success and we were asked to play it the next school year in all the primary schools of Prague, Brno and Bratislava—the three largest cities of the republic."

(To be continued next week.)

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GENERAL TRADE--Industrial and Commercial Activities

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By HARRY O. MITCHELL

Formerly Special Trade Investigator, Latin-American Markets, on Staff of "La Hacienda" and Managing Editor of "Ferreteria"

THE MAILING CAMPAIGN

Order Lists.

THE HEART and soul of a successful mail order campaign, be it conducted in this country or abroad, is a good mailing list. How to obtain a reliable collection of names of buyers in the Latin-American market is a problem for the manufacturer as well as for the trader in this field. It is the purpose of this article to point out sources, and, at the same time, caution him against mistakes, in compiling his lists.

There are a number of channels through which names of foreign prospects may be secured. These may be enumerated briefly as follows:

- 1.—Magazines and newspapers published abroad.
- 2.—Local directories published abroad.
- 3.—Lists compiled by the U. S. bureau of foreign and domestic commerce.
- 4.—Directories published in this country and in Europe.
- 5.—Solicitation from local foreign officials—consuls, customs house agents, mayors and others.
- 6.—Lists furnished by export journals published in this country.
- 7.—Lists compiled by various organizations.
- 8.—Names arising from advertisements carried in (a) journals published in the United States and circulated abroad, and (b) local publications.
- 9.—Lists which may be purchased outright from companies engaged in compiling and selling names.

Magazines and newspapers published abroad offer a prolific source of names. Advertisements of local foreign business concerns and individuals, news items and want ads are replete with names, which, judiciously selected, will contribute much toward making up a valuable mailing list. They, of course, appear in Spanish, French or Portuguese, depending on the language of the country where published, and for this reason it is necessary to employ a clerk who has a fair understanding of these languages, or a practical linguist, to select and compile a list from such sources.

A list of the foremost journals published in Latin-America follows:

Argentina.
La Nacion, Buenos Aires.
La Argentina, Buenos Aires.
Caras y Cereas, Buenos Aires.
Revista de La Sociedad Rural de Cordoba, Cordoba.
Comercio e Industria, Mendoza.
Revista Tecnica Ferroviaria, La Plata.
La Gaceta, Tucuman.
Brazil.
Brazilian-American, Rio de Janeiro.
Chile.
El Sur, Concepcion.

Knowing Your Compensation Liability

BY CHESLA C. SHERLOCK

Former Secretary of Iowa Industrial Commission and Author of "Workmen's Compensation"

II Rights Acquired and Lost

I WOULD have saved myself a lot of trouble," complained a Iowa employer not long ago, "if I had accepted the provisions of the workmen's compensation act when it was first adopted by the legislature."

I was afraid of it then and like a good many other employers who had been getting along all right under the common law system, I was of the opinion that "well enough" should be let alone, but a hour ago, when the compensation system would have tested the test of the courts because it took away our common law rights.

"(So I rejected the provisions of the act and elected to follow the common law. But what happened? The courts sustained the act and I found, upon careful examination, that there were many advantages in it over the old way. I found, for instance, that my refusal to join those who went under the act did not, in any sense, prevent my common law rights and leave me in the same position as before. I went to court once, and a found that I couldn't open my mouth in defense of myself."

"Then I tried to withdraw my rejection of the act and come under its terms. This involved a lot of legal procedure, publishing and serving notices on the industrial commission, upon my employees and the like. I found that while I might change my mind, I was powerless to change the minds of my employees. They had seen what an easy time workman had beating me in court and practically the whole damned outfit, when I accepted the act, rejected the tangle one of these days. Somebody is going to be disappointed. Frankly, I don't know whether it will be the man or me, but I would have saved myself a lot of trouble and expense."

The "joy for an eye, a tooth for a tooth" logic of the common law system is likewise discarded. Compensation cases are "determined" as a "spirit of true helpfulness" and all doubts are resolved, so far as consistent with the statute, in favor of the injured workman.

New vs. Old Ideas. The "joy for an eye, a tooth for a tooth" logic of the common law system is likewise discarded. Compensation cases are "determined" as a "spirit of true helpfulness" and all doubts are resolved, so far as consistent with the statute, in favor of the injured workman.

The common law system was hedged in by precedent and by all the harsh and narrow rules which a system of jurisprudence long adhered to could devise. The compensation system recognizes no precedent. One deciding case is allowed to throw light upon other similar cases arising, but it is a commonly accepted principle in settling compensation cases to allow each case to be determined by the facts and circumstances immediately surrounding it.

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A THRIFT SAVINGS PLAN FOR WORKERS

A Practical and Proven System for Employers That Has Benefited Employees and Made Better Citizens for the Nation.

By JOHN F. TINSLEY,

General Manager Crompton & Knowles Loom Company, Worcester, Mass.

In this paper the writer will discuss a plan which, for brevity will be termed the "Worcester (Mass.) Plan," and the experience related herein is based upon the operation of that plan since its inception in November, 1919.

The success of this plan during the past year in our plans has brought many inquiries from other concerns and has practically standardized three questions. Will the workman support a savings system? Is there a practical plan in operation? What conditions are necessary for the successful introduction of the system?

Our answers are based upon actual experience. The workman will support a savings system that can be explained to him and thoroughly understood by him.

2. We think we have such a plan operating.

3. The principal conditions necessary for the successful inauguration and maintenance of an industrial savings system are four in number:

1. The system itself must be simple, flexible and easily understandable.

2. The management must energetically support the savings idea and show it.

3. The foremen must be thorough believers in it and do a great deal of the initial missionary work that is necessary to get the plan started among the men.

4. The organization for introducing it to the men throughout the shop must be enthusiastically in favor of the savings idea itself and the "plan" and must consist of such elements as represent the various nationalities and classes of workmen in the plant.

Of the four conditions named above, which I consider necessary for the success of any plan of this sort, the attitude of the management is the most important. The attitude of the management is most consequential, and I do not believe that any plan will work successfully, at least for very long, unless the men feel that the management is vitally interested in the success of the plan and realize fully the views of the management on the subject.

The Worcester plan, we think, is exceedingly simple, flexible and understandable. It consists essentially in having the men sign cards, authorizing the pay office to deduct regularly so much from their pay envelopes. On this card he desires to have his account opened.

Campaign Plans. At the Crompton & Knowles Loom works campaigns have been conducted for the starting of bank accounts among the men are conducted every three to six months, and last year we had four such campaigns.

For the injured workman. Formerly the employer was not only permitted to have the best of it; he was given the whole cake to eat. There is no longer any doubt as to the amount of the employer's liability. It is as definitely fixed and stated by amount as it is possible to state it. If a workman loses an arm, the employer can determine by a simple process of multiplication and calculation just what he owes that workman and down to the penny. There is no delay about it, no going into court, no consulting a disinterested and prejudiced jury. And the advantage is, the employer knows this liability in advance before he ever enters into the particular business, or before he accepts the compensation act.

Having a definite basis upon which to measure that liability, he is not only permitted, but even encouraged and compelled, to insure that risk with competent insurance. This removes all possibility of a large disaster throwing him into bankruptcy, and it permits the employer to add the cost of his premium to the price of his product easily, quickly and without guess work.

It is not only desirable for the employer to support the compensation theory of liability for industrial wastage of life and limb, but it is made practically mandatory upon him in those states having compensation legislation for the three famous "defenses" which he had at common law. It is in the position, then, of being in court with his hands tied. And, like a man with his hands tied, he can be "swatted" as will by his adversaries and cannot "swat" in return.

(Mr. Chesla's third article will appear in the General Trade Section Sunday, January 30.)

Results Obtained. In one plant, after three campaigns, held at intervals of about three months, between 70 per cent and 75 per cent of the entire force have become regular bank depositors.

Of the upwards of 5,000 subscribers in Worcester, only 150, or approximately 3 per cent, have dropped out for any reason or another. Of course, this does not take into consideration those originally subscribers who have left the company's employ.

In Plant A, 341, or upward of 16 per cent, have voluntarily increased the amount of their weekly deposits. In Plant B, upward of 20 per cent have voluntarily increased their weekly deposits. In another connection, too, these figures are significant. It was thought at first that the employees might feel, if employers knew what their employees were saving, that this might have an effect on future wages, on steady employment, etc. This argument was met by emphasizing to the men that, in these days, employers prefer the thrifty employee, and that, instead of a savings account working to the disadvantage of an employee, it would much more likely work the other way.

Fortune's Faces. A hydra-headed lady. She has a different face for every person. Or it may be she is simply a good actress with her dressing room well stocked with many masks and puts on to frighten or please us as she wishes. If this is the case (and in truth we think it is) we confidently believe, from a study of fortune's workings, she works under

lows as hard and fast as those of cause and effect. If this is the case, then it is certainly our right as spectators to pick out the show we like, look upon her smiling faces and turn away from the gloom masks of pessimism with which she often affronts us. Paul Hayden in New York Commercial.

Teamwork. Most ideas are usually larger than those to whom they occur. When Edison gets an idea he calls on more than fifty assistants to work with him, day and night, to fully develop that idea.

Unless the business man today surrounds himself with men capable of teamwork he is riding for a fall. Teamwork is absolutely essential in any modern organization, and the executive who deliberately chooses to isolate himself and to attempt to work out his ideas and problems alone and unaided, is going to have a hard road to travel.

The sensible and the successful executive is willing to submerge his own pride of the general idea of a worth-while idea in its development by the mutual efforts of others in his force.

Teamwork pays in every organization and the wise executive fosters and stimulates every step towards teamwork that tends to efficiency.—The Dodge Idea.

Misfortune's Sting. We agree with F. Odome as he writes in The Crusader, house organ of the Franklin Service corporation:

A Jackass looked Over the wall And sniffed the luscious Clover. But— Feared to jump Because he was so fat. Before he could get Over.

Just then A bee Visited him. A vicious Sting Alighted on his hide; Friend Jackass Made A frenzied spring And reached the other side.

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VETERAN SALESMAN GIVES CHEERY ADVICE

Henry C. Hammond, of Big Baltimore House, Bubbling Over With Optimism.

Bubbling over with good cheer and optimism, just as are the heads of the big wholesale dry goods house which employs him, Henry D. Hammond, one of the best known traveling salesmen who goes out from Baltimore, has just recently given to the press of that city a most cheerful and happy interview.

Mr. Hammond travels for the Daniel Miller company, of Baltimore, distributors of dry goods, furnishings, millinery, floor covering, etc. He has been with the company for fifty-five years, the company itself having been successfully engaged in business for seventy-five years. The grandfather of the present Miller boys, who now conduct the business, first engaged Mr. Hammond as a salesman.

"It's to your job and love your work," is the cheery and wise advice this veteran salesman hands down to the younger men who are on the road, or to those just starting out in the business of selling goods.

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Manufacturers, Wholesalers and Retailers--GENERAL TRADE

General Trade Service Department

THIS department has been established by The Constitution to assist buyers in locating supplies, and to help manufacturers, jobbers and wholesalers to get in touch with prospective purchasers. Buyers should be careful to give specific requirements on the nature of their wants, and sellers should explain as fully as possible exact details concerning their offerings.

Foreign Trade

Information regarding the many details involved in handling foreign trade is also furnished free through this department to those who wish to enter the broad field of international commerce.

THERE IS NO CHARGE FOR THIS SERVICE

Address Editor, General Trade Department, Atlanta Constitution, Atlanta, Ga.

Telephone Main 5000—Ask for P. P. Smith—General Trade

ARTICLES ON BANKING TO START SOON

The series of articles on banking which the General Trade section announced would begin with this issue has been delayed, but will start in the early part of February. The delay has been due to the fact that the preliminary arrangements of the editorial committee of the Georgia Bankers' association have taken more work than was at first contemplated.

TRADE OUTLOOK BRIGHTER IN EVERY QUARTER

The past week has been featured in trade circles all over the country by a general strengthening of business in practically every line. Not only is this true locally but nationally. There is a resumption of buying on the part of the public and this has been reflected in retail, wholesale and manufacturing reports.

At the Warman banquet the early part of the week, M. B. Wellborn, governor of the sixth district federal reserve bank, and Lee Ashcraft, newly elected president of the Atlanta chamber of commerce, delivered messages of good cheer to the retailers who heard them that carried with them the new spirit of the new year. This was enlarged upon by Mr. Ashcraft at the annual banquet of the chamber of commerce Thursday night and the sentiments expressed by the leaders of the commercial world in general bear out every prediction made.

W. D. Couch, head of the Couch cotton mills, reports many orders received during the past ten days, one of which, running into tremendous proportions has been placed by a national organization with branches in practically every city in the country. Mr. Couch returned recently from a business trip north in which he visited the principal buying centers and he heard only the most optimistic expressions of opinion by wholesalers, jobbers and the large manufacturers. C. J. Williamson, of A. M. Robinson & Co., R. K. Rambo, of John Silvey & Co., W. C. Barnwell, of Ragan-Malone company, and other representatives of Atlanta wholesale houses who have recently been in the northern markets report the same conditions that Mr. Couch found existing.

What is true of the dry goods and textile trade is true of other lines and although no one is predicting a mad rush of buying, all are agreed that actual buying has begun in earnest and that there will be a steadily increasing demand for goods from this time on.

IN FAIRNESS TO THE INSURANCE COMPANIES

As the date approaches for the Georgia Workmen's Compensation Act to go into effect—March 1—those who come under its provisions are beginning to evince a deeper interest in the matter, and unfortunately that interest is not manifesting itself in some quarters by a spirit of fairness toward the insurance companies that handle this class of risks.

By those who, through a misunderstanding of the provisions of the act, are not fully informed on the subject and who are taking the stand that this is a piece of legislation which they are not in accord with, there is a growing disposition to place what they deem is an added burden to the door of the insurance companies. The charge is repeatedly made that this legislation was sponsored by the insurance companies for their particular benefit. Such a charge is totally unwarranted and wholly without foundation.

All but four states have enacted workmen's compensation laws, and in every instance it is now conceded that the conditions brought about by the passing of these laws have been a general betterment for all concerned. But whether that remains a debatable subject or not in Georgia, the fact is that the Georgia law was secured by the joint efforts of the employers and employees of the state, without even an initial suggestion from the insurance companies. Last year, after the work of framing the law was well on its way, those who had the matter in charge called in experts from the insurance companies to assist in putting the law in proper shape, because the successful carrying out of its provisions depend upon the insurance companies. In fact, no law of the kind could be successfully operated without their co-operation.

One concrete proof of the fact that the insurance companies had no particular axe to grind in the matter is that the actual increase in business will be very small. Practically 85 per cent of those who will come under the law already carry employers' liability insurance and compensation insurance will be merely substituted for the old liability insurance. In some ways the old order of things was preferable to the insuring companies so that for the relatively small increase in business there was no real incentive to help put compensation insurance over.

It was not the insurance companies, but the people of Georgia who made the law.

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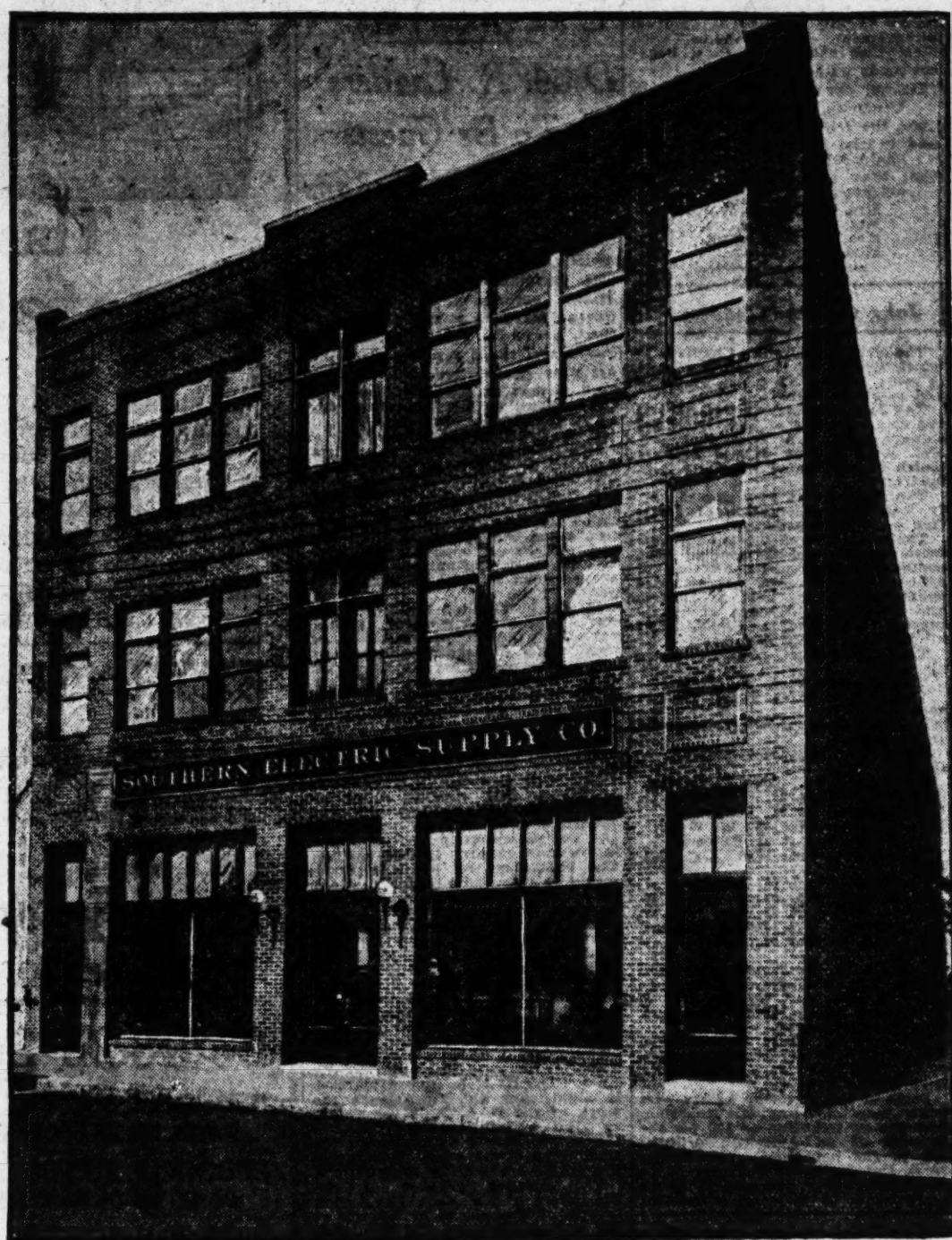
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J. R. REGAN & CO., Atlanta, Ga.

Atlanta Opportunity, Progress and Growth



The new home of the Southern Electric Supply company at 557-559 Whitehall street, in the heart of the Whitehall street wholesale district, is another substantial evidence of the commercial possibilities of Atlanta as the great distributing center of the southeast.

The rapid growth of this concern, which began business at 31 Peters street about two years ago, shows what progressive application of the "Atlanta spirit" coupled with the Atlanta opportunity, can accomplish.

This new plant, to which the company has just moved, is a thor-

oughly modern, mill constructed building facing Whitehall street and extending back to railway switch tracks with a total of over 30,000 feet of floor space.

Shipping facilities are ideal, as both first and second floors are arranged so that concrete loading platforms at the rear of the building are available for the quick delivery cars of both heavy and light materials. Besides large show rooms on the ground floor, general service display rooms are maintained for demonstration of modern electrical devices.

In addition to the general offices

on the second floor, rest rooms, shower baths and other practical comforts and conveniences for employees have been installed, which indicates the general policy of the management in the matter of providing every essential for those modern business surroundings that lead to the greatest efficiency on the part of the working force.

The new plant, the business policy of the management and the progress made in short period of the company's business existence are all typical of Atlanta, "the Atlanta spirit" and the Atlanta opportunity.

What Real Control Means to Industry

BY L. V. ESTES

President L. V. Estes Incorporated Industrial Engineers, Chicago—New York

Twenty thousand parts are required for a complete air ship. Have you ever stopped to analyze just what this means? Not only must these parts be put together but the material for them must be purchased, the parts themselves must be made, and they must be ready for use at the proper assembly points when they are needed. If 19,999 parts are ready for assembly and the remaining two are not, the air ship remains in the plant until the parts are available or at least it is impossible to complete it until the parts are supplied.

While the number of parts in a dirigible is, of course, larger than that of the average fabricated product, it is only a matter of degree. Some of our most common products, as for instance, the automobile, the washing machine and the stove, have hundreds of parts. Some appreciation of the task of industry in planning and controlling production is had when the stupendous task of these parts made and ready for use at the right moment is realized.

Control is the big word in industry. It means executive control—the means by which the executive head and his assistants gauge the activities of the business and thereby measure its operation. Suppose in a plant making stoves for instance, a door is missing when the range comes to the door assembly point. Everything backs up. The range cannot be completed, it cannot be shipped, the manufacturer cannot realize on the incomplete product and in turn his collections are behind. Vast amounts of money are tied up in work-in-process. And more, in the days of the buyer's market it reflects on the manufacturer to fall down on delivery promises with the very common result of cancelled orders—not only present but future business gone.

In stove plant just completed this problem of production control was solved largely by mechanical means. Here a "progressive assembly" was installed. In this plant is one of the largest link belt conveyors in the world. This conveyor is 30 feet long and 46 inches wide. On this belt which is in constant motion and moving from two to four feet a minute, the range is assembled. Sub-assembly stations along the side of the belt assemble doors, doors and other parts and the complete parts are then placed on the range. At the end of the belt the range has been completed and packed. An overhead trolley system then takes the range from the belt and carries it into the cars along the side of the plant.

There are many means and many mechanisms for getting control. They may be statistical, graphical or mechanical. The essential thing is to find out what best meets the requirements of the situation at hand.

The first important step in the securing of control is to have a definite organization plan and to have this plan charted, showing definite lines of authority and the relation of various positions to each and every other position of the organization.

Methods, they are building four trucks per week with six men where formerly eighteen men were required to produce five trucks weekly. A southern woolen mill, by the installation of graphic control methods increased its output of blankets to a point which it had never even dreamed of.

Graphic means are usually helpful and often necessary. It is easier to see charts and diagrams and study them than it is to analyze a mass of figures.

Before analyzing the details of any particular business it is important to secure a graph of the progress of the business as a whole as well as its relation to the industry of which it is a part. This can best be done by graphic means, one line for instance, indicating the total amount of business in the particular industry, another, the general price level, and a third, the amount of business of the concern involved. This will enable the manager to know whether a decrease in his own sales is due to general business conditions or through some fault in sales organization or business.

Every company should know whether it is getting a fair percentage of orders for its product. Having a general view of the business as a whole is then necessary to analyze the conditions of the company's individual business. Equipped with facts and figures, a chart is made showing the scheduled production and sales made and production shipped. This enables the management and board of directors to tell at a glance how nearly sales are coming up to scheduled production and sales and also how well the production end is being kept up.

Similar charts can then be made of the various products of the business. The last mentioned chart very often reveals to the management a lack of definite knowledge concerning his own business. It shows that on some products efforts should be particularly directed toward standardization of sales, on others the efforts should be to stimulate and control production, and again they often reveal undue effort and waste on certain lines.

One of the most important phases of the graphic control plan, however, is in the shop, in the control of production. Here rests the burden of having all material for parts purchased and on hand when needed and of having all necessary parts ready for assembly at the proper time and place. Not only does proper production control make it possible to reduce the work-in-process and thus release additional capital, but with this material out of the way and proper routing of work established, additional floor space is also available.

Just as the moving picture is proving valuable for educational purposes, the visual method of analyzing possibilities and achievements of a business as well as means for securing maximum results, is being accepted by those executives who realize the importance of basing their actions on facts and figures rather than on guess and gamble.

Dun's figures for the week of December 20, 1920, show 274 commercial failures in the United States as compared with 92 for the corresponding week of 1919. There would be fewer failures if companies were at all times able to visualize their business as a whole and the interrelation of its component parts for such visualization would give them the basis for proper control.

SALES EXPERT POINTS TO GOOD TIMES AHEAD

Howard I. North, formerly director of sales for the National Chain Motor Service corporation and other large concerns, and now manager for the Barrett Adding Machine company, handled locally by the Baylis Office Equipment company, is in Atlanta, optimistically pushing business for his concern.

Mr. North, whose experience has been extensive and comprehensive in selling lines, believes there is good business ahead. "I want to go on record," said Mr. North, "by saying that this city and this country are neither one in the grip of depressed conditions. We are not waiting for better times. We have actually begun the forward movement. I know that one of the largest oil companies in the United States has increased the sale of its product nearly 10 per cent in ten days. Most of the increase being used by motor trucks—transportation. A national rubber tire company received more new orders on the 19th of this month than they have received in two weeks since July, 1920. The financial organization of the largest mechanical manufacturing company in the country reports an increase of 25 per cent in voluntary collections since January 5. Georgia cotton mills are running full time and in some cases turning away business. The shoe factories of New England after having been closed since last summer are now reopening, and as it goes, in Savannah, Asheville, Norfolk, New York, Boston, Detroit, Wilmington and dozens of other cities I have received word of actual operations, not predictions. I tell you there never was a better opportunity for our merchants to take time

by the forelock and go after this revived business. Action, sane and substantial, of course, but action nevertheless should be the watchword, now—today."

There's No Fun Like Work.

Go to it! We have the money, the credit, the factories, the labor, the materials, the brains, the initiative and we are naturally optimistic. Pessimism is a disease and follows poor circulation. Exercise is the best cure for it. Go out after the orders. Put jazz, pep, ginger into your efforts. Burn the crops and jump on the crepe hangers with both feet. Wear out the shoe leather. You will probably get some business, and anyway it will help the shoe business. Forget the last five years and keep your eye on the next five, and dig for business. If you don't someone else will get it—National Sales and Trading Company, Cleveland, Ohio.

It is estimated that at least 10-15 per cent of the population of the early-day savages of Panama was to capture slaves from other tribes and burn them to death in honor of their idol, to which they had given the name of Tabairi.

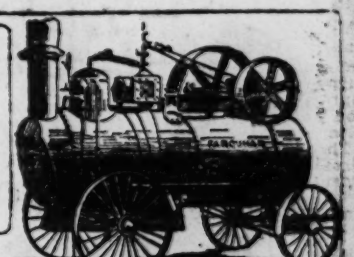
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WOODRUFF
Machinery Manufacturing Co.
41 S. FORSYTH ST. Main 1-40. ATLANTA, GA.

SCALES REPAIRED

HOWE
SCALES TRUCKS

THE HOWE SCALE CO.
18 S. Forsyth Street



To Our Customers--Our Friends

Since the recent decline in prices got under way we have done little prophesying on Wholesale Dry Goods market conditions. Every minute of the time we have had the greatest confidence that the trouble would be but short-lived, and it has been.

The end has been reached—the worst is over. The consumer, the Retailer, the Wholesaler and the Mills

HAVE BEGUN TO BUY

It is not a stampede, but it is a general movement based on the returning CONFIDENCE of the nation in our ability to get back on the safe and sane foundation of pre-war times. We advise you to BUY NOW and BUY AT HOME. We advise this frankly and unselfishly—we believe it is common sense advice. The tide has turned, and there will be a gradually increasing volume of trade from this time on. Every trade news item bears out this statement.

We solicit a share of your business on the basis of our previous relations with you. We are here to serve you, and we will appreciate the opportunity. We have complete stocks for your inspection. Come and see us and let us talk it over.

Ragan-Malone Company

Wholesale Dry Goods, Suits, Notions, Coats and Furnishings
ATLANTA.

\$500,000 CASH READY!

We Will Buy for Spot Cash
Half A Million Dollars' Worth
New, Desirable Merchandise
in the Original Packages

Dry Goods and Notions of All Kinds Under Market Prices

Submit Samples and Prices Immediately to---

THE DANNENBERG CO.

MACON, GA.

Daughters of the American Revolution

Regent, Mrs. Max E. Land, 205 Fourteenth street, Cordele.
First vice regent, Mrs. W. C. Venable, Moultrie.
Second vice regent, Mrs. Charles A. Korman, Macon.
Recording secretary, Mrs. Julius Talmadge, Athens.
Treasurer, Mrs. George E. Hop, Peachtree road, Atlanta.
Librarian, Mrs. S. J. Jones, Albany.
Historian, Mrs. O. G. Bolloch, Columbus.
Consulting Registrar, Mrs. J. L. Walker, Waycross.
Corresponding secretary, Mrs. T. J. Durrett, Cordele.
State editor, Miss Alice May Massengale, 420 Peachtree street, Atlanta.
Assistant state editor, Miss Maude Penn, Monticello.

To Entertain President-General

Mrs. George Maynard Minor, of Waterford Conn., president general of the National society; Mrs. John Laidlaw Buell, of Litchfield, Conn., state regent of Connecticut; and Mrs. Max E. Land, of Cordele, state regent of Georgia, will be distinguished and honored guests at beautiful social affairs while in Atlanta.

The Atlanta chapter, D. A. R., will entertain at a large reception on the 25th, following an elaborate luncheon. Mrs. A. C. Woodward will entertain with a tea.
Returning from the Florida state conference held in Marianna, Fla., they will be entertained in Macon Monday by the Nathaniel Macon and Mary Hammond Washington chapters.

DEATH OF MRS. SAGE

Resolution passed by Atlanta chapter D. A. R. on the death of Mrs. S. Y. Sage:
"Whereas, The all-wise Father has called to a higher service in the

life beyond Mrs. Ira Yale Sage, a loved and honored member of the Atlanta chapter Daughters of the American Revolution; and
"Whereas, In the death of Mrs. Sage the Atlanta chapter has lost a distinguished member, who as chapter regent did much to advance the work of the organization; As state regent the remarkable and valuable traits of her character displayed themselves in her clear judgment in business matters, her tact and consideration in working with her officers. No matter how trying the situation it was a pleasure to serve under her. On one occasion a small town which had invited the state convention, recalled the invitation less than a week before the convention was to assemble. Mrs. Sage, then state regent, showed her wonderful executive ability in handling the situation. Calling the Atlanta chapter to her aid, one of the most enjoyable conventions in our history was its business and social features.
"Whereas, As state regent she inspired a fresh patriotism, reawakening the love of country, and devotion to the high ideals of our revolutionary fathers. It was through her efforts that the Oglethorpe monument was placed in Savannah, and the Ellish Clarke monument in Athens. As vice president general she secured for Georgia a column in Continental hall, which will be a lasting memorial to the patriotic sons and daughters of our state. Through her fine administrative ability she procured a bust of one of the ten heroes to be placed in the lobby of this hall.
"Whereas, She possessed to a peculiar degree the knowledge and understanding and spirit to bring us all to our best and most useful service. She was kind, gentle and thoughtful, and exercised these characteristics to the development,

happiness and comfort of all those about her. Dignity and grace marked her bearing as a presiding officer. The Daughters of the American Revolution have lost a devoted member. She has gone after a life of faithfulness to family, friends, her church and other organizations in which she was a ruling spirit.
"Therefore be it resolved, That we mourn her death and greatly miss the presence of one whose unusual character and lofty ideals inspired to nobler efforts the various organizations in which she was a leading member.
"Be it also resolved, That we extend our deepest sympathy to her family in this hour of our mutual bereavement, yet rejoicing with them that she dwells in a house not made with hands.
"This is not our dead who wait in blindness. It is we, upon the fringes of eternity. And in the Silence if they come again, and know That they will answer, 'Nay, we did not go.'

Mrs. Frances S. Whiteside, Mrs. F. H. Orme, Mrs. J. H. Morgan, Miss Cora Brown.

John Laurens Chapter

The John Laurens Chapter, of which Miss Mary Ramsay is regent, is wide awake on all educational and patriotic lines.

The January meeting was held at the elegant home of Mrs. Izela Bashinski, with Mrs. T. J. Pritchett, Mrs. Mary E. Cox, Misses Roberta Smith and Margaret Pritchett joint hostesses.

The membership now exceeds fifty. The January meeting was held at the elegant home of Mrs. Izela Bashinski, with Mrs. T. J. Pritchett, Mrs. Mary E. Cox, Misses Roberta Smith and Margaret Pritchett joint hostesses.

The following officers were elected:
Regent—Mrs. M. A. Shewmake.
Vice Regent—Mrs. W. C. Thompson.
Recording Secretary—Mrs. W. R. Lenoir.
Corresponding Secretary—Mrs. W. R. Lenoir.

Historian—Mrs. Izela Bashinski.
Registrar—Mrs. M. J. Guyton.
Genealogist—Mrs. W. W. Ward.
Reporter—Mrs. J. A. Peacock.
Parliamentarian—Mrs. J. C. Adams.

Chaplain—Dr. J. G. Patton.
Board of Management—Mrs. A. W. Garretts, Mrs. E. J. Blackshear, Mrs. C. Thompson, Mrs. Frank Lawson, Mrs. J. S. Adams and Miss Annie Birch.

Delegate to Continental Congress—Mrs. Eva Blackshear Street; alternate, Mrs. M. J. Guyton, Mrs. S. M. Kellam, Mrs. E. B. Freeman, Mrs. Frank Lawson.

Delegate to State Conference—Mrs. W. R. Lenoir; alternate, Mrs. M. B. Cox, Mrs. M. A. Shewmake, Miss Mattie Ramsey.

Some of the activities of the past year, mentioned at the meeting, was the contribution of \$60 for the support of an American orphan; \$50 to the perpetual scholarship fund, University of Georgia; \$6 to cemetery plot; \$1 to Meadow Garden;

\$9 to immigration manual; \$30 to Canning club girl scholarship; \$6 medal to high school pupil making highest average in history.
At the close of the meeting elaborate refreshments were served in faultless style.
In reading "From an Old Scrap Book," in last Sunday's Constitution, your reporter noted the fact that a great-granddaughter of Mrs. Sarah Porter Hillhouse was present at the social colonial assembly in Columbus some years ago. It is with pleasure that the information can be given that a great, great-granddaughter of Mrs. Hillhouse was present at this meeting of John Laurens chapter, in the person of Mrs. Julia Thwaitt Blackshear.

D. A. R. Leaders To Be Guests Of Atlantans

The three chapters of the Atlanta division of the Daughters of American Revolution are planning for bright entertainment of Mrs. George Maynard Minor, of Connecticut, president general of the national society of the Daughters of American Revolution, who will be here with Mrs. Leideu Beuhl, of Connecticut, on her way from the Florida state convention.

There will be a reception at which the members of all three chapters of the Atlanta D. A. R. will have the opportunity to meet the distinguished officer and hear her speak. This is the first reunion of this patriotic organization since the period of the war and will be an opportunity to revive that spirit of patriotism which proved itself so splendid during the period of the war.

It will be recalled that when the war cry was first sounded and the patriotic organizations were called upon, none responded more surely and more valiantly than the D. A. R. The patriotic organizations were called upon, none responded more surely and more valiantly than the D. A. R.

The regular chapter work, in the reconstruction, like every other organization, the D. A. R. has plans which will combine their patriotic endeavors with that of other organizations, all making for the country's good and prosperity. The Daughters of American Revolution this country is due history, the period of the war.

Many beautiful buildings bear testimony to their public interests in the country's war records and they have contributed largely to the matter of historic education but in the promotion of good schools for the children of the present generation the D. A. R. take an active part. Through their chapters scholarships are given to schools, essay prizes are also given, and especially for essays along historic lines. The D. A. R. give a markedly significant aid. In Atlanta the work of the D. A. R. is recognized as of the highest and far-reaching, and to the public cause espoused by the Daughters of American Revolution the public are willing contributors.

The Atlanta chapter of the Daughters of American Revolution is one of the oldest in history of the organization and the two chapters subsequently organized have measured up in activity and patriotic action with the pioneer chapter.

A cordial welcome will be given Mrs. Minor and her co-workers by the Atlanta Daughters of American Revolution and by Atlanta people generally.

CREDENTIALS

Credential blanks have been sent to all regents over the state, and notices to state officers and chairmen regarding date for state conference April 5, 6 and 7, at Dalton. If any have not received their blanks they will please notify me at once, cordially.
(Mrs. T. J.) JESSIE F. DURRETT, State Cor. Secretary.

Funeral Designs, Cut and Artificial Flowers, Wedding Bouquets, Pot Plants and Novelties.

Atlanta Floral Co.
41 So. Broad St.
Phone M. 1687

Cocoanut Oil Makes

A Splendid Shampoo

If you want to keep your hair in good condition, be careful what you wash it with.

Most soaps and prepared shampoos contain too much alkali. This dries the scalp, makes the hair brittle, and is very harmful. Multifield coconut oil shampoo (which is pure and entirely greaseless), is much better than anything else you can use for shampooing, as this can't possibly injure the hair.

Simply moisten your hair with water and rub it in. One or two teaspoonful of Multifield will make an abundance of rich, creamy lather, and cleanses the hair and scalp thoroughly. The lather rinses out easily and removes every particle of dust, dirt, dandruff and excessive oil. The hair dries quickly and evenly, and it leaves it fine and silky, bright, fluffy and easy to manage.

You can get Multifield coconut oil shampoo at most any drug store. It is very cheap, and a few ounces is enough to last everyone in the family for months. Be sure your drugist gives you Multifield.—(adv.)



Do Your Feet Hurt You?

Corns ache? Bunions pain? Ingrown nails or flat foot? We can give YOU INSTANT RELIEF, and "make life worth the living."

We correct many ills by scientific massaging.

Moderate charge. Correct service. Three operators, Miss Clayton, Principal.

Hours: 9 a. m. to 6 p. m. Please phone Main 201 or write for engagements.

The S. A. Clayton Co.
18 East Hunter St.
Atlanta's Largest Hairdressing, Manicuring and Chiropractic Store



This Week Closes the Greatest Furniture Event of the Season

Hundreds of thrifty buyers have already taken advantage of this opportunity to make their dollars go twice as far toward furnishing their home.

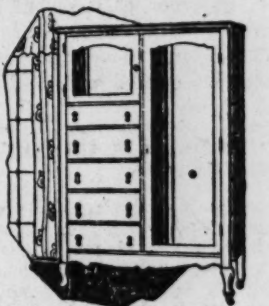
Never before have the people of Atlanta had the opportunity to buy the best furniture that the craft can produce at such prices as prevail during this Sale of Sample Furniture.

You have the opportunity to buy here just what you want for about one-half the number of dollars.

Terms can be arranged.

EXTRA SPECIAL, Monday and Tuesday

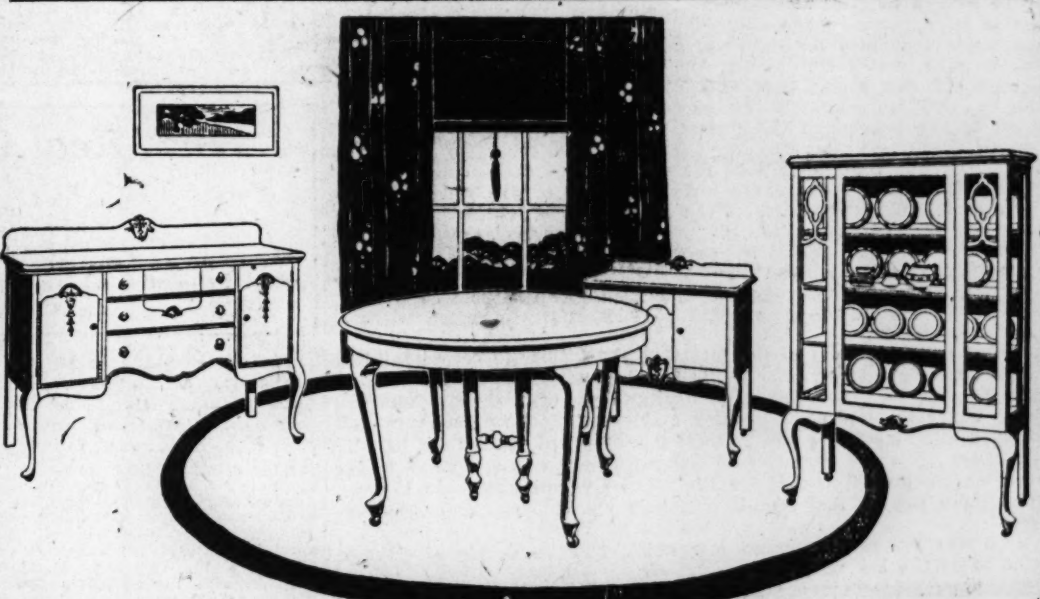
Golden Oak Chiffonobes that sell at retail for \$35 and \$40, for Monday and Tuesday only, \$24.50 they are to go at



Bedroom Suite Values Never Equaled

BEDROOM SUITES, worth up to \$500.00	\$250.00
BEDROOM SUITES, worth up to \$450.00	\$225.00
BEDROOM SUITES, worth up to \$300.00	\$159.00
BEDROOM SUITES, worth up to \$750.00	\$459.00

Odd Beds, Dressers, Chiffonettes, Dressing Tables and Vanity Dressers at Just One-Half Price.



Dining Room Suites Are About 1/2 Price

DINING ROOM SUITES, worth up to \$430.00	\$215.00
DINING ROOM SUITES, worth up to \$500.00	\$250.00
DINING ROOM SUITES, worth up to \$900.00	\$597.50
DINING ROOM SUITES, worth up to \$1,200.00	\$750.00

Extra Buffets, China Cabinets and Extension Tables any style or finish.

IT WILL BE NECESSARY AT THE END OF EACH YEAR TO CONDUCT A SALE OF SAMPLES AT THE FURNITURE EXHIBITION BUILDING TO MAKE ROOM FOR THE NEWEST AND BEST PATTERNS THE MARKET AFFORDS. BUT IT IS THE OPINION OF THE MANAGEMENT THAT THE ENORMOUS VALUES OFFERED THIS WEEK WILL BE HARD TO DUPLICATE.

Living Room Suites to Fit Your Purse

3-piece Mahogany Cane-back Suites, worth up to \$900.00	\$595.00	3-piece Mahogany Cane-back Suites, worth up to \$150.00	\$85.00
3-piece Mahogany Cane-back Suites, worth up to \$500.00	\$250.00	3-piece Tapestry Overstuffed Suits, worth \$475.00	\$227.50
3-piece Mahogany Cane-back Suites, worth up to \$200.00	\$119.00	5-piece Mahogany Parlor Suite, worth \$150.00, special	\$75.00

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MATHER BROS., Proprietors
Forsyth at Hunter Sts.

—New
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Gray Suede Strap Pumps

\$13.00 Tax 30c

Mail Orders Filled Promptly

Satin Strap Pump \$11.00

Black or Brown. High French or Baby Louis Heels.

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Black or Brown. High French or Baby Louis Heels.

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Second Floor Connally Building, Corner Alabama and Whitehall, Above Franklin & Cox.

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Send your name and address, and we will send you a copy of the Army Navy For Men For Women

This is a real heavy duty book of 100 pages, with 100 illustrations, and full length stories. Send for your copy today.

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Walter F. Money Co., 210 N. W. 11th St., Atlanta, Ga.

SHELNUTT'S SALVAGE PRICES

Means Money in Your Pocket Always

Cost does not mean anything to Shelnutt. The only thing that REALLY COUNTS is to SELL THE GOODS QUICK. To do this the price is cut to the bone. NO PRICE---QUALITY CONSIDERED---can ever be as low as salvage prices, and the \$56,-729.91 J. S. Field & Co. stock of Fine Footwear and Hosiery is no exception. And while the selling for the past two weeks has been fast and furious the various lines are still practically complete, so don't hesitate. Come at once and be fitted by competent shoe salesmen.

JUST LOOK AT A FEW OF THE GOOD THINGS:

Wool, and Wool and Silk Ladies' Hose, choice

\$1.50

These Hose Sold up to \$5.00

Ladies' High Boots

Your Choice Now

\$4.89

In Black, Tan and Brown Walking and French Heel and prices up to \$19.00

TWEEDIE BOOT TOPS AND SPATS

choice now

\$1.50

Old prices \$4.00, \$4.50 and \$5.00. Any of the popular colors and shades.

HOSIERY

Silk Hose, One Lot 69c

One Lot Old Price \$4.50, now \$1.89

Silk Lace Hose, old values up to \$8.50, now about One-Half Price.

500 pair Ladies' Two-Tone High Boots, lace and button, now

\$3.00

These are of the highest quality and formerly sold up to \$19.00

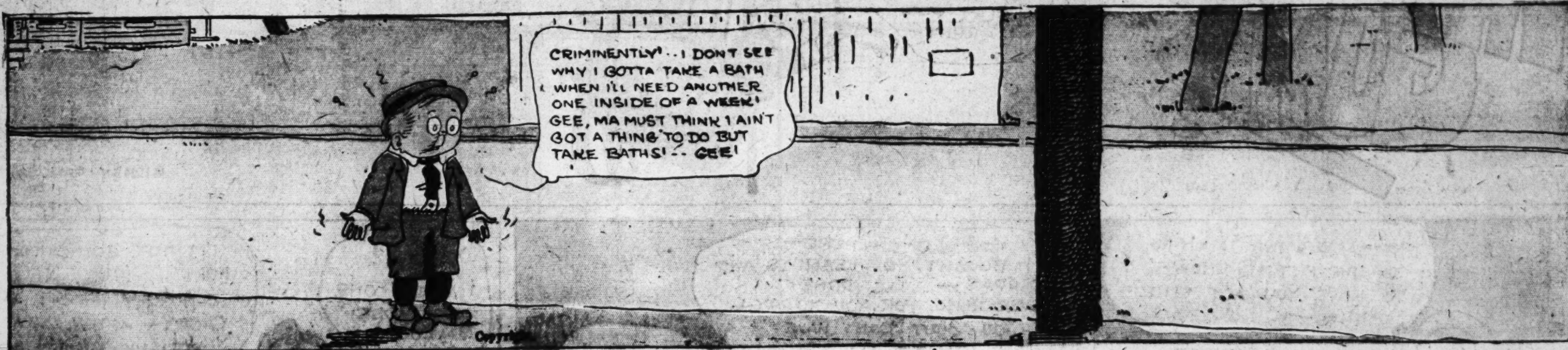
Ladies' Oxfords and Pumps, black and brown, for dress or street wear. Just a fraction of the old price.

SPECIAL One Lot Ladies' Quilted Satin Boudoir Slippers, NOW 75c

No need to say more—it's best to come—look it over—and be sure to find the right place

66 NORTH BROAD ST. J. B. SHELNUTT CO. Next to Lester's Book Store

ATLANTA, GA., SUNDAY, JANUARY 23, 1921



Just Boy-Pie Makes Fine Bait to Catch Elmer

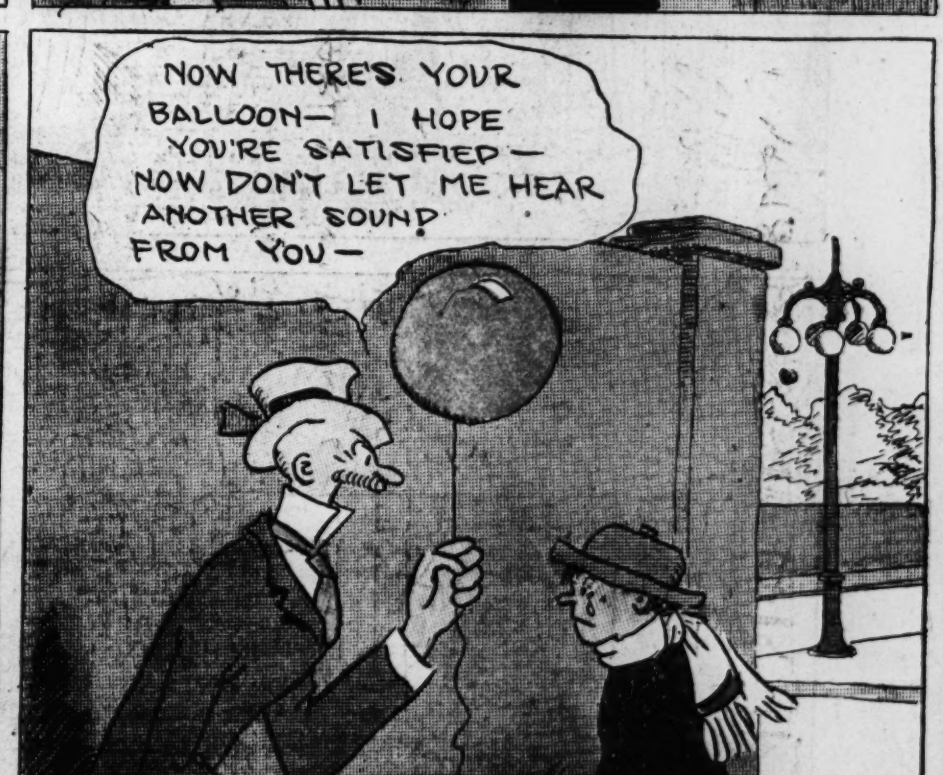
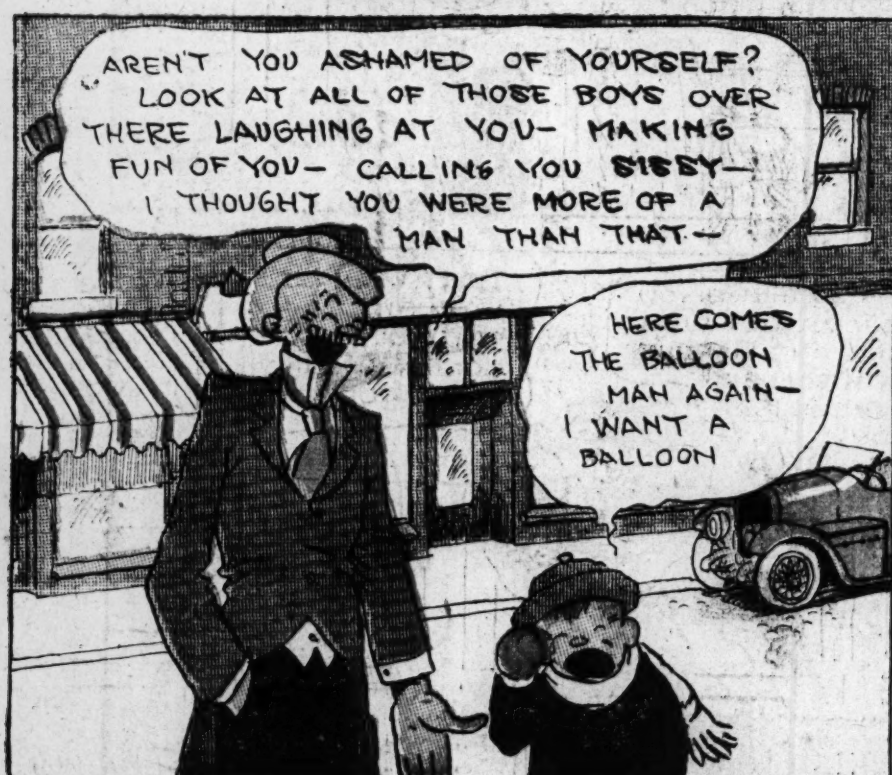
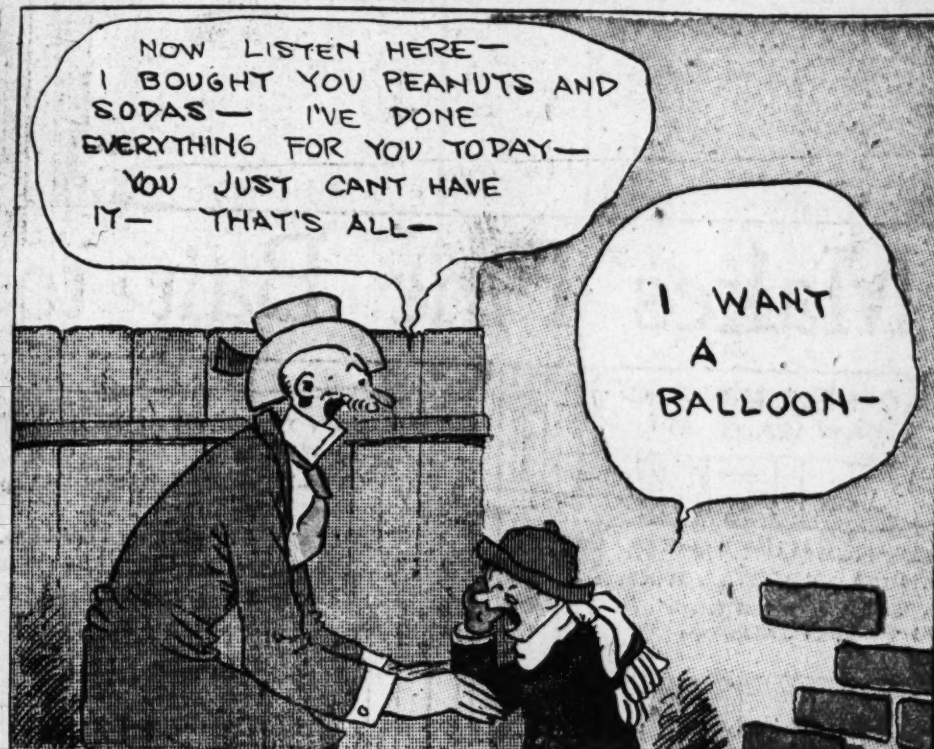
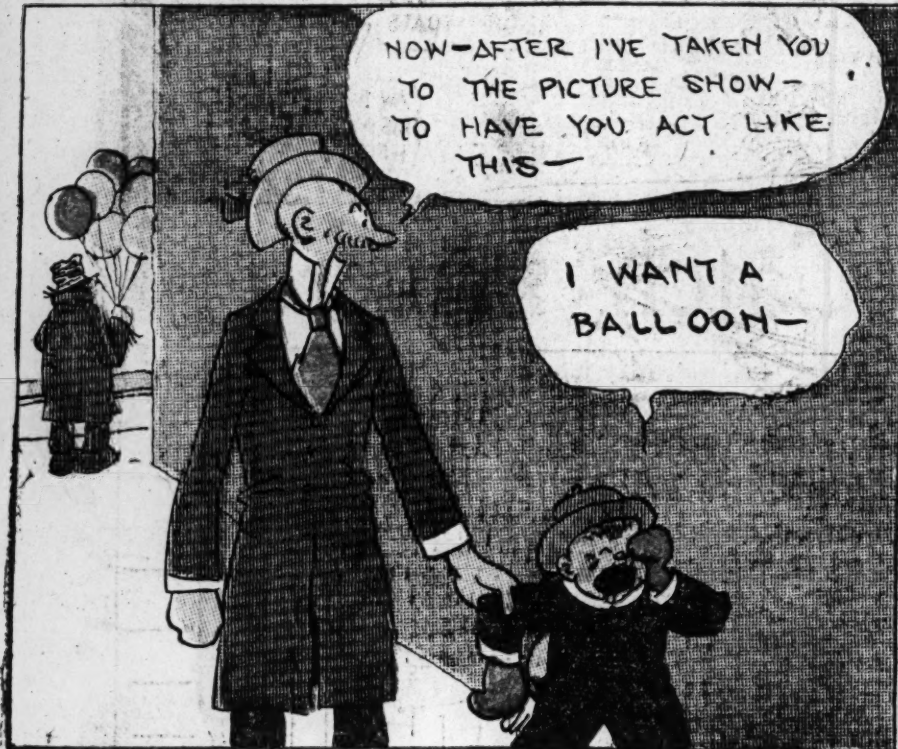


THE GUMPS

(Copyright 1920)



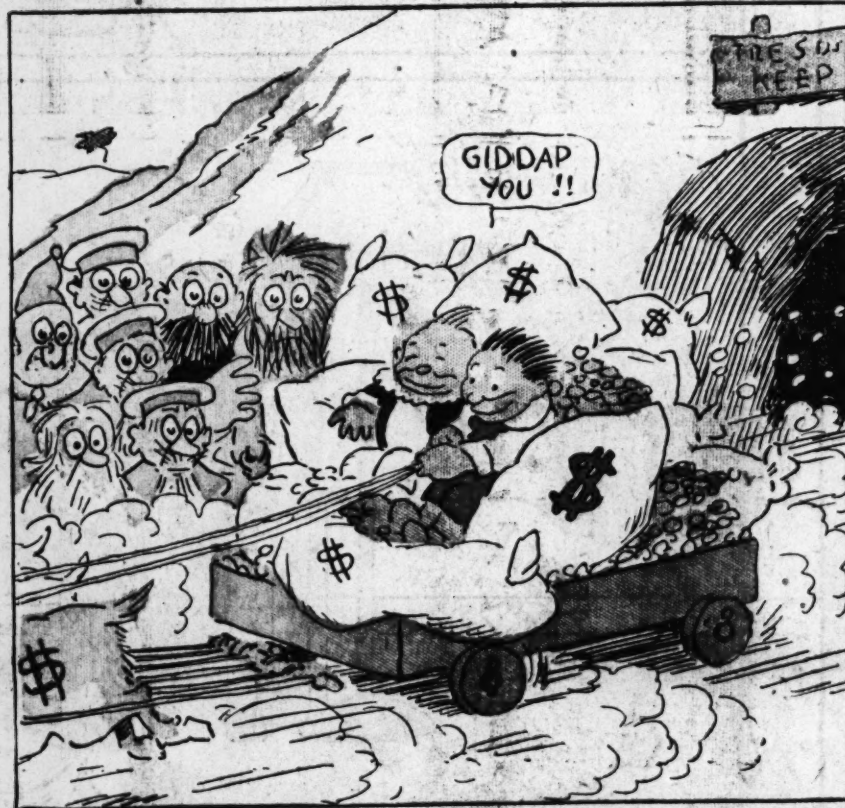
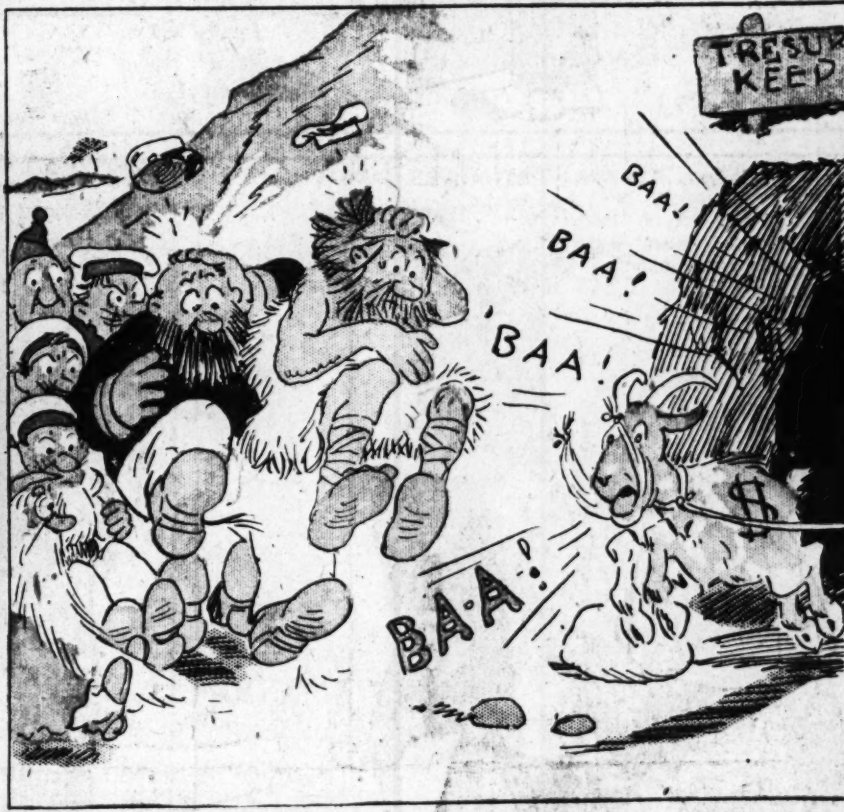
SIDNEY SMITH





THE KATZIES

There's No Use Chasing Goats. No, Indeed.





ATLANTA, GA., SUNDAY, JANUARY 23, 1921.

Beauty Without Taxation



The New Slogan That Is Luring Adventurers to the South Seas

A Samoan Belle
in Festival Dress

Photos by Courtesy
of the American Museum
of Natural History

WHEN Robert A. McClain, ex-sergeant of marines, living in Wrentham, Mass., awoke the other day to find himself famous, it was for a very romantic reason. McClain had been on service in the Philippines in 1910 and made a great hit with the aged Sultan of Liang Liang, a small island to the south. The old Sultan had, indeed, taken the liberty of adopting McClain as a son, and now the Sultan has died, leaving McClain the rulership over Liang Liang, several pearl fisheries, many groves of coconut palms, a palace and a harem. McClain has written to the War Department saying that he will accept everything but the harem. "He is married, and waives the dusky wives of the Sultan."

Romance thus came to McClain. But in other cases, now curiously numerous, men are going after romance. Perhaps the stampede to the Pacific islands is all the result of many recent stories and books about the geographical and human beauties of this quarter of the world. John Russell's stories are full of lute, and Frederick O'Brien's accounts of the dark-eyed, childishly charming young women in the Marquesans have had an extraordinary effect on romantic imaginations.

Maybe the forty Englishmen who recently set sail for the South Seas on the schooner yacht Medora have another explanation, but the present furor for tropical adventure looks like as good an explanation as any. There is, indeed, a sort of hint in the confession of F. P. Rhodes Discher, fellow of the Royal Geographical Society, leader of the expedition. The hint is that people are tired of "excessive taxation and politics."

Before the vessel sailed Mr. Discher said: "More than 1000 persons have asked to come with us. Our first party includes doctors, solicitors, planters, ex-officers, surveyors, engineers, a wireless operator and a clergyman. Several of the party are taking their wives and families with them. Until we have secured an island or a portion of one and fitted it up temporarily, we shall live in our vessel. One strict rule is that the colony shall have no politics."

Notice that there are some wives and families in the party. But there is abundant room for the assumption that the fair-skinned beauties of the South Seas may find new white wooers before the adventure ends.

All authorities agree that the people of Samoa, of Tahiti and of the Marquesan group are not only physically beautiful, but have many charms of character. There are head hunting traditions—human flesh has not altogether gone out of fashion as an item of diet in the Marquesans, for example—but the people are gentle and hospitable nevertheless, and no recent traveler seems to have had the slightest fear of physical harm. The most marked feature of comment is upon the beauty of the women. At least this is the popular translation. "Beauty and freedom from taxation"—perhaps the slogan may be considered as accounting for any number of expeditions that may call off into the region of Stevenson's immortal "Treasure Island."

Girl of the
Marquesan
Islands

Good Form, Health and Beauty

TAKE THESE FINGER TIPS!

MARGINS

By Mrs. Henry Symes

BY THE tips of their fingers ye shall know them. 'Deed ye shall. If one would learn secrets that were never meant to be told, all one needs to do is to watch the hands of fair ladies as they flutter above the tea cups, toy with the clasp of a glove, or drop a pensive chin. Many a reputation for beauty, gracefulness, and charm has been won by eight dainty fingers and two thumbs; and, conversely, many an impression of unattractiveness has been made by fingers and thumbs improperly manicured.

Not every one is blessed with the tapering fingers about which poets love to sing, but every one may have fingertips which tell a story of fastidiousness. The "every one" above includes those who do housework and those who have up until now neglected their hands most shamefully.

The first rule of hand beauty, as of all sorts of beauty, is cleanliness. The nail brush should be used as regularly as the tooth brush.

The second rule has to do with the manicure. Right here we want to say that the finger nails which boast of long points, that look as tho they might belong to a Chinaman who aspires to the honor of champion finger-nail grower, are neither beautiful nor smart.

Having expressed our opinion emphatically upon this important point, we will proceed to tell you just how the right sort of manicure is to be accomplished.

You will need a nail brush with stiff bristles, a thin fileable nail, an emery board, small nail scissors, an orange-wood stick, two buffers, rose-tinted powder, a bottle of lemon juice or some chemical preparation for removing stains, a small jar of rose-tinted paste and some good soap.

When these articles are assembled, you are ready to begin. First, soak the hands in warm soapy water for three or four minutes, then scrub the fingers gently but firmly with the nail brush. There may be some stains which this treatment will not remove. For these, dip the orangewood stick in the lemon

juice or the chemical preparation and rub it quickly back and forth over the stain.

Next use the fileable file to shape the nails, making them to conform to the outline of the fingertips. File the nails rounded not pointed, and short, not long. With the nail scissors, remove all hangnails. These bits of cuticle which appear at the base of the nails are not only painful but unsightly as well, and the only sure treatment is to cut them off with sharp scissors.

The rim of flesh at the base of the nails should be pressed gently back in order to display the half moons. Get into the habit of doing this automatically whenever you wash your hands, using the thumb nails of either hand and the towel.

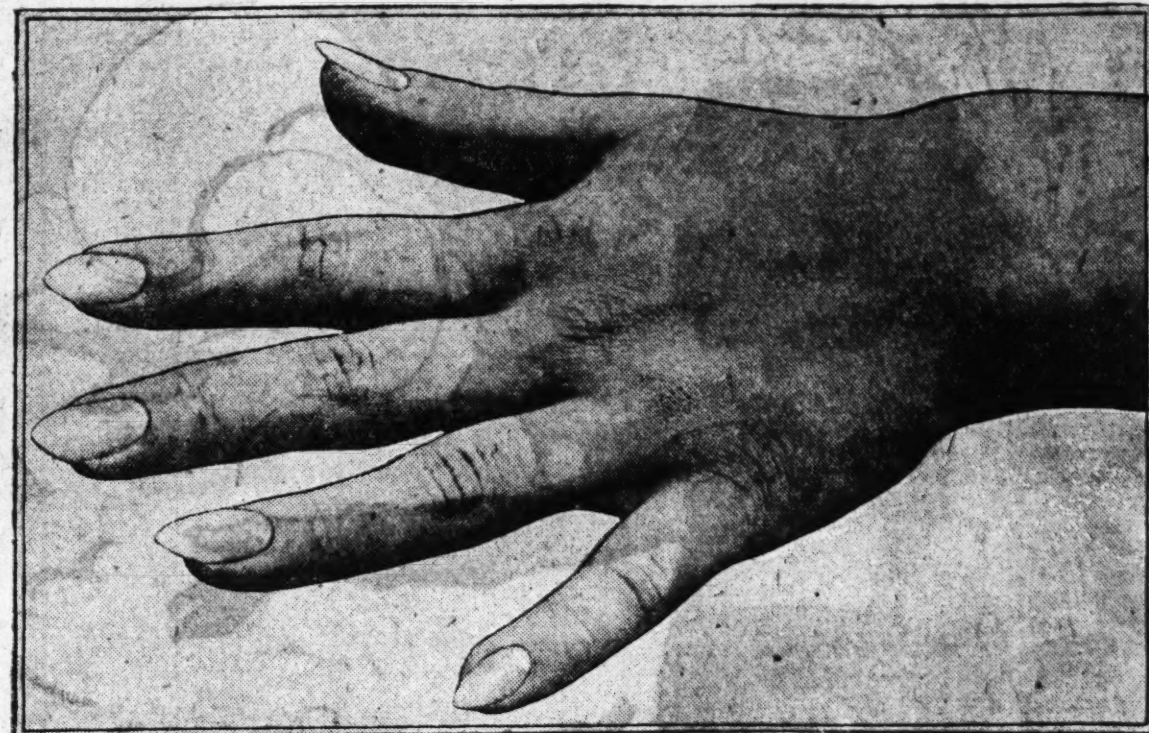
Now you are ready for the polish. Apply a bit of rose-tinted cream to the nail to act as a body for the powder. With the first buffer, which has been liberally sprinkled with powder, rub each nail a number of times. With the second buffer, also well powdered, rub the nails lightly ten or twelve times. With the powder still on the nails, bathe the hands in warm water and scrub each nail separately. For the final polishing, not the buffer but the palm of the hand, upon which some of the polishing powder has been spread, is to be used.

Remember that a very high, glassy polish as well as long, pointed finger nails are not approved by people of good taste.

If your nails are the sort that are brittle and break easily, apply vaseline or cold cream at night, or soak the fingertips for twenty minutes in warm olive-oil. The following simple preparation is beneficial if it is rubbed about the nails:

Boric Acid 1 dram
Sallylic Acid 15 grains
Lanolin 2 drams
Petroleum up to 1 ounce

Follow these finger "tips" and you will never need to hide your hands in your muff or under the rim of the table for fear that they will reveal the terrible secret of your neglect.



Let Such Obnoxious Points Never be the Result of Your Manicure

For the Handy Woman About the House

What a Man Likes in a House



HEY were discussing the home of a bride who was supposed to know the last word on interior decoration, and probably did. She had experienced before her marriage on several apartments and single rooms and always with the very greatest success. It had been a joy to see the color schemes she had worked out, the furniture she had chosen, and the happy way in which she had combined the old and the new.

"I could hardly wait," said her very best friend, "until I could see what she would do with a whole house. And of course it was beautiful!"

"Yes, it was beautiful," but here the second-best friend who had been married several years stopped significantly. "Why, you speak as if there were something wrong with it!"

"From the point of decoration and taste it is perfect, but I am wondering how long her husband will live in it!"

"He adores her and he seems so proud of it."

"Of course, and he won't begin to feel the strain for a few months either. But after that, if he continues to suffer silently from those prim little painted

chairs with their tied-on cushions that must always be humored, he is a different man than I take him for. You see from my several years of experience I know that while a man may appreciate beauty he wants comfort first. He would rather have a highly polished oak dining table where he can spread than sit cramped up over a tiny solid mahogany antique gate-leg. Do you understand?"

"There isn't a single chair in that house large enough for that poor man to relax in. Because Jeannette herself is so small she thinks of furniture on a small scale. Men like large, massive things, and they like them set centered too. Not that I would give in if I were starting all over again and let my husband's tastes entirely dictate our furniture, but I would try to get his viewpoint a little bit. It is too bad to make a man live in a museum or a show-house when he is yearning for a home. You see a house to a woman means something she can express her personality in and show off to her friends, while to a man it is a symbol of all that he has worked for, a place that is his own, where he can do as he likes, sit in his stocking feet if he wants to. It is his stronghold, his oasis after a day of hard work."

"A man likes plenty of light in a room. He usually runs the window shades up to the ceiling during the day, and he will resent several layers of curtains which cannot be disturbed for looking out at the weather. He likes pillows and cushions for comfort, yet to stick back of a sleepy head, but not to

stand in pristine grandeur in the corner of a davenport which cannot be 'mussed up.'"

"Men like good reading light, and for this reason will stand glaring chandeliers and wall lights rather than lamps. I have been wondering if Jeannette really meant those three shaded lamps in her living-room for reading. I have a suspicion that she never thought of them except as color units. If just one of them had been one of those nice metal reading lamps that shade the room but throw a strong light on the book I would have more hope for her happiness in that house."

"I didn't see any smoking things about either. I suppose it would be sacrilege to smoke in that symphony of peacock, mustard and mulberry. Most of my married friends fuss over that more than anything else. I made up my mind when I married a smoking man that he would have his pleasure where he wanted it. I searched far and wide until I found a beautiful antique wood smoking stand that just fits into the scheme of my dull oak living room. I have a mahogany stand now since I refused it. It is not conspicuous, and every time I find some of his smokes or tobacco around they go into this cabinet out of sight."

"Well, answered the very best friend, "it certainly seems as if you had the right idea. I'll confess that I was wondering how they would ever serve a real man's size dinner from those darling little English plates that she has in her corner cupboard in the dining-room!"

Correct Weight

Q. I am 18 years old, 4 feet 11 inches tall and weigh 115 pounds. Is that the proper weight for my age and height? How much should I weigh?

Will you please print a remedy for excessive perspiration? LUCILE.

A. The correct weight for your age and height is 111 pounds. Since you are fifteen pounds overweight, you will probably want to know what to do in order to gain the extra pounds. In anticipation of that question, I am printing the suggestions for gaining flesh.

Suggestions for Gaining Flesh
To gain flesh take plenty of olive oil, eat eggs, butter, cereals and fatty foods, potatoes, peas, corn, beans, carrots, cabbage, peas, cauliflower, turnips, lettuce, spinach, and all other vegetables, fruits, and nuts. Avoid food that will not digest easily, and be careful to eat slowly and thoroughly. Do not eat too much at one time. Eat small meals frequently. Do not eat too late at night. Do not eat too much of any one food. Do not eat too much of any one food. Do not eat too much of any one food.

Oris Powder for Perspiration
Phenyl acetate 1 fluid dram
Alcohol 1 fluid dram
Sodium bicarbonate 1/2 ounce
Fluorine oil 1/2 ounce
Essence of rose 1/2 ounce
Disperse the acid in the alcohol; add the violet essence; then the starch and rose oil. This powder can be used to advantage on perspiring hands, and it is an agreeable glove powder.

Superfluous Hair

Q. I am troubled with superfluous hair on my face. Can you tell me what to do to remove it?—Mrs. L. D.

A. The only thing that will remove superfluous hair permanently is the electrolytic needle. This should be undergone only under the hands of an expert. The electrolytic needle will remove the hair, but the treatment will have to be repeated at the end of four or five weeks. Thru the course of time, however, the electrolytic needle will tend to discourage the growth of the hair.

A Depilatory

sulphide of soda or calcium sulphide, 100 grains
Chalk 1/2 ounce
Mix thoroughly, and keep dry in well-closed bottle until wanted for use. Take enough water to make a paste, and apply with a brush to the hair to be removed. Allow it to remain for one to five minutes, according to the nature of the growth and the susceptibility of the skin; then scrape off with a blunt blade—a paper knife, for example. It should be removed, as in every case with a depilatory, when the burning sensation is pronounced. The long contact with the skin should be avoided, and immediately after the hair has been removed the depilated surface should be gently washed with warm water and a cold cream or a talcum oil applied to prevent irritation.

SOLUTIONS TO SOCIAL PROBLEMS

Mrs. Adams welcomes the opportunity to solve your social problems for you. If you desire an immediate reply, or any hints concerning entertaining, be sure to include a stamped, self-addressed envelope.

Queries with no stamped, addressed envelopes enclosed will be answered thru these columns, but they must await their turn.

The Best Man

Q. I have promised to be best man at the wedding of one of my friends, and do not know a thing about my duties. I do not like to confess my ignorance to my friends so I am coming to you for information. I shall be very grateful if you will enlighten me upon this subject.—T. O.

A. It is the pleasure of the best man to help the bridegroom in every way. He should procure the tickets and the accommodations for the wedding journey. On the day of the wedding, he should lunch or breakfast with the bridegroom, help him with his final packing, take charge of the ring and the fee, and drive with him to the church. At the correct moment during the ceremony, he hands the ring to the bridegroom, places it upon the bride's finger. After the ceremony, he hands the bridegroom his hat and gloves as he is about to enter the motor with his bride. Before leaving the church, the best man is also expected to present the clergyman with his fee. During the reception, he helps in introducing the wedding guests and later assists the bridegroom with his final preparations for the wedding journey. During the wedding breakfast, he should be particularly attentive to the maid of honor.

The best man should call upon the bride's parents within a week or two after the wedding. He also owes a call to the newly married pair on their return from the honeymoon.

Addressing Wedding Invitations
Q. In addressing wedding invitations, what should be written on the inside envelope?—Ignorant.

A. In addressing wedding invitations, the full name and address should be written on the outer envelope, and on the inner envelope, merely the surname of the person to whom the invitation is sent. For example the outer envelope should read:

Mr. and Mrs. Charles Blank
15 East 121 Street
New York City

while on the inner envelope is written simply:

Mr. and Mrs. Blank

Let the Hostess Invite the Boys
Q. When a girl is having a party to which both girls and boys are invited, should she send invitations to the girls and the boys or just to the girls and have them invite the boys they would like to have.

Is it proper for a girl to take a young man's arm when walking on the street? Is it proper for the young man to take the girl's arm?—Two Unclaimed Blossoms.

A. The hostess should send invitations to the boys whom she wants to take place at her party. It is her duty to win his affection away from your cousin. If the young man breaks his engagement, of course, you will be free to accept him as a suitor if you so desire. I think that you are rather young, however, to be thinking seriously of love and marriage.

The Dress of the Groom
Q. At a formal wedding which is to take place at four o'clock, is it correct for the groom to wear a dark business suit?—T. D. H.

A. Business suits are never correct at a formal wedding. If the wedding takes place at high noon or at four o'clock, the groom as well as his best man and the ushers, should wear gray striped trousers and black cutaway coats.

ANSWERS TO BEAUTY QUERIES

Beauty and health helps are free to every one. If you want a prompt reply, be sure to include a stamped, addressed envelope. Otherwise your query will have to await its turn to be answered thru the column. All letters are absolutely confidential.

Correct Weight

Q. I am 5 feet 4 inches tall and weigh 122 pounds. How much should I weigh for my height?

Can you give me a remedy to develop the bust? How long must I take the treatment before noticing results?—Clara V.

A. You have neglected to tell me your age so I cannot be sure about your correct weight. If you are between the ages of 20 to 24, however, you should weigh 126 pounds.

I am printing below a formula for a cream to develop the bust. It will require at least a month of this treatment before you will be able to notice results.

To Develop the Bust

Lanolin 1 ounce
Cocoa butter 1 ounce
Sweet almond oil 1 ounce
Put in small bowl set in hot water until melted. Beat together with each night, after laying hot cloths on bust, and it is by massaging gently and thoroughly in a circular direction for fifteen minutes.

Chapped Hands

Q. Will you please tell me what to do for badly chapped hands? My hands are so rough and red that I have to be ashamed of them.—Distressed.

A. Frequent washing is bad for hands that chafe easily. Do not wash your hands unless it is absolutely necessary and then be very careful to dry them thoroughly. Use a bland toilet soap and tepid water. I am printing the formula for a cream to be applied at night and the formula for a lotion which may be used thru the day. Rub both well into the skin.

Cream for Chapped Hands

White petrolatum 1/2 ounce
Paraffine wax 1/4 ounce
Lanolin 1/4 ounce
Water 1/4 ounce
Oil of rose 1 drop
Alcohol 1/4 ounce
Melt the paraffine wax, add the petrolatum and lanolin. Stir constantly, beating the water in during the process. Add the oil and alcohol when nearly cold.

Chapped hands should be treated by keeping the hands as dry as possible and applying some such emollient at night before retiring.

Chapped Hands

Tincture benzoin 2 drops
Glycerin 2 ounces
Rosewater 2 ounces
Rub this on the hands night and morning.

Liquid Powder

Q. Do you have a formula for making liquid powder? If so, will you please print it as soon as possible?—B. V.

A. I am printing below the formula for a liquid powder.

For Whitening the Skin—A Liquid Powder

Pure lard of fine 1 ounce
Glycerin 1 dram
Rosewater 1/2 ounce
Essence of rose 15 drops
Stir the lard, dissolving it in just enough of the rosewater to cover it; then add the glycerin; next, the remainder of the rosewater. Add the essence of rose last.

Shake well, and apply with a soft sponge or an antiseptic brush. The face must be well wiped off before the liquid dries, or it will be streaked.

Wants to Reduce

Q. Will you please tell me the easiest and quickest way to reduce?—feet 3 inches tall and weigh 115 pounds. I know that this is entirely

for my age and height for I am only 17.—C. X.

A. You are indeed a great deal overweight. The proper weight for your age and height is 120 pounds. The best way for you to reduce will be to diet and exercise in the open air. Calisthenics practiced in your room for ten or fifteen minutes morning and evening will also help. You should also follow faithfully the diet which I am printing below. Do not make any exceptions to your rules once you have decided upon them.

Diet to Reduce Obesity
May Eat
Oysters, lobsters, frogs' legs, clams, soup of any kind without flour or fat thickening.
Fish—Fresh, salt or smoked of any kind cooked without fat or butter.
Meats—No ham, liver or pork.
Eggs—Any style, poached, stirred, omelet or dropped.
Poultry—Chicken, duck, turkey, etc.
Vegetables—Tomatoes, turnips, squash, carrots, asparagus, onions, cabbage, peas, cauliflower, string beans, celery, watercress, pickles of any sort.
Breads and cake. Water in any quantity.
Milk—Any kind, sweet or sour.
Milk sprouts and flaxseed moderately.

May Not Eat
Sugar and all substances containing sugar.
Starch—Potatoes, rice, corn, wheat, preserved fruits, etc.
Fatty substances, oil, sardines, butter, cream, gravies, etc.
White bread, oatmeal and rice, potatoes, and all foods containing starch.
Sweet wines, ales and beer.

Blackheads
Q. My skin is very oily and I have a great many blackheads. Can you tell me what to do to take away the blackheads and make my face less oily?—Brunette.

A. I am printing below the green soap treatment for blackheads and a remedy for oily skin. You should remember, however, that no treatment for blackheads can be effective if the cause is not removed. Banish all heavy and rich foods and do not eat too many sweets. Drink at least eight glasses of water each day, but none with meals. Exercise in the open air as much as possible.

Green Soap Treatment for Blackheads
Tincture of green soap 2 ounces
Distilled white hazel 2 ounces
Let the mixture stay on only a few moments, then wash off with hot water.

If the green soap irritates the skin, as it sometimes will, use it every other day. Apply a cold cream.

Green soap may be purchased at any drug store. It is not a regular "cake soap," but is of about the consistency of curd.

Open each seed with the point of a fine-needle. The hardened mass must be pressed or picked out. The empty sacs of the seed should then be washed with a little clear water, or with a very weak solution of borax and water. Rub the berries before using it by dipping into boiling water, as the use of any instrument, unless the skin as well as the seeds is thoroughly cleaned, is always dangerous.

For Oily Skin
Basil is rich and greasy food, for diet has a great influence on the condition of the skin. Wiping off the face occasionally with diluted alcohol (25 per cent strength) is beneficial in the case of an oily skin. A few drops of ammonia or a pinch of borax in the water with which the face is washed is also helpful.

To Reduce the Hips
Q. My hips are very large. In fact, they are entirely out of proportion to the rest of my body. I know that I am too fat, but I should like to know what to do to make my hips appear smaller. I feel that it is best to

exercise to make them smaller, but I do not expect

to gain flesh and to make my neck become plump?—Skinny.

A. I am printing suggestions for gaining flesh and special exercises which will help to fill out your neck. Practice them regularly and do not expect results too soon.

Suggestions for Gaining Flesh
To gain flesh, take plenty of olive oil, eat eggs, butter, cereals and fatty foods, potatoes, peas, corn, beans, carrots, cabbage, peas, cauliflower, turnips, lettuce, spinach, and all other vegetables, fruits, and nuts. Avoid food that will not digest easily, and be careful to eat slowly and thoroughly. Do not eat too much at one time. Eat small meals frequently. Do not eat too late at night. Do not eat too much of any one food. Do not eat too much of any one food.

To Fatten the Neck
Q. My neck is so very thin and my collarbones are so very prominent that I am ashamed to wear a low-necked dress. Can you tell me what to do to gain flesh and to make my neck become plump?—Skinny.

A. I am printing suggestions for gaining flesh and special exercises which will help to fill out your neck. Practice them regularly and do not expect results too soon.

To Fatten the Neck
Q. My neck is so very thin and my collarbones are so very prominent that I am ashamed to wear a low-necked dress. Can you tell me what to do to gain flesh and to make my neck become plump?—Skinny.

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Confessions of a Reformed Salamander

A Successful Actress, as a Warning to Others, Tells How She Began Playing Upon Susceptibilities of Men—She Had Been Very Slightly Injured in a Streetcar Accident, But by Activating the Claim Agent She Obtained \$850—However, Her Advice to Girls Is "Don't Salamander"

(Editor's Note—Miss Margaret Fitzgerald has recently become one of Broadway's favorite younger actresses. Hers has been a career fraught with difficulties and her success was established only after overcoming many obstacles. Beginning as a chorus girl, she fought her way up through the ranks and recently has attracted widespread attention because of her voice. At present she is appearing in "Jim Jam Jems" at the Cort Theater, New York.)



PHOTO BY M. HENRY

"One cannot play with fire without being scorched. Perhaps it would be difficult for one seeing me now to identify the scars left by the flames. But they are there."

SALAMANDER—Noun; colloquial—Any person who can stand great heat.
SALAMANDER—Verb; (I) Transitive—To subject to excessive heat. (II) Intransitive—To live surrounded by fire. — NEW STANDARD DICTIONARY.

By Margaret Fitzgerald

I WAS a salamander. It is an admission that even now I make reluctantly. But for years I subjected men—men of every age and type—to excessive heat—heat such as was Cleopatra's when she caused Antony to toss away his share of the threefold world, and the same heat employed by Helen of Troy to keep men fighting by land and sea for ten long years. And I lived surrounded by fire—fire begotten by striking



"I tried to make him feel ridiculous. I pointed out how amusing is the chase of a mature man for a young girl. I told him that he was foolish, that people laughed at him."

the flint of passions of men upon the steel of their imaginations.

My experiences have marked me indelibly. One cannot play with fire without being scorched. I would give anything I have never to have known of the trade in the emotions of men carried on by so many of my sex.

Perhaps it would be difficult for one seeing me now to identify the scars left by the flames. But they are there.

The story of my experiences is being written in the hope that in it there will be something to teach some of the thousands of salamanders and potential salamanders that the rewards of the trade are not worth the effort. I warn you I'm going to preach. I'm going to take as my text "Don't, don't salamander." I'm going to hammer on that text throughout my stories.

I was born in a small town, not more than 100 miles from New York. I went to the city at the age of twenty, after two years in a normal school. It was ambition and hope of doing big, worth-while things in this world of ours that took me away from home, just as have similar hopes and ideals brought to the big city thousands of others. My trials and discouragements in these first six months belong in another story. But perhaps you will understand when I say I held five positions before becoming the clerical manager of a New York brokerage house. I remained with them until I went on the stage.

Strangely, I became a salamander as the result of a streetcar accident. A surface car started suddenly as I was alighting one night. I fell to the pavement, spraining my ankle painfully, but not seriously. I was taken home in a taxicab and confined to my bed for several days.

While I was ill my salary stopped and, the need for money growing more pressing, the claim agent for the street rail-

way company called. I shall never forget that man. Round and rubicund he was and overdressed. He carried a walking stick and preened himself as does a peacock. We chatted a while of my injury, pleasantly enough, but all the while he smiled disagreeably and twisted his fat, well-manicured fingers in and out of each other. Somehow I realized that he knew I was not seriously injured and intended making no monetary settlement. Then he called me "little girl."

When he called me "little girl" he made me a salamander. He didn't know it. And I didn't know it. But that one remark started me playing a game which men play for the sport of it and women for what there is in it, and in which both lose.

I pleaded illness and dismissed him. But before he went I smiled upon him until his well-massaged countenance flushed to a dark crimson and begged him to return. I thought of him most of that day and a good part of the next. Vamp him! That was the answer! And vamp him I did. When I recovered I accepted his proffered invitation to dinner. I went to the theater with him. For two weeks I coddled him. I petted him and I played with him. And always there was held out for him the lure of my sex.

I knew just what I was doing. And it brought me from the street railway company \$850 for my "injuries." As I figured it, I had made \$850 in two weeks. But I hadn't. It was a good many more than two weeks before I got rid of that fat claim agent. He became the bane of my life. He was my favorite pest.

There was one day, when I had told him over the telephone that I was ill, that I met him on the street. He persisted in accompanying me. I told him I was going to the drugstore for medicine. I left him outside and escaped through a side door. Again he interrupted a dinner party of some school companions of

mine. He called me his "little sweetheart" in the presence of his landlady. Oh, I could go on almost forever telling of his persistence.

Then, unwittingly, in trying to protect myself from him I employed what I later learned was a favorite weapon of salamanders. I appealed to his vanity. Most men are vain. And in the knowledge of this masculine trait lies one of the most effective safeguards of the experienced salamander. Most men like to be thought capable of doing things that no man actually would or could do. Women, realizing this, play on them by appealing for protection. Flatter a man and tell him that you fear all men, that you believe all men are animals except him. Tell him that with him you would not hesitate to trust yourself anywhere. Nine men out of ten will respond. But not my preening peacock; maybe he was too old for such wiles, for, after all, it is the younger men on whom such treatment is most effective.

Next I tried to make him feel ridiculous. I pointed out to him how amusing and how pathetic is the chase of a mature man for a young girl. In so many words I told him that he was foolish, ridiculous; that people laughed at him, and that it was his own youth he was pursuing if he would but realize it. But no. None of these subtle means served to rid me of him.

As the final weapon in my defense I deliberately telephoned to his office at a time he would be away and asked for his house telephone number. With this I quickly learned the number of his uptown apartment. And one day, representing myself as a book agent, I called. I learned that he had a wife and two children. At home, so far as I could see, he was, in outward appearance, an ideal husband and father. I told the wife I had met him once and encouraged her to talk of him. Then, armed with information, I had

given me and that gathered by observation, I sought and made a dinner appointment with the gentleman. Casually, after the dinner was well under way, I mentioned his wife and children. I spoke of them as being beautiful babies, of whom he should be proud. Fear came into his eyes. Consternation was written on his face. While he was still spluttering I rose, excused myself, slipped into the washroom and left the restaurant by a side door.

I never heard from the claim agent again. But even though I never saw my rotund claim agent again, I did see many another of his ilk. And I had learned what the word "salamander" meant. I had learned that men will do almost anything and forgive almost everything for an attractive woman. And I had learned that if I would profit myself it was not necessary that I should always be pleased when I smiled.

Temptation in a concrete way had come to me. I thought I had found where I could get something for nothing. What a little fool I was! How little I knew that when I cashed that check I had received payment for my self-respect! It seemed to me a sport, a sort of game in which I pitted my feminine wits against those of a man.

But even so it seems certain to me now that my next bit of salamandering was as unpremeditated as was my experience with the claim agent. Nevertheless, as I look in retrospect I realize that, unconsciously perhaps, I was swayed in my actions by the knowledge that there was something about me, about my sex, that enticed men and bent them to my will.

The experience came about in this way: I needed a new gown and felt that with my new-found prosperity I could easily afford an expensive one, a better one than I had ever had before and one which would make all of my young friends envious. Accordingly, I made my way to one of the more exclusive shops, a place which heretofore I had not even dreamed of patronizing.

Unfamiliar with the shops of the wealthy, I was not a little awed by the courtesy and apparent respect shown me by the saleswoman who attended me first. And I was impressed, greatly impressed, when, after I had failed to find just what I wanted, she brought forward Pierre, the proprietor. Pierre! The name was known to every woman, whatever her station, in the community. And it was synonymous with that which was most beautiful and fashionable in line and texture of feminine apparel. But to me the name had been just a name.

But there he was, standing before me, waiting eagerly to do my bidding. It thrilled me. He had a way of alternately twisting his well waxed mustaches and his platinum and gold watch chain as he talked. Confidently he discussed the garment I sought, and then finally, patting his chubby hands together, he exclaimed: "I have just the gown you want! It is of an exquisite material and tailored by one of the foremost of my Parisian confreres. Come, let me show it to you!"

Into a little fitting room we went, and there he brought forth one of the most

beautiful garments I have ever seen. It was of—well, I suspect that if I went on and described it I should never finish this story, there is so much to tell of that gown. But it was beautiful, and I was happy and enthusiastic in my anticipated possession.

And then my well-groomed little tradesman mentioned in his most charming French accent the price. I suppose my face fell a bit, for almost immediately he said:

"If mademoiselle has overdrawn her allowance, we should be delighted to open an account for her. Meanwhile, we shall have it altered."

At my first fitting I paid one-half of the purchase price of the gown. At the next, although the gown fitted perfectly and I know I was radiant in it, I found fault. I realized that even with my new-found affluence I could never pay for it.

A day or so later I gathered my courage and went in to see Pierre, thinking to make a clean breast of the whole affair. But apparently there had been no change in the suave, almost servile, attitude of the salespeople and of Pierre himself toward me. Could it be possible that they did not know that I could not buy that gown? Before I realized it I had it on my back again and was standing on the fitting block, while Pierre himself fitted it to me.

But when he helped me from that pedestal I knew he knew I was not one of fortune's favorites. There was at once a certain offensive familiarity in his manner. And then he seized me by the shoulders, swung me around to the light, looked deep into my eyes and said in tones that then I did not fully understand:

"If the little girl would like this gown for to-day or for any special occasion soon, Pierre should be glad to let her have it and she can pay when she will."

I walked out of that shop with the gown under my arm and I never saw Pierre again. But it was through no fault of his. There were many telephone calls and oily, insinuating invitations to dinner. I feared him, but I wasn't sure why.

When I went out of the door of his shop I intended to pay Pierre just as soon as I was able, and I felt that because I had smiled Pierre had been kind, almost charitable, toward me. Circumstances made it difficult for me to send a check in full payment to him for many months. And before I did so there were many bitter tears and many unhappy hours with myself. There was one time when a chance acquaintance repeated a remark of his concerning me:

"Mademoiselle wears a gown for which she has not paid."

And I think, perhaps, I was most unhappy when, years afterward, I fully realized just what that little, sleek shopkeeper meant when he offered to let me take the gown without full payment. When I left his shop I did not understand that there are so many, many ways a woman can pay "when she will."

[Next week Miss Fitzgerald will tell of her experiences with a kindly gentleman whom she lost because she employed the wrong tactics.]

Miss Fitzgerald knew that the man she was after could not resist the witchery of her big, brown eyes. She decided to vamp him, and vamp him she did. She went to dinner and the theater with him. She coddled him, petted him and played with him.

World's Greatest Diver Tells of Deep Sea Perils

By JOHN FARRAR.

CONSIDERED by many the greatest deep sea diver, and for years well known in the Navy, the first man to dare extreme depths, the man whose heroism at the time of the sinking of the F-4 was recognized by Congress, whose work during the war was of signal merit, and who, after fifteen years of diving, is still anxious to dive, is Frank J. Crilley.

Quite by chance, I was lucky enough to corral Crilley with John O'Hagin, an East Orange boy, formerly an assistant to Dr. Hutchison in the Edison laboratories, and who, developed by Crilley and other oldtimers during the war, in a short time became an expert diver.

They had been together during most of the war, both of them finally enlisting in the navy. They were great comrades. When one was down the other was at the phone above. Sometimes they wandered about on the bottom of the sea together.

Now, sitting in comfortable arm-chairs, smoking and listening to a distant orchestra, they told me of hairbreadth escapes and bold rescues shadowed by the secrets of the cold gray waters of the North Sea, of the flashing blue of the Mediterranean, of the dull indigo, slate, grays and browns off the New England Coast, of fiery beauty in the South Seas and of brilliant colored polyps that startle the imagination.

I watched them closely, attempting to discover some striking point of resemblance, some dominant characteristic that made them both good divers. They were both dark, both slight, both quick of manner, speech and gesture, and they both had the same sudden deepening of the eyes when they talked of the experiences at sea; but further than that they were most unlike.

Crilley is the smaller of the two, shy, not talkative, with a face showing the lines that long years of seafaring bring.

"I've been in every branch of the Navy but the Air Service," said he, laughing, "and I've tried to get into that. There's nothing like diving, though!"

"Tell him about some of your experiences," Frank," said O'Hagin.

"Tell him about some of yours," retorted the other. "Why, John would have been the best of us all, if he'd only stayed at it. He's got the scientific viewpoint, he has; and he could have helped diving a lot—but I suppose he's got other things now. It was only for the period of the war with him."

"Oh, we'll do some diving together yet, Frank!" O'Hagin promised. "But what about the time when you dove for the F-4?"

"Oh, it wasn't much," said Crilley, getting red and curling his legs up in an embarrassed tangle. "You see, that was in 1915. I'd been in the Navy for a good many years—enlisted when I was a little over fifteen, and been in all sorts of sea mix-ups. It was about fifteen years ago that I began diving, but in those days we didn't go down to very great depths. The hand pumps

weren't as reliable in getting down the air pressure as the motor driven ones they have these days.

"That year Neilson, Drillesback and I, with several others, had been experimenting with new apparatus at the Brooklyn Navy Yard, when the news came that the F-4 had sunk with all hands off Honolulu. They sent us right out there. We had made our other experiments in tanks, specially prepared, and we didn't know whether or not we really could go down to the greater depths. That is, practically. No one had ever done it. So we did it!"

"Well, you were the first one, weren't you, Frank? You went down 288 feet, the first man ever to have dared such a thing?"

"Oh, but the rest came down soon after," he deprecated. "I went down and walked around on the top of the submarine, and later, all four of us went to a depth of 306 feet, fastened the cables and made other salvaging preparations. That was all there was to it! Easy as falling off a log—almost!"

"You know, sometimes a diver's air hose will become fouled; and in such a case, unless he has great presence of mind, he is usually killed. William Loughman, one of the men diving for the F-4 with Crilley, was down over 200 feet. It was the day after they had made their record—a record that stands, I think, for a flexible suit. Loughman became fouled. He was practically helpless.

"Crilley, with his usual presence of mind and daring, went to the rescue. In order to save Loughman, it was necessary for him to come twice to the surface quickly, which is an extremely dangerous thing for a diver to do. Ordinarily, after having been subjected to the pressure of great depths, it takes hours of slow decompression to come to the surface with safety. Fortunately Frank suffered no very serious after effects, but Loughman was the victim of the 'bends,' or caisson disease, a nitrogen bubble lodging in one of his joints, so that for years he has been a cripple!"

"I saw him last week!" interrupted Crilley. "They cured him at the hospital, and now he's ready to dive again. You can't stop 'em. What do you think of that?"

"I hadn't finished!" said O'Hagin firmly. "Congress commended you for that, didn't they, Frank?"

"Sort of," said Crilley with another tanging of legs.

Crilley, Who Salvaged the Submarine F-4, Sunk Off Honolulu, and Whose Memory Is a Location Chart of Treasure Ships, Is a Modest Hero.



Frank J. Crilley, in his diving suit.

"There are many things for the deep sea diver to fight," said O'Hagin. "It's rather a solemn sound when the face-plate is closed and that huge weight of 200 pounds with you inside it is helped over the side and goes slowly down, clinging to the life-line.

"The first force that works against you under the water is the tide. Sometimes it comes with such force that it is impossible to keep your equilibrium. All your strength is needed to fight it. Then there are the under-sea storms and the undertows. Sometimes they will strike you with a suddenness and force that carries you away, helpless. At such times your apparatus may break, leaving you helpless and at the mercy of the ever-present and over-whelming pressure.

"Then there is mud. Before you realize it, you can be buried deep in the clinging stuff, and only quick action, the proper manipulation of the valves and a sharp struggle can bring you out safely.

"There are slippery reefs and jutting rocks on which you may stumble and fall, hurting yourself or your air hose, perhaps losing life instantly.

"As you work around a wreck, or dig for a lost unexploded shell, something may go wrong above—you may fail to adjust the pressure properly or the air from above may fail you suddenly. The helmet is non-compressible, the pressure on the exposed body covering becomes suddenly

much greater and the effect is that the body—flesh, blood, bones and all—is driven with tremendous force up into the helmet, like a cork forced suddenly through the neck of a bottle. This is such a common occurrence, or used to be, that the divers in the South Seas included in their contracts a stipulation that they should be buried in their helmets in case of what is known as a 'squeeze.'

"Blowing up" is another common occurrence. The diver's suit becomes too much inflated and he suddenly shoots up into the surface through long, shivering splitting columns of green, silver, gold—complete bewilderment seizes him. He flies above the water with tremendous force and immediately sinks again. From a great depth this is a very serious accident.

"There are many mishaps that may happen to a man, due to the nature of his work. A diver working on Hell Gate Bridge, blasting with a stick of dynamite, gave the signal to fire, when, instead of being properly placed, the charge was hanging to his heel."

"He's crazy yet!" put in Crilley.

"Why, around Oct. 8, 1916, the German U-53 sank, near Nantucket, the Strathdean, the West Point, the Stephano, the Blomersdijk and the Christian Knauden, a total of 20,687 tons. And they're all down still, and they're all salvageable. And you know about the old treasure ship filled with gold that's sunk in Hell Gate."

"Is the Lusitania salvageable, Frank?" asked O'Hagin.

"Sure," said that intrepid diver. "She's only in 240 feet of water!"

"Well," said O'Hagin, "some day maybe we'll get her."



DOLORES CAY

By Frederick Irving Anderson

(Continued from preceding page.)

the groups filing by. Behind them a voice said:

"The pass-keys to number four-thirty-six. The door is locked. Nobody answers."

He turned sharply and saw it was the yellow-eyed *maitre*, speaking to Emalie. The pair hurried away together.

"What do you make of that?" asked Ellsberry, turning to Corson.

The ship's doctor shrugged his shoulders.

"Nothing," he said absently, and sucked at his straw. After a time the dapper little man with a paint brush beard, the Nicaraguan house physician, a man who exercised some authority here for his government, passed by, and Corson called him:

"Ferretti," called Corson in a low tone. The little man stopped, and the two physicians regarded each other for a moment.

"Dead?" asked Corson casually. The little man, Ferretti, nodded, closing his eyes; then he passed on.

"It is getting to be a habit," said Corson, in a low tone, to Ellsberry.

"What?" gasped Ellsberry, all alive suddenly.

"You heard," said Corson, regarding him with mild eyes. "Suicide, I suppose. It's happened before. Always at the last minute. That's the way they wish themselves on us. There is no guarding against it. If a man or woman decides to come off here to die, that's all there is to it."

"But who? Which one?" demanded Ellsberry violently.

The ship's doctor shook his head.

"I don't ask," he said dryly. "My territory is aboard ship. Ferretti commands here. I interfere with nobody ashore." The whistle sounded a long blast, and the tardy passengers scrambled off. "Aren't you coming, Ellsberry?" Or are you going to stay over a boat?" said Corson, rising.

Darkness fell. The gangplank was lowered away. But it was an hour before the lines were cast off. Meantime the gay company seated itself for dinner, babbling excitedly at the prospect of moving water again. Of them all, only Ellsberry searched greedily among the faces, that had now become familiar, for one missing.

III.

In one corner, beside a small table, stood the dapper little man with a paint brush beard; he stirred with feline care something in a glass which he now and again raised to the light to peer through. By the window sat an old woman—it was the ridiculous old crone of the curls and rouge, who since the first day of the cruise had fixed herself on Mrs. Thorington's attention by her rapt interest in the doings of her fellow passengers. The old woman sat in an hour glass rush chair, pecking away with a needle at some stuff she held close to her old eyes. A breeze lifted the pongee strips of the window, disclosing a slit of the day outside, the sky dissolving into the sea, which in turn lost itself in the vivid green of grass and trees. A group gay with life and color moved across the narrow field of the picture; then the curtain fell softly, as if its momentary drawing aside was merely a reassuring gesture.

Mrs. Thorington sighed involuntarily. The man of the beard turned sharply; with soft steps he approached; he touched her pulse, stood looking down on her as she lay back in her chair with closed eyes as if, by some protective instinct, he would cling yet a little longer to her moment of dissociation. She was conscious afresh of a struggle to detach herself from the echoing pain of some experience outlived, before the fantastic period of this life of forgetfulness.

Ferretti went back to his feline stirring. Some one joined him. From the cover of her lashes she saw Emalie consulting the little native doctor in whispers. Emalie after a moment slipped away noiselessly; and Ferretti stood over her with his glass, saying: "Please, Madam."

She drank. A heaviness overcame her, and she surrendered herself to it. What might have been an instant or an age later she was wide awake, staring, sitting up in her bed in the dark, listening. A voice far off had said:

"Aren't you coming, Ellsberry? Or are you staying over a boat?"

A soft-handed woman was pressing her back to her pillow; there was the old ringing in her ears, and once more the overpowering stupor.

Then again, in the night, she was a helpless witness of phantasmagoria. A huge form with long arms that almost swept the floor crouched at the far end of the room. He seemed intent on something he clutched in his fingers; as if startled by a sound, he turned his head this way and that. At one angle the vague light of the shaded night lamp revealed a face more animal than human. Then silently a second form crept up on the first, seized it, lifted it high in the air, and with a mighty heave hurled it beyond her sight. There was a crash, the jar of a heavy body against something that would not yield. Her door slammed violently. With supreme effort she drew herself to a sitting posture. The room was empty. She discerned its familiar objects; the night lamp burned placidly in its shell. She had the confused sense of listening to vague voices, like the phantom voices of a telephone. Out of the medley finally came one distinct; it said:

"Ferretti. Please." Her maid was beside her, pressing her back on her pillow. Ferretti was stirring a glass he was offering her with his "Please, Madam."

"Little Ferretti," Emalie was saying, as he watched the native doctor away, "is a savant. It was a great compliment for you to choose his specialty."

She had opened her eyes to discover herself out of doors, propped in a chair among soft cushions, under an awning that lifted languidly in the gentle breeze to reveal a glimpse of the brilliant sea and sky. The old lady of the puffs and rouge sat at a table, intent on her needle. At a little distance a pair of boys, their dusky bodies gleaming, squatted face to face on the ground, clipping the grass to velvet smoothness with scissorlike strokes of their machetes. On the veranda, native girls, on their hands and knees, with little movements scoured the polished floors with split green coconut husks. A giant black with a great machete, like a mameluke with a scimitar, moved across the lawn and was gone.

Earth, air, and sky seemed to have worked a swift magic. She put down her foot, pushed aside the pillows, rose to her feet surprised and pleased to discover she was perfectly herself again, as if coming out of a sleep of indeterminate duration. Suddenly she caught her breath with a gasp.

"Where are they? Where is everybody?" she cried, sweeping the beautiful park with her eyes. It was empty except for his indolent slaves, who were always a part of the setting. Emalie smiled easily.

"Gone," he said, with a careless gesture. "Yesterday—last night." He shot a quick look at her. "There is something inevitable about ships," he added. "They come and go without asking one's leave, Mrs.—ah—Thorington."

There was a barely perceptible pause as he pronounced her name. She sank wearily into her chair. She seemed to comprehend him with difficulty. Emalie watched her, gently amused.

"But—I should have been put aboard—" she began falteringly, trying to control the vague uneasiness that seized her.

"You were," said Emalie, and he met her bewildered look with a nod. He tossed away his cigarette and stretched himself lazily as he thrust his hands into his pockets. "We slung you aboard the last thing," he rambled on vaguely. "I think you will approve when I tell you. I rather flatter myself I did it well."

"I don't think I—I don't understand," she said with an effort; she brushed a hand over her brow, and murmured: "I have been ill—"

"No, you haven't been ill," he said, shaking his head. "Ferretti merely removed your sense of time and space for a few days by the stuff he stirs in tumblers. He is quite an adept. Useful little monkey, that."

She lay back in her chair and closed her eyes, trying to think clearly. It seemed to her this must be merely an illusion of sound to match the phantasmagoria that had haunted her during the night. After minutes had passed she opened her eyes again. The old lady sat there, serene; Emalie was smoking another cigarette; the black boys on the grass were indolently pursuing their endless task; from the veranda came the swish of coconut husks; out to sea a deep blue rain squall swung along the horizon. The scene, full of peace and content, reassured her.

"Now, tell me just what has happened," she said, speaking low.

Emalie seemed to consider his words for a moment. Then he said in a matter of fact tone:

"You shot yourself at the last minute. We had to break in the door. You were dead when we found you."

He stopped to note the effect of these words on her. She made no move, gave no hint that she heard.

"Awkward, yes," he said with a queer smile. "But that thing will happen. Strange to say," he interpolated, "it was the one contingency I overlooked when I planned this island. Forlorn women do persist in coming here with a set purpose." He went on wryly. "One can't guard against it. When it happens we simply see that everything is decent and regular. Ferretti attends to that. We solder them up tight in a lead box and ship them back on the same boat. Somebody buries them, says a few words of grace. Nobody ever turns up curious enough to open the box. The poor devils take precious good care to lose themselves completely before they start out. That ends it. And a rather good end, I suppose, if one goes in for that sort of thing."

He paused, studying her. She was deathly white. Still she made no move.

"When I came aboard your ship last week at Havana," he began again, picking at the grass absently. "I wondered who you were. I saw something was wrong, of course. We have been going over your things here. I find you have destroyed every possible mark of identification. It seemed a great pity—a woman like you! So I took matters into my own hands. We made a play about the pass-key and the door being locked on the inside in front of Corson, the ship's doctor. That was all that was necessary. You see how simple it is—nobody asks questions. Ferretti," he went on, after a moment's silence, "made out the papers. We slung an empty lead box aboard, with your name on it. Now you're bound back home. When you arrive some volunteer dominie will say a few words over the empty box and rattle down a few clouds of earth. Think of it! An empty box in a grave named for somebody who never existed. Do you think anybody will be curious enough about Mrs. Thorington to ask

questions or open that box? I think not." He leaned toward her to rearrange her pillow, which had fallen to one side. "It gives you a respite," he said. "It gives you a chance to reconsider. You have lost your identity. You are an unattached soul. Many a dead man would give eternity for that chance." He smiled, pleased at the philosophical turn.

An onlooker would have been struck by the tranquillity of the little group under the awning. The old crone over her work wore the pensive smile of reverie; Emalie, now risen to his feet, leaned against a stanchion, and in what seemed a moment of preoccupation idly turned the ratchet of his watch; Sylvia, her head thrown back among the pillows, was looking out under her lashes at the sea, whose indigo surface reflected a thousand facets to the sun. The awning stirred, drooping leaves moved with soft rustlings; from the veranda came the hum of a half wild chant of the girls over their husks.

Sylvia covertly examined Emalie under the ambush of her long lashes. It was prodigious, impossible, that any man, no matter how powerful and invulnerable in his kingdom, could thus erase a fellow creature from its world of living things by a simple wave of the hand. Yet this man, with his island, his slaves, was boasting that he had done just that with her. He even seemed to expect some sort of commendation. She was conscious of the instinctive tensing of all her faculties for the combat. But her listless attitude gave no hint that she stood at bay.

"We sit carefully," said Emalie, breaking the full silence. "Our patrons are a race apart—a woman of the world, must have recognized the species. Occasionally an outsider—like that young Ellsberry—slips in; but rarely. There were several things unexplained about you. I have my private sources of information. I admit I was not prepared for what I learned."

She turned her head on the pillow and regarded him.

"I found you were the wife of Bonanza Macaulay, the copper king," he said, in the same casual tone in which he had informed her of the demise of the late Mrs. Thorington. He watched her narrowly as he went on: "He cast you adrift—divorced you through that easy, secret form the French courts have. The first you and your world knew of it was when he married the other woman." He shook his head impatiently.

"Why is it," he asked, "a man of that stamp takes such pride in his indecencies? He holds them up for all the world to admire. That woman was your best friend, wasn't she?"

She quivered under his stare like a snared bird. When she at last trusted herself to speak her tones were level and clear.

"First you gibbered about death to me," she said, her eyes following the far away rain squalls on the horizon. "Then you turn me on the spit. Is it humor? No, surely your sense of humor would not carry you so far. I find it very easy to delude myself with the thought that it isn't real, that the fever is still in my blood. What is it all about, and why?" she demanded, turning suddenly full on him.

"It is not an illusion," he said. "It is all true. Take your time. Make your decision. Another ship will be here tomorrow night with another cargo of this species—the Bonanza Macaulay type," he interpolated dryly. "You will be invisible to them. You have ceased to exist for your old world. I am purposely frank, probably brutal," he added. "It is better that you should be under no misapprehension as to my part."

"Just what is your part?" she asked; she was amazed at her calm.

"I am about to step out myself," he said. "I am through with all this. It has given me what I wanted—money, a great deal of it." He waved a hand airily to include his perfect island. "Let the amateurs finish it."

"And then what?" She was conscious that her finger tips were icy cold.

"And then," he said sententiously, "the next incarnation. I am rather an adept at this sort of thing. I am hoping you will join me." He turned on her and coldly surveyed her with an appraising look that made her blood run cold. "You please me," he said, nodding his head approvingly. "You are a wonderful creature. No, I am not in love with you. That is beyond me." He laughed cynically. "The half of my kingdom is yours for the taking. I have a cap of invisibility that will fit us both. We will have the whole world before us." He straightened up abruptly, preparing to leave. "Think it over. It's worth while," he said as he turned away.

He had gone only a few steps when a boy ran up and thrust a wireless message into his hand. Emalie stared at it for a moment, then retraced his steps and sat down beside Sylvia, pencil in hand. It was in code, and calmly, as if unconscious of her, he began slowly to decode it.

"Who is this old woman?" asked Sylvia, indicating the oblivious old crone who had sat through the scene, apparently without understanding a word.

"Eh? What say?" said Emalie, looking up in irritation. "O," he said with a low laugh. "She was Bessie McClave, a famous beauty thirty years ago. She was a cast-off woman before you were born. She has been waiting these thirty years to find cause to die. She came down here for one last draught of her half world before the end." He snugged his head, amused. "She admitted as much to me. I persuaded her to—tarry a while among us." The rogue laughed. "It is as well to have her on hand while you are here, while you are making your decision. I thought it would ease your mind—as to appearances."

He gave himself to his task again. Fervently she watched him under her lashes.

Until she got her bearings, could see the way ahead, she must appear as calm, as casual as the man against whom she must match her wits. His face grew suddenly dark. He sprang up, crushing the paper in his hand.

"Ferretti! Please!" he demanded in a loud tone, and he strode rapidly across the lawn toward the pavilion.

IV.

There is a solace in the familiar; her room, with the imprint she had put on it, was, for the moment at least, the hearth of her heart. She gratefully closed her eyes, smiling her thanks to the ministrations of the soft-eyed yellow girl who attended her. A strange physical weariness overcame her.

Hours later she awoke, alone. She heard the old woman moving about in her adjoining room, and the thought of that withered old shade gave Sylvia a touch of contrition—that old crone was all she had to cling to. If the old woman might only speak, to give her a sense of nearness. Instead, there was only the half timid stare.

Sylvia stepped lightly to the door and peered in. A curious sight greeted her eyes. The old woman had attired herself in some of Sylvia's gauds, a scarf, a veil, some lace, a bit of jewelry. She surveyed herself before the mirror, bowing, smirking, lowering her eyes, even essaying an archaic curtsy with her uncertain knees. She turned swiftly at the sound of Sylvia's step, looking the feeble defiance of a trapped pilferer. Sylvia broke into a free laugh.

"Pretty, auntie!" she cried, drawing the shrinking figure to her. She touched the brooch. "Do you like it, Auntie? It is yours. Yes," reassuringly, for the old woman was striving to free herself. "I give it to you. And these scarfs," she said, smoothing the gaudy, silk and lace over the withered shoulders. "See, here is a pretty fan," she ran on, and she thrust a wonderful thing of feathers into the trembling hand. "There!" she cried. "Look, Auntie!" and she turned the old woman to the mirror. "Such a grande dame!"

Forgiveness and the gift—a gift beyond even the courage of her senile desire—seemed to shock the old woman's torpid mind into more normal channels. She looked uncertainly at Sylvia, touched her hand, questioned her with her eyes. An unaccustomed tear rolled down her cheek. She seemed to hesitate a moment, then she fumbled with bony fingers at her corsage, drew forth a yellow wad of paper rolled into a ball, and pressed it into Sylvia's hand, closing the fingers over it.

Sylvia opened the paper, wondering. With a start she recognized it as the very one over which Emalie had figured on the terrace but a few hours gone by. Nervously she scanned the writing, but it was meaningless to her. She turned it over. On the other side was written in pencil:

"Dolly Key service suspended. Route passengers via Colon."

"What is it, Auntie?" Sylvia turned breathless to her companion, who, for her only answer, pointed with one bony finger to the floor, as if to indicate some one below. On sudden resolve Sylvia turned and hurried out. As she passed down the corridor she was aware of figures in the shadows. The house seemed suddenly alive. At her approach its people would vanish; behind her she heard softly opening doors. From the head of the staircase came the sound of the piano; as she passed down she saw Emalie nodding over, his fingers at the keys. She thrust the crumpled paper before him; he glanced at it and said, without ceasing his playing:

"Where did you get it?"

"I found it. What does it mean?"

"It means they have opened the box at Colon," said Emalie, turning to her. Amused at her bewilderment, he added: "Your box—the lead box. The box you went back home in. Gad! I'd give a ship to have seen their faces when they found it empty." The thought seemed to amuse him immensely.

"They?" she repeated, clutching at her throat.

"They." Yes—King Mack, Facey—and that young fool Ellsberry," he explained. "I thought that idiot was up to something! They've stopped the ships. That's all there is to it. It merely puts our plans ahead a few hours. They'll be here tomorrow morning. They'll find an empty nest. The amateurs!" he laughed, and he turned to his keys again, playing with maddening composure.

No more ships! She clung to the piano for support. No more ships! That had been her one anchor to windward, her one thought—tomorrow night, only a few more hours, and then another ship—then this horrible dream, this phantasmagoria in which she had found herself suddenly plunged as an actor, would cease. No more ships! Ellsberry and those far off, unknown friends who thought to help her—they had stopped the ship. That was the finishing stroke.

Some one came in hurriedly. It was the yellow-eyed *maitre*, and he and Emalie talked swiftly in Spanish, and the man was gone.

"We leave in four hours," said Emalie, resuming the keys. "Get your things ready."

"We?" she repeated dully.

"Yes, we. I've got to take you along, of course. You are evidence now." He laughed. "Your friends have certainly bungled it. I intercepted their wireless suspending service." He rose and put his arms about her shoulders and walked with her to the staircase. "Once more," he said gently, "I must take matters in my own hands and decide for you. If you have any compunction about a ceremony, Ferretti will attend to that—he exercises the prerogatives of the altar as well as of opalates." He released her, lounging idly by her side. "Stay close," he said. "In the confusion of departure some of my people are apt to do foolish things. Mendoza—"

"Mendoza?"

"Yes, the ape, the gorilla in the kitchen," said Emalie lightly. "The one who was looting your room the other night. I caught him in the act, and broke his bones. You know," he added with a smile; "you were wide awake and staring. Look out for Mendoza! Now, go. But stay close."

She crept up the stairs, groped blindly through the dark corridors. The darkness was peopled. They were pulling down the hangings. They were looting the place. She found her own door. Against the smoky light of the window was a vague shape that gradually resolved itself into two figures, the old woman and another, crouching there. The second figure suddenly straightened up, stepped back, and the apparition of the other night stood revealed. Mendoza! It was a man of flesh and blood. She stifled a scream. The three stood facing each other. The ape Mendoza! His head was swathed in bandages, and at a slight movement he groaned in pain. Then she understood. The old woman had been tending his hurts. He turned as if to flee, but the old woman put out a swift, detaining hand.

After a pause that seemed an age the old woman reached out and touched the glittering rings on Sylvia's fingers. She held out her hand; and Sylvia, dumbly understanding that she must surrender the priceless gems, stripped them off; she tore off the brooch at her throat, thrust them all into the outstretched bony hand. The ape watched it all motionless. The old woman thrust them into his hands, smiling. These two understood each other. She reached down to the man's boot, touched the hilt of a knife with her finger, a movement that caused the creature to turn his stupid stare from the gems to the knife. For a long time he seemed wrestling with the idea. Then he leered, shaking his head. The old woman nodded insistently. He took off the leather cord that bound his blouse, and with a horrid gesture he made a loop of it in the air, twisting it and drawing it shut in awful pantomime. He glanced apprehensively this way and that, then turned and stole silently out of the room.

Sylvia put her arms about the old woman, hid her face in her breast for a moment. It was but an instant's weakness.

"Come! Come!" she said, and she started out, drawing the old crone with her. The upper halls were deserted. Now there was bedlam below, as if the nefarious activity of this sinister house had suddenly come to a focus. At a window she paused, starting back as a bright flare suddenly shot up to the sky. It was the lights on the beach, where, at the water's edge, she saw swiftly moving figures about the boats. Before the moon was up this place would be deserted, its evil birds flown, scattered to other nests.

"Come," she whispered. There must be some place in this friendly dark. A cry rent the night, a cry like the howl of an animal. Then a deadly stillness, as if the household of slaves had been suddenly stricken in their steps. Then the impact of bodies. Pandemonium! The two women fled, lost themselves in the shadows.

The sun was two hours above the horizon. Faulkner, a planter, a white of indefinite history, who had a banana plantation on the estuary just above the shanty town of Adolando, on the Main, shut off power and let his launch drift as he reconnoitered the shore of Dolly Key. He was a mile out to sea. At that distance, in the bright morning light, the beautiful casino, sitting in its fabled park of grass, shrub, and tree, presented a truly gorgeous aspect. The white facade showed dazzling to the sun. He had seen it a hundred, a thousand times. Now he looked again and again. Each window was capped with a soft wreath of velvety black.

"Boot," he said. He started his engine, turned the tiller for shore. "Gutted!" he muttered.

He tied up at the wharf and climbed out cautiously. He felt of his holster, and, as if he stalked deadly game, he moved from tree to tree. The great, beautiful house was an empty shell. The air was filled with the rank smell of sodden timbers and rain soaked ashes. The lintels of the doors and windows were fantastic with sooty wreaths. Rain, the torrential rain of these parts, had stayed the hand of the fire demon, but the ruin was, nevertheless, complete. At a sound the watcher sprang behind a tree, instantly to emerge crying:

"Why, Jim Scott, you old buzzard! What are you doing here?"

It was Scott, the bridge builder, the pal of King Mack and Facey of the Zone police, the unofficial official who, in an emergency like the finding of a lead coffin empty, was apt to be the one the others looked to to take charge. Scott had a direct way of handling a situation like this, keeping it in the family, as it were. Besides, in this case, when it developed from Ellsberry's description that the ape in the kitchen at Dolly Key was none other than Mendoza, the reprehensible black-leg who preyed on natives throughout Central America, now preying on whites as the confederate of Emalie, Scott had decided it was time to take down his elephant gun and go alligator shooting.

Faulkner now advanced without caution. He paused at the entrance, staring. The roof had fallen in, bringing down a pile of debris through the successive floors through which it had crashed. What had once been a man lay there, battered almost beyond semblance to human shape. A leather cord was knotted tight about the neck, showing that a human hand, and not this crashing roof, had brought destruction to that body. Faulkner stooped down, straightened up with a jerk.

"I thought you went up to Costa Rica to raise hogs," said Scott.

"I did," said Scott, said Faulkner, sighing at the desolation. Ellsberry stepped into

view, and Faulkner gave him a curt nod as he jerked his head over his shoulder. "The O. & Q. boat—the Althea—she went by at sunup," he went on vaguely. "I was out to hall her. I was coming by and saw the boat. I had a couple of passengers for her," he rambled on, studying Jim Scott, puzzled.

"Old Fowler, the skipper, wanted to know if I thought he was a blasted milk cart or a trolley car." Faulkner laughed uneasily. "I told him I didn't care so long as I got shed of my freight. What is all this, Jim? The fire—and that thing over there—and a couple of wild-eyed women floating up on my mud flat on a dead tree—eh?"

Ellsberry flung himself ferociously on the planter.

"The tree! The tree! She got to it!" he cried, all but incoherent. "She got to it! I knew it. I pointed it out to her. All through the night I saw that tree—"

He broke off suddenly to dash to the beach and along the shore to the sheltered cove where he and Jim Scott had hidden their launch when they had come stealthily on this island before sunup.

"Did she get clear?" said Scott calmly.

"She—there were two of them, an old one and a young 'un. Sure, they got clear. Gad, Jim," he cried, bewildered, "when I woke up yesterday morning the damned tree was on my mud flat. I thought I saw something—thought it was a crocodile. Damned if it wasn't! I took a pot shot at it for luck. Then I got out my glasses. Jumping Jehoshaphat! There was this couple of women hanging there. The tide was out. I couldn't get out to them in a boat. All mud. I sat there all morning pegging away. I give you my word, I was scared. It was breakfast for me or the corks. I gave up my breakfast. I used up a box of cartridges. Well, about ten o'clock the water was high enough so I could launch a skiff and get out to them. Sure, they was all right—scared stiff, and soaked. But all right. Young 'un holding the old 'un."

He paused, and spat enthusiastically.

"And you put them aboard the O. & Q. boat this morning?"

"Sure. None of my funeral. The young 'un would have it as soon as she heard there was a boat. The best I could get out of her was there was some kind of a row over here—she must get clear. They'll stop her in Colon if they want her. What's the blowup, Jim?"

"Emalie," said Jim Scott; that name would explain anything. "When did this happen?"

"Blessed if I know," said Faulkner. "Must have been at night, when I was asleep, or I'd have seen the smoke. I ran close in this morning, else I wouldn't have noticed." He bent down over the battered form of the dead man, Scott at his elbow, these two old stagers trying to piece out together the story.

"Nothing? Not even a word?"

The distraught Ellsberry scanned King Mack's face; for the instant he almost doubted the rubber potentate.

"No," said the King; he drummed on the desk with his fingers, looked out of the window. Then he seemed to recollect his hat, and removed it from his head. "Not even a word, son," he said kindly. "She knew what she was doing. That woman was a brick."

"So are you, kid," said Big Mack gently. "You are the only one of a dozen men I sat there who had eyes to see. We have been living in a fool's paradise. Emalie has been plucking these rich sports at the gaming table for a year—with no squealers; that kind doesn't squeal. Even at that he might have got away with it—he and that old reprobate Mendoza—if you hadn't insisted we open up that lead box. He had everything in his hands. He could have got away with murder. Maybe he did. Now don't spoil it all, kid, bothering that woman. You turned up a dead tree for her. Leave her alone. Believe me, she has troubles of her own."

He turned to Jim Scott and Facey.

"I told her," he said, "that we would pay any claim she had, without question. She had lost everything—money, clothes, *je vais*. The only reason she came out alive was Ellsberry's dead tree—and her own wits. She said 'no,' she didn't want anything—only to get away." He winked at the others and indicated the distraught youth who at gloomily staring at the floor, the prey to abject despair. "She said if I'd put through a draft for her, and get her aboard the Southampton boat at noon, that was all she wanted. She even insisted on paying that old woman's way back home out of her own pocket. Funny how she stuck to that old woman."

He turned to "Ellsberry."

"You're going north tonight on the Oriana, Dixon," said the King. The youth started, turned red. Big Mack laughed.

"We've known it all along, son," said he gently. "If you wanted to masquerade under the name of Ellsberry while you made your fight, all right. That's what I wrote your mother the first day you came in. Now she wants you—your sister is to be married on the tenth. You are going to be there. Then you are coming back here to us."

When they had seen Dixon (Ellsberry) gloomily off that night the three friends turned to walk over to the Washington.

"The worst thing in the whole mess is that woman," said the King. "She broods—she thinks she procured Emalie's murder. I told her not to be too sure—Emalie has as many lives as a cat."

"Many a true word spoken in silence," said Jim Scott cryptically.

"Eh? What? What are you grinning about, you old pelican?"

"Emalie," said Jim Scott queerly. "Mendoza didn't get Emalie with his rope. Emalie got Mendoza. That was Mendoza under the pile of stuff in the hall." As the other two squared off, thunderstruck, the bridge builder said, nodding: "Emalie is at large—once—scot-free!"

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SUMPTUOUS FURS PROLONG THE SEASON

DOES ONE DON THIS
COAT OF SABLE, THEN ENDS
FOREVER A LIFE OF SIMPLE
TASTES.



©
IRA
HILLS



NORTH WINDS SNOW
AND CRITICAL EYES
HAVE NO TERRORS WHEN
ONE HAS A CHINCHILLA
CLOAK LIKE THIS

SUCH A QUEENLY CAPE OF
ERMINES WOULD MAKE ONE
WISH FOR EVERLASTING WINTER.



WHEN milady is just about ready to turn her thoughts to such spring-like toggery as straw hats, for example, along come some stunning new furs and whizz' back go milady's thoughts on the lightning express to winter!

Just see for yourself whether you can be planning your spring wardrobe once you have seen these wraps, for here they are on the page for you to observe.

There's a luxurious chinchilla cloak trimmed with ropes and tassels of heavy gray silk. Milady could go 'most anywhere in that and be worthy of that second or third or even fifth look from passersby.

But did milady possess a cloak of such rare and queenly type as the ermine one, then she could appear in it only when on her way to opera or

ball. And would she wish to dress her hair in seemly fitness, she would adopt the white peacock headdress so stunningly worn here by Anita Stewart.

And suppose you heard that a coat cost \$80,000, wouldn't you be interested in it as a curiosity aside from being a fashion feature? Of course you would. So therefore just glance at that gorgeous sable wrap. A large cape collar, a short loose back panel which folds under at the waistline and wide kimono sleeves constitute its style features. Tho entirely in place at the opera, it is not out of place upon the street.

Do you note the length of this wrap? That is one of the warning notes which are appearing more and more to announce the fact that frocks and coats are making an effort to be longer. Whether they will succeed remains to be seen!